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Britain and France plan nuclear ties

American reaction seen as most sensitive issue

By Michael Evans, Defence Correspondent

Britain and France are to take a significant step to forge closer links on nuclear strategy, as a result of the new impetus in the superpower arms control negotiations, according to senior foreign ministry sources in Paris.

British and French officials from the foreign and defence ministries are to meet this month to discuss a whole range of strategic issues, which could lead to an unprecedented breakthrough in nuclear co-operation.

The meeting, which the Foreign Office in London would not even confirm, will develop ideas discussed in Paris by Mr George Younger, the Secretary of State for Defence, and his French counterpart, M André Girard, in March.

According to the sources in Paris, the Anglo-French discussions have taken on a new sense of urgency because of the likelihood of an intermediate-range (INF) agreement in November between the United States and Soviet Union and the possibility of a 50 per cent reduction in their strategic missiles.

Although talks between British and French officials on nuclear issues have been going on for several years, the sources in Paris said that they had never been viewed with much enthusiasm until now.

The two countries' strategic nuclear deterrents consist of:

Britain: four Polaris submarines, to be replaced with four Trident submarines.

France: six submarines, to be replaced by a new generation in the 1990s.

This month's meeting will include a crucial discussion about the possibility of creating some form of link between the French and British independent deterrents. The sources said the officials will study the political and military implications of co-ordinating the patrol patterns of British and French nuclear ballistic submarines.

Britain currently has four Polaris submarines, to be replaced in the 1990s by four Trident vessels with an eight-fold increase in targeting capability. France has six ballistic missile submarines, but is developing a new force, the first of which is due to enter service in 1994.

Under present strategy, Britain has only one Polaris submarine on patrol at any one time. The French aim is to have three submarines on patrol.

No one in Paris or London believes that France and Britain are about to agree on a rota system for ballistic submarine patrols but, according to the senior French sources, the atmosphere is now right to make further studies of such a proposal. The sources, however, ruled out any possibility of a shared targeting policy.

The reaction of the Americans is seen as the most sensitive issue, particularly if France and Britain were to go one step further and talk about the possibility of developing a joint nuclear deterrent for the post-Trident era.

Last week, Mr Michael Heseltine, the former Secretary of State for Defence, said in the BBC Lisbon lecture that France and Britain should co-operate in research and development of a deterrent for after 2025.

But the officials in Paris said that any move towards an Anglo-French deterrent would have to be given formal American blessing. Under the present nuclear agreements between the US and Britain, there are strict clauses about the transfer of nuclear technology.

The US would formally have to release Britain from its nuclear ties to Washington, if there were to be any Anglo-French link-up over the development of a future deterrent, the sources suggested.

A French official said yesterday: "We're not obliged to go immediately from a situation where we have no co-operation to where we have the same weapon. There is an intermediate time in which we can work out our common positions."

But one official in Paris commented: "What is feared is that if there is closer and more active co-operation between Britain and France and in Europe generally, the Americans might be encouraged to withdraw their commitment to Europe. This is why there is hesitation, even in Germany, over pressuring the United States to let the Europeans co-operate among themselves."

One senior source said: "We're at the stage of launching ideas. The atmosphere has changed significantly between our two countries in the defence field."

For this month's meeting and for future meetings, the French strategists believe that one of the most important issues is to agree on an assessment of the threat, and how to cope with it, while the arms control negotiations continue in Geneva.

Small BP investors guarantee

By David Young
Energy Correspondent

The Government is to set aside 5 per cent of its BP holding now on offer – worth an estimated £355 million – to guarantee small investors who want to buy a stake in the company at least 100 shares, worth more than £375 at current market price.

To qualify for the priority allocation, potential investors must register an interest by October 9. So far 5 million have done so.

The Government will set the sale price on October 15, and trading in the partly paid shares is expected to begin at 2.30pm on October 28. Interest is such that the City is revising upwards its estimate that the shares will open at a 30 per cent premium.

The attractiveness of BP to large and overseas investors is also likely to improve within the next few days, as it is expected that the company will announce details of a plan to hive off part of its holdings in goldmines in the United States and the Far East. The sale could bring in an estimated £500 million and help the company's balance sheet.

Queen 'forced Rabuka change'

By Michael Evans in London and Stephen Taylor in Suva

The Queen's intervention this week in the Fijian crisis, denouncing Lieutenant-Colonel Sitiveni Rabuka's plans to turn the islands into a republic, was a decisive factor in his dramatic change of heart yesterday, according to diplomatic sources.

A secret summit between Colonel Rabuka and Fiji's leaders pointed to the end of attempts by the military regime to press ahead with its scheme to scrap the Constitution.

After the meeting at Government House, the hill-top mansion which has become the focus of resistance to his coup last week, Colonel Rabuka was reported as saying that his plans would have to wait.

A statement from Buckingham Palace on Tuesday had said that anyone who sought to remove the Governor-General from office would be repudiating his loyalty to the Queen.

Diplomatic sources said Colonel Rabuka had been brought back from the brink because of his sense of loyalty to the Crown and the promise by the Governor-General, Ratu Sir Penaia Ganilau, that some of the constitutional changes he was demanding could be implemented.

The sources said: "Rabuka is holding out for real changes in the Constitution, and the crux of the whole question now is whether or not it's possible to get agreement on the changes he wants."

The announcement that Colonel Rabuka had pulled back from creating a republic was greeted with relief in London. Foreign Office officials said there was now real hope that the crisis could be resolved.

The Governor-General is understood to have contacted the Queen yesterday to give her the news.

The New Zealand Cabinet, which had decided yesterday to impose economic measures against Fiji, including an end to sugar negotiations and military aid, agreed to put the sanctions "on hold".

The constitutional changes to be discussed at the second meeting on Monday at Government House will include a guarantee that the Governor-General, the Chief Justice and the Prime Minister will always be Fijians, an increased number of seats for Fijians in Parliament to ensure they hold the majority, and a change in the voting system.

Colonel Rabuka said it might not be necessary to

Continued on page 24, col 7

Labour avoids pledge on nationalization

Mr Bryan Gould speaking yesterday at the Labour Party conference in Brighton: "Why don't we use shares to hand real power to working people" (Photograph: Chris Harris).

Kinnock gets taste of battles to come

By Philip Webster

Mr Neil Kinnock's planned revision of Labour policies got off to a difficult start yesterday when the annual conference in Brighton displayed deep unease over the expected change in the party's stance on public ownership.

In a warning shot to the leadership to proceed cautiously, the conference went close to passing a motion that would have committed the party to renationalizing all the industries privatized by the Conservatives.

And Mr Bryan Gould, one of the central figures in the review of Labour's policies, was given a rough ride by some delegates when he went before the conference to advocate the sale of shares to workers.

Mr Kinnock was given another foretaste of the potentially rocky road ahead last night when Mr Ken Livingstone, on the eve of today's defence debate, said that any attempt to abandon Labour's non-nuclear policy would start a civil war within the party.

Central to the leadership's review of the policy on public ownership is the belief that it must take account of the popularity of the Government's privatization programme, and the impracticability of taking back all privatized industries.

However, a motion proposed by the National Union of Mineworkers calling for the "unequivocal" return to public ownership of privatized industries was was easily carried on a show of hands.

To protests from left-wing delegates, the conference chairman put the issue to a card vote, and the block votes of the big unions were mobilized to defeat it by 3,869,000 votes to 2,397,000.

Leadership sources admitted that, much to their relief, that disaster had been narrowly averted.

Earlier, Mr Gould's speech had been awaited nervously by some Labour leaders. He may be the fastest rising star in the party but his calls for a policy review have been running into strong opposition from the left.

Mr Gould told delegates that the far-reaching review was unlikely to shake Labour's commitment to some form of public ownership for major parts of the economy, the major utilities and the natural monopolies.

But, he asked: "Why don't we say that we will make a reality of what Mrs Thatcher offers only as an illusion? Instead of scattering shares

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Lawson forecasts 3% growth for next year

From Rodney Lord, Washington

Mr Nigel Lawson, the Chancellor, said yesterday that he expected the British economy to continue to grow strongly next year, at about 3 per cent. This is slightly less than in the present year but a much brighter prospect than the sharp slowdown predicted by most forecasters.

Mr Lawson, addressing the meeting of the International Monetary Fund and World Bank in Washington, said: "It is the enterprise economy that has done the trick."

Britain was into its seventh successive year of steady growth at about 3 per cent a year. This has not been achieved by fiscal reflation. The public sector borrowing requirements had been cut to less than 1 per cent of GDP. But the Government had been able to cut tax rates because public spending had been reduced as a proportion of the economy.

The Chancellor said Britain's strong rate of growth was not likely to lead to the economy over-heating, in contrast to the predictions of some forecasters. Inflation was slightly higher than last year, in line with most countries, since the impact of falling oil prices receded.

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Britain, which stood to lose most from the fall in oil prices, had grown faster than its competitors in the past year, because its economy had adjusted must more smoothly to lower oil prices than expected.

In the present year, strong growth in domestic demand was expected to boost the economy to a near-4 per cent growth rate compared with the 3 per cent forecast in the Budget. Uncertainties over next year's outlook centred on the trade balance.

Mr Lawson said that while he expected economic growth in Britain to be slightly slower next year, he hoped other countries would grow at faster rates than this year.

That would help to produce half the growth in the world as a whole from which all countries could expect to benefit.

The Chancellor also outlined his view of how the system of exchange rate stability set up by the Louvre Accord should develop. Managed floating of currencies should become a permanent regime, but should be more flexible than the Bretton Woods system.

TIMES FOCUS

Bookselling is discarding its slightly muddled image and a Special Report looks at the change ..... Pages 20,21

IN PART 2

Rules first

Recruiters must follow proper disciplines to find the right staff, says the introduction to today's general appointments section ..... Pages 33-39

Drugs move

The campaign against drugs in sport was boosted with the announcement of an Eastern bloc initiative ..... Page 46

Portfolio Gold

- Two readers shared The Times Portfolio Gold competition prize of £4,000 yesterday. Details, page 3. There is £4,000 to be won today.
- Portfolio list, page 31

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Guilty verdicts in shares case

Best jailed for dishonesty

By David Cross

Keith Best, a former Conservative MP, yesterday became the first person to be jailed for dishonestly making multiple applications for shares in a privatized company.

Best, aged 38 and a barrister, was sentenced to four months in prison and fined £3,000, with £1,500 of costs, for dishonestly attempting to obtain British Telecom shares by deception in November 1984.

He had pleaded not guilty at Southwark Crown Court to three specimen charges involving 4,800 shares. A jury of 10 men and two women convicted him on each of the charges by a majority of 10-2 after retiring for two and a half hours.

Sentencing Best, Judge Butler said that he had engaged in "carefully calculated acts of dishonesty", designed to provide a substantial profit. "Nor have you expressed one word of regret. I realize your career is now in ruins and I bear in mind your previously exemplary character.

"But conduct of this kind is all too frequent, and you – and I would add all those who might be considering behaving as you did – must be made to realize that this does not pay."

In mitigation, Mr Robin Simpson, QC, said that the former MP for Ynys Mon

How Best was caught 2

(Anglesey) had been the only person to be prosecuted out of a very large number of people who had put in applications for BT shares with variants of their own name. He added: "Not one aspect of his life has not been blighted by these verdicts."

Not only was his parliamentary career at an end, his position at the Bar was in the most serious jeopardy.

Best, who had blinked back tears during the trial when his counsel had spoken of his unimpeachable character, was expressionless as he stood to be sentenced and left the dock for Brixton jail. A High Court judge later turned down an immediate application for bail but agreed that he should be granted an expedited appeal hearing before next Thursday.

Mr Cyril Townsend, Conservative MP for Bexleyheath and a close friend of the jailed MP, said after the verdict that he was surprised at the severity of the sentence. Mr Brian Sedgemore, the Labour MP who helped to expose Best, said that he felt sorry for him. "But let this be a lesson for other Tory MPs," he said.

Best, who had once set his sights on becoming Secretary of State for Wales, was originally arrested the day before the last Parliament was dissolved in May.

Prison officer led around by chain

By Kerry Gill

The prison officer held hostage at Peterhead jail was dragged around the roof by a chain round his waist yesterday as his remaining three captors became more desperate.

For more than half an hour yesterday the officer, Mr Jackie Stuart, was led half walking and half crawling across the roof of the badly damaged D Hall by one of the prisoners.

He was threatened with a hammer, and for some of the time was pinioned by a prisoner's knee on the gable end of the roof of the high-security prison near Aberdeen.

As Mr Stuart, aged 55, was dragged about the roof, the prisoners yelled abuse at prison authorities below and sent a hail of slate and roofing materials to the ground.

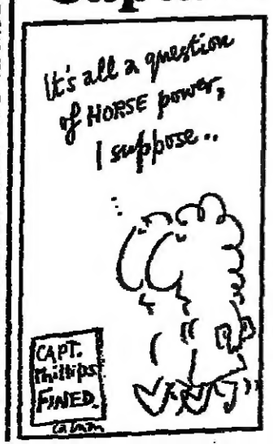
At shortly after 2 pm Mr Stuart was dragged to the gable end of D Hall and made to lie down. Brandishing a hammer above Mr Stuart's head, one of the inmates made as if to club him. His captor chanted: "He gets it", apparently referring to his threat to club the officer. Mr Stuart screamed: "Help, help".

A prisoner in a pink shirt ran on to the adjacent A Hall, swearing at the authorities and hurling slates and an iron bar to the ground, while Mr Stuart lay slumped over the parapet with his head in his arms, clearly very distressed.

The Scottish Office said last night that they had spoken to Mr Stuart after the incident, and he had assured them he was still all right.

It also revealed that though there were four prisoners in D Hall yesterday morning, one of them had locked himself in his cell when the trouble began. He was freed during the day.

Captain Phillips is allowed to keep his licence



Captain Mark Phillips, husband of the Princess Royal, was yesterday fined £120 with £15 costs for driving on the M4 at more than 103mph.

Three points were added to four already on his licence, but the magistrates decided not to disqualify him.

Mr Desmond Barton, chairman of the West Berkshire bench, said that the decision was entirely in the magistrates' discretion. "Having considered all the circumstances disclosed to us today, the court is not going to disqualify you", he told Captain Phillips.

The decision prompted Mr Tony Judge, chairman of the Police Federation, to comment afterwards: "All I can say is that one is surprised, isn't one?" Captain Phillips drove off without comment.

Mr Michael Sullivan, for Captain Phillips, had told the magistrates that a disqualification would seriously inconvenience Captain Phillips and disrupt his business life.

Captain Phillips said that he regularly drove more than 30,000 miles a year, and when he was stopped in a police radar trap on July 28 he was "coming up to 1,400 miles driven in the previous five days".

He said he did not know how he would be able to continue farming in Gloucestershire without a driving licence.

His his farm was divided into three parts with about a mile of public road between each.

He said that this evening he was due to drive to the north of England, and then to Ayrshire in Scotland where he was to look at horses as possible replacements for his Range Rover-sponsored jumping team.

Tomorrow evening he would be going to a dinner in London with sponsors for next year's horse trials at Gatcombe Park.

On Saturday he would be attending the Chatsworth three-day event in Derbyshire for a column he writes for *Horse and Hound* magazine.

"On Sunday I was hoping to be able to take my son out from school because that would be the last opportunity to see him between now and December", Captain Phillips said. On Monday he would be going to Gleneagles where he has what he described as "a considerable commitment" installing an equestrian centre, and on Tuesday would be

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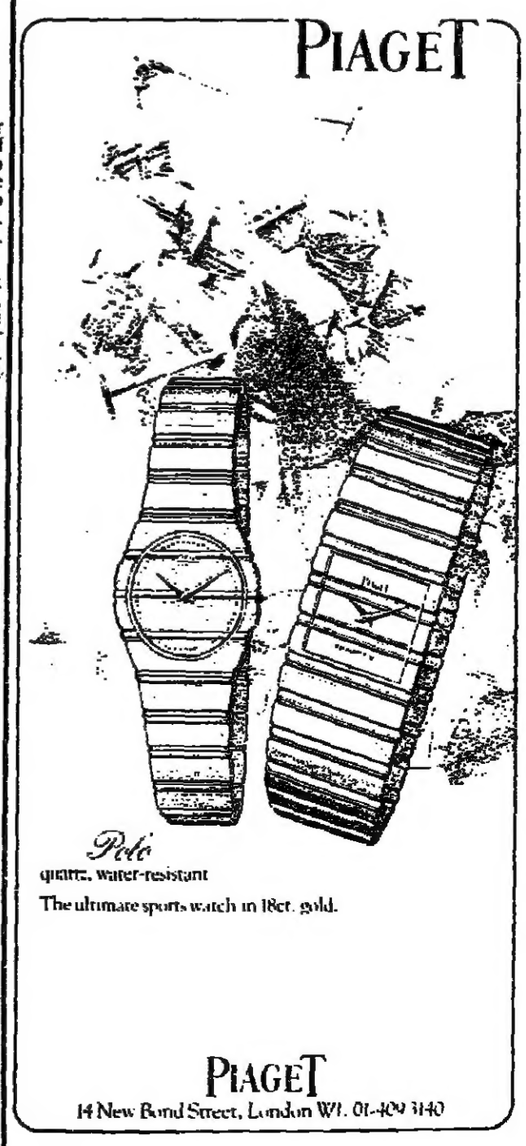

NEWS SUMMARY

Stalker affair man charged

The property developer whose business dealings led to an investigation into the conduct of the former Manchester Deputy Chief Constable, Mr John Stalker, appeared in court yesterday accused of trying to obtain money by deception from a bank. Mr Kevin Taylor was arrested at his offices in St John's Street, Manchester, after a three-year investigation.

Mr Taylor and his firm's accountant, Derek Britton, aged 54, were charged with conspiring with others dishonestly to obtain for Kevin Taylor and Ranglark Ltd overdraft loans from the Co-operative Bank by misrepresenting the value of properties offered as securities.

It is understood £1 million is involved. Both men were granted bail, ordered to reappear in court in three weeks and instructed to have no personal contact with any of the 92 prosecution witnesses listed.

Mr Taylor, aged 55, of Wood Road Lane, Summerseat, near Bury, has claimed the police investigation cost him more than £2 million and jeopardized his country home. In a letter to Bury council last month applying for rate relief Mr Taylor said he had no funds and no income.

Maestro honoured

Klaus Tennstedt, the conductor, who has throat cancer, was yesterday announced as Conductor Laureate of the London Philharmonic at the Gramophone Record Awards 1987 ceremony.

He also won the best orchestral recording award for EMI's issue of Mahler's Symphony No 8 with the London Philharmonic Orchestra and Choir.

The Record of the Year award went to the Gimell label with works by Josquin Desprez sung by The Tallis Scholars, directed by Peter Phillips.

Heads fight reforms

More than 2,000 organizations and individuals have responded to proposals for reforming state education, the Department of Education says. The two headteachers' organizations yesterday criticized plans for more national tests, for opting out of local authority control and for allowing extra admissions to popular schools. A document on allowing schools to impose charges is due this week.

Jail for dog killer

Paul Edward Evans, of Sandown Lane, Wavertree, Liverpool, who beheaded his estranged wife's dog with a spade was jailed for two months yesterday by Liverpool magistrates.

Evans, aged 34, who denied cruelty, was also ordered to pay £95 compensation for the dog. The RSPCA branded the attack "barbaric"

Evans faced the court yesterday already serving a three-month sentence for breaking a High Court injunction relating to the couple's divorce proceedings.

Farmers' plight

One in 10 farmers in Britain is in financial difficulties, according to senior bank officials.

Rising costs and lower prices in real terms are likely to force several thousand producers off the land in the next few years, it is estimated.

Most of the farmers in trouble are said to have borrowed heavily at high interest rates and, in some cases, are borrowing more to service loan charges. The National Farmers' Union says that the problems are spread throughout the industry.

Higher fares urged on South-east trains

By Rodney Cowton
Transport Correspondent

British Rail's Network South-East, which carries about 40 per cent of London's commuter traffic, should increase its fares and improve services, a report published yesterday says.

The Monopolies and Mergers Commission report says Network SouthEast (NSE) has trouble meeting punctuality and overcrowding standards, and questions whether the level of first class fares takes full account of the extra space first class commuters occupy.

The report is particularly critical of the time taken to negotiate agreements with unions, and of the fact that, on average, drivers spend less than half of their working time driving.

The commission says extra investment may be required if the network is to raise its standards of service to satisfactory levels.

However, both Mr Paul Channon, Secretary of State for Transport, and Mr Chris Green, director of NSE, said that recommendation had been overtaken by events.

Mr Channon announced, when officially inaugurating a newly electrified line from London to East Grinstead, that he was authorizing the ordering of 16 more trains for use mainly between Liverpool Street Station and Cambridge. That brought the number of units on the line to 46.

Mr Green said he welcomed the commission's report. It had identified the two most pressing problems on the network: services for commuters to the north Kent coast, and services from Liverpool Street.

The commission's recommendations for increased investment in these areas were already being met, he said, by the new trains Mr Channon had authorized and by the 1988 rail plan, which would provide for the lengthening of platforms at north Kent commuter stations.

He hoped a £50 million programme to install a new signalling system between Liverpool Street and Chelmsford would be announced by the end of the year.

The report said the commission was impressed by what had been achieved since it last examined the London commuter services in 1980.

There had been a substantial increase in efficiency, and the need for public support had been reduced by more than a third to under £200 million. Better use of rolling stock had saved an estimated £10 million a year in running costs. Manpower had been reduced by 13 per cent.

Nevertheless, the report said, satisfactory service standards on all parts of the network were still a long way off.

The report's main points:

● Fares: British Rail may need to consider bigger fare increases than planned, in conjunction with improved service.

There may be scope for relatively smaller fare increases on lines where service is chronically poor.

The costs and revenue of first class travel should be reviewed.

● Peak travel: British Rail should consider introducing early morning season tickets to encourage commuters to travel before the rush hour.

● Fare dodgers: The commission supports BR's plan to seek legislation for penalty fares for those who travel without a valid ticket. Fare-dodging is estimated to cost NSE £21 million a year.

● Manpower: BR needs to use its labour resources more efficiently.

● Punctuality: Although average figures for punctuality appear not unsatisfactory, there are wide variations between lines, and on some, such as those from Liverpool Street and to the Kent coast, there has been little, if any, improvement since 1979.

● Reliability: There have been considerable improvements since 1979, but the situation still varies from month to month.

● Overcrowding: This has increased during the past five years. The report cites one journey from Braintree in Essex to Liverpool Street Station in which 617 passengers had to stand for a minimum of 27 minutes.

British Railways Board: Network SouthEast. Report of the Monopolies and Mergers Commission (Stationery Office, £12.70).

Leading article: page 13

Government advisers to study space race funding

By Sheila Gunn, Political Staff

The Government's funding of space ventures is to be investigated by the new Advisory Council on Science and Technology (Acost).

Sir Francis Tombs, chairman of Acost and of Rolls-Royce, disclosed yesterday that the first meeting of the council later this month has ordered a round-the-table discussion on space. It will also invite technologists to put their case for an increase in government funding.

Acost will then make recommendations to Mrs Thatcher on the sort of space projects they believe she should support.

Mr Roy Gibson, the former director general of the British National Space Centre, is expected to be among those invited.

He resigned this week in protest at the Government's refusal to back the centre's first space plan which called for the £100 million annual space budget to be trebled.

He said the increase would allow Britain to compete in the space race with other European countries on more equal terms.

The Government has not disclosed details of the plan, submitted more than a year ago, although Mrs Thatcher rejected the call for increased funding in July. However, a decision is needed within six weeks when EEC ministers discuss future collaboration on space projects.

Acost, which includes scientists, academics and businessmen, has also set up a working group to look at why so many small firms never grow bigger. It is expected to advise the Government on how to help such companies.

Whitehall sources made plain yesterday that Acost will shun publicity, in spite of calls by the House of Lords, *The Times* and the scientific community for a more open debate on research and development.

An official said that as Acost's job is to advise the Prime Minister on what sort of research project the Government and industry should be supporting, its reports needed to be confidential.

● The lack of support from industry for university research was condemned last night by Professor Eric Ash, rector of Imperial College, London.

He said companies rarely allocated more than 1 to 2 per cent of their research budget for supporting work with universities.

Professor Ash was even more scathing of a "deeply anti-intellectual" attitude that pervaded government, intruding on plans for the restructuring of universities.

Captain Phillips fined

Royal speeder escapes ban

Continued from page 1

back at his farm "tying up last bits and pieces before going abroad."

His plans for the coming months included a business trip to the Far East and the Antipodes. In New Zealand he would be expected to drive considerable distances at "anti-social hours", and in Australia he would have to pick up a car at the airports, drive to equestrian centres, and take part in two-day events for Jaguar/Rover, partly on public roads.

Mr Sullivan said that a ban in a British court would prevent his client driving in Australia, although there would be no technical objection to his driving in Japan, Korea or New Zealand.

"It is a measure of Captain Phillips's concern and a measure of the inconvenience that a disqualification will cause him that he has come to give evidence today."

Announcing the court's decision after a 20-minute adjournment, Mr Barton gave Captain Phillips no public reprimand or warning beyond a reminder that the three points endorsed on his licence now brought the total to seven.

After the hearing Mr Peter Habgood, the legal adviser to the West Berkshire bench, said that they heard 300 to 400 speeding cases each quarter, a large number of which involved speeds in excess of 100mph on the M4.

He said: "A very high proportion of those do result in disqualification, but on the other hand there are cases every week in which defendants with speeds of 105 or 110 miles an hour might escape disqualification. Each individual case is judged entirely on its own merit."

In one recent case a doctor was disqualified, although he said he needed his car to answer emergencies, but a man living in a remote area of Wales as a single parent was excused disqualification because he needed to drive his son to school. A salesman convicted of driving at 110mph was banned for only seven days after the bench was told that a longer disqualification would cost him his job.

Captain Phillips fidgeted and laughed nervously on several occasions while giving evidence. He was driven to court in a Range Rover, and in the melee to capture photographs of his arrival a freelance photographer fell down a step outside the court and broke a leg.

Captain Phillips and his driver were allowed to park behind the court, and to use an exit route usually reserved for police cars.

Before leaving the court Captain Phillips said: "I have nothing more to say. I believe that all that needed to be said was said in court."

Mr Barton is a retired estate agent. His colleagues on the bench yesterday were a housewife and a businessman.

Captain Phillips on his way to court yesterday, where he was fined £120

Brittan backs the right to silence

By Martin Fletcher and Frances Gibb

Mr Leon Brittan last night criticized two legal reforms which Mr Douglas Hurd, his successor as Home Secretary, may announce at next week's Conservative conference.

Mr Brittan, a QC, opposed calls by Mr Peter Imbert, Commissioner of the Metropolitan Police, and Lord Lane, the Lord Chief Justice, for abolition of the suspect's right of silence.

He also said that only the Attorney-General should be able to refer over-lenient sentences to the Court of Appeal.

Home Office ministers have made plain their intention to amend the present Criminal Justice Bill, which says that controversial sentences may be referred to the Court of Appeal, not for adjustment but to establish guidelines. Mr Hurd is believed to favour giving the prosecution rather than the Attorney-General the right of appeal.

The question of a suspect's right of silence is, according to Home Office sources, still under "active consideration".

Mr Brittan, speaking in Cardiff last night, said that the onus was on the prosecution to prove guilt. If the prosecution was allowed to use the failure of the accused to answer police questions as part of its case, the burden of proof would be substantially shifted.

The accused would be under pressure to answer questions and prove his innocence. An innocent person could panic and give a misleading account which in a courtroom could appear incriminating.

On the question of lenient sentences, Mr Brittan conceded that, if the Court of Appeal found a sentence inadequate but was unable to correct it, public outrage would be inflamed, not diminished. The right course was to allow the Court of Appeal to increase a sentence, but only the Attorney-General should have the right of referral.

The Criminal Bar Association is also opposed to both legal reforms. In a submission to the Home Secretary, it says that there should be a Royal Commission to review the whole sentencing system.

Support for both reforms came yesterday from Sir Thomas Hetherington, QC, the retiring Director of Public Prosecutions.

He said there was a strong case for abolishing the right of silence. "It should be open to the judge to comment on the fact that the defendant chose not to answer questions."

Sir Thomas, who delayed his retirement to oversee the introduction of the Crown Prosecution Service, which is one year old today, said that despite many criticisms, the service was one of his proudest achievements.

More money was needed and career prospects had to be looked at, "but my general opinion is that throughout the country it seems to be settling down remarkably well", he said. "We are at last giving a criminal justice system which is reasonably consistent and fair to the public."

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How Best shares deal was uncovered

By David Cross and Lawrence Lever

The six applications for 39,000 British Telecom shares which Keith Best, a former Conservative MP, completed would never have come to light had it not been for an employee of the left-wing publication *Labour Research*.

Going through the British Telecom share index earlier this year, apparently searching for Labour MPs who might have bought shares in the privatized company, he noticed that six of the surnames Best were accompanied by variations of the same Christian names, Keith and Lander. On closer scrutiny he discovered that although four of the addresses were different, they all related to Keith Best, the MP for Ynys Mon (Anglesey) in North Wales.

It later emerged that cheques totalling £19,500 for initial instalments on 39,000 shares had been drawn on different bank accounts.

In the publicity which surrounded the disclosure of Best's multiple applications, he was interviewed by Scotland Yard's City fraud squad and immediately produced the six share certificates with the different names and addresses. He said then and has since maintained that he was doing nothing illegal.

At Best's three-day trial counsel for the defence said that making multiple applications for new share issues was a commom practice in the City and elsewhere, and had gone unchecked for years. Moreover, unlike many others, he had made no attempt to invent fictitious names and had used a similar tactic when he applied for Jaguar shares.

But by April, when Best was interviewed by the fraud squad, the climate of opinion against those suspected of trying to obtain more shares than they were entitled to had changed. With the spotlight focused on the less ethical activities of the City, the Director of Public Prosecutions had little choice but to prosecute.

Yesterday's custodial sentence, the first for such a deception offence, was seen in the City as a warning to other potential share cheats. "It is clearly intended to have a deterrent effect", Mr Michael Harding, of the accountants Ernst & Whinney, said. They will police next month's British Petroleum share issue.

8% deal for Civil Servants

By Roland Rudd

The Society of Civil and Public Servants has signed a new pay deal worth up to 8 per cent.

In July, the Government gave members of the union a 4.25 per cent pay rise. The society won an extra 2 per cent in September, and the latest deal is worth up to 1.8 per cent, resulting in a total of 8 per cent.

The Treasury said yesterday it would be misleading to group all the individual agreements together. The new "concordat" was a package deal which tied the society into accepting new measures aimed at improving effiency and cutting costs, the introduction and devolpment of new technology.

The deal will also be available to the Inland Revenue Staff Federation, although it is understood that Mr Leslie Christie, SCPS general secretary, has insisted that the federation should sign the package and not benefit from a simple knock-on effect.

The Civil and Public Services Association, Britain's biggest civil service union, is now the only union not to have negotiated a deal.

Ulster university staff try border smuggling

By Sarah Thompson, Education Reporter

University officials from Northern Ireland smuggled brochures and leaflets across the border at dawn yesterday to avoid heavy value added tax and export licence charges.

The officials, hoping to recruit Irish students to their colleges, fell foul of strict new rules on imported goods.

The Irish government has now told Customs officers not to charge for literature which the universities planned to distribute free at an education conference in Dublin.

Forty-eight colleges got to the conference without paying duty. But up to 12 universities and polytechnics were charged 25 per cent Vat on leaflets and even on display stands.

Miss Christina Murphy, an *Irish Times* reporter, said: "The situation is chaotic. Some people got through Customs without any trouble, others, such as Queen's University, Belfast, and the University of Ulster, have been stopped at the border and asked to pay £1,000 in export licence and Vat".

Mr Patrick Conway, academic registrar of the University of Ulster, said it could make it difficult to continue to provide an information service to the South.

● Overheads are set to increase for the Irish Republic's "moonshine" manufacturers. A new Customs and Excise Bill, circulated in Dublin yesterday, includes fines increased from £200 to £1,000 for anyone found distilling illicit liquor.

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Widow who stabbed rapist to death in self-defence is freed

By Andrew Morgan

A woman who admitted killing a man while he raped her was freed at the Central Criminal Court yesterday after the judge ruled that she acted in self defence, but warned rape victims not to look upon the case as a charter to kill their attackers.

Mrs Janet Clugstone, aged 38, wept as Judge Hazan ordered the jury to return a verdict of not guilty after deciding that the prosecution had offered no evidence that the man's death was a revenge killing.

He told her: "I hope you will be able to put these terrible events and what must have been a nightmare over the past few months behind you and resume a normal life."

But Judge Hazan had told the court: "My ruling in this case is not to be regarded in any way as a charter for victims of serious assaults, even rape victims, to kill their assailants. Revenge killings are unlawful and, depending on the circumstances, amount to murder and manslaughter."

Afterwards, representatives of the *News of the World* escorted Mrs Clugstone from the court. Her daughter, Tracey, aged 22, said: "It's justice. I just want to be with her now. She has been so frightened because she had no idea what would happen." Her son, Darren, aged 18, added: "It put a great strain on the family and we are just pleased it is all over".

Mrs Clugstone, a widow from Paddington, west London, admitted killing Steven Cophen in October last year after he took her to his flat and raped her. She said she was frightened about what Cophen would do next and plunged a penknife into him.

Judge Hazan told the jury: "The position in this case is that there is no real evidence to contradict the defendant's account of the matter, which is that she was defending herself. To conclude that she killed as an act of revenge would be to act on surmise and speculation.

"She described him as a wild man, that she did not mean to kill him and only wanted to get away from him. Self defence is lawful when it is necessary to use force not only to resist an attack levelled against you but also a threatened attack and where the amount of force used is reasonable.

"The law is that if the defendant does no more than what she instinctively thinks is necessary, you should regard that as very strong evidence that the amount of force was reasonable."

Judge Hazan said Cophen had been described as a "little upstart", a man who had been taking drugs and drink and had previous convictions involving violence.

The judge added: "He treated her like an animal, as an object for the gratification of his perverted sexual lusts. One is driven inevitably to the conclusion that this lady was subjected to the most appalling sexual abuse, humiliation and degradation.

"Her case has merit and consistency and there is no evidence here upon which you could be confident that self defence was not made out."

Judge Hazan said the police were not at fault for bringing the charges of murder and manslaughter against Mrs Clugstone, which she had denied.

"I do not want it thought that my decision is in any way a criticism of the decision to arrest and charge her, still less any criticism of the director who decided to prosecute.

"I have no doubt he took into account all the relevant information, including a public policy consideration, which might, in some circumstances, require that the matter be brought to court.

"Having said that, one unfortunate result is that I have before me a psychiatric report on this lady which is to the effect that she had, previous to the incident, undergone an operation for cancer, and has been suffering extreme stress as a result of her horrific experience."

Closure blamed on sweat shop image

Mr Terry Inglesant, manager of the Taylor Merrymade clothing factory in Northampton, with some of his workforce (Photograph: Graham Wood).

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By Craig Seton

Low wages and the poor image of the "rag trade" as a sweat shop industry were blamed yesterday for the decision to close a clothing factory because it cannot recruit more workers in a town with 7,800 people unemployed.

More than 80 people, mainly women, will lose their jobs next month when Taylor Merrymade, of Northampton, shuts because of its inability to expand. It received only three inquiries after a seven-week campaign to recruit at least 40 workers to train as sewing machinists.

Yesterday, some of the long-serving workers at the factory blamed unemployed young people in the town for not coming forward to take the jobs and save the plant from closure.

But they conceded that the £73-a-week basic wage was too unattractive to encourage youngsters to leave the unemployment queue in a town where jobs in shops and offices can pay more than £100 a week.

Taylor Merrymade, which has four other factories in the country, was taken over by J & J Fashions last May. The new owners said that the loss-making Northampton factory had full order books for making shirts and dresses for companies such as Marks & Spencer and British Home Stores, but needed to expand to survive.

J & J Fashions denied that the closure had anything to do with the takeover or that it was an asset-stripping operation to acquire Taylor Merrymade's contracts. Intense world competition meant that the factory had to become more productive.

Mr Terry Inglesant, aged 28, who became manager at Northampton only eight weeks ago, yesterday described how he had 5,000 leaflets sent to houses in the King's Heath area where the factory is based in an attempt to recruit trainees. "It was a saturation blitz to get people that we were prepared to train up. We have been to a private recruitment agency, we have advertised in the local paper, at the Jobcentre and approached the Manpower Services Commission, but in all we got three replies and recruited only one worker."

He conceded that it could take at least a year before trainees were experienced enough to earn average wages of £45 a week on piece work at the factory, where the fastest women earn up to £125 a week. "The clothing industry is female-oriented and there is a stigma about it. It has an image as a sweat shop industry where people are paid very little to slave over a machine."

Mrs Dorothy Young, aged 51, a sewing machinist there for five years, said: "I think it is a good secure job but some machinists have left to go to other similar jobs offering more money".

Unemployment in Northampton is 7.2 per cent, well below the national average, and is falling rapidly.

Mr Alan Gordon-Smith, manager of the town's Jobcentre, said he did not blame the town's unemployed for the factory's predicament. "It is not because they are deliberately unemployed, it is because they think there is going to be something better."

Mr Alwyn Hargreaves, Conservative leader of Northampton borough council, said it was an ebullient town and jobs in clothing factories were not attractive.

Portfolio Gold

The taste of success beckons

Two winners share the Portfolio Gold prize of £4,000 and one plans to spend some of his windfall on a celebration dinner.

Mr Douglas Young, aged 70, of Willow Mead Close, Ealing, west London, said: "This is quite nice and as there is just my wife and myself I think we will probably go out for a special dinner.

"The rest of the money I will put into my investments."

The retired engineer who worked overseas for 30 years said he is a regular reader of *The Times*.

He had been playing the competition since it started.

Sharing the prize is Mr Robert Dann, of Brownsea Road, Sandbanks, Dorset.

Any reader wishing to play Portfolio Gold can obtain a card by sending a stamped addressed envelope to:

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Ryan planned sexual attack on first victim, say police

By Howard Foster

Michael Ryan, the Hungerford mass murderer, may have planned a sexual attack on his first victim and shot her only when she ran away, police said yesterday.

Ryan forced Mrs Susan Godfrey to leave her two young children in her car and walk at gunpoint into a forest with a ground sheet. When she realized his intention and tried to run away, he shot her 10 times in the back. She collapsed through a wire fence and he fired three more shots into her body.

Wiltshire detectives described her death yesterday after an inquest jury at Swindon returned a verdict of unlawful killing on Mrs Godfrey, aged 35, a former nurse, of Clayhill Road, Burghfield, Berkshire.

Det Chief Insp Rodney Legg said the fact that Mrs Godfrey was led into the forest with the groundsheet "indicates to us that there might have been a sexual motive of some description.

"It was a completely and utterly callous murder. Mrs Godfrey must have realized the situation she was in and had the sense to walk away from her children, so she acted in a calm manner to protect her children from a man threatening them with a gun.

"As a detective you look for a motive. There was a threatening with a gun, the groundsheet 75 yards into the forest. If he wanted to shoot her, why didn't he do it there and then?"

Mrs Myra Rose, aged 75, from Bournemouth, had earlier told the jury that she was in Savernake Forest, Wiltshire, when Mrs Godfrey's children, Hannah, aged four, and James, aged two, came walking hand in hand towards her.

Hannah told her: "We've been looking for you. We've come to find you."

She said that she and James had gone to sleep in the car but that a man in black had shot their mother. "She said: 'I'm going home to find my daddy'." Mrs Rose said. "They were very self-contained."

Sergeant John Coppen said he found Mrs Godfrey's body 75 yards from her car. The blue tarpaulin groundsheet was spread on the ground 10 yards away and there were scuff marks between the body and the groundsheet.

The weapon which killed Mrs Godfrey, a 9mm Beretta pistol that Ryan used to kill himself later that day, was produced by Mr Thomas Warlow, a ballistics expert. He cocked and fired the unloaded gun twice in court before Mrs Godfrey's husband, Brian.

Ryan's application for a firearms certificate was also put before the court, showing that he legally held the Beretta, a .22 pistol, a .32 pistol, an M1 carbine, a Kalashnikov rifle and several rounds of ammunition.

Mr John Elgar, the coroner, who called the murder "a vile, vicious and needless attack", said banning specific weapons was not the only answer. "A review of the need to own policy is required. Very detailed guidelines should be issued to chief constables as to the need to own a particular weapon and more especially the need to own more than one weapon.

"In the security world we have the need to know. In the firearms world we should have the need to own."

● Toy versions of the Kalashnikov rifle used by Ryan were withdrawn from Woolworths' stores yesterday after Mr Geoffrey Dickens MP said their sale was "grossly insensitive".

Children talk bluntly about mother's death

The husband of Ryan's first victim described yesterday how his family was coping with his wife's death.

Mr Brian Godfrey, aged 40, a computer project controller, said that soon after his wife died he discovered a calendar in their house upon which she had mapped out summer activities for their two children.

"It was very hard but we decided to carry out what she had planned and within a day or two we had the kids swimming and trampolining", Mr Godfrey told a press conference. "It wasn't easy but we just followed Sue's schedule."

Mr Godfrey said he thought his wife had coped extremely well with Ryan and the safety of the children.

"As far as I can see she got the children into the car and said: 'I'll be back in a minute' and did her best not to upset them and just went with the guy and we all know what happened them."

He said that he tried not to be too optimistic about the effect of the killing on his children "They obviously miss their mummy a lot but they seem to be much more blunt about it than we can be. There has been very little in the way of tears. But I was surprised two days ago when James fell over and asked for mummy.

"We had a big crying session and I told them she would not be coming back. Hannah was being very protective to James. She told the little boy that she was sorry that the man had shot mummy but she couldn't come back even if she wanted to."

Mr Godfrey said he would probably feel very bitter about his wife's death if Ryan were still alive. "But as he isn't it is very difficult to feel anything about him. He's gone. We will never find out why he did it. Sue was in the wrong place at the wrong time. That's just about all you can say about the horrible incident."

Aids testing without consent banned

By Thomson Prentice, Science Correspondent

A decision by the British Medical Association allowing doctors to test patients for Aids infection without consent has been blocked by the association's leadership.

The BMA's council said yesterday that any doctor who deliberately concealed an intention to carry out such a test "would do so at his peril".

The council acted after being given legal advice that doctors risked criminal and civil proceedings if they carried out the tests without the explicit permission of their patients.

The council said it would be undesirable to implement the resolution passed at the association's annual representative meeting in Bristol.

The resolution said that testing for traces of Aids infection should be at the discretion of doctors and should not necessarily require patients' consent.

The decision was in conflict with government guidelines and provoked strong criticism. Specialists treating Aids patients said it could have a disastrous effect in driving underground those at risk of the disease.

Dr John Marks, chairman of the BMA council, said yesterday that doctors could proceed without the patient's consent only in a situation of great emergency.

● A government report says that there could be serious opposition to community care for Aids sufferers, and even close relatives may shun victims of the disease (Our Science Correspondent writes).

Although the report, commissioned by the Department of Health, shows that there have been significant positive changes in public attitudes about Aids, more people may now believe that sufferers "only have themselves to blame".

Aids - Monitoring Response to the Public Education Campaign (Stationery Office: £10.95).

Court order on six-day-old Cleveland boy

A baby born to a couple in Cleveland has been made a ward of court, four months after their three other children were diagnosed as being sexually abused.

The county council's social services department obtained the order on the six-day-old boy from a registrar in Middlesbrough. Lawyers agreed after a case conference that he could be taken from Middlesbrough Maternity Hospital to the couple's village home. He will live there under the daily supervision of social workers.

The mother, aged 32, and the father, aged 40, had their other children, girls aged eight and 11 and a boy aged nine, taken from them in May after sexual abuse diagnoses were made by doctors Marietta Higgs and Geoffrey Wyatt at Middlesbrough Hospital.

The three were made wards of court on June 23, the first in the Cleveland child sexual abuse controversy.

Which? celebrations

Protecting the consumer for 30 years

By Richard Evans
Media Editor

A magazine that started life in a converted east London garage with its finances boosted by a collection among the staff today celebrates its thirtieth anniversary as the undisputed champion of the hapless consumer.

The first edition of the Consumers' Assocation magazine *Which?* had a print order of just 10,000.

Alongside tests on kettles — half of which had serious defects — sunglasses, scouring powders and painkillers, a leading article stated firmly: "Our object is not to uncover scandals but to get at the truth. Where we find something bad, we shall say so; but we shall hope more frequently to find something good."

Today the "buyers' Bible" caters for 900,000 subscribers and applies its rigorously scientific methods of consumer testing to anything from television sets to insurance policies, back pain and estate agents.

By Mark Ellis

Random checks on garages are called for today after a survey by the Consumers' Association magazine *Which?* found that not one out of 28 carried out a car service properly.

Only five garages did a reasonable service, the rest in the sample missed tests of potentially dangerous parts such as brakes, lights and tyres. The report names the garages surveyed in Barnsley, Birmingham, Croydon, Edinburgh, Gwent, Liverpool and Taunton, which included franchised dealers and members of the Motor Agents' Association and the Scottish Motor Trade Association.

Garage servicing has been surveyed six times since 1970 by *Which?* and out of 241 services only 47 were fair to good. The magazine is urging the Government, Office of Fair Trading and car manufacturers and trade associations to begin random, anonymous checks to restore motorists' confidence.

Helped by trading standards officers, the magazine booked ordinary cars into garages for a major service after an independent engineer inspected the cars and discreetly marked parts such as spark plugs, air and oil filters to find out if they were replaced.

Gearbox oil was neglected in about half the services as were slack alternator belts, flat spare tyres, battery terminals, door locks and hinges and blown number plate bulbs.

In spite of its modest beginnings, the magazine caught on with an increasingly consumer conscious public, including Mrs Joan Webb, a farmer's wife, from Melksham in Wiltshire who, after reading the first edition, spent £5 0s 7d on a GEC electric kettle which was the only brand to pass all the magazine's tests.

Clearly *Which?* got it right because 30 years later Mrs Webb's kettle is still going strong with the same element.

Mr David Watts, editor of *Which?*, said last night: "What we have achieved over the past 30 years is a radical improvement in the standard of goods and services that consumers get."

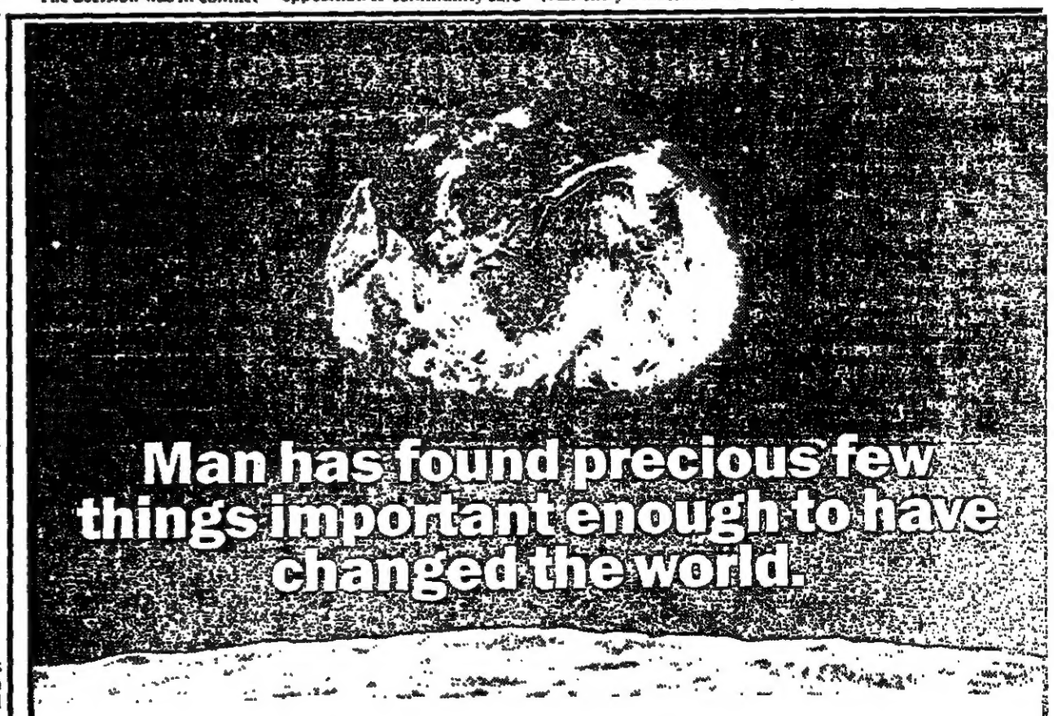
From *Which?* issue 1, Autumn 1957

Electric Kettles: Recommended — GEC £5 0s 7d, Swan £3 10s 3d.

Scouring Powders: Mirro "best all round"; Vim "slightly harsh"; Ajax "rather harsher"; Chemico "well-designed tin"; Gumption "equal of Chemico".

Two British Cars: (Swedish tests) Austin A35 De Luxe (inc ashtrays, swivelling windows) £582 19s 6d; extras — heater £20 16s 3d. "A well-built man who is to retain his dignity while getting in must think first and act afterwards."

Standard Ten £668 17s (inc pt); extras — windscreen spray (inc fitting) £1 17s 6d. "The slight wander can cause some worry".



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And that's a mere hint of what's in store, as scientists make rapid new breakthroughs in superconductor research. Virtually every week, a startling new development is taking place. And every week there's a magazine ready to report it. New Scientist.

New Scientist is Britain's leading magazine of science and technology. And the one magazine you need to read if you want to know what tomorrow will be like. Today.

Take the news in this week's issue, for example...

Hal is No Longer a Half-Wit. Virtually everyday, a new development on the computer scene is announced in the press. But did you know that – thanks to new developments in optical technology – scientists are convinced they can finally create a computer that precisely 'mimics' the human brain. It will make decisions and judgements...work with partial information (just like the rest of us poor unfortunates)...and (you guessed it) – make mistakes!

The 100% Better 'Half'. Anyone worth his Waddington's knows that beer is made of yeast. But you might not have heard that, in years to come, we'll all be drinking a brew made by genetic engineers. (Move over, Manns.) Well, almost...because they've come up with a new DNA technology that speeds up yeast production...making a faster pint. By half.

Tilting at New Aviation Markets. In 10 years time you could be departing for Europe in a revolutionary new aircraft: a 'tiltrotor' that takes off as a helicopter, then turns into a fixed-wing aircraft. Its big advantage is that it can take off and land in confined spaces...which means that, instead of traffic-jamming it all the way to Heathrow or Gatwick, you'll be able to depart from Docklands.

There's even more to discover in this week's issue of New Scientist. So pick up a copy at your newsagent today.

It will tell you some startling things about tomorrow.

newscientist

It's time you took a closer look.

LABOUR PARTY CONFERENCE

Public control for road and rail

The conference overwhelmingly endorsed a composite motion repeating the party's support for an integrated transport system involving public control of all forms of public transport "in the interests of the travelling public, industry in general and transport workers".

The debate was marked by the swan-song of Mr Ray Buckton, train drivers' union, Aslef, who is to retire in three weeks' time.

He received a standing ovation at the end of his speech. He told delegates: "This is the last time I will speak on behalf of my union from this rostrum. But I will in my retirement continue in the Labour Party to fight day and night for a sane, disciplined transport system."

The motion was proposed by Mr Jimmy Knapp, general secretary, National Union of Railwaymen. He maintained that there was in existence in the Department of Transport a secret Government plan to *close 41 rural railway branch lines*.

"We should be demanding that that secret list be made public so that people can know what is happening behind closed doors", he said to applause.

There was great public support for the railways, he said. The inquiry into the proposed closure of the Carlisle to Settle line had taken longer than that into the Sizewell B power station. That was the strength of public opinion.

Tenant move condemned

Westminster City Council's *plan to transfer needy tenants* to portable homes in Barking in order to modernize and sell off nearly 10,000 flats was the most naked form yet of Mrs Thatcher's inner-cities strategy in action, Mr Bryan Gould said last night (Our Political Staff write).

The shadow Secretary of State for Trade and Industry, who is MP for Barking, accused the Conservative-controlled council of not caring for the plight of the tenants but only about "tarting up" the properties to make way for an influx of possible Conservative voters.

Support for assembly

Unanimous support was given in a debate on Tuesday to a plea for an elected legislative assembly with revenue-raising powers for Scotland after the mover, Miss Johann Lamont, Glasgow, Hillhead, said that the general election had shown that it was what most the Scottish people wanted.

Mr Donald Dewar, chief Opposition spokesman on Scotland, said a directly elected assembly was not the only solution to Scotland's problems, but change was necessary to make it harder for the authoritarian style of the present Government to rule again.

Jobs inquiry refused

A motion calling for a report into employment discrimination *against Roman Catholics* in Northern Ireland was rejected on Tuesday by 3,370,000 votes to 2,435,000 after Mr Gordon Colling, for the NEC, said that the NEC could not commit party resources to such a huge task.

A motion seeking renegotiation or scrapping of the Anglo-Irish agreement was also rejected, without a card vote. Mr Colling said that the people of Ireland supported the agreement and that to *renege on it would be a* supremely arrogant step.

Business today

Mr Tam Dalyell, MP, who lost his seat in this week's NEC elections will make his last speech *on its behalf, winding* up a debate today on the Peter Wright book, *Spycatcher*. Debates are also expected on trade unions and employment rights; the environment; housing; local government, the poll tax and inner cities; defence; Central America; Southern Africa; and Iran and Iraq.

Delegates throw out move to reverse sell-offs

The Labour Party Conference in Brighton yesterday voted down a motion rejecting privatization and demanding the renationalization of all privatized companies.

The movers said that all shares from privatized companies should be reclaimed by a future Labour Government at original prices.

At first, the chairman, Mr Syd Tierney, declared that the motion had been carried on a show of hands. A card vote was demanded, however, and the motion was rejected by 3,869,000 to 2,397,000. The national executive committee *had opposed the motion on the* ground that the issue was largely taken up by the NEC document on the review of policy, *Moving Ahead*, which was approved by the conference on Monday.

A second motion, reaffirming belief in social ownership but calling for a review of policy and presentation of a statement on the extension of social ownership at next year's conference, was carried on a show of hands.

Mr Alan Tuffin, Union of Communication Workers, proposed the motion that was subsequently carried.

It reaffirmed the Labour Party's belief in the fundamental importance of the principle of social ownership and its opposition to the sale of *public assets. But it went on to* express concern that this policy had not convinced the electorate that they would get greater control over their own lives.

The motion instructed the NEC to review the policy and recommend to next year's conference a statement on the extension of social ownership.

"I want to make it clear that my union has expressly said it does not condone the sale of public assets that this Government has undertaken", he said. "And our motion makes it clear we will continue to oppose privization.

"But what the motion goes on to say is that despite this opposition these sales have proved popular with the ordinary men and women paying their £100 or £200 and it is no good just rubbishing the fact that has all taken place."

Those who had bought shares and kept them were not going to be impressed by the Labour Party's argument that when back in power it would buy them all back at the original price.

"That policy stood a chance at the last election, but we did not win the last election", he said. "Frankly, *it is now ludicrous to* imagine that in another four years' time these industries could be brought back into the public sector at the old price.

"Such a policy is not only unconvincing, it will be seen by those nine million shareholders as a totally unacceptable policy and will get a big 'no' from them when we face the electorate."

Such a policy would be unimaginative and unpopular. The party had to be progressive enough to recognize that.

"By the time we come into power in 1991, we will not want to spend something like £15,000 million at today's prices getting these industries back. We are going to have bigger priorities such as jobs, the National *Health Service and the question* of low pay," he said.

Mr Alan Taylor, Co-operative Retail Society, seconding the UCW motion, said that it was time to give people control as workers, consumers and users of services. Let them make mistakes and learn from those mistakes, he said.

Mr Peter Heathfield, general secretary of the National Union of Mineworkers, proposing the motion that was later defeated by card vote, told the conference: "*We are concerned* about accountability. We are concerned about industrial democracy. But I put it to you,

Mr Peter Heathfield: Concerned about accountability.

the achievement of public accountability and industrial democracy is by and large dependent upon public ownership."

Mrs Thatcher had called a meeting of her inner Cabinet recently, and he suspected that it had been to discuss how to win the next election by selling the electricity industry for £18,000 million to pay for tax cuts. It was intended as part of a plan to eliminate socialism from political life.

The privatization programme was not primarily about popular capitalism, it was about milking the public sector to try to keep the Government's financial strategy afloat and about abolishing many of the tremendous social gains made by the Labour Party in the welfare state and the National Health Service.

If the electricity industry were sold off for half its real value, it would mean the loss of 100,000 jobs.

Mr Brian Gould, shadow Secretary of State for Trade and Industry, said that any review of party policy on share holding was unlikely to shake the commitment to the view that public ownership in some form was the only way to secure accountability and social responsibility.

But they ought not to fall into the Thatcherite trap of believing that the only argument to consider was that between the public and private sector.

"Why not have our own ideas and take the battle to our opponents, invade the territory of the private sector on the principle of social ownership? That is what we could do if we have the courage to fight for it.

"Instead of scattering shares around like confetti, why not use shares as one instrument, just one, in order to hand real power to working people?"

He said that he was talking about employees' share ownership. His intention had always been to give working people a share in the industry in which they worked and thus a real say in the decisions that affected their working lives.

That was not social revisionism. It had been shown to work by many socialist countries throughout the world.

"There is a whole fruitful area out there with fresh new ideas. Do not accept that socialism is sold out and clapped out."

There was much to do if the party was to have the courage and confidence to prepare a socialist programme true to its principles that would work in government and that would secure the popular appeal that would win the next election.

Mr Eric Hammond, general secretary, EETPU, said that the sale of the electricity industry would inevitably lead to higher prices, probably 15 per cent *higher, as the Government* sought to make the sale more attractive.

If privatization of the industry went ahead the power workers would combat the Government and make it think again.

Mr Ken Cure, for the NEC, said that well over two million shareholders in British Gas and British Telecom had already sold their shares. Well over half of the shares bought by individuals in Rolls-Royce were sold within a day, mostly to the Japanese.

"That is not wider share ownership. That is speculation of the kind that is handing over British industry to foreign investors and multinational companies."

He recommended that the UCW motion should be accepted and that the NUM motion opposed, since the movers had declined to remit it.

Mr Roy Hattersley: "Tories want to discriminate among pupils by wealth, status and race".

EDUCATION

Schools 'race bias' attacked

By Nicholas Wood and Peter Mulligan

The Government's plans for a classroom revolution would lead to educational apartheid with children segregated in schools along racial and class lines, the Labour Party conference was told yesterday.

The bitter assault on the planned reforms was led by Mr Roy Hattersley, the party's deputy leader, who told delegates that education lay at the heart of the ideological battle with the Conservatives, who had produced a ragbag *of* ideas.

He and other speakers seized on the dispute in Dewsbury, where parents have refused to send their children to a school at which 85 per cent of the pupils are Asian.

They argued that the Conservative pledge to extend parental choice had helped to trigger the dispute.

If Mr Kenneth Baker, Secretary of State for Education and Science, were to put his plans into effect the ugly scenes at the Yorkshire town would be repeated throughout the land.

Mr Hattersley was applauded by delegates when he said that the Tories were committed to a return to selection, which would contain all the pernicious features of discriminating among children according to wealth, status and worst of all race.

"We want an education system that helps to create a whole nation and that is another message that this conference *must send today* to Dewsbury. We live in a multiracial society and we will have a system of multiracial education."

Mr Michael Greetham, the Dewsbury delegate, said that race lay at the core of the dispute, despite the protestations of parents that they are objecting on religious and cultural grounds.

"The reason Dewsbury is a signal is because the parents have often quoted Kenneth Baker's much publicized proposals for uncontrolled parental choice.

"Baker with his unsound concept of parental choice has directly encouraged racial tension and given a platform to out and out racists.

"Baker's concept of parental choice will mean apartheid education and class segregation in all areas."

An even more sinister aspect was that all kinds of right-wing groups such as the British Movement and the National Front had come crawling out of the woodwork to champion the parents' cause, he said.

The conference unanimously backed a resolution condemning Mr Baker's planned legislation and calling for adequate funding, local democratic control, equal access to good quality schools and free nursery education.

Party cutting 45 jobs in tough economy drive

By Philip Webster and Nicholas Wood

The Labour Party faced up to its financial crisis yesterday and approved a tough economy package to cut 45 posts and close its newspaper from November

After an acrimonious debate behind closed doors the Labour conference in Brighton rejected a last-ditch appeal led by Mr Ron Todd, general secretary of the *Transport* and *General* Workers' Union, to delay a decision over *Labour Weekly*.

Mr Dennis Skinner, the left-wing member of the national executive, said that Labour had adopted the tactics of the Tories.

The conference backed the attempt by Mr Larry Whitty, the general secretary, to cut £1 million from the party's overdraft after he told them in a sombre speech that, after facing the political facts this week, they now had to face the financial ones.

He told the conference that if it did not tackle the overdraft — believed to be heading towards £2 million at the end of next year — it would be faced with even greater difficulties.

The conference accepted a financial report from Mr Whitty that said: "1988 is the year in which we must get your finances right so that no further financial crisis is encountered in the remaining three years to a general election".

Mr Whitty has until November 1 to complete the process of making the necessary economies. *He* has promised to try to achieve the cuts by voluntary means, through retraining, redeployment and *early retirement. But he has not* withdrawn the threat of compulsory redundancies.

The vote on closing *Labour Weekly*, which its staff last night refused to accept as final, was 3,594,000 to 2,556,000.

It was close because Mr Todd pleaded with the conference not to take a final decision pending negotiations. When that was not accepted he cast his union's one and a quarter million votes against closure.

Mr Chris McLaughlin, the National Union of Journalists negotiator on the paper, said: "Nothing has been decided irrevocably by today's vote. We are encouraged by the narrowness of the majority and we hope that will be taken into consideration in the negotiations Larry Whitty has committed *himself to. He has indicated* he is prepared to have the whole principle of closure on the table."

But Mr Whitty flatly rejected this interpretation.

By almost five million votes the conference confirmed the expulsion from Labour of Miss Felicity Dowling, the prominent Liverpool Militant.

Mr Whitty said afterwards: "It was the largest ever vote to take action to expel a member of Militant. That is significant. People who were prepared to be tolerant are now prepared to support the NEC in taking action."

Training schemes 'slavery'

Government training schemes were not training but slavery, exploitation, and stealing the hopes and lives of young people, Miss Diana Jeuda, for the NEC, said in a debate on training.

The conference rejected the advice of the NEC and carried a composite motion calling for a Labour government to guarantee jobs at the end of training schemes which they introduced.

Miss Jeuda said that one of the tragedies of the past eight years had been the systematic undermining of the country's skill base.

Apprentices were thinking of applying for registration as an endangered species because there were only 40,000 left. The Government's training schemes meant extremely low pay, lousy training or none at all, lack of rights and downright dangerous jobs.

The schemes meant "brewing up: sweeping up: fetching and carrying: knowing your place — right at the bottom: out of trouble, out of sight and out of Mrs Thatcher's mind, and then after years of hard work and giving your all, back on the scrap heap."

Labour would give young *people, who deserved much* better, a real chance of job training or further education.

Mr Ken Livingstone relaxing in Brighton before his first NEC meeting yesterday

CANDIDATES

Women accuse officials of trying to evade policy

By Sheila Gunn, Political Staff

Labour women accused party officials yesterday of attempting to evade the party's policy of including at least one woman on every short list of parliamentary candidates.

However, they lost decisively a card vote to make the national executive committee look again at the loophole. The rules state that a woman need not be on the list of there is only one candidate.

Miss Josie Irwin, of Hornsey and Wood Green, complained that the NEC's decision was grossly unfair after conference delegates refused to have it reconsidered by 5,475,000 votes to 665,000.

In a week when they saw their representation on the NEC reduced, they also complained when the women's organization debate was cut to 40 minutes because the earlier private session had lasted all morning. The conference organizers realized that they faced a *rebellion if* they scrapped the whole debate, or rescheduled it to the end of the week.

The conference unanimously backed a resolution instructing the NEC to launch national and local strategies to campaign with and for women over the next five years.

The resolution and speakers had strong words for party leaders for not giving women's issues a higher profile during the election campaign.

"Labour's public face often reinforces the image of a party of men working for men", the resolution stated. "Many trade unions and Labour Party branches continue to use facilities which exclude women from full membership."

Miss Maria Fyfe, the newly-elected MP for Glasgow, Maryhill, pointed out she was the only woman out of 50 Labour MPs in Scotland. In total, Labour has 21 of the 41 women MPs.

Press ownership rules considered

By Richard Ford, Political Correspondent

Limits on the number of newspapers an individual or company can own are under discussion by the Labour Party as it develops a policy on the media.

Ideas are being considered for *a policy on the concentration of* the ownership of newspapers which the party's spokesman on the arts and media described yesterday as a threat to democracy.

Mr Mark Fisher, the party spokesman, said that unless the party developed a policy it would discover in 10 years that Mr Rupert Murdoch's company or a similar multinational owned "our culture and all the means of expression and communication and debate".

He pointed out that the party *was considering limiting the* number of titles or the amount of newspaper circulation that any individual could own

Mr Fisher told a conference fringe meeting of the Campaign for Press and Broadcasting Freedom at Brighton, at which *attacks were made on Mr* Murdoch's world-wide media empire, that "we have four years of Mrs Thatcher who, in conjunction with Mr Murdoch, will be setting the agenda and the terms of reference for debate".

He accused the Government of encouraging a free market in the press, publishing, and retailing while either directly or *indirectly interfering much* more on matters of editorial freedom in broadcasting.

"The effect of that has been a major concentration of ownership presenting a threat to democracy. Mr Murdoch's world-wide empire is enormous." *He added that, while Mr* Murdoch was an extremely dangerous man, he was also a good businessman and that the things he was going into would be enormously profitable.

● A scathing attack was made on the *Daily Star* yesterday by *its chief leader writer, who said* that it had been turned into a "daily soft porn magazine".

The paper, launched nine years ago, had been "hijacked" three weeks ago with the appointment of a new editor and since then the journalists *had twice voted unanimously to* condemn "this piece of semi-porn". Mr David Buchan told the Campaign for Press and Broadcasting Freedom meeting.

COMMENTARY

Geoffrey Smith

This is the quietest, the most *docile Labour conference* within memory. That is not disputed by anybody at Brighton this week. But there are two rival interpretations of what has been happening here.

One is that the party has not only been winded by electoral defeat. It has been brought to its senses. The hard left has been isolated because the rest of the party has at last appreciated the damage that the extremists have done to Labour's reputation.

Moderate trade unionists have finally determined to assert themselves because they have realised that otherwise there will never be another Labour government in their time.

There has been quite a bit of evidence to support this analysis over the past few days. The hard left have been nothing like so prominent nor so influential as in previous conferences.

There is also a widespread recognition that the outside world has changed and that the party had better come to terms with what voters want today. This new realism is the common coinage of conversation in Brighton.

Yet it nonetheless seems to me that there is more to be said for the rival interpretation. *This does not deny that* the mood is different from any previous conference, nor that electoral defeat has had a salutary effect on Labour thinking. But it is still too soon to be sure how deep the change goes.

The new thinking has been expressed this week in general propositions. For the moment that is not only understandable, but wise. It would have been ridiculous to re*spond to electoral humiliation* by immediately producing a succession of alternative policies. "What do these people believe in?" the voters would then have been asking.

But general propositions are less controversial than substantive policies. Who could object to the idea of reexamining policy? Who would wish, especially in what purports to be a radical party, to go into battle under the banner *Down with Fresh Thinking*?

The more difficult stage will come later. A broad statement of basic policy, at least on domestic affairs, is expected next year. The following year there will be more detailed statements on specific policies. Labour's new thoughts on defence may be revealed then or later, depending on outside developments.

The critical conference may be next year, but more probably in 1989. Then the pleasing notion of new ideas may, and certainly should, take the form of proposals that challenge some vested interests and traditional assumptions.

It will not be necessary even then for Labour to publish a series of detailed commitments across the whole range of policy. Opposition parties which go in for too much detail offer hostages to their opponents and to fortune.

But Labour will need to say enough to get off a number of uncomfortable hooks. The most obvious is the non-nuclear defence strategy. That is not only because defence is such a critical issue in the eyes of the electorate. It is also because Labour defence policy is regarded by many voters as the touchstone of the party's sense of responsibility.

The other hooks are taxation, public ownership, trade union legislation and possibly housing. On each of these issues the country will need to be convinced that there has been fresh Labour thinking.

But on each of them the idea of new ideas may be more comfortable for the party than the reality. Will the trade unions be prepared, for example, to accept the necessity of secret ballots before strikes?

There are two particular hazards facing the Labour leadership over the next few years. One is that it may encounter too much resistance to bold new policies on specific issues. The other is that it may become too afraid of such resistance to produce policies that are bold enough.

Only when there has been a chance to present the fruits of the new thinking to a future conference will we know whether the more realistic tone this week indicates a change of heart or merely a temporary change of expression.

Conference reports by Robert Morgan, John Winder, Anthony Hodges and Peter Mulligan

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EDUCATION

Schools 'race bias' attacked

By Nicholas Wood and Peter Mullican

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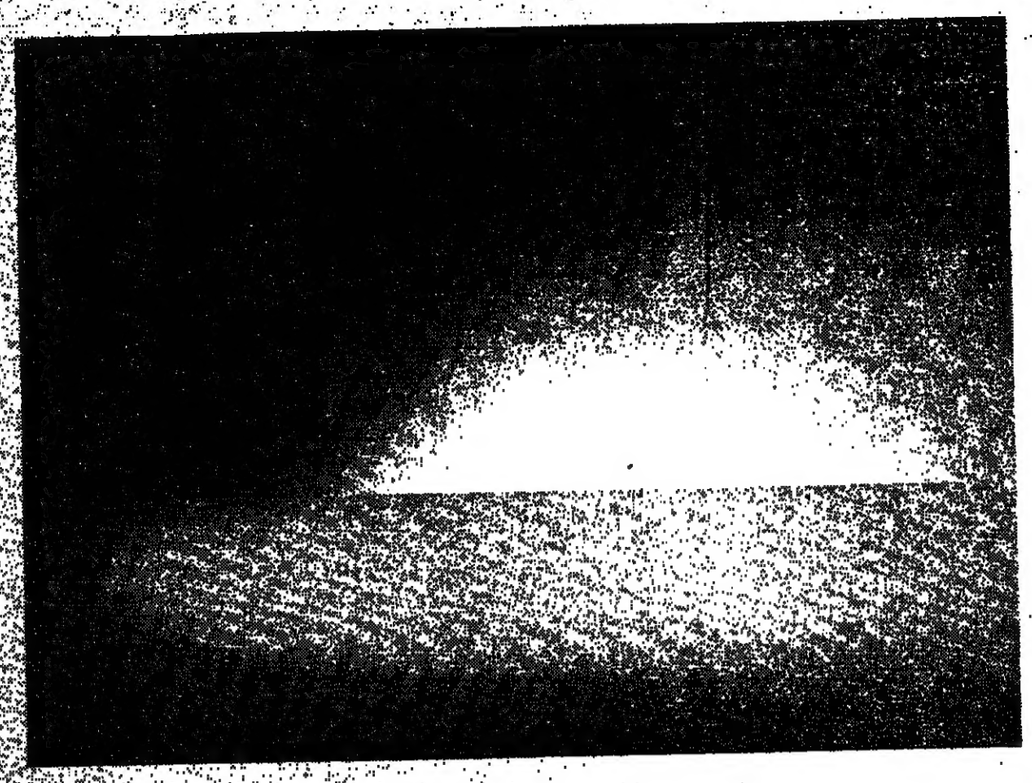

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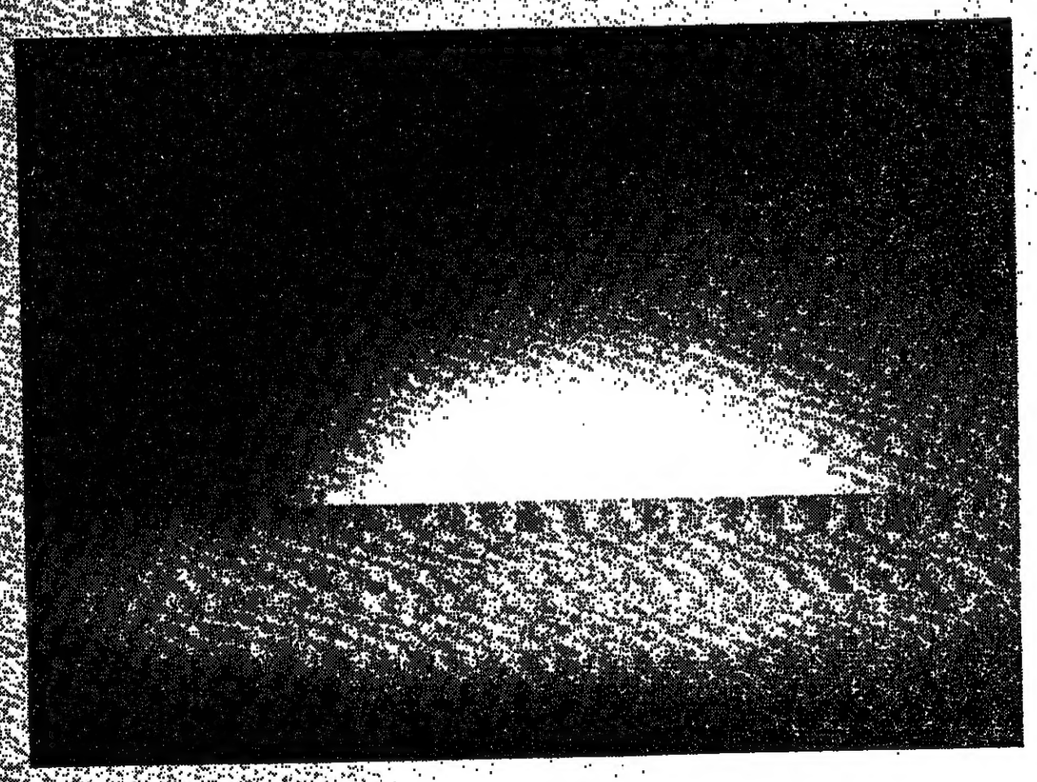


Government refuses to intervene as traders fight for shops

A docklands dream begins to turn sour

By Ian Smith

A spectacular inner city success story within sight of an innovative Liverpool docklands business park and opened yesterday by Mr David Trippier, Under Secretary of State for the Environment, is turning sour.

Mr Trippier, on a flying visit to Liverpool, refused to become involved in a dispute which is threatening the future of the much praised Albert Dock scheme.

Once an eyesore with acres of abandoned, decaying warehouses lapped by polluted Mersey water, Albert Dock is a showpiece example of inner city redevelopment. Government grants of £31 million and a further £7 million of foreign investment has produced a bustling shopping mall with riverside restaurants and a maritime museum.

Next spring will see the opening of the museum housing a Tate Gallery collection and more shops.

But the future of Albert Dock is in jeopardy. As Mr Trippier was opening the £6 million Brunswick Business Park, disillusioned Albert Dock traders just a few hundred yards away were preparing for a confrontation with their landlords over colossal rent and service charges which 60 small shopkeepers fear will drive them out of business.

Before he left Liverpool, Mr Trippier made it clear the Government would not interfere.

"After being cushioned by subsidized rates to encourage them to establish shops within the Albert Dock complex, it is now time for traders to venture out into the real world", he said.

"It must have come as an incredible cultural shock to be faced with unsubsidized charges but the Government cannot and will not interfere in a normal commercial transaction.

"The traders should not be shocked by the increases which were bound to come and as for their being driven out of business, it is a threat I have heard millions of times before."

Appalled by unexpected backdated service charges, averaging £3,750 and fearful of expected 100 per cent rent increases, the Albert Dock Tenants' Association is prepared to go to court to settle the dispute and safeguard the dock's future.

The traders claim the Albert Dock Company, a subsidiary of Arrowcroft Investments, of Mayfair, is breaching the tenancy agreement with its backdated service charge demands. Mr David Hutchinson, the tenants' association secretary, said that if the traders lost their case, many would have to leave the development.

As Mr Trippier left the city, traders' association representatives met Albert Dock Company officials in an attempt to settle the dispute.

One trader, Mr Anthony O'Leary, has clashed with his landlord, refusing to sign a new lease agreement until negotiations between the tenants' association and company end the dispute.

The Albert Dock Company is seeking repossession of the art shop at Liverpool County Court next Monday. Mr O'Leary opened the shop in 1984 in partnership with the Liverpool artist, Mr Frank Green.

Mr O'Leary, who invested his savings in his shop, said: "We went full out to support government attempts to bring this city alive again and this is the result. All of us want to see neglect being turned into success and it looked as if Albert Dock would become everything we had dreamed of. Sadly that dream is turning into a financial nightmare."

Among Mr Trippier's audience at the Brunswick Business Park was Mr Stan Brownell who retreated from Albert Dock and moved his Dial a Pizza business back to Brunswick Park after being presented with a £3,000 backdated service charge bill.

The Albert Dock Company denied the proposed increases had come as a shock to tenants. They had been told in advance and if they had difficulty paying, an arrangement for payments by instalment could be reached.

Mr Anthony O'Leary (left) and his partner, Mr Frank Green, who may lose their art shop

Minister's praise for Ilea role

Lord Young of Graffham yesterday paid tribute to the Labour-controlled Inner London Education Authority by holding up one of its colleges, the South Bank polytechnic, as the model for future links between education and business (Our Public Administration Correspondent writes).

The Secretary of State for Trade and Industry, opening the second phase of the South Bank Technopark, a suite of offices for high-technology companies in Southwark, south London, financed by the Prudential Corporation, said the success of such inner city developments depended on close collaboration between academics and entrepreneurs.

He praised the way the South Bank polytechnic's libraries and computers had been put at the disposal of firms moving into the Technopark.

He said that science parks, bringing together researchers and businessmen, represented a vital strand in British economic regeneration.

The technopark, near Elephant and Castle, is a £6.5 million scheme to provide space for new, high-technology companies. Its foundation has been assisted by grants from the Sainsbury Charitable Trust.

Minister urged to make NHS competitive

By Jill Sherman, Social Services Correspondent

Health service hospitals should be allowed to make a profit from pay beds and the sale of services to the public and the private sector, according to a report published today by the Conservative think tank.

The Centre for Policy Studies urges Mr John Moore, Secretary of State for Social Services, to change the law so that hospitals can profit from their activities. It also calls for increased competition throughout the health service by an extension of competitive tendering to clinical support services such as radiology, pathology and psychiatric services.

"The NHS needs to dismiss the idea that all hospitals and health authorities must be able to provide all facilities themselves", the report says. Competition with the private sector would drive out inefficiency and give patients faster and better health care for their money.

The centre accuses Mr Moore of moving too gingerly because of health service pressure groups and says that as he is a convinced believer in the market place and in competition, "the time has come for him to take his courage in both hands and press hard for a competitive approach".

The report, by Mr John Peet, a former treasury principal responsible for health service finance, also calls for changes in family doctor contracts so that doctors are encouraged to provide preventive services such as X-rays, cervical cytology, breast cancer screening and minor operations.

Competition could be extended to primary care services by letting family practitioner committees award fixed-term franchises to doctors, dentists and pharmacists, who would be monitored for customer satisfaction, level of service offered and factors such as hospital referral rate or quantity of drugs prescribed.

Mr Peet supports moves by the Department of Health and Social Security to give GPs more information about hospital waiting lists, and suggests that they should also be told the cost of treatments and the success rates of different hospitals. It would then be possible to set up an internal market, whereby hospitals could buy and sell services from each other.

The report also recommends that managers should be able to enter into long term contracts with the private sector.

It calls for more local flexibility in employing staff on short term contracts and says that redundancy costs should be taken out of cost comparisons for services put to competitive tender. In addition, to ensure fair competition, the private sector should be asked to meet a proper share of the costs of training and educating staff.

Healthy competition: How to improve the NHS. (Centre for Policy Studies, 8 Wilfred Street, London SW1E 6PL; £4.60, plus 30p p&p).

Cook-chill method wins approval

A health service report on the cook-chill method of supplying hospital meals has concluded that it is "perfectly safe and nutritionally good".

The report, commissioned by the Yorkshire Regional Health Authority, was prepared by regional and national experts in microbiology, nutrition and environmental health after criticism of the system by Professor Richard Lacey, chairman of a Wakefield Health Authority committee on infection control.

He said that the method, whereby food is cooked at a central kitchen, chilled, and then dispatched to hospitals where it is reheated, was "microbiologically unsound and nutritionally unsafe".

After an outbreak of food poisoning at the Stanley Royd hospital in 1984, when 19 people died and 450 patients and staff became ill, Wakefield planned to introduce a cook-chill system in place of the traditional method of cooking meals on the premises, but postponed its introduction because of Professor Lacey's criticism.

Yesterday the regional health authority said that there was "no evidence whatsoever" that the cook-chill system was inherently more dangerous than traditional catering methods, and there had been no reports of food poisoning in hospitals or other establishments where the system was in use.

Ballot hurdle for rent switch deal

By David Walker

The Government's plans to transfer council tenants to new landlords may prove difficult to implement because of the costs involved, and the difficulty of balloting 4.5 million households about their wishes.

The Department of the Environment is battling to organize the transfer of new town development corporation tenants, and these problems will be magnified for council tenants. A ballot of 9,000 residents in Telford New Town in Shropshire has already been postponed twice.

According to the housing White Paper published on Tuesday, the Government is to give all council tenants the opportunity to choose a landlord other than the local authority. No details of how they were to be consulted were given.

The ballot of tenants in Telford — for which the Government has promised £40,000 to allow rival landlords to put their case to the tenants — is being seen in the department as a yardstick for future difficulties.

Telford New Town is being wound up in 1991. Last year, the Government proposed to give its tenants the option of transferring their leases. It allocated £20,000 to Wrekin, the local Labour-controlled council in the area, and £20,000 to a consortium of five housing associations to put a case to the tenants.

A ballot, to be conducted under the auspices of the Electoral Reform Society, was to be held to allow tenants to choose. Householders would go to the landlord of their choice. For residents of blocks of flats, the freehold would be transferred to the landlord picked by most residents.

But a postponed ballot announced for October 12 has been deferred. A spokesman for Wrekin council said yesterday: "We are still waiting for something to happen".

The Treasury is believed to be delaying the ballot because it is unhappy with the valuation being put on properties to be transferred from Telford Development Corporation, a quango.

Fewer sons born in drinks trade

By Thomson Prentice, Science Correspondent

In a sequel to the discovery that butchers are more likely to have sons than daughters, researchers have found that publicans and bartenders have a better chance of producing baby girls than boys.

A study published today shows that men who work in the drinks industry have between 6 and 10 per cent fewer sons than the average man. The inference is that the more men drink alcohol, the less probable are their prospects of having a son.

The sex ratio of births is normally about 106 males to 100 females, however the study, in the *Journal of the Royal College of Physicians of London*, discloses a lower ratio in the offspring of men in alcohol-related jobs. The likeliest explanation is that alcohol reduces levels of the male sex hormone, testosterone.

Mr Bill Lyster, an epidemiologist, carried out the research with Dr Owen LLoyd and Dr Melody Lloyd, a husband and wife team at Ninewells Medical School, Dundee.

Earlier this year the group reported in *The Lancet* that butchers have 20 per cent more sons than daughters, because they may have eaten more meat from animals given growth-promoting male hormones.

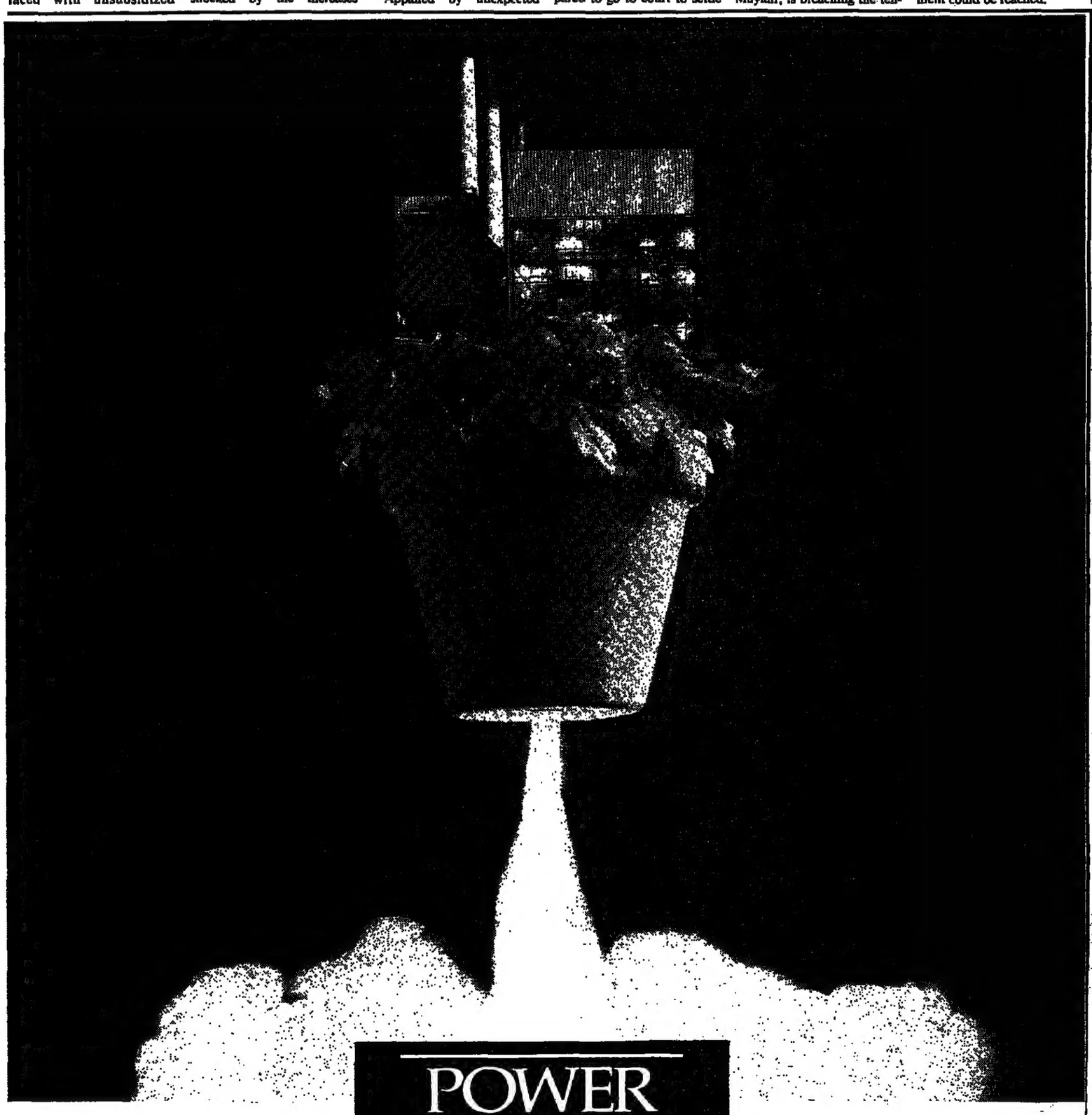
Mr Lyster said yesterday: "Looking at the sex ratio of children is one of the best ways of finding out whether a man's occupation has a damaging effect on his health".

He and the Lloyds built up their picture of the drinks trade by calling data from the Office of Population Censuses and Surveys and by studying birth certificates from the years 1931 and 1980-82.

Mr Lyster said other studies have indicated that occupational stresses or toxins may also lower the sex ratio.

If Mr Lyster is right, the Duchess of York's first baby will be a girl. The Duke of York was a navy helicopter pilot. "I'm waiting for the Duchess to confirm my theory," Mr Lyster said. "I hope she has seven daughters in a row to prove my point."

Journal of the Royal College of Physicians of London, vol 21, No 4 October



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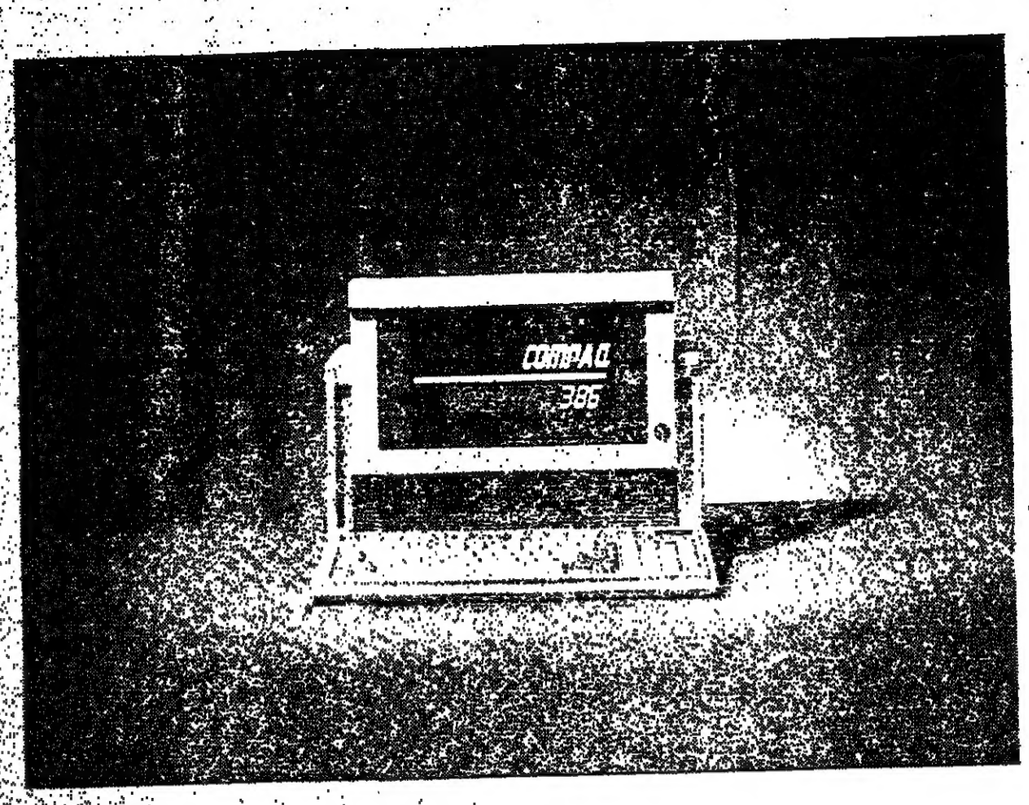

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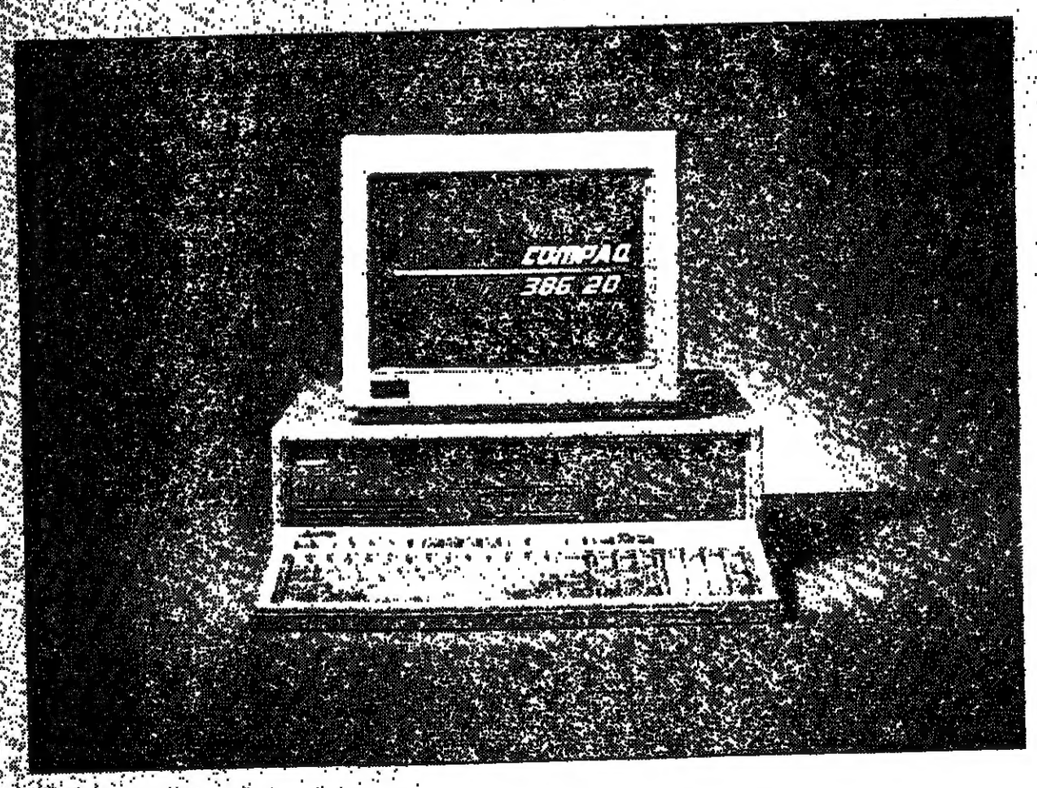

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WORLD SUMMARY

Biden 'shopped' by Dukakis aide

Washington — An embarrassing videotape that destroyed the presidential campaign of Senator Joseph Biden by revealing his freewheeling plagiarism was prepared by the campaign manager of Mr Michael Dukakis, a rival contender (Christopher Thomas writes).

Mr Dukakis yesterday admitted the source of the video, but insisted that he had known nothing about it. He had decided not to accept the resignation of Mr John Sasso, the campaign manager, but had granted him a leave of absence.

The videotape was handed to a number of reporters as evidence that Senator Biden was cribbing from speeches by Mr Neil Kinnock and others. The Senator, who said he forgot to attribute the source of long passages he borrowed from Mr Kinnock, said yesterday that he had now sent all his speeches to the Labour Party leader. "I apparently have breathed new life in Mr Kinnock's campaign. He is more in the news now than he ever has been."

Mr Dukakis said he telephoned Senator Biden yesterday to "apologise to him, to his family and his friends".

From pulpit to poll

Washington — The Rev Pat Robertson, left, a long-shot for the Republican presidential nomination, resigned yesterday as a Southern Baptist minister and severed ties to his $200 million-a-year Christian Broadcast Network (Christopher Thomas writes). He wanted to avoid implications that a Robertson presidency might inhibit "the free exercise of religion by any of the people". Mr Robertson will announce his candidacy formally today.

Bombs at Eta trial

Madrid — Two explosions near the Madrid High Court yesterday interrupted the beginning of the trial of eight alleged members of Eta's Madrid Commando (Richard Wigg writes). Police blamed right-wingers.

No one was injured. Interior Ministry sources suggested that the fact that the bombs had been home-made made it unlikely that Eta — the Basque separatist organization — had been responsible for the blasts.

Some 200 extreme right-wingers, shouting slogans like "Eta, we are going to machine-gun you down," clashed with police after the explosions. People in the area sought shelter, fearing further blasts. Five young right-wingers were detained.

As the trial began, the Spanish authorities revealed that a suspected leader of Eta's military wing known as Santi Potras had been detained by French police yesterday near Bayonne.

Reagan in Casey row

Washington — President Reagan yesterday stepped into the growing controversy over the alleged death-bed admission by the late William Casey, saying that there was "an awful lot of fiction" about a man who was unable to communicate (Michael Binyon writes).

Bob Woodward, the *Washington Post* reporter who maintains in a new book on the CIA that Mr Casey had admitted knowledge of the secret diversion of Iran arms funds to the Nicaraguan Contras, meanwhile said that Mr Casey had not been completely lucid during their four-minute interview.

Mr Reagan said that the former CIA Director "is now being quoted as if he was doing nothing but talking his head off."

He also denied vigorously that he had ever signed a directive that led to the car-bomb massacre of US troops in Beirut in October 1983.

Back in God's care

Islamabad (Reuter) — Dr Najib, the Afghan leader appointed head of state on Wednesday, is restoring the Islamic element in his name and reverting to Najibullah.

Najib means "noble"; the suffix "-ullah" added to many Muslim names means "of God". The Afghan state media dropped it after the former secret police chief came to power in May 1986. Since his appointment as General Secretary of the Afghan People's Democratic Party he has redoubled efforts to woo the overwhelmingly Muslim population.

War alert on glacier

Delhi — Indian troops are on full alert following a border clash with Pakistan over Siachen Glacier in Kashmir, Defence Ministry sources in Delhi said yesterday (Kuldip Nayar writes).

The glacier, over which the nations have clashed many times since 1984, was reportedly attacked by Pakistan on three days last week: nearly 900 troops trying to overrun posts on the Saltoro Ridge west of the glacier were beaten back.

● WASHINGTON: Congress has suspended new US assistance to Pakistan for six weeks because of concern about its nuclear programme (Christopher Thomas writes). Most members believe there is strong evidence that Pakistan is developing a nuclear bomb.

Talks on hostage

Further signs emerged in Tehran yesterday that talks on the release of Herr Rudolf Cordes, the remaining West German kidnap hostage in Lebanon, may have reached a critical stage (Hazhir Teimourian writes).

Tehran Radio said Herr Armin Freitag, Bonn's Ambassador to Iran, had thanked Hojatoleslam Ali Akbar Hashemi Rafsanjani, the Speaker of the Iranian Parliament, for Tehran's part in the release three weeks ago of Herr Alfred Schmidt, an engineer.

The Speaker said the most important factor in the Schmidt case was Bonn not handing over Lebanese prisoners to the US, a reference to Mr Mohammad Ali Hamadei, wanted for questioning about a hijacking.

Vatican sex inquiry

Rome — A priest who has undergone a sex operation will be examined by doctors to determine whether he is a man or a woman (Roger Boyes writes). A Vatican commission will then decide whether the priest — identified only as Dom Paolo — should be stripped of the priesthood.

Cardinal Jose Castillo Lara, who will chair the commission, said that one of the main questions was whether the priest would be strong enough to continue after the inquiry. "Even if he became an angel he could not function as a priest under such circumstances."

Mugabe backs crackdown on opposition party

From Jan Raath
Harare

Mr Robert Mugabe, the Prime Minister of Zimbabwe, has confirmed his support for a crackdown on the opposition Zimbabwe African People's Union (Zapu) party of Mr Joshua Nkomo.

A series of measures was announced last week to contain guerrilla activities in the western provinces of Matabeleland.

Further action against Zapu have been revealed with the dissolution of six district councils in Matabeleland North province, all controlled by Zapu.

At the same time, evidence emerged for the first time of a new internal dissident guerrilla threat from the south-east.

In a rare interview, Mr Mugabe was quoted by Ziana, the national news agency, as saying that security authorities in the last week had uncovered "immense evidence" to link Zapu with anti-government guerrillas in Matabeleland. It included the discovery of "subversive documents" at the party's offices in Bulawayo during a search by police on September 17.

Following the collapse of negotiations for power sharing between Zapu and Mr Mugabe's ruling Zimbabwe African National Union (Patriotic Front) party — Zanu (PF) — guerrillas "took to the bush, and we are saying it is Zapu", he said.

However, Mr Mugabe was less sanguine than his Minister of Home Affairs, Mr Enos Nkala, who said last week he had instructed police to regard Zapu in the same light as the Mozambique National Resistance (Renamo), with whom Zimbabwe is in a state of open war.

The closure of Zapu's offices last week was "temporary", Mr Mugabe said, to enable police to conduct searches.

Because Zapu's leaders had also been involved in the liberation war against the former Rhodesian Government, Mr Mugabe believed they "should be given a chance".

But in Bulawayo this week, evidence emerged from two court cases of the apparent formation of a resistance group of supporters of the Reverend Ndabaningi Sithole, the former black nationalist leader now self-exiled in the American state of Ohio, with links to South Africa and Renamo.

Seven men of Mr Sithole's Zimbabwe African National Union (Zanu) were convicted of acting as a recruiting network for volunteers to undertake military training in South Africa.

They were thereafter to join Renamo in Mozambique and proceed to Zimbabwe to "try to topple the Zimbabwean Government". Under Mr Sithole, the killing of the first white in the south-east in 1963 signalled the start of armed resistance to minority rule, but he was deposed in 1975, and his party has fallen since into steady decline.

However, since late last year, Mr Sithole has been linked in press reports to the right-wing US organization, the Heritage Foundation, which is said to have overseen the signing of an alliance between a purported military wing of Zanu and Renamo.

Since July, several incidents involving Renamo have occurred in Chipinge.

The seven convicted Zanu men admitted to recruiting recruiting 48 volunteers, six of whom were caught at a police roadblock early last month while on their way to South Africa.

Police chief convicted

Harare — Wiridzayi Nguruve, Zimbabwe's first black Commissioner of Police, has been found guilty of a series of crimes of abuse of power during the three-and-a-half years he was the country's top policeman (Jan Raath writes). Sentence is expected today.

Nguruve was found guilty on 10 out of 15 counts, ranging from the theft from police custody of nearly 11,000 tablets of the banned drug, Mandrax, and the smuggling of a television set, to the theft of 4,500 Zimbabwe dollars (£1,600) from police funds and improper control of firearms.

Nguruve has yet to appear jointly with his former deputy, Mr Govati Mhora on another eight charges of attempting to pervert the course of justice and the disappearance of another 60,000 Mandrax tablets.

US Gulf fleet leads convoy as mine hunt continues

From Nicholas Beeston, Dubai

American warships yesterday escorted one of the largest convoys of merchant vessels into the Gulf as Royal Navy minesweepers hunted nearby for three suspected deep-water mines.

The US operation involved five warships, which escorted two tankers and half a dozen other merchant vessels. The convoy, led by the amphibious assault ship, USS Guadalcanal, and guided by mine-detecting Sea Stallion helicopters, was sighted off Dubai.

Shipping sources said none of the vessels were the 11 re-flagged Kuwaiti tankers whose protection is the primary duty of the US Navy Gulf force, and added that merchant vessels from several countries had followed behind the warships to enjoy American protection.

There are believed to be from 30 to 50 tankers in the Gulf of Oman between the ports of Muscat and Duba waiting to sail into the Gulf, including at least one British ship.

Washington has stated it will provide protection to merchantmen from any country who come under attack in international waters, but there were signs yesterday that the convoy threatened to turn the American warships into policemen for all Gulf sea-lanes.

A shipping agent in the United Arab Emirates said: "I have been inundated with calls from shippers asking me to alert them the next time any US ships are sighted, so that they can tag along in the convoy."

At least two of the US warships in the convoy, the guided-missile frigates, USS Thach and USS Ford, are not part of the Gulf force. Their arrival has boosted the American contingent to a record size of at least 13 major warships.

The convoy passed the British contingent, of one frigate, three minesweepers and a support vessel, which has been scouring a stretch of water for two days between the Emirate of Umm al-Qaiwain and the Iranian Revolutionary Guard stronghold at the island of Abu Musa.

It was not clear yesterday what progress the minesweepers had made. One shipping agent said: "We are still convinced the mines are out there, and until we get the go-ahead from the British our ships are not sailing."

He added that the mines were suspected of targeting large cargo vessels with a draught of more than 72 ft. The British force is hoping to have at least one passage clear by the end of the week when the re-flagged Kuwaiti vessel Gas Prince, under escort by US warships, is expected to pass through on its way out of the Gulf.

Early yesterday, the Greek tanker Koriana came under machinegun and rocket-propelled grenade fire from suspected Iranian high-speed attack craft off the coast of Abu Dhabi. No one was hurt.

The Iranian action was followed by a new warning from the Speaker of the Iranian Parliament, Hojatoleslam Ali Akbar Hashemi Rafsanjani, to the US and the Western allies that Iran would provide a "suitable response for minor mischievous acts in the Persian Gulf".

ANC rebuke for wife of Mandela

From Michael Hornsby, Johannesburg

Mrs Winnie Mandela has been rebuked — at least by implication — by the African National Congress for remarks she made last year apparently supporting "necklace" killings of blacks accused of collaborating with Pretoria.

This is the inference drawn in black circles here from the call made by Mr Oliver Tambo, the ANC's exiled president, for an end to such killings when he spoke to delegates attending an international anti-apartheid conference in Harare, the Zimbabwean capital, last week.

Mrs Mandela, the wife of Mr Nelson Mandela, the ANC's most famous imprisoned leader, told a meeting in a black township in April last year: "We have no guns. We have only stones, boxes of matches and petrol." She added: "With our 'necklaces' we shall liberate this country."

The "necklace" is the term used in the townships for a petrol-soaked tyre which is placed round the victim's body and set alight.

Delegates who attended the conference yesterday confirmed Mr Tambo's rejection of "necklacing". Maulana Farid Esack, a Muslim activist, said Mr Tambo had urged delegates "to come back and tell other workers in the struggle (against apartheid) to stop 'necklacing'".

Another participant in the conference, Mr Ismail Ayob, the Mandelas' lawyer, told *The Times*: "The message was loud and clear: stop it (necklacing)."

Asked about a report in the Johannesburg newspaper, *The Star*, which quoted an ANC source describing Mrs Mandela's remarks as "unfortunate", Mr Ayob said: "I think that would be an understatement of the ANC's view."

Dr Timoci Bavadra, deposed as Prime Minister of Fiji in last week's coup and imprisoned, smiling yesterday as he is reunited with his wife, Adi Kuini Vuikaba, after being released.

Awakening of tribal conflict is predicted after Fiji coup

By Michael Dynes

News of the coup in Fiji last May came as no surprise to Mr Victor Lal, the 29-year-old Fiji Indian and author of the forthcoming book, *Fiji: The Troubled Paradise*. He had predicted it a year ago, and since then had been counting off the days: awaiting its arrival.

Now, sitting in his study at Oxford University, where he is a Reuter Fellow at Queen Elizabeth House, the centre for development studies, Mr Lal dismisses Lieutenant-Colonel Sitiveni Rabuka's justification for leading the coups of May and last week as "utterly fallacious", and is convinced that Fiji's domestic turmoil is about to undergo a new and potentially more violent twist.

"The destiny of Fiji has always been guided by the islands' chiefly elite, and they have not hesitated to use the race issue as an instrument to maintain their political domination," he says.

"So Colonel Rabuka's claim that he took power in order to prevent the Indian majority from taking Fiji land, and trampling on ancient Fijian customs and traditions, is nothing new."

But Mr Lal insists that such claims are no truer now than they have ever been. When the islands were granted dominion status in 1970, native Fijians secured a built-in majority in the Senate, which remains the ultimate arbiter on the land question.

What has alarmed the chiefly oligarchy, claims Mr Lal, is not Indian aspirations for greater security of tenure, but the newly emerging alliance between under-privileged Fijians and Indians, which threatens to undermine the established political order.

"It was this threat which became a reality in April when Dr Timoci Bavadra's multi-racial coalition won the fifth independent general elections. A threat promptly removed by Rabuka's act of desperation, conducted on behalf of the vested interests of Fijian chiefs," he says.

Mr Lal points out that much of the Western media has fallen for the myth of Indian domination of the island's economy. "Apart from the fact that Fijians own almost 90 per cent of the land, the vast bulk of the remaining economic wealth in the country is in the hands of the big Australian corporations.

Mr Victor Lal: second coup came as no surprise.

"While it is true that a small minority of Indians own houses, shops and cars, the overwhelming majority are poor rural farmers with few material belongings, who are forced to live on a day-to-day basis.

"Many Fijians have fallen victim to this indoctrination. When they see Indian shops and businesses in the urban areas like Suva, they think every Indian is rich. You can't really blame them for that," he says.

But Colonel Rabuka's actions have confronted the tribal chiefs with an acute dilemma. They want to maintain their political ascendency while retaining Fiji's links with the Commonwealth. Now that association is hanging in the balance, and the question as to which tribal chiefs will rule Fiji in the future has come to the fore.

Mr Lal fears that far from resolving Fiji's domestic tension by military *faits accomplis*, Colonel Rabuka may have opened a Pandora's box of dormant tribal rivalries. "Colonel Rabuka does not command the loyalty of the entire army. And although it is predominantly Fijian, it is also tribal in structure — the same kind of tribal structure which has brought havoc to many black African countries," he says.

Hayward speaks of his 'stupid behaviour'

From Michael McCarthy
Stockholm

Simon Hayward, the Life Guards captain appealing against his conviction and five-year prison sentence for smuggling cannabis into Sweden, spoke during several hours of cross-examination here yesterday of his "incredibly stupid" behaviour in not immediately telling the full truth to the police officers who arrested him in March.

The 32-year-old soldier, still in the Army pending the appeal verdict, has maintained consistently that he was duped by his brother Christopher into driving a Jaguar, in which 110 lb of the drug, worth £500,000, was carefully concealed, to Sweden from Christopher's home in Ibiza.

But he admitted readily yesterday, as he did at his trial in July and August, that at first he made no mention of Christopher's name to the Swedish police, saying instead that he was on a skiing holiday. Later he decided it was better to tell the full truth and told the police how Christopher had asked him to drive the Jaguar to Sweden to sell it.

English eyes looked on amazed: a mint was sailing through the air from the bench to the prisoner in the dock (Michael McCarthy writes).

Judge Anders Frohling, one of three hearing the appeal, had been fumbling in his bag of mints when he caught Hayward's eye. Instinctively he offered one. Hayward grinned and nodded, and before you could say "Contempt of Court", the mint was on its way.

In Sweden the law takes its informal course.

The changing of Hayward's story is thought to have contributed to his conviction by the Uppsala District Court and he was at pains yesterday to explain why he had not at first been fully frank. It was from a misguided sense, he said, of wishing to protect his brother, the 37-year-old "black sheep" of the Hayward family, who has since disappeared.

He told the three appeal judges and their two lay assessors: "With hindsight, I realise it was an incredibly stupid thing to do, but I can only explain it as a subconscious intuitive act, to protect a member of my family, and I couldn't help myself from doing it.

"I have been convicted for something I haven't done. How do you think I would feel if I had unwittingly involved another innocent person — a person who at that time I thought was almost certainly innocent?"

The hearing continues today when Hayward's mother, Mrs Hazel Hayward, is likely to give evidence.

● **Yachts impounded:** Swedish police said yesterday that they had impounded two British-registered yachts in connection with a big drugs inquiry (Reuter reports from Stockholm). A police spokesman said that about 22 lb of cannabis, part of a much larger consignment, had been discovered on the boats, moored at Karlskrona, southern Sweden.

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California deluged by laws both serious and silly

From Ivor Davis
Los Angeles

These are busy days for Mr George Deukmejian, the Republican Governor of California, who this week has been signing into law a welter of new Bills ranging from measures on the cutting edge of social reform to the virtually unenforceable and downright frivolous.

Although the California legislature has adjourned its 1987 session, there are still some 350 Bills awaiting the Governor's yea or nay, and he had until midnight last night to approve or veto the measures.

In the belief that what California passes today the rest of America will get to tomorrow, observers closely watch the fate of even the most trivial pieces of legislation that come out of the most populous state in the Union.

One measure signed at the weekend, which becomes law on January 1, is a controversial move that even the Governor admits will be difficult to enforce.

The new law bans smoking on flights that both begin and end in California, and passengers lighting up could face $500 (£307) fines for breaking it. It will also be forbidden to smoke on buses and trains that run in California.

Another measure likely to face immediate court challenges is that requiring unmarried minors who want an abortion to obtain their parents' consent or seek a court order. Opponents consider it a retrograde step which will lead to girls seeking illegal abortions rather than notifying their parents or attempting the difficult task of persuading a judge to overrule the parental prerogative.

On the Aids front, California is leading the nation. Mr Deukmejian has approved a law that would allow California to test experimental Aids drugs on humans without waiting for the oft-unwieldy US Government Food and Drug Administration to license new drugs. On the other hand, he vetoed legislation on Monday designed to raise $150 million for Aids research by offering tax incentives to private donors.

One law certainly being watched in the rest of the country allows parents of either sex to take up to four months unpaid leave for child-rearing without worrying about losing their jobs. If passed the law would be unique to California; and is being fought by employers' groups.

Another which undoubtedly faces court challenges is aimed squarely at private clubs which discriminate against women and minorities. If it can be proved that such institutions in any way seek to control the numbers of women and minorities who may join them, they will be banned from enjoying significant state tax deductions.

Women, a majority in the California population of 25 million, will also gain from a new law — rather endearingly termed the Restroom Equity Act — which orders sports stadiums and entertainment centres to provide as many lavatories for women as they do for men. Mr Art Torres, a Democrat state Senator from Los Angeles, pushed the Bill through with alacrity after his wife had to wait 30 minutes to use the lone ladies' room at the famed Hollywood Bowl.

Another hotly contested law will require the state to film expensive videotape messages, to be screened for students aged 12 to 17, carrying the rather obvious message: "It's OK to say no to sex."

Mr Deukmejian has also made the mass of Californians who voted him into office happy by returning $1.1 billion (£614 million) in tax rebates to 13 million residents. In what some say is a puny effort to ease traffic congestion, the Governor has approved a law which will allow fines of up to $500 for any motorists who block the flow at junctions by entering on a green light and becoming trapped when red shows.

In the avalanche of new laws — to build extra prisons to ease overcrowded conditions, to curb the disposal of hazardous wastes near reservoirs, and to hire scores more California highway patrolmen to crack down on motorway shootings — there are a few silly-season measures.

Californian motorists will soon be able to buy personalized number plates at $50 apiece — with the revenue going to boost the arts. Promotors of illegal dogfights can be jailed for up to three years and face a $50,000 fine. And now landlords will no longer be able to discriminate against tenants who prefer to sleep on water beds, if the renter can provide a flood-insurance policy in case the bed springs a leak.

هكذا من الاصل

Tension in Philippines

Coup rumour brings troops and tanks on to Manila streets

From Humphrey Hawksley, Manila

Troops supported by tanks were deployed at key roads leading into Manila yesterday after reports that several hundred rebel soldiers were planning to overthrow President Aquino.

Most were withdrawn in the evening, with an army spokesman saying "all talk about unauthorized troop movement is entirely false". His statement indicated the amount of tension — fuelled by rumour — there has been in Manila since the military rebellion in August.

These latest rumours began last week, when it was thought that right-wing elements of the army might try to disrupt the funeral procession on Tuesday of the assassinated left-wing leader, Mr Lean Alejandro. They did not.

On Tuesday evening, a renegade former colonel, Mr Reynaldo Cabuautan, who has been in hiding since last year, gave a news conference. Among other things, he said he was setting up a provisional government against Mrs Aquino.

Then a lorry ran into an electricity pole, causing a power cut in the main military camp in Manila. Soldiers there thought rebel troops were attacking. Later that evening there were reports of troop movements, but these were later confirmed to be soldiers on authorized operations. But by morning, radio stations were broadcasting reports about an impending coup.

"What this country suffers from as much as anything is rumour," said one diplomat. "Every time the Government reacts to rumour it increases the impression of instability here."

Yesterday's reports refocused attention on divisions within the Philippine military, after it had been concentrated on what was reported as a large-scale military offensive against communist insurgents in the Bicol region, about 250 miles south-east of Manila.

But Bicol itself has fallen victim to rumour, and the situation is in marked contrast to the impression given by President Aquino and her officials last week, when there were reports that the communist New People's Army was planning to isolate the six provinces of the Bicol region, possibly with the intention of declaring a provisional government.

In Bicol, where the Philippines military is meant to be conducting a huge offensive against communist guerrillas, the provincial commander, Colonel Andres Superable, is chatting to local businessmen in the shade of a palm tree at his headquarters.

Manila — The Philippine Senate yesterday withheld a disputed intelligence report on alleged pro-left government officials as President Aquino tried to play down the affair (AFP reports). The campaign against left-wingers by Mr Salvador Laurel, the Vice-President, who gave the report to the senate, has been denounced as an attempt to boost his political stature.

A brigade commander, Colonel Abraham Manuel, is briefing journalists. He does not think anything is particularly amiss.

The regional commander, General Luis San Andreas, is target-shooting.

Since the August military coup attempt, there is no doubt that the New People's Army has stepped up its campaign throughout the country. Guerrilla operations have doubled and Bicol appears to have been singled out. Five bridges were attacked and two towns were overrun, but only for a few hours.

In response, President Aquino declared that the situation in Bicol was a "military problem" which required a "military solution". Two battalions of Scout Rangers — special anti-insurgency troops — were sent down and are now being deployed.

But travelling around the area, the possibilities of martial law and a communist provisional government seem improbable. The markets are full. The roads are busy. The town squares are packed with people at night. The military estimates that there are only 1,300 guerrilla fighters in a population of 3.5 million.

The further you get away from the main roads and provincial centres, the closer you get to whatever war is being fought.

According to the Government, a third of the villages in the region are controlled by the New People's Army. One is Liput, where the village chief, Mr Yuhenio Flores, says of the guerrillas: "They keep the peace. They free the people from thieves and troublemakers."

Liput has no medical care, no school and no electricity. It is an example of why the Government is losing support to communism. The provincial Governor, Mr Luis Villafuerte, says he needs at least £3 million to win back the trust of the people by giving them basic facilities. Three months ago he made a request to the Government. So far, he says, there has not even been an acknowledgement.

The main thrust of the military campaign in Bicol now is being carried out by the two battalions of Scout Rangers. They work in patrols of about 20 men going off for days at a time deep into the jungle. But less than one in five patrols encounters any guerrillas. There has been no confirmed report of fighting since they were sent in.

For most people in Bicol, life is normal. But rumour often fuelled for political gain creates tension.

Mutineers protest over flights of fancy

From Charles Bremner
New York

America's civil war between its chaotic airlines and the people who fly on them has taken a new turn this week with the first full-scale mutiny by would-be passengers.

Ground staff of Eastern Airlines in Miami called in the police to try to quell about 200 passengers incensed by the cancellation of the last flight to New York on Sunday night.

Much of the fighting was among passengers for the chance of a seat on a smaller plane brought in by the airline. After a pitched battle, five passengers were arrested, ranging from middle-aged businessmen to a boy of 14. One of them faces charges that carry a maximum 10-year jail sentence.

"For a time there was an unruly and unmanageable situation for officers to handle," said a spokesman for the Miami police, a force not renowned for its gentle tactics. "Just as things started to calm down and people were being led away, one man got up and started telling people to go through the gate and force their way on a plane."

The Miami scene was the worst instance so far of a now familiar event. Usually, the approach of armed police quietens the be-suited businessmen who have resorted to jungle behaviour in the face of Stone Age service.

One airline recently apologized and compensated a passenger who was frog-marched off an airliner in handcuffs after he refused to stop complaining to a stewardess. The passenger, from Sierra Leone, was helped by fellow passengers who signed a petition and went straight to the television news companies.

The airlines deny it, but cynics are suggesting that they are resorting to psychology to deflect the anger of frustrated passengers onto their fellow travellers. Announcing that "due to an equipment malfunction" half the checked-in passengers will have to stay behind, seems to be aimed at dividing and ruling.

In the Miami case, the airline announced that only 99 out of 317 would-be passengers would be able to take the replacement plane. The *Times* correspondent has recently witnessed two near-riots among passengers.

In the last instance, earlier this month, a Pan Am ground stewardess at New York's La Guardia airport advised one passenger to "can it buddy, because I've had you up to here." On that flight, I stayed behind, but my baggage left for Washington.

Another new tactic employed by the airlines consists of humouring the long-suffering and increasingly terrified passengers by making jokes, some of them a little close to the bone, given the recent record of some of the companies.

For example, United Airlines has taken to having its cabin staff vary a familiar announcement on the approach to land: "Ladies and gentlemen, the captain has just turned on the no smoking sign, which is the surest sign that he has managed to find the airport and is preparing to land." The same airline warns passengers not to smoke in the lavatory, saying: "The alarm will go off and it will be very embarassing for you and you will be asked to deplane immediately."

Another almost universal facetious announcement goes: "This plane is leaving for Los Angeles (or wherever). If Los Angeles does not feature in your immediate travel plans, then now would be a good time to consider disembarking."

And then there is the now-familiar arrival announcement made as the more nervous passengers are milking the blood back into their white knuckles. "Welcome to wherever, ladies and gentlemen. Now the safest part of your journey is over, we remind you to drive safely and buckle up."

All smiles: Mr Bush, the US Vice-President, and Chancellor Kohl of West Germany, during discussions in Bonn yesterday.

US pledge to Bonn over arms agreement

Bonn — The US Vice-President, Mr George Bush, said here yesterday that the United States would not use a nuclear arms control agreement with the Soviet Union to move away from Nato. (John England writes).

Speaking to reporters, Mr Bush praised West Germany's commitment to Nato and said that the US would not take any steps towards disarmament that would prejudice its links with West Germany.

Chancellor Helmut Kohl emphasized Bonn's wish for a superpower agreement on Euromissiles by the end of this year, as well as for disarmament negotiations on strategic nuclear missiles, chemical weapons, conventional forces and short-range missiles.

The two men were speaking after a one-hour meeting during which they discussed progress in the US-Soviet arms control negotiations, Mr Bush's visit to Poland and the recent visit to West Germany by Herr Erich Honecker, the East German leader.

Mr Bush also had talks with Herr Hans-Dietrich Genscher, the West German Foreign Minister, which covered, among other things, Poland's financial problems.

Western pessimism confirmed

Gorbachov cites grave internal problems

From Christopher Walker, Moscow

"It is a modern state which has immense achievements. It is a society possessing a huge political, intellectual, scientific and natural potential. But it is a society which has many problems.

"There are problems in the political process, in the development of our democracy. There are problems in the social sphere, and in the economy. Problems also exist in the spiritual sphere, in the sphere of moral philosophy and morality."

With that frank admission in the first speech he has delivered for more than six weeks — published in full in yesteray's main Soviet papers — Mr Mikhail Gorbachov, the Soviet leader, confirmed the gloomy predictions of Western experts about the grave internal difficulties that face him after his long absence from the Kremlin.

He chose not to dwell at any length on the parallel international problems, which include a decision on personal arrangements for the Washington summit later this year, and the degree to which he will allow the issue of "Star Wars" to hold up chances for a new accord on cutting long-range nuclear missiles.

Although Mr Gorbachov denied publicly to 365 members of a French delegation that he faced any political opposition, the outspoken stand taken by Mr Yegor Ligachev, the Kremlin's No. 2, during his Black Sea sojourn, will have been an unwelcome reminder of the differences which remain inside the 14-strong Politburo.

At a heated meeting with Soviet media representatives on September 16, Mr Ligachev is reported to have clashed openly with the most progressive Soviet editor, Mr Yegor Yakovlev of *Moscow News* — one of Mr Gorbachov's most ardent disciples — and to have instructed all editors not to overdo *glasnost* by excessive exposure of failings in Soviet society.

In an angry letter printed in *Pravda* during Mr Gorbachov's absence a reader complained that the ratio of positive to negative stories now appearing in the press here was one to nine, and demanded this be reversed.

More ominous in the view of Moscow's newly liberated intelligentsia was the warning issued on September 10 by General Viktor Chebrikov, the powerful chief of the KGB. "We have among us, and here one must speak plainly, people with alien ideas which are even openly hostile to socialism," he said.

Significantly, Mr Gorbachov used his first post-holiday appearance to tackle this contentious point, and to try and minimize the threat on his reforms.

Admitting that there were "extremist, anti-socialist elements" that might take advantage of *glasnost*, he then emphasized: "This phenomenon is not so widespread."

One Moscow intellectual commented afterwards: "As soon as he is away from the seat of power, we get the feeling of just how fragile these changes may be. It is so obvious that people with very different ideas are waiting in the wings if anything should happen."

Mr Gorbachov tacitly acknowledged also the growing criticism of his economic experiments from conservatives, who fear that they form the thin end of the wedge to a fatal dilution of present-day communism.

He told his audience in the Kremlin's elegant Sverdlov Hall that the Soviet people were now "trying to see to it that individual activity should not lead to a hoarding mentality, to private-owner psychology; that the spread of co-operatives should not lead to grabbing habits, to stripping the working class through high prices of co-operative products."

He painted mostly with a broad brush, not referring to the problems of the 1987 grain and vegetable harvest now threatened by appalling weather. Mr Gorbachov, who plans to grasp the nettle of long overdue agricultural reform at the next biannual plenary session of the Communist Party's ruling Central Committee, acknowledged that changes were taking place slowly. But he adopted the overriding tone of optimism which has become the hallmark of his set-piece addresses.

"You might say: Does everyone understand and feel *perestroika* (restructuring) deeply enough? Is everyone, so to say, actively involved in *perestroika*?" he asked. "I can only say that *perestroika* is gaining momentum."

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Arctic port of call for Kremlin chief

Less than 24 hours after reappearing in Moscow after a seven-week absence, Mr Gorbachov flew to Murmansk yesterday to start a provincial tour in the remote but highly strategic northerly port, the largest city in the world north of the Arctic Circle (Our Own Correspondant writes from Moscow).

The surrounding area of the Kola peninsula is home to two thirds of the Kremlin's submarine fleet. Over the last two decades it has become the largest concentration of Soviet military power, prompting recent calls from the Norwegian military for Oslo to beef up its forces in the region.

There is speculation that the Soviet leader may use the occasion to make a foreign policy speech. He may also stage televised walkabouts to re-establish himself with Soviet viewers after his long absence.

Mr Gorbachov's departure from Moscow and his landing in Murmansk, a city of some 400,000 people, was briefly reported by Tass, but the official Soviet news agency gave no details of his programme. Nor was the trip announced in advance.

Since taking office Mr Gorbachov has made a point of visiting places outside Moscow, where he has frequently spoken out strongly in support of his reform drive. He has visited the biggest cities and travelled as widely as the Baltic Republics and the port of Vladivostok in the far east.

Rome synod ponders priests in politics and role of laity

From Roger Boyes, Rome

Rome airport was full of red and purple yesterday as scores of cardinals, archbishops, church theologians and lay Roman Catholics, clutching clipboards, identification badges and duty-free bags, arrived for a month-long synod.

The session will try to solve two of the most complex riddles facing active Catholics: When and how should priests shun or embrace politics? And what are the limits for lay people who want to play a more vigorous part in preaching the gospel?

The synod, presided over by the Pope, will be opened today with a Mass in St Peter's. After an address by Cardinal Joseph Ratzinger, the Vatican's chief theologian, the clerics and the experts will proceed to open Pandora's box.

Mrs Kathleen Sullivan, the executive director of the American National Catholic Coalition, says: "There is clearly a role identity crisis going on in the church. Some of the laity want to do what the clergy does and some of the clergy are involved with economic and defence issues which are generally the layman's responsibility."

Following the Pope's pastoral visit to the United States in September, the battleground has become particularly complicated. In the US — but also in Western Europe and, for slightly different reasons, Africa — Catholic activists, including women and married men who cannot be ordained, are working as "ministers". They are holding prayer meetings and acting as spiritual guides for their local communities. This is seen as a good thing by the US episcopate, especially when there is a shortage of ordination candidates. But as the US tour made plain, it is also adding to the pressure to change church teachings and ordain women and divorced men.

Priests, meanwhile, are becoming more socially aware — and that often thrusts them into political conflict. This has a different meaning according to continent and culture; clearly there are tensions even within delegations to the synod. Thus right-wing American lay Catholics — such as the National Catholic Coalition — are fiercely critical of some US delegates whom they hold to be excessively liberal.

They say that US bishops have been intervening too much in national politics — citing the the episcopate's pastoral letter condemning nuclear warfare, for example — while neglecting the issues of abortion and sex education.

For Poland, represented at the synod by the Primate, Cardinal Jozef Glemp, and other members of the Catholic hierarchy, including an outspoken champion of Solidarity, Bishop Ignacy Tokarczuk, priestly politics takes on different shades. Should Polish priests, for example, allow Catholic theatre groups to stage verse dramas and plays in church when the content is obviously critical of the Government?

But the most precarious position is maintained by the Latin American delegates to the synod. Liberation theology, which finds common ground between the Marxist and Catholic approaches to overcoming poverty and tyranny, is still rooted strong, despite the various muzzles put on liberationists such as Father Leonardo Boff and Señor Gustavo Gutierrez.

What is plain generally is that there is no longer a clear-cut distinction between priests who cater for spiritual needs and lay Catholics who act as ambassadors to the real world.

One irony greeted the 232 delegates as they flew in yesterday: a full-scale row has erupted in Rome over the role of religious education in Italian schools. The Pope has sided with the Italian bishops in their demand that such education be compulsory. The Christian Democrat Education Minister has shot back, accusing the Holy See of interfering in Italian politics and violating the concordat.

Money-go-round for Latin American debtors grinds to a halt

From Mac Margolis
Rio de Janeiro

After five years of seeming to ignore the warnings of economic doom and riding the debtors' money-go-round with apparent impunity, observers believe the crunch may be coming for Latin America.

With the World Bank and the International Monetary Fund gathered in Washington this week for ritual hand-wringing at their annual summit meeting, sources insist that this time the days of the telephone-number loan and elastic repayment deadline have finally ended.

The problem for both sides is an acute case of "debt-lock". Latin American borrowing has ballooned from $325 billion (£199 billion) in 1982 before the debt crisis to $400 billion today — more than a third of the $1,100 billion the poor world owes to the rich.

The Third World's biggest debtor, Brazil, is more than $4 billion in arrears with the banks and is not talking with the IMF. Argentina, with vanishing reserves and a resurgence of inflation, will almost certainly have to tear up an austerity agreement made with the Fund only eight months ago. The most important non-Latin debtor, the Philippines, with $26 billion in outstanding loans, is also wobbling on the edge of insolvency even though the ink is barely dry on its huge debt-refinancing package.

Bank stocks, which rallied in the day-after euphoria of Citicorp's heroic May increase of reserves against doubtful loans, are vulnerable again to further losses on Third World credits. "Among the debtors, the siren song of default is gaining new supporters," Mr Pedro Pablo Kuczynski, vice-president of First Boston International, writes in the latest issue of *Foreign Affairs*, a US publication.

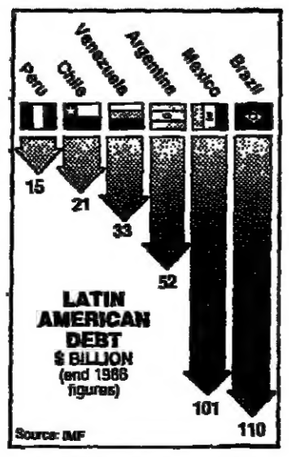
There is no more important, or delicate, negotiation than that going on at present with Brazil. Since February 20, Brazil has paid neither interest nor principal on its $68 billion in foreign bank debt. A solution is needed urgently to relieve the credit squeeze and to allow Brazil to grow again, and, on the other hand, to salvage the banks' balance sheets. But the mood seems to be more one of bailing out than of rebuilding.

Last month, when the US Treasury Secretary, Mr James Baker, dismissed summarily a radical proposal for writing down the Brazilian foreign debt as a "non-starter", some 700 creditor banks sighed with relief. The scheme, delivered by the Finance Minister, Senhor Luiz Carlos Bresser Pereira, called for converting about a third of Brazil's $110 billion debt into long-term bonds — issued at fire-sale discounts. The Brazilians argued that the deal would merely make formal the hitherto taboo notion — that a hefty chunk of Third World debt was simply unpayable.

Creditors, however, charged that the debt discount package amounted to waving goodbye to billions of dollars in outstanding Brazilian loans and officially sanctioning debtor profligacy.

Mr Baker's salvo may have sent a mollified Senhor Bresser into retreat to Brasilia, but it did not end the war of nerves between the banks and their biggest Third World client. Last week, Senhor Bresser returned to the United States, with some carefully staged debt theatre. This time he was escorted by the president of Brazil's central bank, a special financial adviser, and 18 *aides de camp*. This debt squad, Brazil's largest in recent memory, came proclaiming its wishes for an "objective and cordial" negotiation with the world's banking leaders, but girding for war.

It is perhaps significant that Senhor Bresser first met not creditors but two fellow finance ministers, Señor Juan Sourouille of Argentina and Señor Gustavo Petricioli of Mexico. The trio, representing an ominous $264 billion in debts, formed a permanent "consultation group", and dubbed it G 3. As the Brazilians sat down with the banks, G 3 was blaming the debt crisis on "maladjustments in the international economy". From both sides of the barricades it looked like another long round.



Worse still, a vital deadline looms. On October 26 the interagency country exposure risk committee, a federal bank supervising agency that dispenses credit ratings, must decide whether to reclassify the loans commerical banks have made to Brazil as "value-impaired", a category reserved only for the most indigent nations, such as Nicaragua and North Korea. Brazil, seven months in arrears on interest on private bank loans, is a prime candidate for demotion.

The lower rating would oblige banks to chalk up their Brazilian credits as losses. This would be a severe blow and could inflict heavy damage on some American banks, which together reported a loss of $10.6 billion in the second quarter of this year, the worst since 1933, according to the Federal Deposit Insurance Corporation. Washington insists that Brazil could be dragged down with the banks. "This would be a major degrading," one foreign diplomat in Brazil said. "The committee is run by those green-eyeshade guys. They don't give a damn about hemispheric affairs and the importance of allies. They look at the balance sheet, and then they decide."

Brasilia is sanguine, however, that the worst will not come to pass, and hardliners in government dismiss the deadline as a negotiation bluff. "Everybody knows Brazil already is not paying its debt. What difference would a lowered crediting rating really make?" one senior American banker asked.

The banks, looking no further than the quarterly balance sheets, have proposed that Brazil should make a symbolic interest payment, of say $400 million, before October 26. The instalment would show Brazil's "good faith" in negotiations and so avoid the worst from the "green-eyeshade" group. Brazil has so far rejected the idea on grounds that it would upstage the loftier aim of a once-and-for-all rescheduling of its entire 12-digit debt.

Brasilia came back with an updated debt plan: turning a portion of its debt, perhaps 10 to 20 per cent, into securities — but with no discount this time, and up to 35 year maturities. Instead of discounts, the bonds would carry lower interest rates. Banks opting for the bonds would be exempted from new loans. Another carrot: Brazil could pay back the loan principal at a faster rate if the economy performed unexpectedly well.

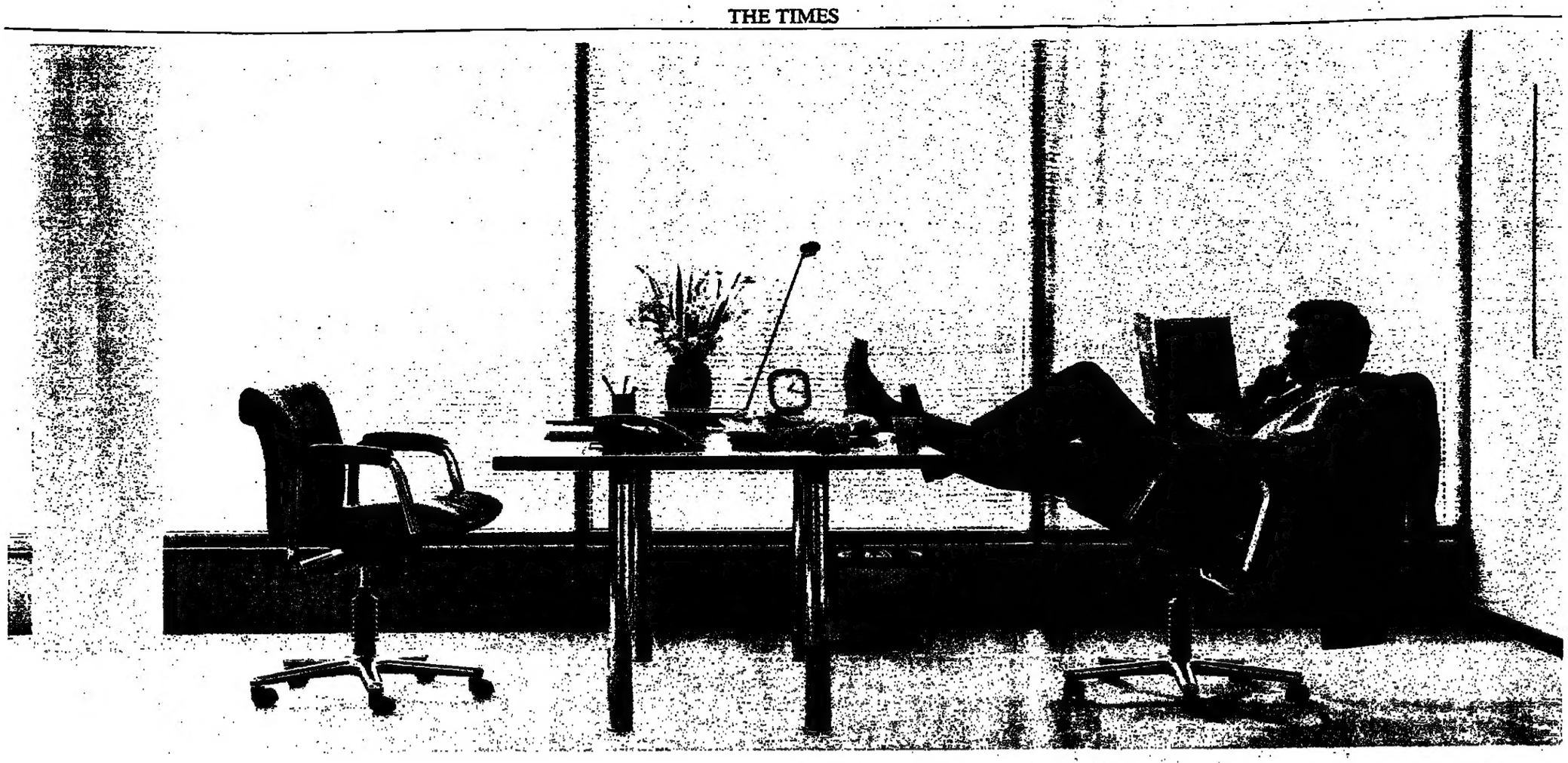
But the toned-down plans have some stiff caveats. Senhor Bresser wants to eliminate the "spread" — the profit banks make on relending money — on any new loans. He also insists on excluding the IMF, which the Brazilians see as a collection agency for the banks, from debt talks.

But foreigners appear to be doubtful about the roller-coaster political fortunes of President Sarney of Brazil, of Brasilia's opaque economic policies, and of the prospects of Senhor Bresser's own tenure to strike a long-term deal.

Whatever they do, the creditors, backed by Washington, want to hurry slowly. "What the banks give Brazil they will probably have to give the other debtors," Mr Kuczynski of First Boston writes. "Brazil is really negotiating on behalf of Latin America."

Despite the heat and the rhetoric, debt watchers are betting on a much more prosaic finish to the latest round of debt negotiations. While banks push for Brazil to make a token interest payment, the country could turn to a fall-back proposal — a quick further loan from the banks of $7.2 billion, to refinance interest due this year and in 1988.

Both sides will have avoided a showdown. The debt crisis will be far from solved, but it will have been forstalled a few precious months more. As the fissures are papered over, victory, of course, will be claimed all around.



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SPECTRUM

The former favourite returns to the Tory conference fold next week with a mission — electricity privatization

Back on the high wire

THE TIMES PROFILE

CECIL PARKINSON

Of all our political parties, it is the Tories who go to the greatest lengths to exclude all possibility of drama at their annual conferences. Sententious harmony and rapturous solidarity are the more normal order of the day.

So by a natural perversity of events, the three most dramatic party conferences since the war have all been Tory. There was, of course, the Brighton bombing. The other two were at Blackpool: 1963, turned into a leadership hustings by Harold Macmillan's sudden decision to resign the premiership; and 1983, a victory celebration thrown into consternation by the fall of Cecil Parkinson.

No one who witnessed that occasion will ever forget it. The overthrow of the architect of election victory was a lesson in the unpredictability of political life. The drama was played out in the conference hall and before the television cameras, and ended with the ignominious early-morning flight of the Parkinsons from a hotel side door only a few hours after the conference had given him a standing ovation.

Next week Parkinson will be back at Blackpool, restored to the Cabinet as Energy Secretary and guaranteed another standing ovation from delegates celebrating another general election victory. Parkinson is not only back, he is in buoyant spirits, and his name has even bounced again into the perennial round of gossip and guesswork about the party's future leadership.

The many observers who always considered his qualifications for high office to have more to do with haircuts and tailoring than with deeper political insight, find the development bewildering. But the party, and its leader, can forgive a well-groomed, charming man very nearly anything.

"I'm not sure he's an enormously original thinker, but perhaps not everybody in the Cabinet needs to be," says one of the more mordant observers among leading Tories. "Does the leader need to be? Sometimes yes and sometimes possibly not. Cecil's leadership chances partly depend on when the Prime Minister goes. If she stays on a bit, that will help him to consolidate his position."

Ivor Stanbrook, one of the most tight-lipped puritans on the Tory backbenches, was among the first in 1983 to declare publicly that Parkinson ("a self-confessed adulterer and damned fool") should go. Now he accepts that he has done his penance, and joins in the welcome for the returning prodigal.

"I don't think one can rule him out as a possible future leader," Stanbrook says now. "None of us is perfect. The question of the leadership depends on who is available when the situation arises. Margaret Thatcher herself would hardly have been seen as a possible leader a year before she stood for it."

Others, like Norman Tebbit, one of Parkinson's earliest political associates, urged him to stay at that time. Tebbit was probably the first colleague to whom he confided his private anxieties during the 1983 campaign. They decided to keep it from Mrs Thatcher until polling day. "He was a remarkably successful party chairman, and I have been very much of the view that he should come back," Tebbit says today.

After 1983, Parkinson carefully rejected a number of rewarding business offers which would have conflicted with a future political come-back. The stresses of his highly-publicized period of disgrace were increased by anxieties over his eldest daughter Mary, who has struggled for years with a drug problem and who appeared in court this week for cocaine possession. He and his wife — who seems to have been the first to aim him towards a political career — are involved with charities working to rehabilitate drug addicts.

Parkinson still carries with him a patrician air of never having had to struggle. It is one of the things those who dislike him find irritating. For a Lancashire railwayman's son, rather slow to find himself and with no remarkable early talents apart from making money and enjoying spending it, he has come rather a long way.

New rivals have come to the fore while he has been away. In one of the most enthusiastic bouts of premature king-making since Prince Hal, John Moore, the Social Services Secretary, has been acclaimed as a future leader, largely on the strength of his resemblance to Parkinson. Lord Young, out of the running for leadership as a peer, has the special ear and esteem of the Prime Minister in a way that used to be Parkinson's special preserve.

But some observers claim that the tetchiness which Mrs Thatcher was inclined to show in the last Parliament was connected with a sense that she could see no successor who would continue the course she had set. Parkinson's return may fill the gap, and his fate may depend on whether when the time comes the perceived need is for carrying on or for breaking new ground.

There is no doubt that his relationship with her is an exceptional one. "She has a weakness for good looking men — Humphrey Atkins was another who exercised a certain charm," says one commentator. "But you mustn't think that Cecil was a yes-man. The point was that he was one of the few people who knew how to argue her out of a chosen course of action — a minister through whom other ministers would operate when they wanted to persuade her."

His new job in the Cabinet is one which offers less opportunity for instant glory than his old job of Chairman master-minding an election campaign against a Labour Party which was its own worst enemy. Privatizing the electricity industry is one of the most important commitments in the manifesto, with long-term implications for the economy. But it will be a long haul, and it is very technical.

All his City skills in massaging ailing companies into health will be in demand. But the Government's commitment to act before the next election limits the scope for really radical reconstructions, and the furore over British Telecom suggests that the public is more inclined today to look at privatization projects and ask what the results will be in terms of better service.

The job also involves responsibility for the coal industry, which won his predecessor, Peter Walker, more grief than praise. But the miners' reluctant response to Arthur Scargill's call for industrial action shows how deeply conditions in that industry have changed. The Scargill of today is not the Scargill of 1984, and the Haslam of today is certainly no MacGregor.

Some detect a change in him: "He felt angry that his life had been destroyed as it had, and wanted to come back to prove he could. Now he has, he is much more relaxed about his future than he was before it happened," says one member of the Government.

There is still far to go before he can be considered a major leadership contender. "He's aware he has got to re-prove himself, that he's under some sort of test," says a minister who has worked closely with him in the past, adding with a nice touch in euphemism: "The period in the private sector has revived his batteries again, and he is glad to be back. As for ambition, I think he's always been relatively calm about that. Even when things looked darkest for him, he was remarkably equable. I don't think he's one of those people who spend a lot of time at night worrying about things like that."

BIOGRAPHY

1931: Born in Carnforth, Lancs, son of railwayman. Educated at Royal Lancaster grammar school and Cambridge.
1956-60: Trainee business manager and chartered accountant.
1957: Married Ann Jarvis. Three daughters: Mary, Emma, Joanna.
1959: Joined Conservative Party.
1970: Won Enfield by-election.
1972: PPS to Aviation minister Michael Heseltine.
1979: Junior minister in Department of Trade.
1981: Party chairman with Cabinet seat.
1982: Member of Falklands War Cabinet.
1983: Managed June general election campaign; in October resigned after revelations about Sara Keays.
1987: Returned to Cabinet after general election as Energy Secretary.

FINDINGS

A weekly series on research

CONSERVATION

Lynx, extinct in central Europe since the beginning of this century, have made a comeback after re-introduction in Switzerland and Yugoslavia. This middle-sized cat, with distinctive black ear tufts, can take chamois, mouflon and roe deer, and travels long distances. Biologists are concerned that it may spread into Italy and the Abruzzo National Park, in the central Apennines, home of the rare and vulnerable Abruzzo Chamois. *Paul Munton*

CLASSICS

Six years ago two men with metal detectors near Algámitas in the province of Seville, came across six brass tablets bearing the longest Latin inscription yet known — the municipal charter granted by the Emperor Domitian (AD 81-96) to a previously unknown Roman town, probably called Irni. To Roman historians the inscription was a sensational find, containing most of the law regulating the town's affairs, from the election of magistrates to the release of slaves. The *Journal of Roman Studies* contains the first publication, by Professor Julián Gonzalez and Professor Michael Crawford; it is available from the Roman Society, 31-34 Gordon Square, London, price £8. *Martin F. Smith*

ARCHAEOLOGY

Among the finds in the famous Anglo-Saxon ship-burial at Sutton Hoo was a purse decorated with pairs of birds, the meaning of which has escaped archaeologists for half a century. Each pair shows a larger bird clutching a smaller, and explanations have varied from Christian symbolism to a derivation from South Russian animal art. Dr Carola Hicks, of Cambridge, has a simpler solution: that the larger bird is a sporting falcon and the smaller a duck. She suggests the design alludes to a favourite sport of the dead king. *Norman Hammond*

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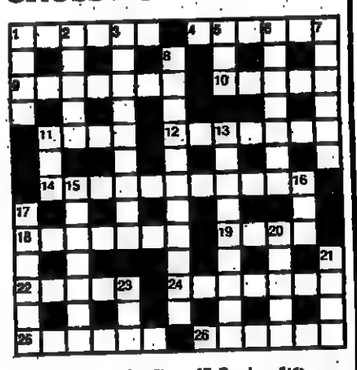

ACROSS
1 Token (6)
4 Compelling dread (6)
9 Entertainer (7)
10 Pierces with tusk (5)
11 Duo (4)
12 Thermidor crustacean (7)
14 John Merrick (8,3)
18 Downcast (7)
19 Irritable (4)
22 Faith (5)
24 Friction match (7)
25 Secreted (6)
26 Maintenance (6)

DOWN
1 Summit (4)
2 Additional (5)
3 Slug, snail (9)
5 Cuddle (3)
6 RC Priest's cap (7)
7 Allege (6)
8 Bike gang (5,6)
11 Ordinary soldier (3)
13 Ranunculus (9)
15 Without energy (7)
16 Negative vote (3)
17 Reed roof (6)
20 Social blunder (5)
21 Harvest (4)
23 Draw (3)

SOLUTION TO NO 1374
ACROSS: 1 Hornpipe 5 Fled 9 Explain 10 Urban 11 Abyss 12 Noted 13 Lanky 15 Credo 16 Negus 18 Clang 20 Mulla 21 Foulard 23 X-ray 24 Flashing
DOWN: 1 Heel in 2 Repartee 3 Pea 4 Penny dreadful 6 Lobe 7 Dinghy 8 Quisling 11 Advocaat 14 Nagasaki 15 Climax 17 Sea dog 19 Algn 22 USS

In tomorrow's TLS
GORE VIDAL
reviews
RICHARD ELLMANN'S
"OSCAR WILDE"

ON SALE EVERY WEEK

By rickshaw to the Palace

Bill Warhurst

Chain gang: Charlie Duesbury, London's chief rickshaw wallah

It had to happen. For decades they have been saying that Britain was becoming a third-world economy. Now rickshaws can be seen on the streets of London.

In Asia, the cycle-rickshaw-wallah is one of the lowliest members of society, exploited by avaricious rickshaw owners and subject to crippling occupational ailments ranging from heart-strain to impotence. Governments anxious to promote a more up-to-date image are eager to see them all replaced by fleets of taxis.

But Charlie Duesbury, pedalling his three-wheeler up Whitehall with a load of steak-fed Texans, does not see himself as engaged in an old-fashioned or demeaning trade — rather as an entrepreneurial environmentalist, contributing local colour free of hydrocarbons to the capital's street life.

"It's an outdoor life and keeps you fit," says Duesbury, aged 29, from Kingston-on-Thames. "We've had a few people saying it's slave labour, but we have a super time and meet lots of nice people.

"I set the business up last year for under £2,000. Even with this year's bad season we've turned over more than we imagined, and certainly the lads have got a living out of it."

A pool of about five riders operate a fleet of three rickshaws out of Covent Garden on round trips over set routes, using purpose-built machines with room on the back for two adults and a child.

"It's not really heavy work, because the gearing is very low. But sometimes the heart sinks when we see the customers coming. A girl took two lads the other day who must have weighed 30 stone between them, but she managed to get them round the course."

A few taxi drivers have shown an understandable suspicion towards these interlopers exempt from overheads like road tax and filling-station expenses. But the regulations governing the operation of Hackney carriages apply equally to pedal power and the rickshaws are banned from competing for mobile trade.

One of Duesbury's tricycles, without passengers, recently stormed down from London to Brighton in seven hours, at an average speed of seven-and-a-half miles an hour. In city traffic jams the average is less, and a £10 tour of the sights up the Mall to Buckingham Palace, along Birdcage Walk, through Parliament Square and back up Whitehall to Covent Garden takes about half an hour.

"We don't try to break records — we just tootle along. You can chat to the passengers as you go, and we try to do a bit of a commentary. Tourists from the East are particularly intrigued: they take a lot of photos. In fact, I think I could make more sitting still for photos than I do taking people for rides."

George Hill

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THE TIMES DIARY

Prescott's programme

The better class of gossips at the Labour Party conference in Brighton were yesterday convinced that John Prescott is within a mere 14 days of saying that he will stand against Roy Hattersley for the deputy leadership. The statement, which will end weeks of speculation about Labour's heavyweight energy shadow, could throw the party into almost as much turmoil for the next year as the 1981 Benn-Healey contest. Insiders believe that Bryan Gould will swiftly follow Prescott, supposedly his rival for the industry portfolio, into the fray. Gould, while saying he regrets the "unnecessary contest", will announce that he feels duty bound to offer the party a broader choice of candidates. And the betting for the final outcome, a year from now? Prescott knocked out on the first ballot and Hattersley – who has already succeeded in portraying Gould as an ideological back-slider – winning the run-off.

Open wide

Lord Trefgarne, the defence procurement minister, has launched an investigation on a matter which is vexing him deeply – why Royal Navy officers have been forced to use tablespoons to eat their pudding. Senior men on HMS Bristol complained bitterly after being supplied the oversize silver cutlery by the RAF, which is in charge of all MoD stores. Trefgarne, who visited the ship 12 days ago, has now signalled the wide-mouthed fellows at the RAF to find out what happened. "The spoons were simply too large for Royal Navy mouths," he tells me. He was still awaiting a reply yesterday, but my spies tell me it was the Navy who ordered the wrong-sized spoons in the first place.

Lambeth line-up

The battle to succeed Mary Leigh as leader of the 21-strong Tory opposition group on Lambeth council is going to be fierce. One reason is that Leigh herself is likely to be a candidate. She resigned last week after having to use her casting vote to defeat a no-confidence motion on her leadership. Leigh, I am told, is regarded by local Conservatives as a wet and is expected to be opposed by John Bercow, the 23-year-old former chairman of the disbanded right-wing Federation of Conservative Students. Bercow has been a councillor for two years and has the support of about half of the Tory group, who support his forthright Thatcherism. The group will meet in a fortnight's time to elect its new leader – meanwhile the two rivals are refusing to comment on their candidature.

● Labour's newest national executive member, Ken Livingstone, is already getting the feeling he is not entirely welcome. So much so, that he was forced to ask veteran NEC member Tony Benn where exactly the new executive would be meeting yesterday.

Big tow

The Brighton conference has already proved expensive for Ann Clwyd, the junior women's rights spokesperson. She had to fork out £55 to recover her car, towed away from an illegal parking space by zealous south coast bobbies. Friends were later heard moaning that this sort of thing never used to happen when Brighton was run by the Tories. Yesterday, however, Brighton council – which fell to Labour in the May elections – pointed the finger of blame directly at the constabulary. Since the beginning of September it has employed a private firm to tow away cars. By day three of the conference 52 cars had ended up in the pen.

BARRY FANTONI

Minus Havers

The sudden admission of Lord Havers to hospital for tests – he is expected to be there for two weeks and has cancelled official engagements accordingly – has created a small problem today. It is the official beginning of the legal year, which is traditionally celebrated with the Lord Chancellor's breakfast. The ceremony, which dates back to at least Charles II's reign, includes a service at Westminster Abbey followed by breakfast in the Royal Gallery of the House of Lords. Next stop is the Law Courts with the top chief judge marching there through the streets, clad in black damask, gold lace and a train, with full-bottomed wig and carrying a three-cornered hat and gloves. His replacement, Lord Lane, will wear the more sombre trappings of the Lord Chief Justice: a scarlet robe and hood, complete with ermine cape. No wonder Havers feels indisposed.

PHS

A defence against nobbling

John Spencer assesses the possible ways of giving juries greater protection

Jury nobbling comes to light when, as on Tuesday, an attempted "nobblee" spills the beans to the judge. Such cases leave us wondering about the ones where it fails to come to light because the juror takes the used fivers, shuts up and votes for an acquittal.

A century and a half ago the scandal was not nobbling, but "packing". In political cases there were frequent allegations that people acting in the interests of the prosecution were making sure that only government supporters were on the jury panel. As a result of a few simple legal reforms in the early 19th century, packing largely ceased to be a problem. Is nobbling as easily curable?

Unfortunately, the only way in which nobbling could be completely eliminated would be to guard all juries 24 hours a day; however, there are some not too difficult ways by which the nobbler's life could be made considerably harder.

It obviously helps any nobbler who is capable of reading a telephone directory to know the juror's names. At present each juror is ceremoniously called by name when the jury is empanelled to try the case. The jurors' addresses as well as their names are available at the local Crown Court office to the lawyers involved in the case.

Nobody suggests that jury nobbling is part of the service which defence lawyers offer, but inevitably there are cases where the list gets into the wrong hands. If the jury was kept anonymous the nobbler's task, although still possible, would be more public and hence more difficult. So why should this not be done?

The problem is that at present the lawyers on both sides have a good reason for knowing the jurors' names and addresses. This is all they usually have, except for the juror's physical appearance, upon which to decide whether to challenge him. The name and address becomes all the more important to the defence, furthermore, if the Criminal Justice Bill takes away the right of peremptory challenge and all challenges are thereafter challenges for cause.

How else is the defence to discover if the juror is the alleged rape victim's uncle, brother or neighbour? If the jury became anonymous, it would be essential that potential jurors were questioned to discover if they had any connection with the case, or other reasons to be prejudiced about it. In the US, where such questioning is done by the lawyers involved, the process is time-consuming and reckoned a worse abuse than the evil it was to cure. Perhaps we could have jury questioning without these problems if we made it the job of the judge.

It is also obviously helpful to a nobbler if there is a criminal or two on the jury to work on. It may have been generally desirable that the property qualification was abolished and virtually everyone between 18 and 65 was made eligible to serve, but a side-effect was to increase the chances of unsuitable people being called. Following several scandals the Juries Disqualification Act 1984 banned from jury service anyone who has ever received a prison sentence of five years or more, or any custodial sentence within the last 10 years, or a probation order within the last five.

But this still leaves room for some convicted criminals on juries. Worse, there is evidence that through administrative errors disqualified persons are quite often called. We should try to render our juries more nobble-proof, both by tightening the rules on who is eligible, and by seeing that those rules are enforced.

More drastic measures could be devised, but they would be controversial. One would be to alter the rule on majority verdicts. As a jury needs a 10-2 majority to convict, at present the nobbler prevents the conviction if he manages to nobble three. We could make his job harder if we reduced the majority. This is not quite unthinkable. In Scotland, the jury of 15 may convict provided eight vote for his guilt.

Another measure is to move the place of trial. As nobblers are generally thought to be the defendant's friends and relations, life would be harder for them if trials were held away from their home base. Unfortunately, this would make life difficult for almost everyone else involved in the proceedings.

A third idea is to keep a closer watch on what happens in the jury room by having the judge retire with the jury. This happens, for example, in France. However, as part of the popular appeal of juries in England is undoubtedly their ability to cock the occasional snook at the judge, it is almost inconceivable that this idea could be accepted.

Finally, and most controversially, we could remove jury trial from the types of case where improper pressure on the jury is most likely to be brought to bear. This is what has been done in Northern Ireland for the trial of terrorist offences. For England, however, it seems as far-fetched an idea as the jury retiring in company with the judge.

As the chairman of the Criminal Bar Association said yesterday, we clearly need some hard data on the extent of the problem of jury nobbling before we decide what, if anything, must be done to cure it.

The author is a lecturer in law at Selwyn College, Cambridge.

Michael Binyon on the damning charge against the investigative reporter

Woodward in the dock

Washington

No accusation could be more damning to a proud newspaper and its prizewinning investigative reporter – or, by implication, to the entire American press – than the angry assertion at the centre of a new scandal in Washington: Bob Woodward is a liar.

The man who exposed the Watergate cover-up, who produced so much of the evidence that led to Nixon's downfall, now stands accused of faking a crucial bedside interview with William Casey, in which the dying director of the CIA admitted that all along he had known of the diversion of Iran arms money to the Contras.

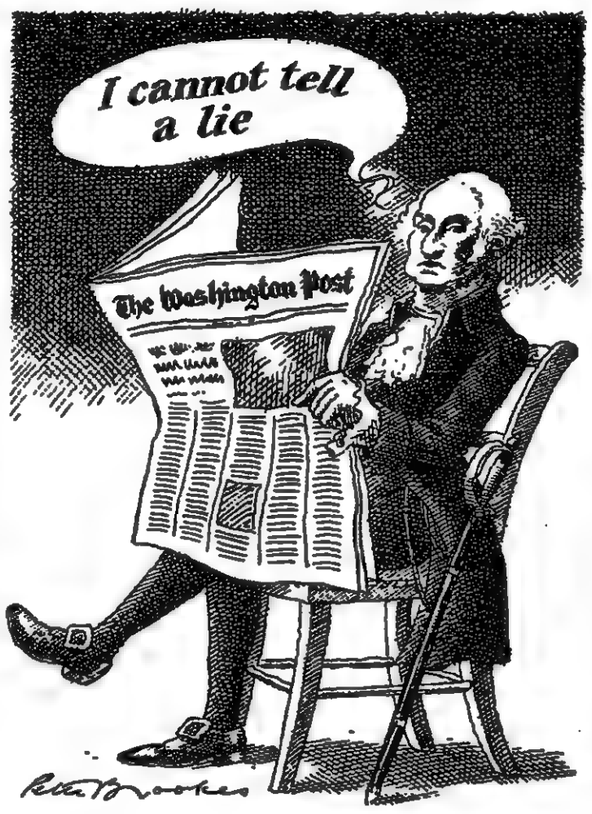
Casey's widow accuses Woodward, the assistant editor for investigations at *The Washington Post*, of telling a flat lie. Doctors say the interview was medically impossible. Caspar Weinberger, the Defence Secretary, insists that Woodward never gained access to the hospital room where Casey lay. Other journalists – in an extraordinary break with normal professional solidarity – throw doubts on the interview and question Woodward's ethics and conclusions.

Even editors at *The Washington Post*, which has splashed extracts from Woodward's book on Casey all over the front page, now admit that the deathbed admission was "profoundly ambiguous" and was therefore rejected as lacking sufficient confirmation for a news story. "Call it by its right name: Woodwardgate," Casey's nephew said in a withering letter to the newspaper yesterday.

The charge is potentially devastating, not only because Woodward's many earlier revelations, that have so shaped American politics, may now come into question, but because they raise other disturbing issues of journalistic integrity, ethics, and the influence of the press.

If Woodward was convinced that in his encounter Casey, even semi-comatose, was conscious and telling the truth, why did he not inform the congressional investigating committee, which did not begin wrestling with Lieutenant-Colonel Oliver North's contentions until after Casey died?

In most countries the judgement and working methods of an individual journalist would matter little. But a storm has blown up in America for a number of reasons. First, the press is extraordinarily visible and influential, and its stars, especially the television correspondents who earn huge salaries, can make or break politicians – as President Nixon, Gary Hart, Joseph Biden and many others have found to their cost. Among America's newspapers, *The Washington Post* is one of the best, with an enviable record of scoops and the ear of every politician in the country.



"The charges raise disturbing issues of journalistic integrity, ethics, and the influence of the press"

Secondly, in the fiercely competitive post-Watergate atmosphere, American newspapers vied with each other to uncover other scandals, to reveal as much dirt as they could find – in the private lives, policy decisions and secret dealings of those in power. Investigative journalism became the norm. Journalists became crusaders, with the more intrepid gaining the Pulitzer prizes. The Iran-Contra scandal demonstrated once again that *The Washington Post* had not lost the edge. Bob Woodward himself wrote 48 exclusive front-page stories over the past year, many of them revealing new aspects of the bizarre affair.

All this, of course, has led to considerable resentment and envy. There are many people in the Reagan Administration who would welcome a chance to get even with the press, especially the *Post*. There are many other journalists who begrudge Mr Woodward his sources and his success, and who are now indulging in unrestrained *schadenfreude*.

Finally, however, the affair affects all American papers because it underlines the almost constitutional role of the press. In a country where the president cannot be held to account by Congress in the way a prime minister is by Parliament, the press is the only medium through which the electorate can demand accountability of the administration's chief executive. The freedom of the press is the first amendment to the US Constitution, and is fundamental to the American concept of democracy.

The press in turn takes its political role more seriously than in almost any other country. This has never been more true than today; the Reagan Administration, sustained for so long by the media, was also nearly brought down by the media. And the alleged Casey admission goes to the very heart of the affair in which the press played the role of inquisitor.

But in the furore over the Casey interview – which his family asserted could not have occurred as Mrs Casey and her daughter maintained a 24-hour vigil with the nurses at the bedside – other questions about Woodward are now being raised. He was the editor responsible for the paper's most egregious error – the publication of a completely fraudulent story by Janet Cooke, a reporter who claimed to have discovered a black eight-year-old heroin addict, and who was unmasked only when those reviewing her Pulitzer prize entry found that the university record she provided was false.

More recently, Woodward's ethics have been questioned over the fall of Gary Hart, who stayed in Woodward's house during one of his separations from his wife. *The Washington Post* did not deny that the evidence it put to Hart of his alleged association with another woman besides Donna Rice – which prompted his withdrawal from the presidential race – came from Woodward. While some journalists have asked why he protected Hart by not divulging the name, others have criticized him for betraying confidences.

The problem for Woodward as well as for many US journalists is what assurances should be given to sources in return for information. Woodward, who himself wonders why Casey should have talked to him some 48 times, admits that he had promised Casey not to use some of the information he was given, except in book form. Betraying sources is the cardinal sin of American journalism, and reporters have gone to prison to protect them. Woodward's own Watergate informant, Deep Throat, would never have spoken if his identity had been at risk.

The interdependence of politics and the press in the US inevitably forces these choices and compromises. Each side tries to use the other to its own advantage. It is a merciless game. And when one side trips up, there is little of the gentlemanly understanding left. Usually it is the politicians who are trapped by the press. Only occasionally does the reverse happen. This seems to be one of those rare occasions.

Drawing a blue line for secret agents

What is to be done with secret agents who reveal all? Should there be a new binding contract for all MI5 personnel that threatens instant docking of pension rights if they breach the rules of confidentiality? And would it stop the likes of Peter Wright?

Employees of MI5 and MI6 are technically civil servants, and like the others are required to sign the Official Secrets Act when they join and when they leave. But after Kim Philby defected to Moscow, the then director-general of the Secret Intelligence Service decided that a new form of words was needed to give him the power to penalize any member of MI6 who disgraced the service.

A document was drawn up called *Supplementary Declaration on Termination of Employment*. It contained the following words: "I understand that, if following my retirement I commit any act which, in the opinion of the head of the service, is deemed to be prejudicial to the interests of the service, I may be liable to forfeit my entitlement to any superannuation or other benefits arising from my employment."

However, even this apparently all-embracing clause would have to be fought over in court if an errant MI6 man decided to oppose moves to withdraw his pension. MI5 employees, by all accounts, do not have to sign such a contract, and now government lawyers are trying to work out what steps can be taken to dissuade and control security staff who want to rush into print.

A leak-proof system is impossible. The Wright case has proved that no government can legislate against a former civil servant who divulges information from a safe haven abroad.

Wright, however, had an axe to grind and his book was bound to be damaging to the authorities. Other ex-members of the intelligence services might bring out memoirs without damage to national security provided the government had a proper vetting system, a "blue pencil" procedure, to erase the most sensitive details but leave the narrative.

This kind of system already exists in countries like the US and Israel. All members of the CIA, for example, have to sign a "secrecy agreement", which prohibits "without proper authorization" publication of material relating to the CIA. Four years ago Admiral Stansfield Turner, former CIA head, was ordered to heavily censor his book *Secrecy and Democracy* when he appeared before the CIA Review Board. The board insisted, for example on deleting all references to covert operations in Nicaragua.

The agency also tried in 1973 to stop a book, *The CIA and the Cult of Intelligence*, by a former senior agent, Victor Marchetti, and an ex-State Department intelligence expert, John Marks. The authors were told to remove 339 passages. The order was challenged in the courts and all but 168 of the deletions were reinstated. One of the reinstated passages was a reference to a substance which made mud more slippery: the CIA considered dropping it on the Ho Chi Minh trail.

One former CIA agent, Frank Snepp, tried to bypass the review system and published a book about the last days of the US presence in Vietnam. The Supreme Court ordered him to pay back all his profits.

In Israel, there is a special committee which examines all books by past members of the intelligence services, Shin Beth and Mossad. After vetting by this committee manuscripts go before four ministers. In cases of the greatest sensitivity they are sent direct to the Prime Minister.

At the moment a former deputy director-general of Mossad, David Kimche, is writing his memoirs. His manuscript will go through the same rigid vetting process, but in the end a book will be published.

The lesson for the British government is that while it is vital to hold on to the principle of confidentiality, there is some logic to the argument that insider books dealing with past operations of the intelligence agencies could be permitted provided a formal and not too inflexible vetting had been carried out. There would then be less temptation for former officials to blow the lot from a shack in Tasmania.

Michael Evans
Defence Correspondent

Ronald Butt

Labour looks both ways

New movements and parties come into being in protest against things that are wrong in an existing state of affairs which the power-holders cannot or will not correct. This has been true of every political party that has arisen in Britain and of none more than Labour.

Socialism was invented as a 19th-century cure for the abuses of the new capitalism. It would not have existed if capitalists and society as a whole had more readily recognized that humanity has a social duty to act collectively, as well as an individual duty to act responsibly, in the interests of all.

There had been a growing acknowledgement of the need to legislate to remove the worst abuses of children, women and men working in factories. But it was always too little, too late. There was little disposition to accept that the social responsibility for maintaining the law and the defence of the realm must also apply to concern for the welfare of all individuals if the nation was to be politically healthy. Bad working conditions, paying workers a pittance and the lack of concern for what happened to them and their families when they were laid off led to the formation of the trade unions and to their attachment to the theory of socialism.

Socialism, however, was different from any other political movement because it offered to build something fundamentally new according to a theory and to a pre-existing design. That set it apart from everything that had gone before. Feudalism had evolved from an earlier more primitive society; capitalism had emerged from feudalism and features of one system overlapped the other. Nobody said "Let us have feudalism" or "Let us have capitalism". These systems evolved organically; they were never platonic absolutes.

But socialism was conceived as a perfect system able to override the flaws in human nature which corrupt other systems. It was in essence revolutionary and in its most logical application its exponents have been willing to overthrow the old order by disruption and force. Even in the Labour Party some would still like to do so. With its complete vision of a good society, socialism in its technical sense is a religion rather than a political solution. But whereas most religions operate through the individual, socialism offers a collective organization as the means for a good life.

The Labour Party was sent to Parliament by the unions to bring this society about by democratic consent. But it took half a century before it obtained majority government in 1945 since most people are healthily sceptical of total political solutions. It would probably not have attained power even then had it not earned a new acceptability by participating in the Churchill coalition, thus shedding the pre-war handicap of its opposition to rearmament by speciously appealing to a "collective security" which was not available. That posture struck most people as pusillanimous and has some comparison with today's unilateralist promise to spend more on conventional weapons.

The post-war Labour government injected a strong strain of socialism into the political system which was not popular and there was no going on with it. So in the Gaitskell-Wilson period a new model of social democracy, based on government-organized planning, was tried and failed. As the attempt collapsed into discredit, Labour was driven back towards primitive socialism and was more and more rejected by the voters, who do not want a society in which the individual is dependent on the state for everything that matters.

Nor do they wish to live under compulsion. They do not wish to be governed by the bureaucrat and the party activist. They distrust Labour's instinct on defence and the law. Above all, they have rejected the collective bullying of the unions, which replaced that of the factory owner, in order to maintain mock jobs. They know the result is high costs which damage the collective well-being of the nation.

By coming into existence as a remedy, socialism identified a real illness. But the remedy offered was useless as a cure and had dangerous side effects which we are now trying to get out of our system. The achievement of socialists was to drive advanced and free societies to find a better cure, which was most notably developed in post-war Germany when a fresh start had to be made. The state must prescribe social obligations and criteria; it does not have to manage them or inhibit a free economy.

Mr Kinnock, like Gaitskell and Wilson before him, has now implicitly recognized that socialism is unacceptable and wishes to dedicate the party afresh to enterprise and affluence, but retaining planning and the state's virtual monopoly in meeting essential needs. It is hard to see what new solutions of this type can be evolved that are not a repetition of those which failed Labour before. But more fundamentally, it is an approach in which the majority of Labour activists do not believe. It robs them of their religious motivation and of the incantations which have given them political heart.

Ever since Labour has been a candidate for power it has been handicapped by having activists who believe one thing and leaders who know that political power can only be had by doing another. After Brighton it is more blatantly than ever a party pulled two ways as no other is. The capacity of Labour in power to sabotage its own government would be as strong as ever. That, however, does not mean that the Conservatives should feel easy that Labour has lost any prospect of power next time, a question which I hope to discuss next week.

however . . . Joseph Connolly

Torments of a tea boy

More and more school leavers want to work in publishing, I read: I hope they fare better than I did. I was 19, it was my first job, and all that this mighty publishing house would entrust me with was the licking of stamps (many were the evenings when I went home nursing a crick in the tongue).

Then, one day, my big chance arrived: Albert, the man who wheeled around the post and the tea, was going on holiday, and I immediately offered my services. Demonstrate my versatility, I reasoned, and they would probably appoint me editorial director before the week was out.

The trolley was a monstrously cumbersome thing that handled like a tank. It was surmounted by a huge and spluttering tea urn with a little brass tap, while the lower tiers were sectioned for letters, packages, multi-coloured forms and, I discovered, cakes.

"The MD is most particular about his little 'fancies'," Gladys the caterer informed me. "One pink, one yellow at tea-time. Mornings he likes a nice Alice of Battenburg. Madeira and cupcakes are for editorial and the buttered scone is for nice Mr Pilley in contracts. Production and sales get digestives."

I swung off with the trolley, merely hanging on to stop the thing careering away altogether. In editorial, a woman said, "You're not Albert" (not a lot got past editorial) and then asked for five teas, two madeiras, two cupcakes and that scone over there. I started wrestling with the tap on the urn with one hand while trying to extricate a polystyrene beaker from a tightly impacted telescope.

"I am afraid," I apologised, "that the scone is for nice Mr Pilley in contracts." And then I shrieked my head off because suddenly there was tea gushing over my wrists – it was smelting hot and I hopped around a good deal puffing out my cheeks like Thomas the Tank Engine. I poured some milk over it, and that helped a bit.

But you got no sympathy in editorial. The woman said, "Leave the DK 46s with the tea", which made about as much sense to me as it does to you. She then explained not very patiently that pink forms were DK 46s for editorial, green were 101s for contracts and sales, while blue and yellow could be either MS Prod Copy, or else Pub 2s. The trolley hauled me back into the corridor and threw me through the door marked Contracts. Some secretary nicked a cupcake and then piped up: "Where are our 101s?"

"101s? Ah yes – I have them here. Oh Lord – I must have left them in editorial. I have a few Prod Blue 46s, if they're any good to you? The yellow ones are very pretty."

Then some man or other who was about 8ft tall roared: "Where the blood hell's my scone?" and I deduced that this must be nice Mr Pilley.

"I'm awfully sorry but the lady in editorial said that if I didn't give her the scone she would lift me bodily and stuff me into the tea urn and leave me there to stew to death and I think she meant it.

"We'll soon see about *that!*" he intoned, and strode out of the room. I was getting awfully rattled now because nice Mr Pilley was in the corridor screaming at the woman in editorial and I had turned the tap on but couldn't turn the beastly thing off and the MD's "fancies" were getting carried away on a tide of tea and it was all dripping down into the DK 46s, 101s and MS Prod Copies – to say nothing of the Pub 2s.

I toyed with the idea of crying my eyes out and racing home to get my mother to give me a note, but in the end decided upon dealing with the situation like an adult and an Englishman, and so babbled "sorry sorry sorry sorry sorry", but no one was listening because nice Mr Pilley now had the woman from editorial by the throat and was screaming, "I'll kill you, I'll kill you!" and the woman from editorial went a funny colour and croaked out: "You are no gentlemen, Mr Pilley!"

"Why don't we all calm down?!" I raved, "and have a nice cup of . . . oh, no, we can't, I'm afraid – it all rather tends to be on the floor. Ha ha."

No one was awfully pleased. By the end of the week Albert was back – and, inexplicably, I had been passed over for the job of editorial director

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THE TIMES

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MANAGERS TO NOTE

There will be many readers of the *Monopolies* and Mergers Commission report on British Rail in the South-east who will at once demand: privatize! Profit-seeking management would surely have to do better than this.

The enthusiast for rail – that surprisingly common bird who after 1,000 crushed journeys on a commuter train can see even a certain romance in trains – will light on the report's worries about level of investment in rolling stock, and take issue (with some justice) with under-capitalization caused by the Treasury's inability to see the track beyond Beckenham Junction.

The mere passenger, concerned above all with reliability of service, will decide that what matters is the practical management of a railway and better services on such notorious routes as Liverpool Street, Charing Cross and London Bridge. The report confirms the daily impresssion: the ideological long run can take care of itself; the question for now is improving the timing and the quality of rail journeys in the South-east.

Monopolies and Mergers Commission reports are not management consultants' analyses. Part of their purpose is to speak on behalf of customers so often denied – in parts of the private sector as well as more generally in the public – a chance to see their complaints being taken seriously by managers. The report shouts loudly about quality of service; it lays a heavy charge at British Rail's door when it alleges that the network has been covering up its record on punctuality of train arrivals – an essential performance measure. Its closest readers should be British Rail's hierarchy.

Because the report is fair-minded in identifying British Rail's success stories in the South-east, the contrast is all the more telling with those lines and those duties (like keeping carriages in a minimal state of cleanliness) in which it so manifestly does not come up to scatch. The very least that British Rail owes its public now is some sign that the managers who have been failing will be brought to book. The bane of the public sector has been its inability to construct systems of management which guarantee continuous effectiveness, which mitigate against complacency buoyed by subsidy.

Commuters have their complaints against booking clerks, restaurant car waiters, guards; but that adage of Napoleon about officers and men is applicable to the railways as to any hierarchical organization: there are no bad station porters, only bad station managers – though the adage does of course need adaptation in the face of the National Union of Railwaymen and the Amalgamated Society of Locomotive Engineers and Firemen. British Rail can never again afford the delays attending its introduction of one-man operated trains on the Bedford line.

The case for tampering with the ownership of British Rail has not been made. This document, moreover, reinforces the case for giving British Rail as much time as possible to plan its investment on track, signalling and rolling stock: Mr Paul Channon, the Transport Secretary, is given ammunition to put before the Chancellor in making his case over British Rail's external financing limit. This report makes the case for fresh thought about management, and if that is not forthcoming from Sir Bob Reid and his board, it will need to come from without.

Whatever the case for and against a change in British Rail's ownership, there is scope for franchising management functions within a nationalized industry (Mr Noel Hepworth of the Chartered Institute of Public Finance and Accountancy has some interesting thoughts on this). The test of management is straightforward. There is an audience which each day waits to be convinced – and is prepared to give the rail network a wide margin of leeway. British Rail will wins hearts and minds as long as – when! – the 7.05 from Faversham runs on time, and British Rail's explanation for any failure on the clock is prompt and convincing.

DEFICIT AND DEBT STILL

The annual meeting of the International Monetary Fund and World Bank in Washington will close today with the world looking remarkably similar to how it did at the end of last week. But it is useful for the world's finance ministers and central bankers regularly to meet face to face. Progress in financial diplomacy is not generally achieved in dramatic leaps but gradually over many months' patient negotiation.

The most important development was President Reagan's decision to sign a law setting out a new programme for reducing the US budget deficit – an admirable statement of intent, and as the President told the IMF and Bank "a tough decision". But statement of intent is as yet what it remains. Reagan does not appear to have withdrawn his opposition to cutting defence spending or raising taxes. Without doing one or the other it is difficult to see how the political impasse on deficit reduction can be broken. Financial markets appear to have drawn the same conclusion and the dollar after a brief rally has sunk back.

Nevertheless "peer pressure" from the other major countries has almost certainly helped the Administration to face up to the need to cut the deficit and at the same time has provided a domestic political excuse for doing so. Mr Reagan used the occasion to call on the countries in balance of payments surplus to "find the political gumption" to play their part and restimulate non-inflationary growth. He will not be able to cash that cheque until he delivers on cutting his own deficit. But inelegant though the process may be, the intermittent progress towards co-ordinating economic policies to reduce the imbalances in the world economy is a good deal more reassuring than no progress at all – provided, that is, that it does not raise the general level of inflation. Given that it is still desirable to reduce the average level of inflation world wide, and in view of the present trend in the opposite direction, the obligation to adjust lies more heavily on the major deficit country than on the surplus countries. As the Chancellor, Mr Nigel Lawson, said yesterday it is essential that co-ordination of policies avoids any drift towards higher inflation in the world as a whole.

The other major discussion point of the meetings has been the continuing problems presented by the huge burden of debt in many developing countries. Again, this week's meetings in Washington produced no miracle cure – in many ways they have been rather disappointing. But the first step in any negotiations is to identify the differences of view.

As far as the poorest countries are concerned a need for special treatment is now widely acknowledged. Ministers agreed on the principle of an increase in the IMF's Structural Adjustment Facility, which unlike other IMF lending is targeted on the poorer countries. But there are still sharp differences about who should pay for it. Nor is there any agreement yet on the amount of the increase.

Complementary concessions for the bilateral aid loans of the poorest countries, for which Mr Lawson had been lobbying, were also supported in principle so far as conversion of loans into grants and longer grace and repayment periods are concerned. But there was apparently no progress at all on the more difficult question of cuts in interest rates on the loans.

As to the much larger sums owed to commercial banks by the middle income countries it remains to be seen if the new proposals put forward by Brazil will prove an adequate basis for negotiation. There is no case for asking the taxpayer to bail the banks out of the consequences of their incautious lending policies in the past – especially now that the risk of a collapse of financial confidence has more or less evaporated.

MR GORBACHOV COMES BACK

So reports of Mr Gorbachov's demise were greatly exaggerated. His seven-week absence from the public gaze led to speculation over a heart attack, food poisoning and an appendix operation on his wife. He re-emerged this week looking tanned, relaxed and slimmer – very much someone back from holiday.

Whether he was telling the whole truth remains unclear. Pre-*glasnost*, Muscovite indifference to Western rumour would only have been expected. But Mr Gorbachov is a leader who has, by Soviet standards, sought the footlights.

When President Reagan is on holiday the White House goes to great lengths to reassure America and the world. "The President spent the morning chopping trees and clearing brush", its spokesman says solemnly each day. Film of the President on horseback, in cowboy shirt and stetson, is on the television news to greet Americans as they get back from work in the evening. The lack of information about the Gorbachov family holiday, by contrast, suggests that *glasnost* has not yet gone beyond office hours.

The speculation which his absence caused is no more than might be expected at any time. Brezhnev, Andropov and Chernenko all dropped out of public view shortly before their deaths, behind a smokescreen of diplomatic language attributing their absence to "a cold".

Mr Gorbachov may be a lot younger. Politically, he is if anything more vulnerable – given that he is widely believed to represent momentous change. The customary wave of speculation attending anything unusual in Moscow's still comparatively closed society was therefore sharpened this time by genuine concern.

How securely Mr Gorbachov has consolidated his power in the Politburo is not known. He had a reputation as a reformer – in Russian terms – before becoming leader. The assumption is that his elevation met with the general approval of his contemporaries. Since then, he has certainly moved to blunt the most obvious remaining threats to his position.

But his policies have stirred up controversy. "There is no political opposition in the Soviet Union", Mr Gorbachov said this week – which is, in the Western sense, only too true. But there was a "braking system", he went on, which is applied by Russia's leaders, himself included.

In recent weeks there have been signs that some of his colleagues have been itching to apply the handbrake. A prominent figure during Mr Gorbachov's absence was Mr Yegor Ligachev, chief party ideologist, who while not necessarily an opponent of Mr Gorbachov, reflects a different emphasis.

Mr Ligachev, whose name has been linked with that of Mr Viktor Chebrikov, head of the KGB, as a leading opponent of change in the Kremlin, has made public speeches recently, in apparent defence of the Stalinist and Brezhnev eras. That he should do so is paradoxically a sign of Moscow's awakening appetite for debate. But it also confirms that *perestroika* (restructuring) is unlikely to proceed without impediment.

However imperfect the Soviet system may still seem under Mr Gorbachov, it is better than what went before. But the change is associated with one man. Any threat to that man is a reminder of the fragility of any new order he might be trying to create. That is why the Soviet leader, on returning to his in-tray, finds himself welcomed back with some relief in the West.

LETTERS TO THE EDITOR

Taking care in the public schools

From the Headmistress of Felixstowe College

Sir, There are, no doubt, two methods of learning to swim, being thrown in at the deep end and receiving specialist instruction; the former, for all its dangers and casualties, seems to be the method applied by John Rae (Spectrum, September 23) in the areas of sex education and equipping girls for what is still, sadly, in so many ways a man's world.

He seems to be thinking of sex in a very narrow and short-term way. Such an attitude will do little, I fear, to stem the tide of family breakdown and the one-in-three divorce rate. Rather than rejecting or insisting on such a limited type of sex education, should not more schools be offering the sort of education for family life which we have developed throughout this school?

Yes, of course, it is impossible without excellent speakers and leaders from within and beyond the school – but we are blessed in having those; and it must certainly offer more to the youngsters than Mr Rae's "play safe and make sure you're in love" line. What a sad and secular "love" it is which excludes the faithfulness and commitment which must be the bedrock of a stable marriage eventually.

As for the two-year "crash course in the male" which he describes, I suspect that it is not this sixth-form experience which enables the girls to "survive and succeed" but their previous education – probably at a girls' school – which has given them the "confidence and thick skin" which seemed to be a prerequisite for his selecting them initially. Indeed, many specialists believe that girls will be better equipped to make a distinctive contribution to society by a sixth form such as ours which provides positions of responsibility and management training for all.

Yours confidently,
DAWN GUINNESS,
Headmistress,
Felixstowe College, Suffolk.

From the High Master of The Manchester Grammar School

Sir, On the matter of heads and the treatment of drugs, "Bad habits and a hard death", (Spectrum, September 21) John Rae is well adrift.

For the last four years I have been part of the directing staff for the Headmasters' Conference preliminary training course for new headmasters. At each of those annual meetings the problem of drugs has been on the agenda, and members of the course are regularly told, "You will, sooner or later, be obliged to deal with the problem of drugs in your school. Don't imagine that you will not. It is important therefore that you formulate a policy which is clear to your pupils, your staff and your parents".

There usually follows discussion, both formal and informal, on how it might be done. I have also found that heads are far more ready to discuss this problem than would have been the case some years ago. It is certainly not something on which we are prepared to be silent.

On the matter of parental attitude, John Rae raises important points. We are educating the children of the children of the 1960s, and parents *do* blame us for the shortcomings of their children, a few parents *are* shockingly irresponsible, and those whose children are involved in drug abuse also invariably find it very hard to accept the fact.

But heads and their colleagues are much more aware of the problem than they were and do, in so far as this is possible, deal with it much more effectively.

Yours faithfully,
GEOFFREY PARKER,
High Master,
Manchester Grammar School,
Manchester M13 OXT.

Sight unseen

From Mr I. A. Hawtin

Sir, My daughter sits the GCSE examinations next summer. My wife thought it might be helpful to have some ancillary work books as a supplement to school texts and made some enquiries about what was available. The bookseller gave her a leaflet, issued by the publisher, about a series intended to meet that need.

The leaflet explains what is new about GCSE and includes the following statement about the English course:

Students will be examined on their understanding and appreciation of books that they have not read as well as books that they have read.

Can your readers offer advice to my daughter on how to prepare for this intriguing challenge?

Yours faithfully,
I. A. HAWTIN,
Carrell House,
Plumtree, Nottinghamshire.

Right to silence and quest for truth

From Lord Shawcross, QC

Sir, There is no answer to the question which Sir Frederick Lawton asks in his letter (September 24) except that the so-called "right" to silence no longer rests upon the ethical foundation it once had but has become part of the practice which treats criminal trials as a kind of game in which the object is not, as in most foreign jurisdictions, to discover the real truth, but to ascertain objective truth in so far as the parties care or choose to present it, the function of the judge being that of an umpire to see that each side observes the rules and answer the question "How's that?".

Whilst it is possibly understandable that some lawyers whose main business it is to appear for defendants in criminal trials should wish to see such outmoded rules as the right to peremptory challenge of jurors or to silence maintained in favour of their clients, it is time for ordinary citizens not too steeped in our ancient and sometimes outworn legal traditions to make up their minds whether these rules are now in any way necessary for the protection of the innocent.

Sir Frederick Lawton, with his immense experience first in practice and then on the Bench, thinks they are not. That great criminal judge, Mr Justice Stephen, took the same view. And the famous Liberal law reformer, Jeremy Bentham, called the rule against self-incrimination

one of the most pernicious and irrational rules that has ever found its way into the human mind . . . if all criminals of every class had assembled and framed a system after their own wishes, is not this rule the very first they would have established for their own security? Innocence claims the right of speaking, as guilt invokes the privilege of silence.

What is now under consideration is not, indeed, that the onus of proof should change (that will always lie with the prosecutor) or that anyone should be forced to speak, but that if they prefer to remain silent, comment may be made and proper inference drawn.

Society cannot afford to tie one hand behind its back in fighting crime. The truth may indeed be a dagger pointing at the heart of guilty men. For the innocent it is at once their shield and their sword. Those who wish to assist in the administration of justice should be encouraged to tell it.

Yours faithfully,
HARTLEY SHAWCROSS,
Morgan House,
1 Angel Court, EC2.

From Mr Stanley Best

Sir, Sir Frederick Lawton, who lately graced the Court of Appeal with great distinction, cannot fool us. He knows the answer to the question he posed as well as I, a humble practising solicitor, do. It is:

a) the probable outcome in a civil court will be judgement against the employee for £100.
b) the probable outcome in a criminal court will be a verdict of guilty of a criminal offence and possibly imprisonment.

Yours faithfully,
STANLEY BEST,
Pethybridges & Best (Solicitors),
Midland Bank Chambers,
Torrington, Devon.

Telecom charges

From the Director of the Royal Association for Disability and Rehabilitation

Sir, Your report (September 21) on British Telecom's proposal to introduce charges for calls to directory inquiries and the comment of an Oftel spokesman, combined with the retiring chairman's comments on the service continuing to be free for blind and disabled people, raises some interesting issues.

The proposed charge will be a further deterioration in service and attempts to identify those who should receive a free service are fraught with difficulties, for to date no one has laid down guidelines for those who are "telephone directory" disabled.

However, if the Oftel spokesman is correct in his statement that the service is not free and the cost of directory inquiries is funded by callers to it, there will be a resultant saving in rental and call charges which should be passed on to the consumer.

Every subscriber will then be able to use those savings for calls to directory inquiries, which seems more economical than the proposals being made at the moment for a free service for some sections of the community. It may also be more acceptable to those who have no wish to be identified as "special".

Yours faithfully,
GEORGE WILSON, Director,
The Royal Association for Disability and Rehabilitation,
25 Mortimer Street, W1.

Tate as benefactor

From Mr Christopher Tate

Sir, "Television choice" (September 22) on the ITV programme, *Art of Darkness*, asserted that Sir Henry Tate's art gallery "was financed by his sugar plantations".

Henry Tate, who was born in 1819, did indeed build and stock the great gallery on Millbank, as well as building public libraries in south London and hospitals elsewhere.

The company he founded, Tate & Lyle, first bought land on which sugar cane grew at Monymusk, in Jamaica, on November 10, 1937.

The slave trade was abolished in the British Empire by Act of Parliament in 1833 – when Henry Tate was 14 and 104 years before any Tate had anything to do with sugar cane in Jamaica.

Further, during the last 30 years of the nineteenth century, the vast majority of the raw sugar processed by Tate's refineries was either northern hemisphere beet sugar, or cane from Peru and Mauritius, rather than any West Indian origin.

Yours sincerely,
CHRISTOPHER TATE,
30 Queen Anne's Gate, SW1.
September 23.

Council troubles in Liverpool

From Mr Tony Byrne

Sir, I am writing with reference to your report (early editions, September 23) entitled "Liverpool's expelled leader forecasts new riots".

Social conditions in Liverpool are indeed appalling. The treatment meted out to 47 councillors, who did much to improve these conditions, is also a disgrace. The blame for these circumstances lies, firstly, in the massive drain of jobs from the city; secondly, in the housing conditions; and thirdly, in the continuous drain of resources from local government.

Under our administration the city council was the only major employer to maintain levels of employment. We built 4,800 houses, rehoused 6,300 families and spent £10 million on the fabric of our schools. Politically, we reduced the Tory vote to 17 per cent at the last general election. We believe that the Labour Party has the support of the people.

I chaired the meeting to which your report refers. Nobody was personally attacked or abused.

The 47 Labour councillors concerned acted on behalf of the Labour movement in full consultation with the Liverpool District Labour Party, local authority trade unions and the people of the city. The responsibility for meeting the penalties imposed lies with the Labour movement as a whole.

Yours faithfully,
TONY BYRNE (former chairman, finance and strategy committee, Liverpool City Council),
20 Britannia Avenue,
Liverpool 15.
September 28.

From Mr Tony Mulhearn

Sir, The thoughts of John Hamilton [former leader of Liverpool City Council] on Derek Hatton suggest he has allowed personal animosity to cloud his political judgement.

As to the accusation that I "started the assault" on him, I find this truly incredible. During a speech at the meeting [on September 21] of the 47 debarred councillors I referred to a [local] newspaper article in which John Hamilton was quoted as saying some would get away "scot free"

I challenged John to name names, and that if he had been misquoted to ask the *Liverpool Echo* to publish a retraction. Some four or five other people then spoke before Derek Hatton. At no time did John Hamilton indicate that he wished to speak. Every opportunity was given to him to reply; he did not.

Far from it being a personal attack on him, it was an effort to dispel the illusion being deliberately fostered by the enemies of the 47 that some debarred councillor has arranged their affairs to save themselves from bankruptcy. I can assure you this is not the case.

Yours faithfully,
TONY MULHEARN (former councillor, Liverpool City Council),
107 Chelwood Avenue,
Liverpool 16.
September 28.

Second edition

From Mr G. M. Tamás

Sir, I am convinced you will receive with pleasure the news of perhaps the greatest compliment ever paid to *The Times*. A few days ago, a small underground publishing venture operated by dissidents belonging to Hungary's democratic opposition launched a series consisting of selections from *The Times*, in translation.

In the first issue Hungarians can read Bernard Levin's article on Gorbachov from March 9, Richard Bassett's piece on Ceausescu from February 27, Bernard Levin's *feuilleton* against hanging from March 31, excerpts from the debate on the same issue in the House of Commons from April 2 and Philip Webster's comment from the next day, ending with Rodney Cowton's article on defending butterflies along the M40 from April 4.

The anonymous editors of the selection say in their foreword that their aim is to offer a lesson in working parliamentary democracy. One should not forget that these writings from the *The Times* are printed in *samizdat* by selfless people without any payment and at a considerable personal risk. I can only congratulate you for the not so indirect praise you have been given.

Faithfully yours,
G. M. TAMÁS,
Rosenberg házaspár u. 23,
Budapest 1054,
Hungary.
September 6.

Ozone layer

From Lady Willink

Sir, My aerosol can of furniture polish, along with many other similarly packaged products, does not display a list of ingredients so that I cannot tell whether the propellant gas is CFC (chlorofluorocarbons) or not.

I understand this is the one that attacks the ozone layer. If this is correct, what are we doing about boycotting such goods?

Yours faithfully,
ELIZABETH WILLINK,
20 North Grove, N6.
September 21.

No laughing matter

From Mr John C. Kitchen

Sir, The letter from Dr Elgin (September 24) prompts me to enquire if we really know the true extent of the money that is being wasted on these computer-induced multiple mailings.

I have received from the Royal Life Fund as part of their unit trust megalaunch 14 separate but identical circulars.

It is of no surprise to me to learn that the launch is costing £5.9 million.

Yours faithfully,
J. C. KITCHEN,
12 Bushfield Road,
Albrighton, Staffordshire.
September 25.

Back in time

From the Reverend Clifford Warren

Sir, The date 1.10.1987 is an extremely rare date and as such, I think, one to encourage us to write any outstanding letters. It reads – in reverse order – 7, 8, 9, 10, 11. Long years ago, 2.1.1101 afforded date buffs a similar excitement. Make the most of it, and let posterity await with anticipation: 3.1.2111, and its 11, 12, 13 reversal.

By way of comfort, even before four years have passed, along will come 19.9.1991 to provide us with a very nice palindromic date. All is not lost.

Yours truly,
CLIFFORD WARREN,
Machen Rectory,
Gwent.
September 26.

Sans culottes

From Sir Anthony Lloyd

Sir, The Social Services Secretary is reported as having said at the weekend (*The Sunday Times*, September 27) that in 1947 the average man had only one pair of trousers. What did the below average man wear?

I am, sincerely,
ANTHONY LLOYD,
68 Strand-on-the-Green,
Chiswick, W4.
September 27.

ON THIS DAY

OCTOBER 1 1901

A rare example of criticism of journalists from the profession itself

THE NEW YORK PRESS.

(From Our Special Correspondent lately in America.)

As I put my feet on the quay and landed in America from the Celtic I was accosted by an intelligent-looking young man, who raised his hat and said, "Mr —, I should be very glad to have your views on America." With becoming modesty I explained that I should require at least 24 hours' residence before coming to a definitive opinion on the whole subject. "But at least," he said, "you must have been shocked by the news of the attempt on our President." I replied that I was naturally very much shocked at the outrage. The next morning in a leading journal of New York I read, in characters of a size which you will not allow me to reproduce, first my own name, then "His first words on landing," then "His inexpressible horror at outrage on President"; and then followed about a third of a column in which on the whole I was generously treated, for if it said much that I had not said, it said nothing with which I disagreed. On another occasion I was "bagged" by an interviewer so dexterously that I think it should be recorded to his credit. He was an innocent and retiring young man; by a card he "extended the courtesies of the New York —, and begged the honour of an interview." I explained firmly but courteously that I had nothing to say and could answer no questions. He said he was sorry as that prevented him from asking the single question he had intended to ask. I reflected that one question which I was not bound to answer could do no harm, and my curiosity prompted me to ask him what it was. "I had intended," he said, "to ask you whether you considered that the assassination of President McKinley was due to the toleration afforded to Anarchists by England." The supposition was so preposterous that I blurted out an indignant disclaimer before I realized that I had been caught out. I have no doubt that a startling account of the interview appeared the next day, and my only consolation is my firm conviction that the ingenuous youth would have produced it, even if I had said nothing, for the interviewer often has no hesitation in telling you with a frankness that has an almost irresistible charm that the interview has to be printed, whether you contribute to it or not . . .

The English journalist, whatever he may do, professes to be seeking after facts – the drier and duller those facts the more likely he is to get a reputation for depth and accuracy. He knows that if his statements prove incorrect he will be contradicted, and he knows that his editor does not like a contradiction of what appears in his column. He has, moreover, a healthy fear of the law of libel, which tends to curb even exaggeration. As a result his imaginative powers are allowed no play; they get blunted for want of use, and perhaps this is why the English journalist is regarded as something of a bore who requires facts and is not to be put off by vague generalities . . .

HEALTH

Pregnant – and happy about it?

Britain's biggest abortion agency is 20 this year. Does it feel that the time has come for the law to be changed? Helen Franks reports

'Abortion should be a matter between a woman and her doctor in the first three months'

Whether or not David Alton's bill to cut the abortion limit from 28 weeks to 18 weeks becomes law, Britain's biggest abortion agency outside the NHS will undoubtedly still be in business. The British Pregnancy Advisory Service celebrated its 20th birthday this year, just four months before the Abortion Act reaches its 20th birthday.

It was the particular lack of enthusiasm in the West Midlands for the newly liberalized abortion laws in 1967, that spurred members of the Abortion Law Reform Association to form a charity to serve women in the area who would otherwise still have had to resort to the dubious skills of back-street abortionists, or pay dearly at private clinics. Diane Munday, BPAS public relations officer and one of its founders, recalls the prevailing attitude: "We were hearing comments like the one from a professor of gynaecology, who stated 'Whatever the law says, we will not murder little babies in Birmingham'."

BPAS has grown from a small charity with modest offices in Birmingham, to a country-wide organization with 20 centres and five nursing homes offering a range of services from infertility counselling to reversed sterilization, and an unimpeachable record for safe abortions.

But things have not changed that much in 20 years. Today, only 6 per cent of abortions are carried out under the NHS in Birmingham. There will be fewer still if David Alton's bill is passed. And Munday, for one, also foresees the return of illegal abortions on a large scale. "There are more people today with a knowledge of abortion technique than there were in 1967, so there will be £10 to £20 abortions provided."

Munday is an outspoken woman who says her views on David Alton and his bill are not suitable for publication. The bowdlerized version runs as follows: "I am sad and angry in equal quantities that a young, unmarried man with a comfortable income should make a decision adversely affecting thousands of families."

Now that a foetus may be viable at 23-24 weeks there are many who would sympathize with Alton's desire to revise the existing Act, if not his wish to make all abortions after 18 weeks illegal. Munday agrees that we should be moving with the times, but thinks campaigners would be better employed in ensuring that late abortions were not needed rather than forbidden.

"Ideally abortion should be a matter between a woman and her doctor in the first three months, but because of the restrictions in our law and the rigid procedures, many women are forced into late abortion. If we move with the times, and make fewer restrictions in the first three months, we will immediately reduce the need for many later abortions.

"No woman wants an abortion – even less a late one. Nobody wants to see a viable foetus being aborted. The existing law forbids it, in that in practice there is a 24-week limit; BPAS voluntarily operated the 24-week limit before an agreement was made with the DHSS in 1985. An 18-week limit will mean a definite bar at 16 weeks. Gynaecologists say this, and certainly BPAS would do this."

One fifth of all women having abortions after the 20th week were originally medically referred before the 12th week. Munday says, and she believes that many abortions are delayed either deliberately or through NHS procedures. "For example, a woman goes to her doctor at six weeks having missed a second period. She should come back the next month (because early abortions are best carried out after eight weeks), by which time the woman is 10 weeks pregnant. The doctor refers her to the local hospital, and she may have to wait up to five weeks for an appointment. Even then, there may be a week's delay for this to go through. And then a woman can be told: 'Sorry, we don't do abortions after 12 weeks at this hospital' – many hospitals do this."

She points out another reason why many women have late abortions: the fact that they have to wait 16 weeks for amniotic screening to detect abnormalities. "Some screening can be done using the chorion villus method much earlier in the pregnancy, but the test is available in few cases, and does not screen for certain conditions. It is still true that a majority of women don't know they have a handicapped foetus until 21 weeks. Results of an amniocentesis can take up to four weeks to come through."

Half of the women who seek private abortions through BPAS are referred by their GP, Munday says. "Because they know their patients have a better chance of an early abortion through us. We also get menopausal women, because their doctors don't believe they are pregnant when they miss a period, we get young girls who don't want the family doctor to know, and women in small villages who want to be discreet, as well as women in local hospitals where they know the staff.

"And of course many of the most vulnerable are those who come late, because they have been messed about through the NHS."

Most of the abortions which BPAS carried out in 1986 were performed between the ninth and twelfth week of pregnancy; vacuum aspiration is the most common method up to 12 weeks; if a woman is over 12 weeks, some doctors prefer to wait until 16-17 weeks for the induction method.

Inevitably, the agency has often been at the centre of controversy. There was an injunction over a man fighting an abortion; and a report to the Department of Public Prosecutions when BPAS first offered post-coital contraception.

Munday still believes that the change 20 years ago was a great step for society and that all the evidence shows that the provisions of the 1967 Act have worked well. If this latest bill does become law, those it will affect most, she says, will be the very young. "They will be the ones having handicapped children. Those with money and knowledge will be able to buy safe, legal, early abortions. More women who can afford to do so will avoid the NHS, in order to avoid delays, and some will scrape together the £150 as best they can. In the last two decades, women have grown to expect that they will control their fertility."

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Standing on their own feet

In Budapest a remarkable institute is successfully training handicapped children. Now its ideas are coming here

Three weeks ago, everyone other than her parents and Dr Maria Hari of Budapest thought eight-year-old Dawn Rogers was helpless. She had suffered irreversible damage to her nervous system at birth, and was incapable of walking or standing. When I saw her last week at the Peto Institute for Conductive Education in Budapest, where Dr Hari is the director, she was triumphant and her mother jubilant: after 10 days' training, Dawn was standing unaided.

In a different classroom in the five-storey institute, another British child, four-year-old Sebastian Clarke, had a broad grin on his face as he staggered towards me. He was under 2lb at birth and suffered four cerebral haemorrhages while in a premature baby unit, which left him with cerebral palsy (a spastic). After assessment at the age of two by local paediatricians in Birmingham, his parents were told that he would never walk or have a socially acceptable intellect. They refused to accept this verdict, and four months later arranged for him to go to the Peto institute.

Initially Sebastian's training at the institute, and the living expenses of the parent who accompanied him, were paid for by local benefactors; now Birmingham council has supplied the £13,000 needed to fund Sebastian's one-year stay in Budapest, which is considerably less than it would cost to care for him at home in Birmingham.

Dawn and Sebastian are only two of the thousands of children suffering from cerebral palsy or spina bifida who have been helped by conductive education at the institute, where training combines aspects of physiotherapy, teaching, medicine and what used to be known in paediatric wards as TLC (tender loving care). Of the 4,948 children who have passed through the institute since the sixties, 3,657 have graduated to an ordinary school or to a job.

Katalin Arkell

One rung at a time: early learning at the Peto Institute in Budapest, whose pupils currently include 35 British children

In Britain, assessment of such children is commonly performed by local paediatricians in conjunction with physiotherapists, social workers and the local department of education, who then decide what treatment and care may be applicable. The result, as in Sebastian Clarke's case, may be the recommendation of specialist physiotherapy for only an hour or two a week.

Training at the Peto institute is incorporated into everyday life, so that the children become immersed in it. Many are boarders. Their dormitories are attached to classrooms and living areas, so that learning never stops. The atmosphere is one of cheerfulness, humour and hope.

The institute was started by Dr Andreas Peto, who taught that children with motor difficulties who were suffering from some types of spina bifida would achieve totally unexpected goals if they could have their self-esteem boosted by being encouraged to help themselves to pass apparently unattainable milestones.

He was certain that one of the problems was the separation of education and physiotherapy into two distinct disciplines, and that a holistic approach was needed. He taught the children to carry out the complex actions which are of everyday use and which require the interplay of many muscle groups – standing, walking, putting on shoes or getting dressed. He found that as the children succeeded, their successes stimulated them to even greater endeavour.

When he died Dr Hari, his pupil and confidante, took over. Now in her fifties, she was a dancer and PT instructor before qualifying as a doctor and undergoing three years' specialist training in rheumatology.

When asked to analyse the reasons for the institute's success she suggests that assessment of the children and of the conductors is all-important. The child is now seen by a panel of experts including paediatricians, neurologists and a neurosurgeon. After the initial examination, the patient is repeatedly re-assessed during the next three months.

The institute hates to reject a child and accepts between 50 and 60 per cent of those sent to it. However, if assessment reveals uncontrolled epilepsy or diabetes, severe or increasing hydrocephalis, or an IQ which is so low that the child is unable to respond to commands or react to parents, it is felt unlikely that the child will benefit from the course.

Selecting conductors for the four-year training course is equally important. Dr Hari says that they should have warm personalities and an agreeable appearance, so that children can easily relate to them; they should move easily and gracefully, as much of the child's training is about movement; they must be capable of developing an ear for music, also important for the training, and they must have a natural aptitude for teaching.

It is very different from the British situation, where the sight of a converted minibus collecting spastic children from their homes and delivering them to special schools for the day is a depressing feature of early morning life.

But Dr Hari has recently started co-operating with the Institute of Conductive Education in Birmingham, which embraces her views. They will select 10 potential conductors to go to Budapest to start training. Over the next four years, this group will divide its time between the two cities and some of Dr Hari's conductors. In the future it seems that the Budapest institute will become an international training centre, but for the moment Britain enjoys a privileged position; over the past year 120 British children have visited the institute, and at least 35 are being taught there now.

Doctors realize that the pattern of neurological disease in small children varies from country to country, and depends perhaps as much as anything on the care which the premature infant receives; in some countries with highly sophisticated neonatal units, grossly damaged children survive, whereas elsewhere they would have died. But if I was a parent of a child with cerebral palsy, I would want Dr Hari's opinion before I assigned my child to the minibus run.

Dr Thomas Stuttaford

THE BRITISH CONNECTION

This month the Birmingham Institute for Conductive Education will be sending the first British trainees to the Peto Institute, for the four-year conductor's course.

After a visit to the Peto Institute in 1984, Mr Kenneth Clarke, then at the DHSS, asked for information on similar schemes in Britain. Civil servants were told by the Spastics Society that conductive education was proceeding apace at its own residential schools.

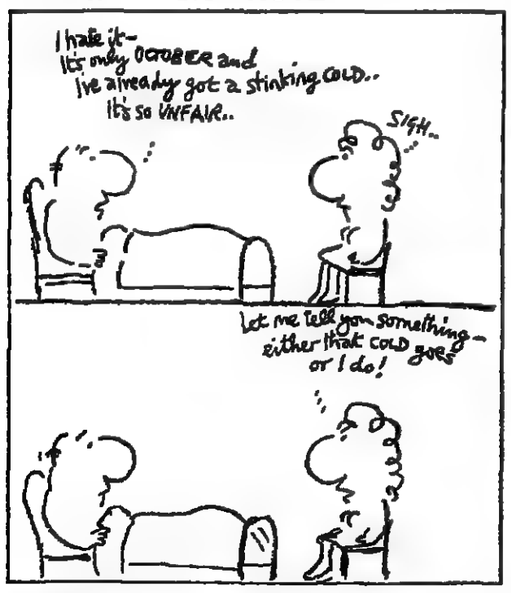
But on its own admission, the society has only "adapted" conductive education to a British, multi-disciplinary context – it uses teams of physiotherapists, teachers and other experts instead of individual staff trained in all these disciplines.

Critics say that the "adapted" approach misses the point. "By using large teams of people, the child's education becomes disjointed," says Alison Salt, a 25-year-old teacher and one of the trainees. "The Spastics Society is not, whatever it says, providing conductive education in the true sense."

But there are strict rules of admission for the Birmingham institute – pupils must not be "suffering from profound mental handicap, blindness, autism, continuous ill-health, continuous fits or medication that affect the ability to participate". The Spastics Society and many health service professionals believe that their duty lies with children who have these handicaps.

Sarah Thompson

Calman's SICK NOTE



MEDICAL BRIEFING

In training

Victorian school-mistresses who believed that if their charges were less slothful and threw themselves with vigour into playing lacrosse and hockey, then they would not suffer from premenstrual symptoms, may have been right after all. Dr Jerilynn Prior, of the University of British Columbia, has produced statistics which show that women athletes suffer less from breast tenderness, depression, abdominal bloating and all the other troubles associated with the premenstrual syndrome once they start their training programme. Dr Prior feels that the explanation may lie not with oestrogen levels but with the reduced amounts of endorphins which are found premenstrually, an imbalance which would be redressed by the increased exercise taken during training.

Colour clash

What do the Emperor Anastasios, Alexander the Great and old English sheepdogs have in common? They all suffer from heterchromia, the condition in which the irises of the eyes are different colours. But Dr M. Baraitser, a consultant geneticist, writes in the *BMJ* that heterchromia is nearly always benign. Parents are often worried when they notice the condition and are likely to be even more concerned when their GP immediately suggests hearing tests. There is a rare association between different coloured irises and deafness, which is due to Waadenburgs syndrome. Knowledge of this association usually sticks in GPs' memories from their student days, but most of them also forget that in this syndrome the children usually have white forelocks and unusually far apart eyes.

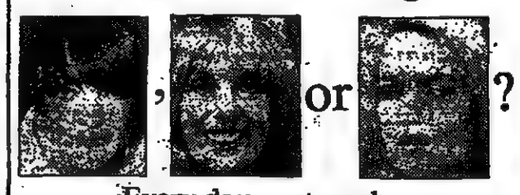
Big benefits

Women who are overweight may be more likely to suffer from heart disease, hypertension, diabetes, arthritis, varicose veins, thrush and even some forms of cancer; but at last, doctors have found that they may have one advantage: they are less liable to have attacks of cystitis. *Pulse* magazine reports a study of the case histories of more than 17,000 women by Professor Martin Vesey of Oxford University. His research has shown that there is a statistical relationship between the number of urinary tract infections a woman has and her weight. The increased oestrogen levels which are found in fat women probably protect the delicate mucosal lining of the urethra and bladder; low levels of oestrogen predispose to urinary and genital tract infections.

T. S.

WHO SAID:

"Every time he buys me a present, I'm sure that he must have done something"



Every day next week, *The Times* serializes Naim Attallah's book of interviews with remarkable women

Our attitude to conservation wasn't born yesterday

Long before it was fashionable to do so, Country Life took up the cause of conservation, both of the land and of the historic properties and sites upon it. It is a fight we have continued ever since.

We are practical conservationists, always seeking solutions. So the writers we commission are experts in their field, who present well-informed, closely-reasoned articles in which passion and commitment live comfortably with a sense of proportion. And so, because more influential people read us than any other single country magazine, what we have to say about conservation is considered, noted and acted upon.

This week's issue visits Cadland, a manor house which began life as a fishing cottage, examines the emergence of Williamane architecture and discusses the future of some significant country houses.

Brings the world of the country to life.

Out now

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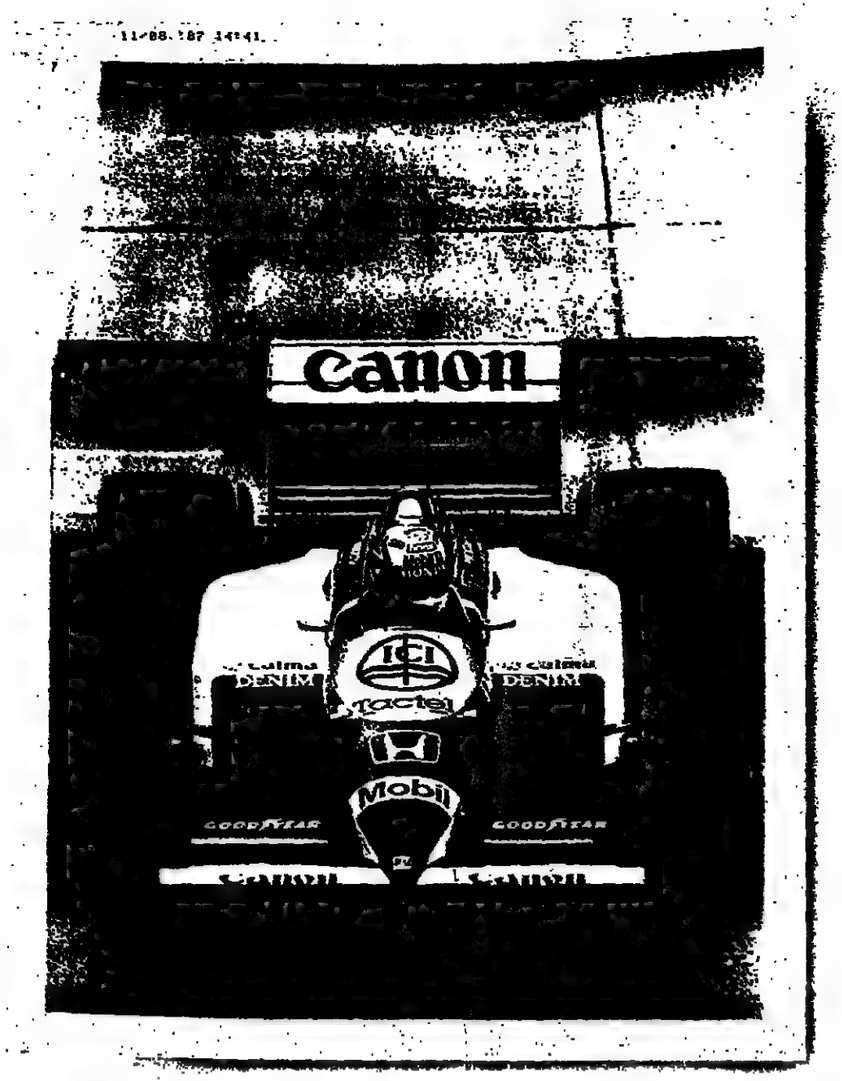

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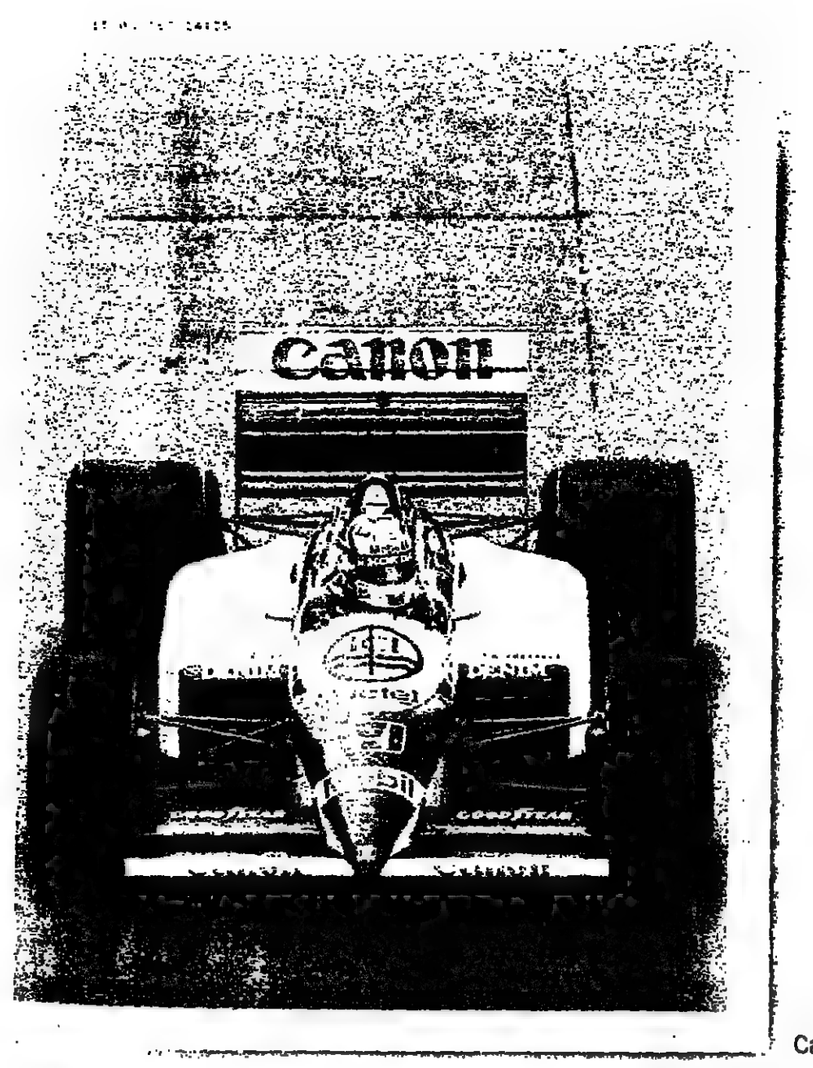

Canon Fax.

ALL THE FACTS.

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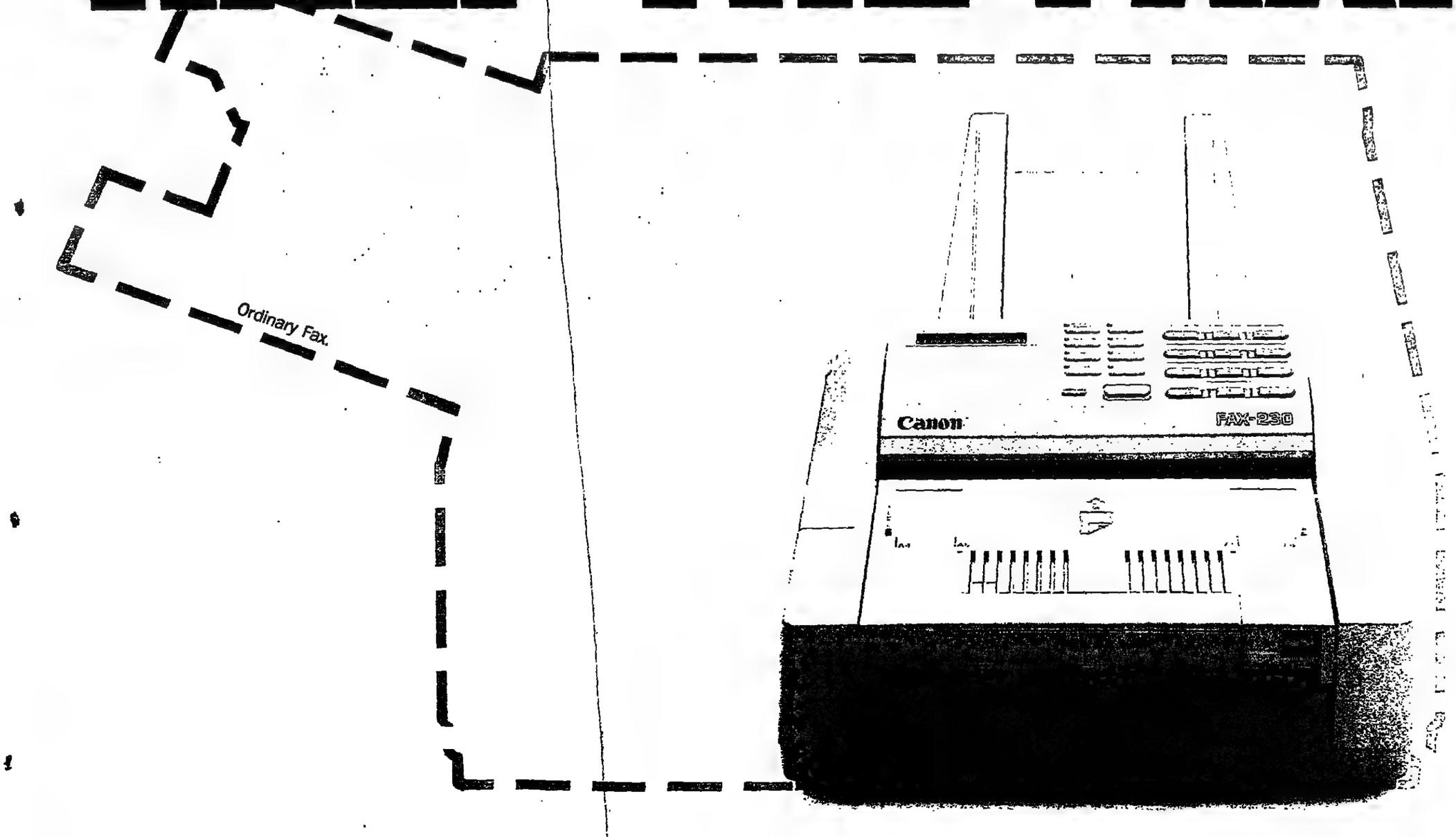

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COURT AND SOCIAL

COURT CIRCULAR

BALMORAL CASTLE
September 30: The Hon Mary Morrison has succeeded Lady Abel Smith as Lady in Waiting to The Queen.

BUCKINGHAM PALACE
September 30: The Princess Royal, attended by Mrs Timothy Holderness-Roddam and Lieutenant-Colonel Peter Gibbs, arrived at Heathrow Airport, London this morning upon the conclusion of Her Royal Highness's visit to Brazil.

KENSINGTON PALACE
September 30: The Princess of Wales this morning opened the Paediatric Clinic Intensive Care Unit of Russell Brock Ward at Guy's Hospital, St Thomas' Street, London, SE1.

Miss Alexandra Loyd, Commander Richard Aylard, RN and Mr Philip Mackie were in attendance.

KENSINGTON PALACE
September 30: The Duke of Gloucester today opened Chatelherault Lodge and Country Park, Hamilton, Strathclyde.

Lieutenant-Colonel Sir Simon Bland was in attendance.

The Duchess of Gloucester today opened the new Assembly Hall at Camphill, Rudolf Steiner Schools, Aberdeen.

Mrs Euan McCorquodale was in attendance.

Their Royal Highnesses travelled in an aircraft of The Queen's Flight.

YORK HOUSE
ST JAMES'S PALACE
September 30: The Duke of Kent, Patron of the London Philharmonic Orchestra, this evening attended a Concert at the Royal Festival Hall, London, SE1.

Sir Richard Buckley was in attendance.

The Prince and Princess of Wales are to make a six-day official visit to West Germany, starting on November 1. They will carry out engagements in Berlin, Bonn, Cologne, Munich, Hamburg, Hanover and Celle.

A memorial service for the 17th Earl of Strathmore and Kinghorne will be held in the Guards Chapel, Wellington Barracks, London, on Thursday, November 12, 1987, at noon.

A memorial service for Cecil Madden will be held on Thursday, October 22, at 11.30 am, at St Luke's, Chelsea.

Appointments

Latest appointments include:

Mr Michael Jenkins to be Ambassador to The Netherlands, in succession to Sir John Margetson.

Mr David Quentin Miller to be a circuit judge on the South Eastern Circuit.

Miss Sonia Beesley to be a member of the Advisory Council on Public Records.

Mr Peter Broadbent to be Registrar of the Landscape Institute.

The following to be members of the National Curriculum Science Working Group:
Mr Ian Brown, of Badsley Moor Junior School, Rotherham; **Mary Horn**, advisory teacher, Avon; **Mr David Jinks**, Bishop Grosseteste College, Lincoln; and **Mr Michael Shimmell**, Huddersfield Polytechnic.

Birthdays today

Miss Julie Andrews, actress and singer, 52; Admiral of the Fleet Sir Varyl Begg, 79; Mr Moran Caplat, former general administrator, Glyndebourne Festival Opera, 71; Mr Jimmy Carter, former President of the United States, 63; Mr R. de C. Chapman, headmaster, Malvern College, 51; Mr Sandy Gall, broadcaster, 60; Professor Sir Stuart Hampshire, former warden, Wadham College, Oxford, 73; Mr Richard Harris, actor, 54; Mr Vladimir Horowitz, pianist, 83; Major D.A. Jamieson, VC, 67; Mr Walter Matthau, actor, 67; Dame Kathleen Ollerenshaw, educationalist, 75; Professor John Reid, clinical pharmacologist, 44; Professor Roland Smith, chairman, British Aerospace, 59; Sir Robert Telford, life president, The Marconi Company, 72; Miss Jean Thomas, biochemist, 45.

Brittenden to retire

Mr Arthur Brittenden (right), News International's Director of Corporate Relations since 1981, is to retire at the end of this month.

Mr Brittenden, who is aged 62, started his career 47 years ago on the *Yorkshire Post*. After war service, he joined the *News Chronicle*, became deputy editor of the *Sunday Express* and then editor of the *Daily Mail* from 1966 to 1971.

The following year he was appointed deputy editor of *The Sun* and has remained with News International ever since, becoming a director of Times Newspapers in 1982. Mr Brittenden is the principal spokesman for News International, combining that task with the vice-chairmanship of *the Press Council*.

Mr Rupert Murdoch, Chief Executive of News International, said last night: "It is with the greatest regret that we are saying farewell to Arthur. He is a fine journalist and writer and an outstanding editor.

"Above all he is a man who inspires loyalty and trust, both inside the office, and among the vast number of friends and contacts outside. We shall miss him for all those qualities and we shall miss him as a true friend."

An auction where you can even afford the time.

A George III mahogany cellaret, c 1780. Estimate: £1,000-1,500.

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SOTHEBY'S CONDUIT St. SALEROOM

Luncheons

Carlton Club
The Earl of Stockton, Deputy Chairman of the Political Committee of the Carlton Club, presided at a luncheon of the committee held yesterday at the club. The guest speaker was the Hon George Younger, MP, and Lord Boyd-Carpenter also spoke.

Britain-Australia Society
Lord Shackleton, Chairman of the Britain-Australia Society, presided at the annual luncheon held yesterday at Australia House after the annual meeting.

National Children's Home
Lady Henrietta St George was host at a luncheon held yesterday by the National Children's Home at the Waldorf Hotel to help children in danger and families in need. Miss Angela Rippon, Miss Nerys Hughes and Mrs Norma Rose, National Co-ordinator of NCH Careline, also spoke. Among others present were:
The Countess of Strathmore and Kinghorne, the Countess of Lovelace, Baroness Cox, Lady Murray of Epping Forest, Lady Buckhurst, Lady Murray of Gravesend, Lady Lucas of Chilworth, Lady Young of Graffham, the Hon Mrs Nicholas Soames, the Hon Mrs Charlotte Hamlyn, the Hon Mrs Jeremy Soames, the Hon Mrs Tatiana Bradford, Lady Vlorent, Lady Ridsdale, Professor Barbara Kahan, Mrs Debbie Moore, Mrs Patti Clanton, Miss June Mendoza, Miss Joanna Monro, Mrs David Heathcoat-Amory and Mrs Richard Beckett.

Gallipoli Association
Brigadier General B.Graf Stauffenberg was the guest of honour at the annual reunion luncheon of the Gallipoli Association held at the RAF Club yesterday. Captain C.T.F. Fagan, chairman, was in the chair.

Dinner

Poulters' Company
Mr R.E. Marshall, Master of the Poulters' Company, assisted by Mr P. Kemp, Upper Warden, and Mr A.W. Scott, Renter Warden, held a court ladies' dinner at Armourers' Hall last night. Major-General Sir David and Lady Thorne were among the guests.

Summer Fields Oxford

There will be an Old Summerfieldian dinner at Summer Fields on Saturday, October 24. Any OS who has not yet received an invitation but wishes to attend should contact the headmaster's secretary.

A school history is being compiled for the 125th anniversary in 1989. The editor would be glad to receive reminiscences, diaries, reports, photographs and other school memorabilia: Summer Fields, Oxford, OX2 7EN.

Holborn Law Society

The following have been elected officers of the Holborn Law Society for the ensuing year: President, Mr U.W. Bankes; Vice-Presidents, Mr T.H. Drabble and Mr P.J. Williamson; Honorary Treasurer, Mr D.E. Long; Honorary Secretaries, Mr P.W. Matcham and Mr R.E. Selby.

Anniversaries

BIRTHS: Henry III, reigned 1216-72, Winchester, 1207; Giacomo da Vignola, architect, Vignola, Italy, 1507; William Beckford, novelist, Fonthill, Wiltshire, 1760; Ann Besant, co-founder of the Theosophical Society, London, 1847; Paul Dukas, composer, Paris, 1865.

DEATHS: Pierre Corneille, poet and dramatist, Paris, 1684; Sir Edwin Landseer, painter, London 1873; Anthony Ashley Cooper 7th Earl of Shaftesbury, social reformer, Folkestone, 1885; Gregorio Martinez Sierra, dramatist, Madrid, 1947; Louis Leakey, archaeologist and anthropologist, London, 1972.

Church news

Appointments
Canon Richard Bird, Vicar, St Catherine, Hatcham, diocese of Southwark, to be Archdeacon of Lambeth, same diocese.
The Rev Robert Coles, Priest in Charge, Chichester St Wilfrid, diocese of Chichester: to be Vicar of Eastbourne St Philip, same diocese.
The Rev Dr Mark Dalby, Team Rector, St Mark, Worsley, diocese of Manchester, to be also Area Dean of Eccles, same diocese.
The Rev Brian Fortnum, Curate, St Stephen, Tuebrook, diocese of Liverpool: to be Vicar, Shorne, same diocese.
The Rev Brian Freeth, Rector, Lanreath and Pelynt, diocese of Truro: to be Priest in Charge, Harvington and Norton and Lenchwick, diocese of Worcester.
The Rev Maurice Frogson, Rector, St Columb Major and St Wenn, diocese of Truro: to be Diocesan Director of Ordinands and an Honorary Canon of Truro Cathedral, same diocese.
The Rev John Muir, Vicar, St Matthew, Northowram, diocese of Wakefield: to be Vicar, St Peter, Sowerby, same diocese.

Forthcoming marriages

Mr J.R. Colthurst and Miss C.S. Davis
The engagement is announced between James Richard Colthurst, FRCS, second son of Sir Richard La T. Colthurst, Bt, and Lady Colthurst, of Blarney, Co Cork, and Charlotte Susan, younger daughter of Mr and Mrs James Davis, of Clapton, Cucklington, Wincanton, Somerset.

Mr C.J. Hall and Miss J.A. Studd
The engagement is announced between Christopher John, elder son of Sir Peter Hall, of South Chailey, Sussex, and Miss Leslie Caron, of Rue de Ballechasse, Paris, and Jane Anastasia, second daughter of Ana Lady Studd and the late Sir Kynaston Studd, of Manor Farm, Rockbourne, Hampshire.

Mr M.F.T. Bernard and Miss C.M. Chubb
The engagement is announced between Michael Francis Tindal, eldest son of Mr and Mrs Francis Bernard, of Seaford, East Sussex, and Catherine Margaret, daughter of Mr and Mrs Peter Chubb, of Lower Dicker, East Sussex.

Mr J.M.L. Clay and Miss C.S. Bird
The engagement is announced between Jeremy, eldest son of Mr and Mrs Robert Clay, of Holmfirth, West Yorkshire, and Caroline, daughter of the late Major Richard Bird and Mrs Frances Buckenham, and stepdaughter of Mr Michael Buckenham, of Feock, Cornwall.

Mr G.W.O. Deterding and Miss A.S. Davies
The engagement is announced between Guy, only son of Mr and Mrs G.W. Deterding, of Lawn Farm, Holt, Norfolk, and Alexandra, only daughter of Mr and Mrs Handley Davies, of Kardinya, Western Australia.

Mr T.R.D. Elmhirst and Dr D.N. Robertson
The engagement is announced between Tristram, youngest son of the late Colonel Edward M. Elmhirst, TD, MS, FRCS, and the late Shiela Elmhirst, FRSA, and Deirdre, second daughter of Dr and Mrs Gordon J. Robertson, of Dailly, Ayrshire.

Mr R.C. Farquhar and Miss E.de.H. Reeves
The engagement is announced between Richard, elder son of Mr Peter Farquhar, of Chiswick, London, and Mrs Jonathan Pearson, of Castle Ashby, Northamptonshire, and Emma, elder daughter of Mr Jonathan Reeves, of Tewkesbury, Gloucestershire, and Mrs Jeremy Case, of New Marton, Shropshire.

Mr W.P.H. Jeffcock and Miss T. Lalvani
The engagement is announced between William, eldest son of Mr Robert Jeffcock, of Braddan, and Mrs Fenella Jeffcock, of Lorne House, Castletown, Isle of Man, and Tina, eldest daughter of Mr Taru Jethmal Lalvani and the late Mrs Ramona Lalvani, of Bombay.

Mr B.D. MacSwiney and Miss D.C. Sebag-Montefiore
The engagement is announced between Brian, younger son of Major J.F. MacSwiney, of Wootton, near Abingdon, Oxford, and the late Mrs MacSwiney, and Deborah, eldest daughter of Major and Mrs D. Sebag-Montefiore, of Ramridge Park, Andover, Hampshire.

Mr C.H.B. Mills and Miss L.T. Egan
The engagement is announced between Christopher, son of Mr and Mrs Cyril Mills, of Cumberland Terrace, London, W1, and Lynne Theresa, youngest daughter of Mr and Mrs Patrick Egan, of Whiteways, Sissinghurst, Kent.

Mr D.E.H. Pease-Watkin and Miss S.J. Lunn
The engagement is announced between David, son of Mr and Mrs Edward Pease-Watkin, of Packwood-Haugh, Shrewsbury, Shropshire, and Sara, eldest daughter of Dr and Mrs John Lunn, of Tattershall, Lincolnshire.

Mr G.M. Redman-Brown and Mrs J. Wadlow
The engagement is announced between Geoffrey Michael Redman-Brown, of Hook Norton, Oxfordshire, and Jean Wadlow, of Davies Street, Mayfair, London, W1.

Mr D.A. Roberts and Miss T.J. Mellen
The engagement is announced between David, younger son of Mr and Mrs Julian Roberts, of Bromley Hall, Standon, Ware, Hertfordshire, and Titania, daughter of Mrs W.P. Mellen, of Hardy's, Great Sampford, Saffron Walden, Essex.

Mr C.R.T. Smith and Miss S.L. Deeprose
The engagement is announced between Christopher, eldest son of Surgeon Lieutenant-Colonel R.J.O. Smith (retd) and Mrs Smith, of Deal, Kent, and Susanna, daughter of Mr and Mrs G.F. Deeprose, of Tyrrells Wood, Leatherhead, Surrey.

Mr R.C. Woods and Miss T.K. Shefferd
The engagement is announced between Richard, elder son of Mr and Mrs Robert Woods, of Worthing, Sussex, and Tracy, younger daughter of Mr and Mrs John Shefferd, of Whitehill, Hampshire.

Marriage

Mr R.J.H. Whitworth and Miss C.M. Carr
The marriage took place on Saturday, September 12, at the Church of St John, the Evangelist, Otterburn, Northumberland, between Mr Roger James Harvey Whitworth, younger son of Mr and Mrs John Whitworth, of Sutton Coldfield, West Midlands, and Miss Caroline Mary Carr, younger daughter of Lieutenant-Colonel Ralph Carr and the late Mrs Hester Carr, of Woodhill, Otterburn, Northumberland. The Rev James Woodhead-Keith-Dixon officiated assisted by the Rev Frederick Blackburn.

The bride, who was given in marriage by her father, was attended by Miss Clare Parsons. Mr David Bradshaw was best man.

A reception was held at the home of the bride.

Christmas story with a difference

The charm of Christmas through a child's eyes is the theme of this year's seasonal stamps, to be issued on November 17. Designed by Michael Foreman, an illustrator and writer of children's books, the five stamps show a child's anticipation of Christmas through to the enjoyment of the day itself.

Appointments in the Forces

Royal Navy
CAPTAINS: B J Adams - NA New Delhi, 20.11.87; N L Browne - MOD (Portland), 29.9.87; R H Burn - MOD (London) (to the rank of Commodore), 4.2.88; C J Freeman - MOD (London), 4.12.87; F B Goodson - CENTURION in Command (in the rank of Commodore), 10.12.87; A G T Groom - MOD (Portsmouth), 11.12.87; R C Moylan-Jones - MOD (London), 22.1.88; R P Warwick - NATO Def Coll Rome, 2.9.85.
COMMANDERS: M V Avenon - MOD (London), 10.11.87; C R Beasley - MOD (London), 18.3.88; M D E Davies - Loan service with RNZN (2 years), 26.11.87; D Elliott - NEPTUNE (SM), 12.4.88; G M Heathcote - Staff of CINCFLEET at Portsmouth, 12.2.88; M J Holmes - NEPTUNE (SM), 18.3.88; A J Hunt - MOD (London), 18.4.88; A G Jones - MOD (London), 12.2.88; C S McHugh - MOD (London), 29.1.88; J G P Phillips - INTREPID (SM), 18.3.88; N J Regan - SAKER (SM), 4.3.88; T Robotham - Staff of CINCFLEET, 11.12.87.
Retirements
COMMANDERS: L Hallett, 24.12.87; J A Miller, 31.10.87; J G Moss, 1.11.87.

The Army
BRIGADIERS: R S Webster - To be Comd HQ 3 Inf Bde, 28.9.87; R Wood - Be to Dir PPCU, 1.10.87.
COLONELS: P D Bentley - To LSP UAE, 28.9.87; J F Codd - To HQ AFCENT (BAE), 28.9.87; M K O Dewar - To MOD, 28.9.87; S G McK Gordon - To HQ 2 Sig Bde, 28.9.87; C J M Harrison - To HQ Light Div, 28.9.87; J I Johnston - To HQ UKLF, 28.9.87; M C Skrine - To HQ DA Ed, 28.9.87.
RAMC
COLONELS: Colonel R P Craig - To be CO British Military Hospital Rinteln, 21.9.87.
LIEUTENANT COLONELS: P W Barker RA - To RA M & RO, 1.10.87; G J Haig RCT - To UKMILREP Staff, 28.9.87; M B Hill RAOC - To HQ London District, 28.9.87; E T Hudson GREN GDS - To HQ BAOR, 28.9.87; M A Lowry R IRISH - To be CO 5 IRISH, 28.9.87; W H Warnes RAOC - To MOD, 2.10.87; J J Williams RTR - To UAE, 30.9.87.
Retirements
Brigadier M R Volkery OBE late AAC, 1.10.87; Brigadier N M White late RE, 1.10.87; Colonel J R A Daniel late RRF, 1.10.87; Colonel J B R Peecock late RA, 1.10.87; Colonel D V Underwood late RAEC, 2.10.87.

Royal Air Force
AIR COMMODORE: J F Jarvis - To be Div of Training (Support & Education) (RAF), 2.10.87, in succession to I H Forster.
GROUP CAPTAINS: G M Boddy - To RAF Buchan as Stn Cdr, 28.9.87; G R Pitchfork - To RAF Finningley as Stn Cdr, 2.10.87; P C Symonds - To MOD, 28.9.87.
WING COMMANDERS: A N Vaughan - To RAF Gutersloh, 28.9.87; M W Thorn - To RAF Fylingdales, 28.9.87; R E Parry - To UK MILREP Brussels, 28.9.87; D J G Nilby - To RAF Laarbruch, 2.10.87; J M Kennell - To RAF Dechmont, 2.10.87; A R G Mainke - To RAF Coltishall, 2.10.87; N R Irving to RAF Brugen, 2.10.87; G Castle - To SHAPE, 28.9.87; M C Valentine - To NATO School, Oberammergau, 28.9.87; N V Vaughan Smith - To RAF Cosford, 28.9.87; R J Horwood - To RAF Marham, 28.9.87; R J G Rymarz - To HQSTC, 21.9.87.

Honorary appointment
Air Vice-Marshal R T B Jones has been appointed Honorary Surgeon to The Queen, with effect from 17.9.87, in succession to Air Vice-Marshal P F King.

Latest wills

Sir Eric Malcolm **Jones**, of Gloucester, Director of GCHQ 1952-60, left estate valued at £118,205 net.

Mr Patrick Donald **MacDonald**, of Guildford, Surrey, formerly Colonial Secretary of the Leeward Islands and of Fiji, left estate valued at £291,591 net.

Mr Reginald **Long-Leather**, of Lyndhurst, Hampshire, left estate valued at £880,774 net.

Mr Graeme Leycester **Muir**, of Kingston upon Thames, Surrey, left estate valued at £674,018 net.

St Andrew's Ball

The St Andrew's Ball will be held at Grosvenor House on Friday, November 27. Tickets are £28 each to include drinks and breakfast. There will be preball sessions at Battersea Town Hall today, Thursday October 1, at Wandsworth Town Hall; on Thursday November 5 and a teaching evening on October 29. Organiser's discount is available for parties paid for by October 21. Ball tickets may be obtained from the Secretary, PO Box 10, Alresford, Hampshire, SO24 0QH.

Rare doll finds Mr Wright

By Our Art Market Correspondent

The little figure Phillips the auctioneers billed as "this one-foot fashion beauty, carved from wood 300 years ago and named Jane by the auction-room staff...the contender for the title of the world's most expensive doll" in the event let her masters down miserably yesterday.

Instead of topping the £67,100 world record achieved by Sotheby's in March for a similar item - an English William and Mary doll of around 1690 - she was knocked down for a mere £26,400 (including buyer's premium).

The only compensation for the auction house was the buyer's name: Richard Wright. "At least she found her Mr Wright", a representative said.

A dealer and collector from Pennsylvania, Mr Wright was frank about the world record in March: "That doll was bought by a friend of mine, but she thinks she paid too much for it. There just happened to be two people in the sale bidding at the time".

Mr Wright spent £35,000 at the sale, a total which includes £2,600 for a Steiff teddy bear with a back hump.

New Cambridge vice-chancellor

Mr Michael McCrum, Master of Corpus Christi College, will be installed as Vice-Chancellor of Cambridge University today. Mr McCrum, who succeeds Lord Adrian, will serve for two years.

Science report

Airborne signals to lure pests to their death

By Adrienne Bridges

A research group in the Netherlands has found novel ways to lure insect pests to their death. Their tempting brew is based on pheromones — extremely potent chemical messengers by which humans, animals, insects and fish communicate.

Scientists at the Netherlands Organization for Applied Scientific Research (TNO) report in the journal *Applied Research*, that the combination of pheromones with insecticide is very effective. And it cuts down on the environmental and economic costs of insecticide.

Pheromones are airborne signals for sexual arousal, for alarm and defence, and for marking territory. First isolated and synthesized in the 1950s, individual molecules were found to be tremendously potent. For example, male butterflies can sniff out a female of the species from as far away as 3.2 kilometres. One quarter of a gram is needed for spraying one hectare of crops.

Until recently the most practical application of pheromones has been in insect pest monitoring. By using synthesized pheromones to lure insects into traps, scientists are able to monitor the location and extent of pest infestation. This method helps farmers to time their insecticide spraying more accurately.

Sex pheromones can also be used to draw large numbers of male insects into traps. The resulting lack of males leads to a decrease in reproduction; this method is particularly useful in small isolated areas, or indoors.

The TNO researchers are also investigating a new method called the "male confusion technique". If the atmosphere is permeated with the sex pheromone of the female, the males cannot pinpoint the location of their mates, so reproduction is reduced.

The latest development is in the use of pheromones combined with insecticides. Once the insects are attracted to a pheromone-releasing system, only the area around the system needs to be treated with insecticide. Because smaller amounts of insecticide are used, the system is cheaper and less disruptive to the environment.

This technique is proving commercially successful in the United States, where a manufacturer has synthesized the sex pheromone for the American cockroach, which was identified by the TNO. Attracted by the pheromone, the insects remain longer on the surface of the traps and eat more bait.

The TNO also employs this method using the alarm pheromone of aphids (which include *greenflies*). When air containing some of this pheromone is blown across aphids, they stop sucking, and move in alarm about the plants. If the blown air also contains insecticide that kills on contact, the aphids are covered more rapidly as they crawl across the plants. The researchers found they could cut down on insecticides by three quarters using this method.

Similar work is being carried out in Britain, by the Rothamstead Experimental Station of the Agricultural and Food Research Council (AFRC). Earlier this year a team reported in *Nature* that it had isolated the sex pheromone of aphids, which they plan to synthesize and then use to monitor aphids during the winter, thus predicting the extent of, and ways to cope with, the springtime attack.

The AFRC is also investigating the wider field of allomones — pheromones that communicate between different species. One team of researchers there has discovered that the waterpepper plants produces an allomone which prevents insect pests from eating them.

Now the researchers are trying to identify and then to transfer the gene responsible for this allomone into crops — a long-term project. This way, they reckon, crops could produce their own natural defences, thereby obviating the need for insecticides altogether.

OBITUARY

MR PETER GOLDMAN

Post-war Toryism and consumer protection

Mr Peter Goldman, CBE, who died on September, 29, at the age of 62, was one of the brightest and most promising of the young men promoted by R. A. Butler in the 1950s in his efforts to give the Tory party a modern image.

By one of the recurring injustices of politics, Goldman will chiefly be remembered by the public as the man who lost Orpington, a safe Tory seat, to the Liberals at a by-election in 1962.

His critics attributed this failure to his "hothouse nurture" in the Conservative Central Office and to his having been encouraged by his patrons to adopt the airs of an elder statesman when he was but a fledgeling. However, the truth was that Orpington was the consequence of a mid-term rebellion against the Government. Unhappily, Goldman took the defeat to heart and left politics, thereby depriving his party of one the of the brightest stars in its firmament.

Peter Goldman was born on January 4, 1925. He was educated at Pembroke College, Cambridge and London University. His academic career was brilliant, and he won much distinction as a President of the Cambridge Union.

He attracted the attention of the Conservative talent spotters and, from 1951-55, was Head of the Home Affairs section of the Conservative Research Department, and, from 1955-1964, Director of the Conservative Political Centre.

His political career was dashed when in 1962 he contested and lost the Orpington constituency in a sensational by-election victory for the Liberals.

In 1964 he became Director of the Consumers' Association, and that body thereby gained the services of a brilliant polymath and a man of great political and aministrative skill. He encouraged the Consumers' Association to develop political skills as a campaigning organisation which based its case on the evidence it produced as a research and testing organisation.

Goldman compensated for his reluctance to take a place in the front of political activity in the United Kingdom by becoming a greatly respected figure of influence on the international and European consumer scene. He became President of the International Organisation of Consumer Unions.

Last month he was appointed its Director-General and much was expected from him. In Brussels he ensured that the consumer voice was heard in his role as President of the Bureau of European Consumer Organisations.

As the Consumer's Association's growing success became established he turned his attention to the needs of a wider audience, particularly in the Third World. He fought for freedom and democracy for consumer organisations and successfully intervened for the release of leading figures in the consumer campaign imprisoned by totalitarian regimes.

He wrote a number of extremely effective pamphlets on politics and consumerism. He also served on a number of public bodies, including the Committe of Inquiry on the Future of Broadcasting, 1974-77.

Goldman was a man of immense warmth and considerable wit. His flaw as a politician was a degree of sensitivity which made him vulnerable to misfortune.

His first marriage to Cicely Ann Magnay was dissolved in 1969. In 1970 he married Stella Joyce, who survives him. There were no children.

MR W. F. STUBBS

Mr W. F. Stubbs, CMG, CBE, whose life was spent in the service of colonial Africa, died on September 22. He was 85.

William Frederick Stubbs was the eldest son of Lawrence Morley Stubbs, CSI, CIE, ICS, and the grandson of the historian Bishop Stubbs, who was Bishop of Oxford for a number of years.

He was educated at Winchester, and joined the British South Africa Police in Southern Rhodesia in 1921.

In 1924 he transferred to the Northern Rhodesia Police which was then still administered by the British South Africa Company; in 1926 he was transferred to the Provincial Administration in Northern Rhodesia, becoming one of the first district officers to serve under the Colonial Office after it took over the administration from the Company.

Much of his early service was spent in the northern province of Northern Rhodesia where he became well known and much respected by the members of the Bemba tribe.

At the outbreak of the Second World War he was on the Copper Belt dealing with difficult labour problems in the mines, and his handling of the potentially violent strike at the Mufulira copper mine was responsible for the peaceful outcome of the conflict.

In 1941 he transferred to the Labour Department, becoming Labour Commissioner in 1944. That post he held until 1948 when he was transferred back to the Administration, becoming Provincial Commissioner in 1949.

In 1954 he was promoted to the post of Secretary for Native Affairs, and was also an ex-officio member of the Executive and Legislative Councils of Northern Rhodesia. He retired from the Northern Rhodesia service in 1957.

However, in 1960, he was appointed to the Somaliland Protectorate as Speaker of Legislative Council and Chairman of the Public Services Commission. He finally retired after the Protectorate's union with Somalia.

He married in 1929 Eileen Mary, daughter of Sir Walter Stanford, KBE, CB, CMG, a prominent member of the Native Affairs Section of the South African Government. She died in 1963.

Bill Stubbs was a friendly good-humoured man, and these qualities served him well throughout a long career in which native affairs were his most important interest. He was held in esteem by people of all races.

Physically he was very strong and a first class shot. He spent much time in the bush and was a knowledgeable observer of its wild life.

He leaves a daughter, Helen Pat Brazier, whose son is Conservative MP for Canterbury.

SIR WILLIAM COOK

J. H. McEnery writes:
The obituary (September 19) of Sir William Cook does not mention that he was Chief Adviser (Projects) to the Defence Secretary from 1967 to 1970. In this post he had overall responsibility for new weapons systems.

Following preliminary work by the British Embassy in Bonn, he held talks there on December 22, 1967, with senior representatives of the Federal Republic's Ministry of Defence and the Luftwaffe, concerning the possibility of a joint project for a new combat aircraft.

It was a measure of his authority in Whitehall that he was accompanied at this meeting only by the embassy's defence attaché and counsellor for defence supply.

These and subsequent talks culminated in the Anglo/German/Italian multi-role combat aircraft (later, Tornado) project.

Credit for the successful development of the Tornado belongs to many people. But it was Bill Cook, respected and trusted by the German side, who was responsible for breaking the ground.

This was one of the greatest achievements of his career.

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PERSONAL COLUMNS

BIRTHS, MARRIAGES, DEATHS

Seek good, and not evil, that ye may live: and so the Lord, the God of Hosts, shall be with you
Amos 5: 14

BIRTHS

CARTER - On September 29th 1987, to Martine and Christopher, a son, James.

ELVIN - On September 25th 1987, to Joanna (née Grace) and Richard, a daughter, Elizabeth Grace.

EMBLEY - On September 23rd, to Judy (née Stevenson) and Simon, a son, Edward Joseph.

GARDNER - On September 26th, at Epsom District Hospital, to Sandie (née Page) and Russell, a daughter, Emily Rose.

JONES - On September 28th, to Julie (née Walton) and Iwan, a son, Jonathan Rhodri, a brother for Dafydd and Paul.

LEDSAM - On September 27th, to Debbie (née Nell) and Charles, a son Alistair William Thomas. Brother for Edmund and Lucy.

LOCK - On September 26th, to Anne (née Heyhoes) and Nicholas, a son, David John.

LONG - On August 5th 1987, at Princess Alexandra Hospital, Harlow, to Kathy (née Dean) and Foy, a daughter, Rosemary Louise, a sister for Victoria.

MARVEN - On September 27th 1987, to Joanne (née Clapham) and Trevor, a son, Richard, a brother for Elizabeth Louise.

MATHISON - On April 30th, to Berenice and Gary, a daughter, Sophie Elizabeth, a sister for Dominique and Justine.

McDONALD WOOD - On September 25th 1987, at Winchester Hospital, to Caroline (née Stokl) and Ian, a son, Euan Robert.

MILLER - On 29th September 1987, at Yeovil, Somerset, to Christine (née Chandler), and Gareth, a daughter, Charlotte Margaret Mary, and a son, Patrick Robert Richard, a sister and brother for Benjamin.

NORMAN - On September 28th 1987, at home, to Sheila (née Harvey) and Paul, a son Leo Robert, a brother for Daniel and Edwin.

PENNELL RODD - On September 29th, to Phyllis and Tremayne, a daughter.

RYAN - On September 27th, at University College Hospital, London, to Cary (née Smith) and Vincent, a son.

SAWHNEY - On September 29th 1987, at Private Maternity Hospital, to Jazz and Dimple, a son.

STOURTON - On September 28th, at Georgetown Hospital, Washington DC, to Margaret and Edward, a son.

TAPP - On September 27th, at Mount Kisco Hospital, U.S.A., to Annette (née Twyman) and Charles, a daughter, Laura, a sister for Chloe.

UNDERHILL - On 22nd September to Nina (née Grunfeld) and Nicholas, a son, Michael Edward Ernst.

WARREN - On September 18th 1987 to Gill and Shauna, a son, Daniel Alexander.

DEATHS

ANDERSON - On September 26th, David Scott, much loved and admired brother, husband, father and grand father.

BELCHER - On September 28th, suddenly at her home, Margaret (Peggy) Joan, aged 78 years of Farland Close, Sevenoaks, Kent. Beloved sister of Gwenllian (Robin). The funeral service will take place on Thursday October 8th at 2.15 pm at St George's Church, Weald, Sevenoaks, followed by cremation. Family flowers only please, but donation, if desired, to The World Wildlife Fund, c/o W. Hodges & Co, 37 Quakers Hall Lane, Sevenoaks, Kent, TN13 3TX. 0732 454457.

BELFORD - On September 27th 1987, Alfaretta Florence, in Stockport Infirmary. Funeral at Stockport Crematorium on Saturday, October 3rd. No flowers but donations to charity of choice.

BOARDMAN - On September 25th, 1987, at Aylsham Manor, Norfolk, Christopher Allen, age 84 years, loved husband of the late Elaine. Funeral service private. Memorial service date to be announced later. No flowers but donations, if desired, for the British Heart Foundation, c/o Duckers, Aylsham, Norfolk please.

BROWN - On September 27th, peacefully at home, Margaret (née Baime), beloved wife of Alan Brown. Funeral at St Lawrence Church, Lechlade, on Tuesday, October 6th at 1.45 pm, followed by cremation. Flowers, or if desired, donations for St Lawrence Church Restoration Fund, to Messrs Packer and Slade, 1 City Bank Road, Gloucester, Glos (Tel: 35225).

COPELLO - On Saturday September 26th, peacefully after a brave fight, Pablo. Funeral at Golders Green Crematorium, West Chapel, Friday, October 2nd, at 4.30pm. No flowers by request. Donations, if desired, to Broderip Ward, Middlesex Hospital, Mortimer Street, London W1.

CUCKSEY - On September 29th 1987, at Eastbourne, Gordon Davenport, in his 83rd year, much loved husband of Peggy. Cremation Private.

DUNN - On September 2nd, in Melbourne, Australia, Carolyn Margaret (née Holder), after a long illness bravely fought. Beloved wife of Arthur and mother of Peter, Gordon, Roger, daughter of Nancy and sister of Susan. Service of Thanksgiving for her life to be held on Tuesday October 13th 1987 at St Peter's Church, Walton-on-the-Hill, Surrey at 3pm.

FERGUSON DAVIE - On September 29th in Tenerife, 2nd, beloved wife of John, mother of Michael and Julian, and grandmother of James, Charles, John and William.

FORREST - On September 26th, the Reverend Leslie peacefully in Querns Hospital, Cirencester aged 82 years. Husband of the late Nancy Forrest. Formerly of Sewell House, Cirencester. Funeral Service - Monday, October 5th, 11.00 am at Poulton Church followed by cremation at Kingsdown Crematorium, Swindon. Any enquiries to Packer & Slade (Funeral Directors), tel: 0285 5525.

GOLDMAN - On September 29th, suddenly and peacefully in a London hospital, Peter Goldman C.B.E., aged 62, much loved husband of Stella: Director General of The International Organisation of Consumer Unions and lately Director of Consumers' Association. Funeral service at Mortlake Crematorium on Wednesday October 7th at 11 am. Memorial service to be announced later. No flowers please. Donations, if desired, to WaterAid, 1 Queen Anne's Gate, London SW1H 9BT.

GOODWIN - On September 29th, Frank John (M.D., F.R.C.P.), loving husband of Mary Rose, dear father of Hattie, Nicholas and Katy and beloved son of Judy. Service at St. Peters' Church, South Weald, Brentwood on Tuesday October 6th at 12.15pm followed by private cremation. No flowers, but donations, if wished, to The Renal Research Fund, The London Hospital, Whitechapel.

HARBORD - On September 26th, peacefully at the College of St Barnabas, Lingfield, The Revd. and Hon Charles Derek Gardner Harbord of Gray's Inn and St Botolph Without Aldgate. Sadly remembered with love and gratitude by Bam and Hilary, Rachel, Bob and Lisa, 16 Grandchildren and 12 Great grandchildren. Funeral on Thursday October 1st, a Eucharist at 11.30am at St Georges Church, Weald, Sevenoaks, followed by burial. Cut or garden flowers preferred. Enquiries to the Cottage Phone (034 287) 260.

HINDLEY - On September 29th, peacefully at Eastbury Manor, Compton, Ruth, widow of Brigadier Geoffrey Hindley and much loved mother of John and Penelope. Funeral Service at St. Peter's Church, Hambledon, Godalming, Surrey, on Wednesday October 7th at 2.15pm, followed by cremation. Family flowers only.

JOHNSON - On September 27th, at Seven Oaks Heritage Nursing Home, Grace Enid Marian, widow of Guy Francis Johnson C.B.E. Funeral Service to be held at Golders Green Crematorium at 11.30am on Saturday, October 3rd. No flowers by request.

KIMBER - On September 27th, peacefully, Margaret Kathleen (Madge) dearly loved wife, mother and grandmother. Funeral at Portchester Crematorium, Hampshire on Friday October 2nd at 12.30pm.

LEMOS - On Tuesday September 29th 1987, peacefully in London, George E. Lemos, beloved husband of Maria and father of Xenia and Dimitris and grandfather of Eugenie and George. Funeral service at St. Sophia, The Greek Cathedral, Moscow Road, W2 at 11.00am on Monday, 5th October. Family flowers only but donations, if desired to Agia Filothey Trust, c/o Mrs. Crys Pateras, 32 Horcroft Road, NW2. Enquiries to J.H. Kenyon Ltd, 63 Westbourne Grove, London, W2. Tel: 01 229 9861.

LEWIS - On September 28th, at Malvern Hospital, John Lewis (Uncle Jack) aged 99 years. Formerly of Finchley, Whetstone, London. Funeral service Guarford Church, near Malvern, on Monday October 5th at 2.00pm. Family flowers only please, but if desired, donations to Guarford Church. C/o The Rev. David Martin, Madresfield Rectory, Malvern Worcestershire.

LINDON - On September 23rd tragically in Africa, Henry, beloved husband and father. We will all miss you so much. God bless. Joyce, Nicola, Jane and Jeff. Funeral service St John's Parish Church, Keynsham, Nr Bristol, 1.45 pm Friday October 2nd. Followed by burial at Keynsham Cemetery 2.30pm. Flowers and enquiries to CRS Funeral Service, 99 Church Road, Redfield, Bristol. Tel: 0272 556455.

MARSHALL - On September 27th 1987, in Bendigo Nursing Home Eastbourne, after a stroke in her 88th year, Edie Beryl (née Antonell-Jones), widow of William Edgar Marshall of Armadel Court, Eastbourne, East Sussex. Sadly missed by all her family and friends. Funeral service at Eastbourne Crematorium on Tuesday, October 6th at 2.30pm. Flowers to Heine & Son Ltd, 19 South Street, Eastbourne.

McHUGH - On September 26th, after a gallant battle, Edward, aged 82, much loved husband of Doreen and father of Pamela Carrie, and beloved grandfather of Alasdair and Piers. Burial in Palma, Mallorca, where he will be sadly missed.

MILES - On Saturday 19th September, accidently and instantly, David Richard, aged 23 years. He will be intensely missed by his family and many friends. Funeral at Amersham Crematorium, 12pm Friday October 2nd, as flowers please, but donations may be sent to, Farming Aid to Africa, MVF, South Molton, Devon.

OWEN - On September 29th, at home, Hugh Robert, beloved husband of Louise and Father of Nicola, Caroline and James. Family funeral. Thanksgiving service on Saturday October 10th at 2.30pm at St Michael's, East Coker.

RACHOVIDES - On September 27th, 1987, suddenly, Savvas, brother of Lito, Costas and Lakis, beloved husband of Agnetha and father of Mark and Peter. Funeral 1.00pm Monday October 5th, All Saints' Cathedral Church, Pratt Street, London NW1, followed by burial at New Southgate.

ROWE - On Saturday September 26th 1987, at home, Geoffrey Whaley, Professor Mechanical engineering, University of Birmingham. Funeral Eucharist, Thursday 1st October, 12.15 pm, St Laurence Church, Northfield, Birmingham. Family flowers only, donations to Dove House Children Hospice, c/o Parkwood Centre Office, Church Road, Northfield, Birmingham, B31 2LX.

RUTTER-HARBOTT - On September 30th 1987, Reuben George, sadly missed by his sisters, relatives and many friends. Funeral for family only. No flowers. Donations may be sent to The Timber Trades Benevolent Society.

SOUTHAM - On September 27th 1987, peacefully in hospital, Anna Christabel, dear wife of Wallace, loved and loving mother of Caroline and grandmother of Caterina and Margherita. Funeral service at Mortlake Crematorium on Friday October 2nd at 3.00pm. No flowers, thank you.

SPICER - On September 26th at Petersfield, Mary, loving mother and grandmother in her 84th year. The funeral has taken place.

STRONG - On Monday September 28th 1987, at his home in East Boldre, Edward Cortis. Loved and loving husband of Kathleen. Cremation service at Southampton Crematorium on Friday October 2nd at 10.30 am. Remembrance service and committal of ashes at St Paul's Church, East Boldre on Monday October 5th at 2.30 pm. Family flowers only please. If wished a gift in his name can be made to The Cancer Research Campaign, c/o Diamond & Son F.D., 9-11 Lowestoftcliffe Road, Lymington, Hants. Tel: (0590) 72060.

WARD - On September 24th 1987, Warren, aged 51 years, of Wilmslow, Cheshire. Enquiries to Jonathan Alcock & Sons Ltd, Tel: 061 428 2097.

WARDLE - On September 30th, peacefully at home, Patricia Mary, beloved wife of Geoffrey and very dear mother of Sarah, Georgie and Virginia. Funeral at Wylye Church at 2.30 pm Monday October 5th. Family flowers only but if desired, donations to Wylye Church Restoration Fund, c/o The Rev B Thomas, The Rectory, Steeple Langford, Salisbury, Wiltshire.

WILMOT - On September 26th, suddenly at home, Pamela Vere, widow of the late Sir Arthur Wilmot Bt, The Black Watch. Funeral service at Oxford crematorium, Saturday, October 3rd at 11.30 a.m. Enquiries to Kenyons. Tel 01 725 2277.

MEMORIAL SERVICES

BYNG - A Memorial Service for Douglas Byng will be held at the Actor's Church, St. Paul's, Covent Garden WC2 on Wednesday 14th October 1987 at 12 noon.

GLASS - A Service of Thanksgiving for the lives of Michael and Suzanne will be held at the Queen's Chapel of the Savoy, the Strand on October 22nd, at 12.15.

RYKEMON - A service of Thanksgiving for the life of Pippa (née Fullemes), will be held at St Mary's Church, Hayling Island, Hants on Saturday October 17th at 12.00 noon.

IN MEMORIAM - WAR

SHEREK - In loving memory of Paul Sherek, Lieut.N.Staffords and 57 Squdn., R.A.F., shot down Cauroy, France, Oct.1, 1918.

IN MEMORIAM - PRIVATE

GRAHAM - In ever loving memory of Colonel Frederick Coverley (Charles) Graham, O.B.E., Royal Engineers (retired), husband of Violet, who was killed on 1st October 1958 in a tragic accident. As always V.

RANSOM Irene - died 1st October 1968. Remembered with love by Pat, Irene. Mam, relatives and friends.

Today's royal engagements

The Princess of Wales will attend a reception in aid of the International Spinal Research Trust at Grocers' Hall at 6.30.

Princess Margaret, as president, will attend a fashion show and supper at the Albany Hotel, Glasgow, at 7.30, in aid of the Royal Scottish Society for Prevention of Cruelty to Children.

The Duchess of Gloucester, Colonel-in-Chief, Royal Army Educational Corps, will visit Catterick at 11.05.

The Duke of Kent, Vice-Chairman of the British Overseas Trade Board, will visit the Inter-Airport Exhibition in Frankfurt.

The Duchess of Kent, as Patron of the National Society for Cancer Relief, will attend the launch of the West Berkshire Macmillan Cancer Care Appeal at the Royal Berkshire Hospital at 11.15.

ANNOUNCEMENTS

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HAPPY BIRTHDAY Rhona, for "Those best and sweet, you're Sweet to None".

HARDWAY - On September 26th, at Edgware Hospital at 7.55am, to Deborah (née Evans) and Roy, the gift of a daughter, Ashleigh Simonne.

MEG. Happy Birthday. Love Alice Robinson, xxx.

Prof OERTZEN - Happy 70th birthday Hans-Christoph, with love from Ed, Charles and all your English grandchildren. Echt Sharit.

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CATTLE MARKETT Business of Knightsbridge invite entries for their prestigious December auction of livestock and sporting pictures. Timed to coincide with the Royal Smithfield Show, the sale attracts the largest possible number of buyers. Contact Alistair Laird, Business, Manchester Sq., London SW7 1HH. Tel 01 584 9161.

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THE ARTS

Identity crisis

Stephen Paul Spencer, a petty criminal from Huyton, has been arrested three times for different armed robberies and acquitted twice. Third time unlucky, he is currently serving eight years for allegedly relieving a supermarket of its takings.

With the help of new witnesses, expert opinion and tailor's dummies, *Rough Justice* (BBC1) persuasively argued that Mr Spencer's conviction was, at best, unsafe. Six foot four inches tall, and with striking red hair and a broken nose, he would seem to be the unlikeliest candidate for mistaken identity — the only evidence against him at his trial.

TELEVISION

Even without its crusading appeal, *Rough Justice* would still be an exemplary series, taking its brief with scrupulous seriousness and offering cogent narratives which directly address the problem in hand. The thrust of last night's case study was the unreliability of identity parades.

But the real cause for disquiet in the Spencer case is surely the attitude of the police: as long as they believe that any "body" is better than no "body" at all, they will continue to round up the usual suspects and justice will continue to be seen to be undone.

Further misjudgments were unveiled in the first part of *Antenna* (BBC2), a new science series which could teach *Horizon* a thing or two about pace and presentation. The body in question here was customary cannibalism — the practice of eating human flesh because you want to rather than because your plane has crashed in the Andes. In a welcome piece of debunking, the anthropologist William Arens examined the evidence and concluded that cannibalism is a traditional racial slur to rank alongside, say, incest or monorchidism. It is always other people who are guilty.

Martin Cropper

The fallen Angel

CINEMA

Angel Heart (18)
Leicester Square Theatre
La dolce vita (18)
Everyman
Burglar
Metro

Facing the facts: Harry (Mickey Rourke) catches up on the latest murder

The latest private eye pays homage to Marlowe, but this blood-soaked tale falls well short of the Hollywood classics, reports Geoff Brown

When a film's main characters are called Harry Angel, Louis Cyphre, Epiphany Proudfoot and Margaret Krusemark, no-one should expect a bland, quiet time. *Angel Heart*, in this respect, does not disappoint. This tale of a down-at-heel detective's search for a missing crooner thrusts its hero into a series of New Orleans murders featuring gouged-out organs and scalded heads, not to mention *voodoo rites with a chicken*. Mickey Rourke is the detective, Harry Angel, scraping a living on divorce suits and such in the mid 1950s. At first he displays Philip Marlowe's cheek, striking a match on a dead man's shoes, but the escalating corpses soon scare him. A fat fee offered by the mysterious Louis Cyphre (Robert De Niro in a beard left over from *The Mission*) keeps him on the track of his prey — a no-good singer called Johnny Favourite who seemingly vanished after retiring with injuries from World War Two. The story, based on a thriller by William Hjortsberg, becomes trashier and noisier as the minutes and bodies mount.

No-one should also expect a restful time from a film directed by Alan Parker, the angry scourge of British *film culture, here making his fourth* American production. The property spent a decade in various hands — Robert Redford, Dustin Hoffman and John Frankenheimer among them — but there is nothing second-hand about Parker's treatment. He wrote his own script, paying homage to the hardboiled thrillers of American cinema and fiction. The cutting, as usual with Parker, is nervous and rapid, the photography dark and hard-edged, nudging the audience with repeated shots of whirring fans or black-and-white patterns of light and shade from an antique lift's grill doors. Dramatic effects are outsize and brutal: a lovemaking scene, intercut with Angel's nightmare vision of dripping blood, ran foul of American censors, and Parker subsequently removed 10 seconds. For international distribution the seconds have been restored, though we hardly needed such a bludgeoning reminder about Angel's mental condition.

The combination of lurid material and Parker's strenuous style is not a pretty one. The film lurches ponderously over its two-hour span when it should writhe sinuously. The performances just about keep us watching. Mickey Rourke almost makes us forget we have seen his stubble-chinned loner before, and Robert De Niro's few scenes shiver with that cool, quirky rhythm that only De Niro can provide.

"By 1965, there'll be total depravity!" observes one of the ladies after the concluding orgy in Fellini's *La dolce vita*, first released in 1960 and now revived after a long absence in a sparkling new print. Goodness, what would she say about 1987? The film retains the look and weight of a classic, though the passage of time has inevitably eroded its shock impact, which once stirred the Vatican to attempt a ban and caused a woman to spit in the director's face.

Fellini himself painted modern society with far more noise and grotesquerie in subsequent films; and for all its swirls of fantastic images, like the opening shot of a helicopter bearing a statue of Christ across Rome, *La dolce vita* keeps one foot in the neo-realist camp. This is Fellini just before he started to get out of hand.

At the centre of the bustling, three-hour canvas stands the journalist Marcello, a part tailor-made for Mastroianni. He sees the absurdity and feels the boredom, yet cannot break away from the daily round of parties, mistresses, picking up gossip at the Via Veneto cafés, and chasing silly stories with the *paparazzi*.

Fellini sends Marcello on a quest for superior values. The Church offers a phoney miracle in a dismal field, soon swamped by rain and the media circus; family life fails the test when his father visits and makes a sad play for a night-club tart; an intellectual friend escapes his own sterile life by suicide. At the end, drunk and weary, Marcello staggers into the dawn with other party-goers, to be met on the beach by a monstrous dead fish. Fellini uses the final seconds, though, for the fresh face of an innocent, gesticulating girl.

It is the sprawling fish, however, that lingers in the mind; like his hero, the director is magnetized by the spectacle of human folly. This is particularly apparent in scenes with Anita Ekberg, perfectly cast as an impossibly voluptuous movie star. Fellini choreographs her whirlwind tour of St Peter's dome and assorted night spots with delicious, innocent abandon. Twenty seven years later, *La dolce vita* remains essential viewing — energetic, stimulating, a feast for the eyes and mind.

Thanks to the Soviet Union's winds of change, punks and drug addicts have emerged from the shadows in films tackling the reality of contemporary youth. For Western viewers the topic is nothing new, and there is a danger in applauding these Soviet "problem" films just because of their novel provenance. *Burglar*, briefly mentioned last week by David Robinson, stands out from the crowd through the bright, sympathetic eye of its young director, Valery Ogorodnikov. There are times when he reminds us of early Milos Forman in his kindly treatment of society's flotsam and the parade of quaint hopefuls auditioning their songs at the local community centre.

This is an untidy film: the hand-held camera sometimes sways like a drunkard, and scenes could be pruned with advantage. But Ogorodnikov and his colleagues still bring off a convincing portrait of teenagers almost pushed into punk clothes and music by the drab official culture.

***Phantasmagoria* partners: Michael Small with Anita Griffin**

Trick or treat?

DANCE

Phantasmagoria
Birmingham

To judge by the enthusiastic whistling and shouting from the back of the Hippodrome Theatre at its first performance, Robert Cohan has hit the right note at least for young audiences with *The Phantasmagoria* for London Contemporary Dance Theatre.

The show falls into two contrasting parts, plus a long-ish interval. In the first half, with choreography mainly by Cohan, the interest is carried chiefly by trick effects. The most striking of these comes just before the intermission, with Patrick Harding-Irmer suspended inside a series of interlocking circles which rotate different ways.

He is the protagonist also of an episode about the victim of some monstrous unseen spider. The rest of this part is decidedly disjointed, starting with Pandora and her box of horrors, and going on to an episode in which Michael Small, as Perseus, quickly overcomes the seductively red-faced Medusa of Charlotte Kirkpatrick and chops her head off. Then comes a series of increasingly irrelevant episodes which reach their climax with a line-up of American footballers, high-stepping cheerleaders, and boxers competing inside what appears to be enormous condoms.

Nadine Baylis's trick costumes and scenery, include some mirrored boxes, a four-legged man and Frankenstein's monster carrying a beautiful victim in his arms. It is Baylis's handsome and effective high-tech scenery which chiefly gives the evening an appearance of unity in spite of its episodic nature — rather more than Barrington Pheloung's eclectic and often rowdy score.

In part two, Baylis's costumes become more glittery to fit Tom Jobe's set of punchy if not very subtle dances dedicated to various bed, friends and heroes. The sequence of greatest impact in this half is the one in which Kirkpatrick impersonates Maria Callas in tragic mood.

The Phantasmagoria looks very lavish, with multiple costume changes for all the dancers. It may well be that its fragmented structure will particularly appeal to those young audiences whose span of attention is very brief — presumably as a result of growing up watching television.

John Percival

CONCERTS

ASMF/Marriner
Festival Hall

This excellently performed concert, given by the orchestra and chorus of the Academy of St Martin-in-the-Fields, was poorly attended. The reason, unfortunately, was obvious. The potential audience fought shy of what it probably thought was an unknown work, Mozart's *Davidd penitent*, despite the reassuring presence beside it of Haydn's wondrous *Harmoniemesse*.

The title of the Mozart, it is true, hardly appears frequently on the billboards, though that is no reason to avoid anything. Even those willing to hear only what they know (one wonders how they know anything) would have been duly satisfied, for *Davidd penitent* is nothing other than the C minor Mass, or most of it, sung to different words — Italian ones — plus a pair of *coloratura* arias for tenor and soprano inserted for good measure.

In that guise, the music of the Mass works well. The insertions, however, do seem strangely out of place, even archaically florid for 1785, when Mozart completed his adaptation. Arleen Augér, sounding a touch below par, made a bold charge at the new soprano aria, "*Fra l'oscure ombre funeste*".

In the tenor addition, "*A te, fra tanti affani*", the sturdily impassioned voice of Keith Lewis perhaps needed a lighter rhythmic touch, though Elizabeth Gale, back on familiar territory in "*Lungi le cure ingrate*" (otherwise the Laudamus te), sang radiantly.

Lewis and Augér also took part in the Haydn, making, with the contralto Catherine Denley and the bass Stephen Roberts, an ideally balanced and responsive team.

Stephen Pettitt

ECO/Gibson
Barbican

The extraordinary decision of Victor Hochhauser to hire a chamber orchestra for the first prize-winning concert of the Leeds International Pianoforte Competition deprived London audiences of the chance to hear this year's winner, Vladimir Ovchinnikov.

The English Chamber Orchestra had tied up a neatly classical programme of Haydn and Mozart: Ovchinnikov had keyed himself up for the Rachmaninov that had won him first prize; and the twain did not meet.

So the engagement fell into the lap of Ian Munro, and we were given a valuable and unexpected opportunity to hear more of this reticent, unremarkable second prize-winner.

Would Mozart, at last, offer a chink of light into the dark abyss that is the Mind of the Jury?

***Munro just happened to* have the C minor K491 Concerto at his fingertips. And that was where it stayed.**

There was nothing at all in this grey, mechanistic performance, just as there was little in his Prokofiev at the weekend to indicate why he had been preferred above four other finalists.

But what was most worrying about Munro's playing was its reluctance to project any real engagement with the score.

The fingers set about their business efficiently enough, but as if bored by the instrumental conversation around them, and oblivious to the music's essential rhythmic and harmonic impetus.

For Munro there is a place for everything, and everything in its place; except, that is, for any true sense of delight in chamber music-making or for any real desire to communicate with his audience.

Hilary Finch

Harking back to that harp

OPERA

Tannhäuser
Covent Garden

Elijah Moshinsky's production of *Tannhäuser*, already markedly severe when it was first seen three years ago, has become even starker in this revival.

The only trouble is that, when the visual aspect is so bleak, the few remaining props need to be weighty enough to support some intensity of attention and significance. Here they are not. The rotating blue projections for Venus — a triangle in the first act and a tangled knot in the last — sit baldly outside the production, and also, because the tempo of their movement is alien, outside the music.

René Kollo as Tannhäuser, with Elisabeth (Cheryl Studer)

With Elisabeth's symbol the problem is different. A golden Irish harp seen against matt black may suggest candour, beauty and spirituality, but as a trademark it has been usurped by a brand of stout.

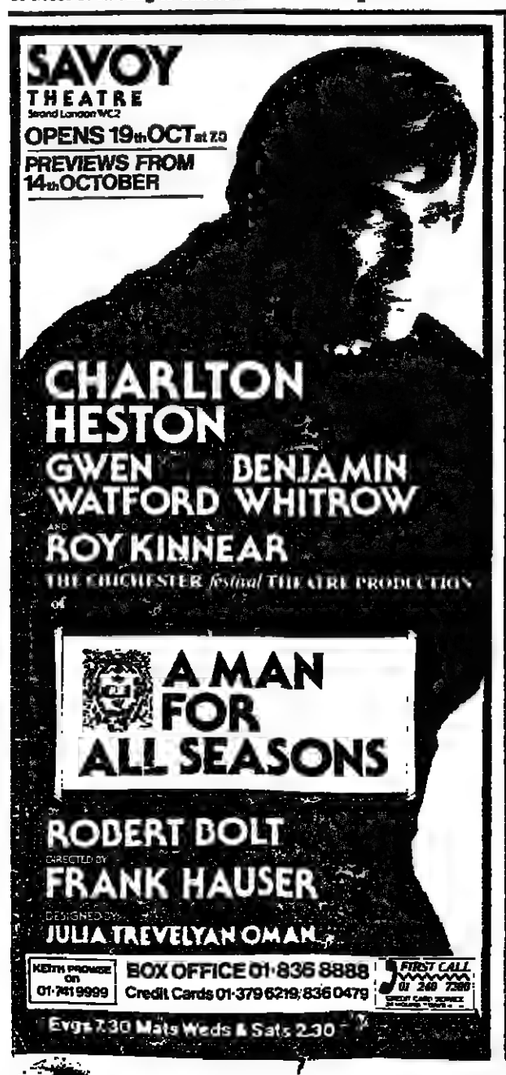
René Kollo's singing may have been in some want of bloom in the more lyrical sections, but he turned a potential disadvantage into a resounding plus by doing so much with the words, making large stretches of the role into fiercely expressive recitative.

The pity of it is that this was Mr Kollo's only appearance in the role: Klaus König, the first Tannhäuser of this production, returns for the remaining performances.

This was also the first and last opportunity to hear the darkly rich Venus of Stefania Toczyska and the quite outstanding Elisabeth of Cheryl Studer, who produces an enormous sound with apparently no effort. She also has a remarkable ability not only to extend long phrases but also to colour them.

Among the permanent members of the cast, Hakan Hagegard sings engagingly but too much on one level as Wolfram, Gwynne Howell is characteristically sympathetic and noble as Hermann, and Kim Begley provides a lively Walther von der Vogelweide.

Paul Griffiths



Sentiment breeds

THEATRE

Tattoo Theatre
Almeida

Arriving at the Almeida on a tide of acclaim from the Edinburgh fringe, this wordless hymn to the joys of cohabitation strikes me as a remarkable re-enactment of the emperor's new clothes.

Mladen Materic's production was saluted in his native Yugoslavia as the debut of a "theatre of gentleness and compassion"; from which, after seeing this whimsical piece, one can only assume a mass hunger for the sight of kindness and affection.

Played by a young company from Sarajevo, the show offers a key-hole view on the domestic lives of an ordinary young couple. They do not have much in the world; but they have their love — represented by a small velvet rabbit, which the boy gives his girl in the opening scene. In scene two, the rabbit has grown to human size and taken up residence in their cluttered apartment. Without that rabbit, my guess is that the loving couple might never have had a cross word.

As it is, whenever they do have a row (the production is full of flouncing exits and crestfallen returns) the rabbit is always on hand to comfort the abandoned partner even to the extent of removing its head and revealing the provocative features of Milijana Zirojevic, evidently all set to convert the sexual duet into a trio.

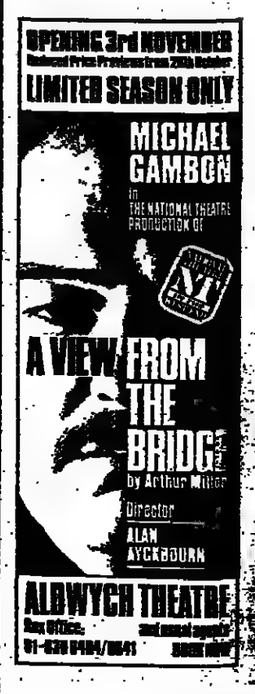
So far as they go, the conjugal scenes notch up some honest, down-to-earth points on the ebb and flow of human affection; particularly where Jelena Covic and Haris Burina show love demanding penalties for its survival. Otherwise they seem to have been directed by numbers; their empty pauses and repetitious advances are wall-papered over with pop music; and you have only to imagine their dialogue to consign the whole thing to the treacle well. This, I fear, is one for the old softies.

Irving Wardle

Buffalo migrates to the Vic

American Buffalo, by David Mamet, is playing at The Young Vic Studio from October 20 to November 7. Mamet is currently exciting interest as the screen-writer of the film *The Untouchables*, exposing the workings of the gangster-elite.

The National Theatre's production of Arthur Miller's *A View From The Bridge* is to transfer to the Aldwych Theatre on Tuesday November 3.



Woman's story

Adult Child/Dead Child, written and performed by Claire Dowie, will return to the King's Head Theatre Club, Islington, from October 13 to November 8 and will be featured in BBC's *Review* on October 4.

The 1987 winner of The English Song Award, countertenor Nicholas Clapton, will give a recital at the Wigmore Hall on Tuesday, November 17, at 7.30pm. Clapton will perform songs by, among others, Purcell, and Holst.

هكذا من الاصل

هكذا من الاصل

BOOKS

Tight network of pseuds in exile

Peter Ackroyd on the sad story of the lost literary Bohemians who mistook Montparnasse for Parnassus, and forsook their Muse

GENIUSES TOGETHER
American Writers in Paris in the 1920s
By Humphrey Carpenter
Unwin Hyman, £12.95

Glynn Boyd Harte

No doubt Oscar Wilde is to be believed when he told us that when good Americans die they go to Paris, but it is equally true that American writers tend to die – at least in creative terms – only *after* they have arrived in that city. So in a sense this book is an account of a fatal love affair, an *amour fou* of the Twenties, when a gaggle of novelists and poets fled from a continent which in the words of one contemporary offered nothing except "a bright futility, a beginning without a future", and, chattering excitedly, made their way across the Atlantic. They rarely stopped in London, perhaps with good reason. In this period the capital city of Empire seemed to Pound to be "waterlogged" and to Robert McAlmon to be "sodden". Only Eliot remained behind and, since at this stage in his career he had not learned to walk on water, he was slowly sinking into it in the guise of bank clerk.

But there was always Paris. It is possible that the French and the Americans admire each other because both peoples are terrible snobs. Although both pay lip-service to Equality and even Fraternity, it is still the Blue Book that is engraved on their hearts, and the attitude of a concierge in the Boulevard Raspail is in some ways indistinguishable from that of a socialite in East Hampton. This is not a theory which Humphrey Carpenter advances, however, and here he concentrates on the advantages for expatriates of Parisian "civilization" – especially when it was combined with non-prohibited drink, and cheap food, cheap transport, and cheap accommodation. No doubt he is right; one can never overestimate the effect of the cost of living upon culture.

So here they all are, the American writers who congregated in Montparnasse and who waited with increasing desperation for something to happen: Gertrude Stein and Alice B. Toklas, like garden gnomes in a desert; Natalie Barney who has been described as "unquestionably the leading lesbian of her time", a position alas for which there is no award (from Carpenter's account, by the way, there appears to have been more lesbianism in Paris than on that lovely Greek island where Sappho sang); Sylvia Beach, who will be remembered for ever because of her publication of Ulysses, but who at the time was better known as the owner of a bookshop which acted as a postal address and clearing house for assorted American writers; and of course there was Hemingway who, in *The Sun Also Rises*, did for Paris what Bulwer-Lytton did for Pompeii.

One of the characters in that novel is at least partly based upon Robert McAlmon, and with good reason since McAlmon became living witness to the fact that it is fine to get drunk, but not to turn drunkenness into some kind of Holy Grail. People who boast about drinking are rarely capable of doing anything else.

In some of the most melancholy passages in this book Carpenter describes how often these self-exiled American writers managed fatally to confuse Bohemianism with talent. They rarely go together. The great artist tends to be the one who goes to bed early.

In any case there is something faintly ridiculous about any such literary "group" or "movement", since on the whole it is only second-rate writers who are happy to be identified with each other in anything other than a purely chronological sense. These Americans may have represented "the lost generation", to re-employ that famous phrase, but all they really lost along the Left Bank was their talent. They may have been geniuses together but, with the possible exception of Hemingway, they were certainly not geniuses apart.

Pound realized this relatively quickly, and fled to Italy where he could be alone with his increasingly obsessed Muse. Paris was too small for him, and this in almost a literal sense. The square mile around Montparnasse is not everybody's idea of Parnassus, and when Gertrude Stein called Pound a "village explainer" she was hitting upon an essential truth: the American community did form a kind of village with its own particularly rural characteristics – the village idiot (McAlmon vied for this role, along with many of his compatriots), the village bore (on occasions James Joyce but, again, there were many contenders), and all those strange mannish ladies with small dogs. It was a closed community too, in the sense that it had very little connection with the indigenous cultural activity of the city. This was the time of Dada, of Cocteau and Duchamp and Leger; but very little of this circumambient life affected the Americans, who remained supremely oblivious of everything except their own drunken gossip.

Carpenter provides an enthusiastic account of this small circle, and he writes with gusto if not always with precision. This is essentially familiar historical material going through the grinder once again; and no doubt we shall have to wait for Humphrey Carpenter's biographical account of Ezra Pound for more original perceptions. Nevertheless *Geniuses Together* can be recommended as a serviceable beginner's guide to that dolorous way between the Dôme and the Coupole, and back again.

Sexual fantasy as a fine art

NOVEL *of the week*

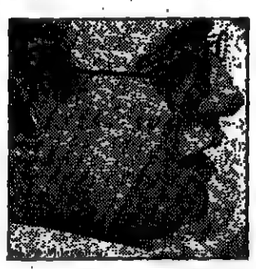
Victoria Glendinning

BLACKEYES
By Dennis Potter
Faber, £8.95

If it's about an irresistibly tarty girl in high heels who comes to a bad end; and if there's a sexually obsessed policeman, a disturbed child, a smattering of old popular songs, and the teasing likelihood that the whole story is leaking like poison gas from the pages of some other book, then it's definitely by Dennis Potter. The foulest and most bluebottle-haunted corners of male sexual fantasy may become soporific if exposed often enough.

In *Blackeyes*, Potter avoids the Ovaltine effect by adding a self-questioning twist. I'd guess he has become aware, or has been forcibly made aware, of the brutal sexism in some of his novels and plays. This tends to escape comment because of the brilliance and intricacy of his techniques. "The lovely Jessica", an ex-model, has been entertaining her disgusting, boozy old Uncle Maurice with stories of her promiscuous past. Uncle Maurice, an unfashionably old-world novelist, hasn't had a success for decades when his novel about Blackeyes, based on his niece's reminiscences, becomes a bestseller. "Everyone said it was a favourite for the Booker." It's hailed by the critics as an ingenious satire on men's exploitation of women, whereas it's really just an old man's lecherous fantasies, based on stolen material.

Jessica is furious that her dreams have been "broken into" and her experiences distorted. What we actually read in *Blackeyes* is partly Uncle Maurice's novel, full of


Potter calling kettle black

titillating descriptions of slender young limbs, frothy underwear and swelling breasts as Blackeyes, passive as a doll, performs in bed and out of it for fat, complacent advertising executives. "Her perfectly formed oval of a face was a blank upon which male desire could be projected." She hardly speaks. She is "an entranced automaton". The "sensuality of the passive" is the basis of the book's eroticism, and when Blackeyes resists rape in a rich man's house she gets ticked off for spoiling the party.

Potter may be writing the satire the critics believed Uncle Maurice had written. And he may not. "How many times", Jessica wonders, "would allegedly sympathetic accounts of the manifold ways in which women were so regularly humiliated be nothing more than yet further exercises of the same impulse, the identical power?"

Jessica rewrites Blackeyes's story, and the two girls' lives leak in and out of one another on the page. Jessica had "murder in her heart" from page one, and takes violent revenge on her revolting uncle before taking Blackeyes's sad death on herself. The important thing, she says, is to have the last word. But Uncle Maurice told Jessica that he could only write "as a man" about women. Dennis Potter has the same problem. The only approximation to a decent man in Blackeyes, who becomes the narrator and rescues Blackeyes, is at the end outside her door, waiting to claim her. In a world "commandeered by men", and in novels written by men, the men will always have the last word. Or so this book suggests.

Boys will be boys then, however witty and sympathetic they are. *Blackeyes* is very witty and sympathetic. There is an account of a man's abuse of a little girl, told from both points of view, which is as delicately horrible as anything by Nabokov. Potter's fictions, for all their sophistication, are like popular songs in that everything depends on what the consumer reads into them. This novel shows Potter at his most brilliant, ambiguous and disturbing, though sadly it has not been tipped for the Booker like Uncle Maurice's. He may still be singing the same old song, but it's acquiring the status of a classic.

Comedy as witty wild goose chase

FICTION

Philip Howard

THE GOOSEBOY
By A.L. Barker
Hutchinson, £9.95

BLACK IDOL
By Lisa St Aubin de Terán
Cape, £9.95

ILLUMINATION NIGHT
By Alice Hoffman
Macmillan, £9.95

CHANGES OF ADDRESS
By Lee Langley
Collins, £9.95

Film is the flavour of this season's novels. The central figure in *The Gooseboy* is an ageing English matinée idol of the silver screen who is offered his big chance to play the Albert Schweitzer figure in a Hollywood biopic. Douglas Bysshe, screen name Rex Snowdon, hides behind barbed wire in a crumbling villa in the South of France, to get away from his fans and unedited real life off the screen. He has a knack for making himself out to be what he isn't; but is not too good at knowing what he is.

Frequent uninvited visitors besiege his sanctuary. His twin sister, Dulcie, the extrovert of the pair, arrives in hot pursuit of her unsatisfactory husband, who has run off with Cherrimay, the teenage daughter of her best friend. A sabre-toothed American journalist, who chews the subjects of her profiles for breakfast and spits the pieces over her column, follows him home. The "oileboy" is a mysterious adolescent who has settled on the estate. He is dumb, almost deaf, with half his face hideously deformed by fire, the other half as beautiful as Pan.

Summary of the cast makes this sound a bit over the top. But it is a delightful novel of a typically English kind: a pleasure in eccentricity, and class and character cattily observed. A.L. Barker has a strong idiosyncrasy, and a sharp eye for precise detail. She has original and entertaining notions about everything from the "art" of photography to the ambiguity of twins. Dialogue and plot work through indirections and obliquities. You never guess what is going to happen next. Women have the last word.

Black Idol is a factional recreation of a sensational tragedy of the torrid Twenties. On December 10, 1929, Harry Crosby of the Pierpont Morgan banking family, playboy, very minor American poet in Paris, pseud, and publisher, borrowed a friend's apartment in the Hôtel des Artistes in New York for a rendezvous with his mistress. What happened there is a mystery to which this novel offers an imaginative reconstruction, narrated in the rambling recollections of Josephine.

Her post-mortem monologue recounts Harry's life and times, stronger stuff that the home life of your average rich playboy from Boston, City of Dreadful Night. Claustrophobic childhood; runaway marriage with Caresse (Mrs Peabody) big-bosomed inventor of a new kind of bra; horrors in the First World War; literary lion cub as friend of Hemingway and MacLeish; orgies, infatuation, and opium, which is Harry's black idol. The wildness comes home to roost in the dingy hotel room in New York. Lisa St Aubin de Terán manages to make these sensational events banal. Her account is persuasive enough, and grim enough to whistle up Harry's black greyhound of melancholy. She is better at fictionalizing autobiography than the front page. This real-life-fiction about paramours in decadence and death-wish is not a lot of fun for solitary Sunday reading.

Alice Hoffman's novel, also about extravagant goings-on in the States, is more cheerful. They take place on Martha's Vineyard, the Massachusetts island, where the grand illumination is a festival of lanterns honouring the founding fathers. There is an old woman who finds a reason to go on living to see what her wild granddaughter is going to do next. Her neighbours are a young couple with marriage problems, and a flawed little boy who just won't grow. There is a young and beautiful giant, eight feet tall and reclusive. And there is the pubescent grand-daughter, who is like a time bomb to live with. Alice Hoffman hits bull's eyes on the incomprehensions between the young and the old, on the magic and pain of ordinary life. She is erotic and romantic, and cooky. Hard men might find her a bit twee. I think she is funny, and clever, and humane.

Change of Address is the recollection of a solitary little girl, dragged around India in the 1940s in ever-decreasing circles by a galloping and impossible mother, seen through the eyes of the child and the woman she grows up into. It has the ring of truth about children, and India in the last days of the British Raj, and poor, difficult mothers.

NEW BOOKS

The Literary Editor's selection of interesting books published this week:

A Life of Emily Brontë, by Edward Chitham (Blackwell, £14.95) Uses neglected material to explore symbolism, psychology, father "Papish Pat", and other controversies.
Argument of Kings, by Vernon Scannell (Robson, £10.95) Autobiography by the poet of his macho war service as a Gordon Highlander from military prison as deserter to D-Day.
Australia, The Creation of a Nation 1788-1988, by Charles Wilson (Weidenfeld & Nicolson, £18.95) Bicentenary history and portrait by former Professor of Modern History at Cambridge.
Four Men Went to War, by Bruce Lewis (Leo Cooper, £14.95) Memoirs of Cockney, Yank, Italian, German.
Going to Miami, by David Rieff (Bloomsbury, £12.95) Exotic exiles, tourists, and other refugees in the New America.
Pound/Zukofsky, edited by Barry Ahearn (Faber, £30) Selected literary letters between the poets.
Sartre, by Iris Murdoch (Chatto & Windus, £11.95) Penetrating introduction to the romantic rationalist, novelist and trendy *penseur*, with a new introduction.
The Campbell Companion, edited and introduced by Ulick O'Connor (Pavilion, £12.95) Patrick Campbell's funniest.
The Shape of English, by Roger Lass (Dent, £30) Magisterial on the structure, history, and state of the world language by New York Professor of Linguistics at Cape Town.
Zionism: The Crucial Phase, by David Vital (Oxford, £35) Myths and truth explored about the revival of Zionism during First World War by Professor of Diplomacy at Tel Aviv.

Joker Down Under

Geoffrey Moorhouse

IN THE LAND OF OZ
By Howard Jacobson
Hamish Hamilton, £12.95

Jacobson as solipsist

Something over 50 years ago, Thomas Wood's *Cobbers* appeared in the first of umpteen printings; and it remains the classic description of Australia during the colonial heyday, dated by its title, as is Mr Jacobson's book. It's unfair to compare the two; yet this is inevitable when they cover much the same ground, and typify a lot of the travel writing extant in their times. Wood was elegant, cerebral, detached in spite of his warmth. Jacobson is almost devoid of style, emotional, and always in the foreground himself.

His saving grace is that he has a good eye for people, though he rarely employs it as well as he does in Fremantle, where he notices a street clown and a precocious Italian five-year-old boy. Mr Jacobson did not go Down Under unprejudiced. Australians, he decides at some stage of his journey, are "marooned on some beautiful but futile star", which is a catchy image that might have been more obviously a theme of the book if its author were given more to cogitation and rather less to feverish performance and snappy repartee.

Sometimes he prefers pure gossip column ("I didn't meet the Governor during the next interval. I met Lucette Aldous. One of the most distinguished living figures of West Australian ballet, Lucette Aldous had once danced with Nureyev."), at others crude travelogue; but most of all he give us Howard Jacobson as the focal point of an entire continent; which would be all very well if he were doing something unusual there, but he isn't. When one of his long-distance bus rides takes him to Albert Namatjira's monument, he has nothing at all to say about the artist's work and its relationship to the Outback, but does not fail to recall that the day Namatjira died, he himself was being sick on holiday in the Lake District with schoolfriends.

He is sympathetic to the historical difficulties of the original Australians, astute enough to make the point that while the Aborigine comes "somewhere between a petty problem and a pestilence, his arts and customs are a matter for reverence and national pride". But in his very next sentence he cannot resist suggesting that when Sir George Grey came across aboriginal art in the 19th century, he was "as unequivocal in his judgements as Waldemar Januscek". Has anyone other than a reader of *The Guardian* ever heard of Mr Januscek?

There are many other times when Mr Jacobson seems to be writing for a small coterie of his familiars, who will get a buzz from knowing every quip and thrust exchanged by him and his wife on their travels round Oz, and will roll around happily at his relentlessly facetious comments on this and that. Others may not be so amused; and will think it an unbalanced description of Australia in post-colonial times that crams both Brisbane and Sydney (also Tasmania) into the last 20 pages of a 380-page book. By then, maybe the author had himself wearied of his own verbosity.

Spooks and the Pope

THRILLERS

Tim Heald

IN THE NAME OF THE FATHER
By A.J. Quinnell
Hodder & Stoughton, £10.95

A.J. Quinnell is that rarity in the world of publishing hype – a genuinely impenetrable pseudonym. Only his agent knows. Or so his publishers say. My guess is that he's either the new Chancellor of Oxford University, heavily ghosted, or a Catholic layman with a sense of style and humour. Surely not Norman St John Stevas?

The plot is that Yuri Andropov, the almost forgotten last Soviet boss but two, is determined to kill the Pope. Certain Vatican high-ups feel the only way to stop him is to get in a pre-emptive strike. The key figure in this is a master of disguise called the Bacon Priest – the sort of elderly cleric who is prone to sitting about on park benches pretending to be a very smelly old lady.

He and a couple of Vatican smoothies recruit a team of two – one is a former Polish secret police major who has conveniently defected after shooting two of his superior officers; the other a beautiful Polish nun with very high cheek bones and a wide full mouth. Hurrah for beautiful nuns with high cheek bones and wide full mouths, for they are the stuff of good thrillers.

Even at his most outrageous Quinnell never quite cheats, although he comes perilously close with a "with one bound our hero was free" cop-out. Whereas purist critics give a yellow card for full mouths and high cheek-bones they sometimes send a chap off for one of those. Luckily I'm not that sort of reviewer. I'm easily disarmed by beautiful nuns.

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Browsing and buying: the style sharpens

Bookselling is moving away from its slightly muddled and untidy image towards service that is fast and efficient without losing its attractive air, says Philippa Toomey

What's in a name? Shakespeare didn't think it mattered all that much, but what do the customers and friends of Truslove and Hanson feel now that it has changed its name to Sherratt & Hughes? It has always been a very special bookshop, ever since W.H. Smith bought it in 1919, when the previous year's profit was 19/6d.

Two years ago W. H. Smith bought the Webster chain of bookshops from Octopus, adding to their acquisitions, which included, among others, Bowes and Bowes, (a going concern for 400 years).

"If we needed a plan which would do a better job for the customers, it would make better sense to have one name for all the shops," says Tim Coates, managing director of Sherratt & Hughes.

There are now more than 40 shops in the group, seven in university campuses, and including one in Brussels and one in Paris. Mr Coates said: "The biggest and best and most famous shop in the group was Sherratt & Hughes in Manchester — we never found anyone who didn't like it, and that seemed a very good starting point, so Sherratt & Hughes it was."

In the last few years, bookshops have been changing their image, from the slightly muddled, somewhat untidy but attractive places for those who knew what they were looking for, to bright, attractive, well-designed shops that can make a lot of money.

Tim Waterstone startled the trade by staying open late — his new Hampstead bookshop promises to be open until 11 pm — and there are now 17 branches of the up-market Hatchards.

The newest one will be in Barker's Arcade Kensington, within browsing distance of Waterstones in the High Street. The refurbished Dillons in Malet Street, now a delight to browse in, is investing in a huge new bookshop in Broad Street, Oxford, a rival to Blackwells.

The 20 Hammick shops and the automated warehouse at Frimley are for sale at the moment. Pentos (owner of Dillons), Collins (Hatchards), W. H. Smith and Blackwells are the most fancied purchasers. Books Etc. is a good deed in the naughty world of Fenchurch Street, (and elsewhere) and there are still small independent bookshops.

The style of Sherratt & Hughes has been carefully designed, from the logo, the interiors of and natural woods, down to the carrier bags and the banners in the windows. But it really starts, said Mr Coats, with the customer.

"To read a book that you enjoy is a fantastic pleasure," he said, having come a bit late to reading (at about 16, he was suddenly struck by Tolkien and Evelyn Waugh), but with the enthusiasm of a convert, he wants to ensure that everyone can have this pleasure.

"Reading is the second-most popular leisure activity", he added (watching TV comes first). "The problem is helping people to find the book they really want to read. Bookselling has tended to be rather arrogant in the past, saying, 'This is what's been published, and there it is.' You are supposed to know your way around the bizarre world of publishing to the bit that you like."

And of course, he said gloomily, people do not know their way around, and miss the books they might enjoy. You need help — like buying wine.

So the shops are carefully signposted and labelled and displayed (he remembers a section called Other Interests and one even more memorably entitled Large Penguins). People like to buy books for information — whether it is their health or children's education, or some other problem.

"We try to see that all our staff not only have the knowledge of what is there, but that they are helpful — two separate things. Our staff have just come out at the top of a survey of booksellers, and we have a perpetual need for training. We look for an interest in books, and the ability to get on with people."

After the initial training in their first and second years, training sessions take place every week. In August the emphasis was on "back to school".

"We made sure our staff understand what books are going to be needed for GCSEs and that they can be helpful to parents, a lot of whom are bewildered by the changes. We have evenings for teachers to look at what is available.

"On the other hand, bookshops should never be intimidating to people who are not at home with books. There is a lot of snobbery about books, and its therefore very important that a bookshop is as welcoming as any shop in the high street."

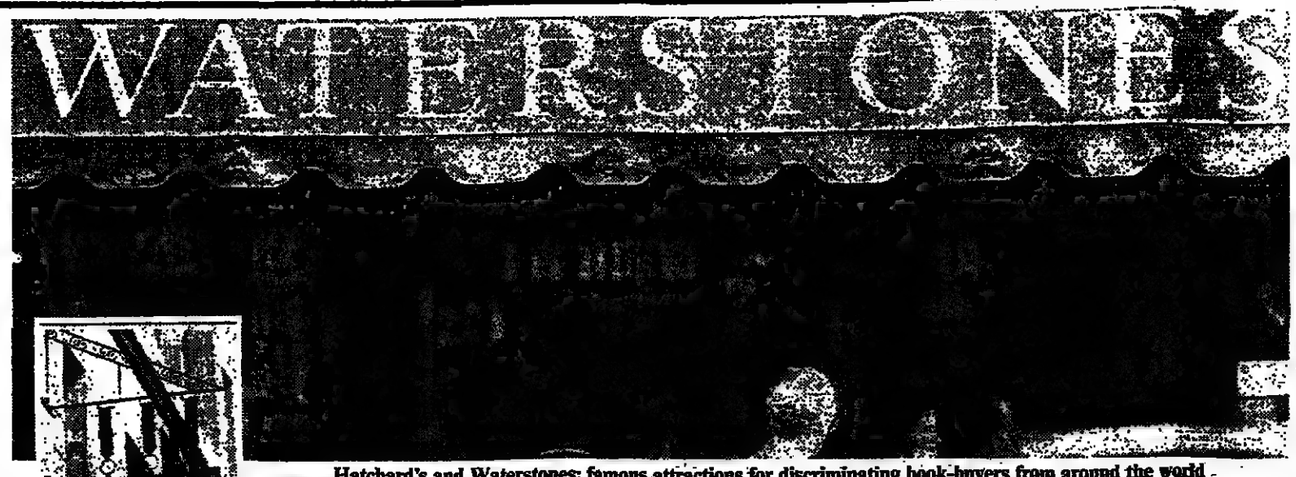
To warm that welcome, there are special events; Cricket Fortnight at the Leadenhall Street branch scored well, and Geoffrey Boycott has virtually covered the country by now. Sports of all kinds are popular, and there are the new ones as seen on TV, such as American Football and baseball.

"It's not true that TV is bad for reading" said Mr Coates. "There's a rush on now for *Vanity Fair*, and *Scoop* did well too" but he wishes he could introduce more people to the complete works of Evelyn Waugh, apart from *Brideshead Revisited*. And then he'd introduce them to William Boyd. And then...

Special events will take place in Knightsbridge, too, under the business's new name, although the stationery and the engraving service will continue under the old name.

The customers expect all the new books to be there and they will, until late, seven days a week. If you are reading a review, reach for the telephone and order the book — if you have a credit card, they will deliver.

If bookselling is getting better-organized, Tim Coates wishes the publishing world were less fragmented. The postman rushes to and fro all day, delivering books and bits of paper at the back door, and in and out of the front door rush the publishers' reps.



Hatchard's and Waterstones: famous attractions for discriminating book-buyers from around the world

Secret awaiting discovery

What sells a book? If anyone knew, they would be a millionaire, *Philippa Toomey writes*. Susan Lamb, publicity director of Century Hutchinson, says that it is not advertising, because no publisher can really spend enough on one book.

"It's horses for courses," she said. "Reviews can help, but feature articles are much better." She cites *Sarum*, by Edward Rutherford, a huge historical novel, the first book by an unknown author which has sold more than 30,000 copies in hardback, with no reviews. Most first novelists are lucky if they sell 1,000 copies but for Mr Rutherford there were two feature articles, an appearance on TV, and a lot of advertising.

By Susan Lamb's rule of thumb (6,000 in hardback, 60,000 in paperback), *Sarum* should reach a wide public. It is now, as she says, third on

The rewards of Sins

the US bestseller list (with reviews).

Word of mouth helps. Susan Lamb said: "Everyone who read Maeve Binchy's *Light a Penny Candle* loved it, and recommended it to someone else, and Kaffe Fassett had a fan club waiting and ready for *Glorious Knitting* — which has sold more than 110,000 copies.

Penelope McNeile, publicity director of Macdonald, expects another 750,000 copies of *Sins* will sell, after the best and worst of publicity over the TV mini-series starring Joan Collins. *Sins*, by Judith Gould (a pen name for two men) sold more than 500,000 when it was first published in 1983, and as Penelope McNeile says, readers will be pleasantly surprised to find that the book is better than the series.

This also applied to Macdonald's big bestseller, Colleen McCullough's *The Thorn Birds*, which was far better than the TV travesty of Australian life. Though it had been published six years earlier, TV viewers bought 750,000 copies of the book.

Belinda Harley, of Belinda Harley Associates, an independent publicist, agrees that publicity sells books, and believes in Radio 4 — "It goes right through the day from *Today*, *You and Yours*, *Woman's Hour*, the arts programmes, the news, *Money Box*, *Profiles* (including one of Dr Armand Hammer, one of my clients), *The Financial World Tonight* — not a large audience but a captive, book-buying one — *Round Midnight*.

"I have not had anything on *Farming Today* yet — perhaps a heroine could die of brucellosis! The publication of any book is an event in video or a record is a hype and part of the circulation of ideas." Author appearances and signings are not always a success, with either too few or too many people. Tim Coates can remember not only a shop but a shopping precinct, jammed with people waiting to see Gina Lollobrigida. And Jennifer Johnstone, sitting at a table near the door, found people obediently opening their handbags, assuming her to represent security rather than literature.

Patricia Braithwaite, who sells books not only through the *Good Book Guide* (which lists and gives potted reviews of hundreds of selected books) but also from the cosy bookshop of the same name at 91 Great Russell Street, says that people do not always read reviews, and do not remember them if they do, welcoming a reminder, a prod in the direc-

The business is buoyant

tion of a book, with the opportunity she offers to buy it by direct mail.

"Buying a book is often a spontaneous purchase, and if a bookshop doesn't have the book you want, that's a sale lost, because not many people are prepared to order a book, unless it's very important," says Patricia Braithwaite.

With 100,000 buyers of the *Guide*, she has come to the conclusion that the book industry at the moment can be described as buoyant.

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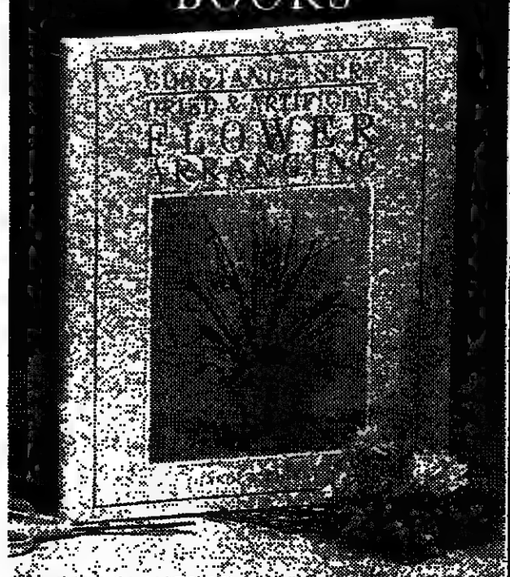

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The bad news written between the lines

The art of selling at a decent profit has eluded the book trade for many years. But changes will be made

Only in recent times have booksellers had an influx of marketing and sales talent to drag the trade out of its old ways and dispel its crusty, academic, back-street image.

From figures in the Charter Group surveys published by the Manchester Business School, booksellers would have been wiser to put their money into the Post Office. Net profit margins have hovered around the three per cent mark for the last 10 years, well below the earnings of other retailing sectors.

It is said that while books face a great future, the industry is facing a major problem. The number of people buying books has fallen over the last seven years and prices have risen steeply: 40 per cent faster than inflation since 1980.

As a result, many booksellers can expect to go out of business in the next decade, unable to upgrade their premises and invest in marketing to cope with the increasingly fierce competition. One forecast is that 300 independent booksellers will go bust by 1997.

During the 1980s, the overall return on operating assets for booksellers has risen from five per cent in 1981 to eight per cent in 1985-86. But as a new study by Arthur Young, a firm of management consultants, and London Economics stresses, the latest figure "falls well below the cost of replacing capital and the returns available form building societies and similar investments."

John Hyams, president of the Booksellers Association and deputy merchandising controller books for W. H. Smith, says: "We think that the estimate of 300 casualties may be a minimum. The moral is that to meet the challenges, booksellers need to be more professional.

"A lot of small booksellers are in the game because they love books and it is an enjoyable occupation. They are in danger, however, if they fail to combine their enjoyment with more modern methods."

It would be unhealthy for the industry if the "apocalyptic" predictions of the Young report were proved correct, said Mr Hyams. "Many small booksellers are valuable in their local communities in a social sense and a lot of them will, I hope, sharpen up. There is always the danger of irresponsibility by the big chains and they need healthy competition from the independents."

The rise of the bookselling multiple chain began in earnest about three years ago and names such as Sherratt & Hughes (part of W. H. Smith), Waterstone, Pentos, Hatchards and Books Etc are in the forefront.

The Booksellers Association estimates that there are now 250 "pure" book multiple outlets and they are growing by 10 per cent a year.

However, as the Young report comments, Sherratt & Hughes, Waterstones and Hammicks hotly contest being described as multiple chain outlets. "The concept sits uncomfortably alongside

Multiples to join forces?

their professed intention to develop groups of largely autonomous, high-quality bookshops."

The leading groups, it says, are now locked in fierce competition to secure prime high-street sites throughout the UK.

"At this stage it would appear that the publishing industry is generally very happy with the emergence of influential bookshop chains as they represent the kind of progressive retailer which they feel is required if the market for books is to be expanded."

As a result, the independent specialist bookseller is expected to account for just five per cent of sales in 1996 against eight per cent in 1985, while the multiple groups could see their share rise to almost 75 per cent of sales.

And the prospect is raised of the multiples joining forces to finance the necessary investment in technology and shops, leaving, says Young, a maximum of three national book-retailing mutliples.

Edward Townsend

Symbol of one of Britain's best bookshops and right, the friendly front of Hammick's at Farnham in Surrey

Dillons, friend of university students and other scholars

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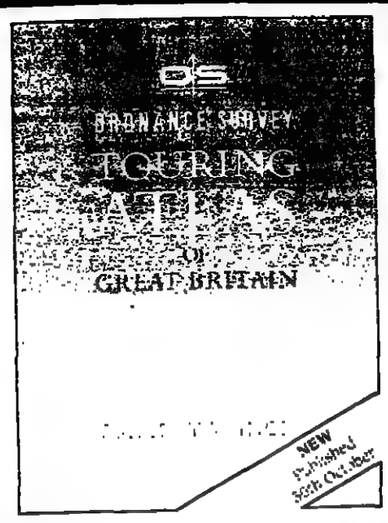

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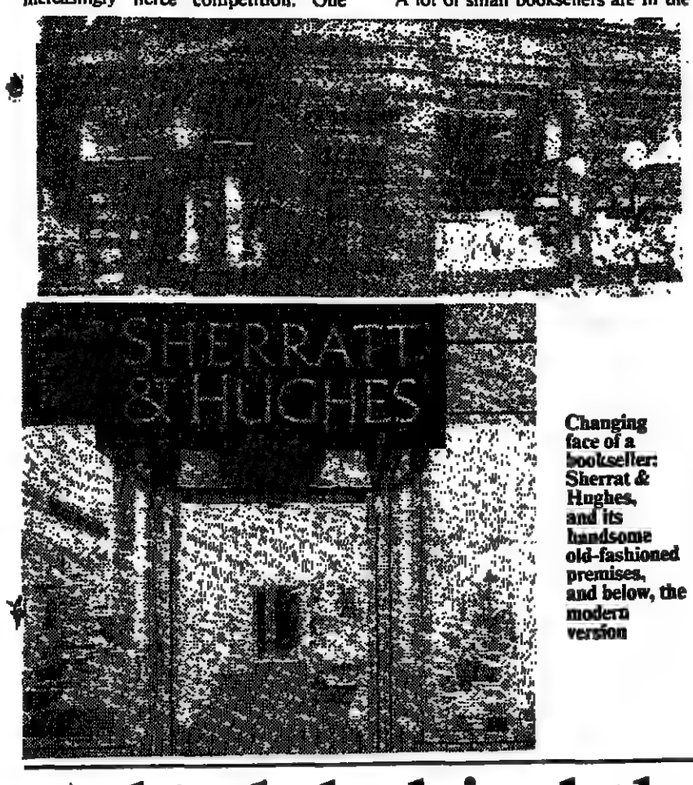

Changing face of a bookseller: Sherrat & Hughes, and its handsome old-fashioned premises, and below, the modern version

A look behind the stacked shelves in a little shop

One of the youngest London bookshops, Biografia, which opened in Covent Garden this year, fulfils two of the main requirements for success in this field. It has a good location and a firm commitment to the kind of book it should be stocking.

Biographies, memoirs and autobiographies are displayed in a well-designed set of rooms on the first floor of the arcade. It is rather like browsing through a sequence of airy attics; when you come upon a favourite book in the excellent secondhand section, right at the back, you can cherish the illusion that it is your own discovery.

A sense of congeniality is a crucial element in attracting, and nurturing, a bookshop's clientele: that, and the knowledge that it will be worth your while travelling across town to find the books you *did not* already know about, as well as the one you have made up your mind to buy.

The owners and manager of Biografia have between them an extensive knowledge of the book trade — they include Martyn Goff, director of Book Trust — and their decision to specialize reinforces the importance of this factor in successful selling. An obvious truth, you might think, but one that high-powered professionals, as well as hopeful amateurs, ignore at their peril.

Virago the publisher opened its first bookshop in December, 1984, only 10 minutes' walk from where Biografia is now. The opening party somehow embodied the virtues of the Virago list, with Rosamond Lehmann as guest of honour — handsome and distinguished, surrounded by a knot of young admirers. The place was packed but it was possible to get a glimpse of mirrors, plants, an elegant colour scheme — the shop had all the seductive appeal of a boutique.

Sadly, Virago closed its bookshop this July, an event that provokes many questions. Was the shop in the wrong street? Was there too much emphasis on aesthetics and too little on shelf space? Was it a mistake to make it a general bookshop, not an exclusively feminist concern?

All these criticisms may be valid to a point but they are less important than one overriding fact: publishers and

Publishers and sellers run on different rules

booksellers operate under a totally different set of rules. Publishers are used to larger and faster profits than the retail trade provides; they do not have to know who their customers are, let alone chat to them over the latest paperbacks.

Alison Rimmer, a senior manager at Heffers, Cambridge, is well informed about the problems of small bookshops; she knows the smaller units within the Heffers group. "It's a tough business," she explained. "If you're dealing in a gross profit margin of 33 per cent and a net profit of 4 per cent, you have to be very skilful in your ordering."

Every inch of the shop must work. In most other businesses the shop can set a competitive retail price but in this country the Net Book Agreement obliges all booksellers to sell their book at the same price — that fixed by the publisher. To some extent, it protects small shops but it certainly means you cannot sell books like you sell clothes.

"There are plenty of pitfalls." . . . remaindered stock, for instance. It's usually a case of the publisher wanting to get rid of excess stock and a little bookshop snapping it up, only to discover why it didn't shift in the first place."

After such cautioning, it is cheering to consider the bookshops that do well, often small local shops that built up their reputation over the years.

The Angel Bookshop in Islington, north London, has been

Best selection possible in their space

going since the 1960s, tucked away in Camden Passage in an area thickly populated by antique dealers, impulse buyers, media types and local authors.

John Murray Brown, who took over the business 10 years ago, runs it with his wife: they live nearby. The steady flow of browsers and buyers noticeable in any half hour is proof of their good judgement.

They are people who enjoy books for their own sake and provide their customers with the best selection their space can afford. The shop is particularly strong in fiction titles.

"There's a great vogue now, which pushes aggressive selling," said Mr Murray Brown. "My method is to fill the shop with books I think my customers will want and do my best to make coming here a pleasant occasion. I always tell people we're in the entertainment business."

Sound advice for anyone with a small bit of capital and a yen to sell books.

Judith Cooke

The author is editor of the Fiction Magazine

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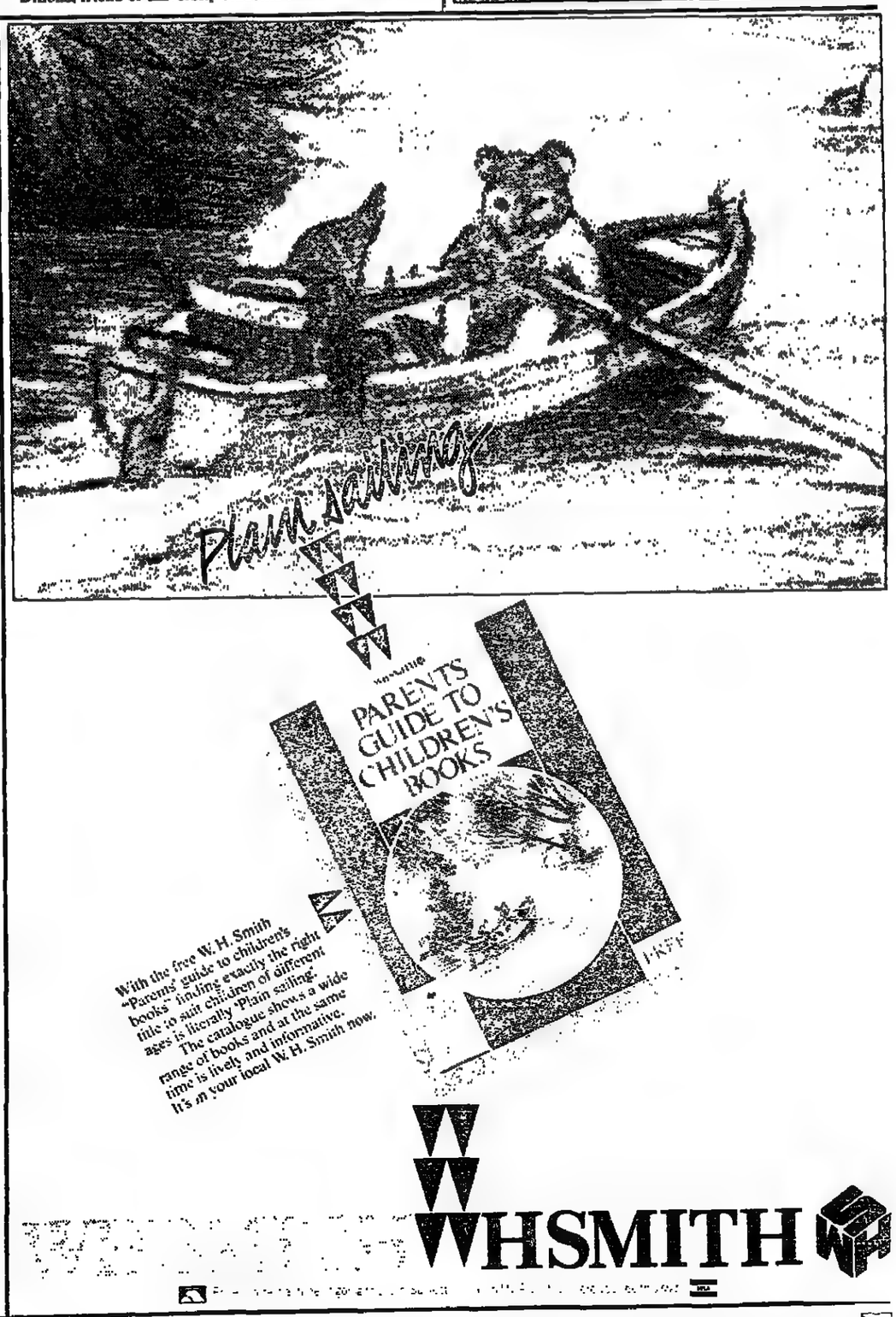

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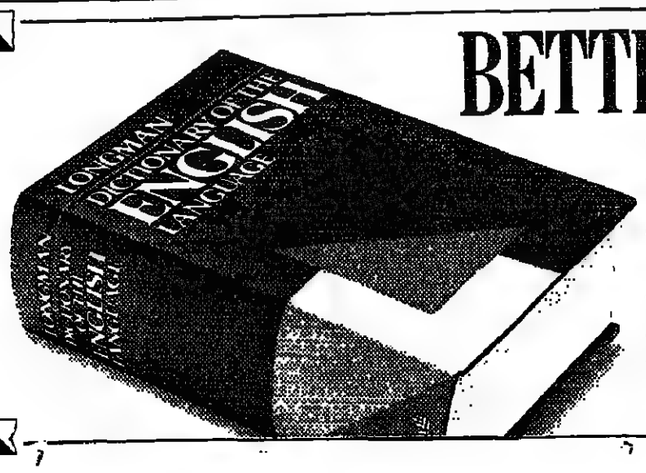

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This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
☆ Seats available
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THEATRE

LONDON

☆ **COMEDIANS:** Mark McGann and Bert Parnaby in Trevor Griffiths' harshly funny account of a class for comics.
Young Vic Theatre, 66 The Cut, SE1 (01-928 6363) Tube: Waterloo. Mon-Fri 7.30-10.20pm, Sat 8-10.50pm, mat Sat 4-6.50pm, £7.50. (D)

☆ **CURTAINS:** Bridget Turner and Alfred Lynch lead strong cast of provincial hypocrites comically failing to cope with the facts of euthanasia.
Hampstead Theatre Club, Swiss Cottage, NW3 (01-722 9301). Tube: Swiss Cottage. Mon-Sat 8-10.15pm, mat Sat 4.30-6.45pm, £6-£7.

☆ **DEFINITELY THE BAHAMAS:** John Moffatt and Heather Canning in clever play about the nice middle-classes by Martin Crimp. Directed by Alec McCowen.
Orange Tree Theatre, 45 Kew Road, Richmond (01-940 3633). Tube: Richmond. Mon-Sat 8-10pm, mat Sat 5-7pm. £2.50-£5.

☆ **DIARY OF A SOMEBODY:** The private life of Joe Orton: funny, clever, painful and rough.
Boulevard Theatre, Walker Court, Brewer Street, W1 (01-437 2661). Tube: Piccadilly Circus. Mon-Sat 7.30-9.30pm. £6.50-£10.50.

☆ **GROUCHO: A LIFE IN REVUE:** Frank Ferrante in musical entertainment about the man with the cork moustache.
Comedy Theatre, Panton Street, SW1 (01-930 2578). Tube: Piccadilly Circus. Mon-Sat 8-10.10pm, mats Wed 3-5.10pm and Sat 5-7.10pm. £4-£12.50. (D)

☆ **THE IMPORTANCE OF BEING EARNEST:** Donald Sinden's starry production re-opens a theatre long lost to television. Dame Wendy Hiller is appalled by the handbag.
Royalty Theatre, Portugal Street WC2 (01-831 0660). Tube, Holborn. Mon-Sat 8-10.30pm, mats Wed 3-5.30pm, Sat 5-7.30pm. £6.50-£12.50.

☆ **INFIDELITIES:** William Gaskill's contemporary production of Marivaux classic comedy, with Eleanor Bron and John Lynch.
Lyric Theatre, King Street, W6 (01-741 2311). Tube: Hammersmith. Mon-Sat 7.45pm, mats Wed 2.30pm, and Sat 4pm. £3-£10. (D)

LONG RUNNERS: ☆ **The Business Of Murder:** Mayfair Theatre (01-629 3036). . . ★ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ☆ **Chess:** Prince Edward Theatre (01-734 8951). . . ☆ **42nd Street:** Drury Lane Theatre Royal (01-836 8108/9/0). . . ☆ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 6111, cc 01-836 1171). . . ☆ **Me And My Girl:** Adelphi Theatre (01-240 7913/4) . . . ★ **Les Miserables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443) . . ★ **Phantom Of The Opera:** Her Majesty's Theatre (01-839 2244). . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Starlight Express:** Apollo Victoria Theatre (01-828 8665).

OUT OF TOWN

LANCASTER: ☆ **It's a Girl:** Revival of the company's exhilarating all-woman musical show on pregnancy and allied matters.
Duke's Theatre, Moor Lane (0524 66645), Tues-Sat 7.30pm. £4.50-£6.

LEICESTER: ☆ **Summer and Smoke:** Frances Barber in major revival of early Tennessee Williams.
Haymarket Theatre, Belgrave Gate (0533 539797), Mon-Sat 7.30pm, £3.50-£7.50.

MANCHESTER: ☆ **Don Carlos:** Ian McDiarmid plays Philip of Spain in Schiller's drama of love and politics.
Royal Exchange Theatre, Cross Street (061 833 9833). Mon-Thurs 7.30pm, Fri and Sat 8pm, £2.60-£9.50.

WATFORD: ☆ **Mary Rose:** Amanda Waring in the title role of Barrie's affecting play about ghosts, mother love and a Hebridean island.
Palace Theatre, Cairendon Road (0923 225671), Mon-Thurs 7.45pm, Fri and Sat 8pm, mat Sat 3pm, £2.25-£8.25. (D)

FILMS

■ **Also on national release**
ᵃᵈ **Advance booking possible**

■ **BLIND DATE (15):** Blake Edwards's fast-moving comedy with Bruce Willis as the straight businessman taken for a ride by crazy Kim Basinger (95 min).
Cannon Chelsea (01-352 5096). Progs 2.45, 5.55, 8.50.
ᵃᵈ **Cannon Shaftesbury Avenue** (01-836 6279). Progs 1.30, 3.45, 6.00, 8.35.
ᵃᵈ **Odeon High Street Kensington** (01-602 6644). Progs 1.40, 3.55, 6.15, 8.45.

BUSINESS AS USUAL (PG): Serious-minded British drama about sexual discrimination in a Liverpool dress shop, where Glenda Jackson is assistant manager. A first feature for writer-director Lezli-Ann Barrett: with John Thaw, Cathy Tyson (94 min).
Cannon Premiere (01-439 4470). Progs 2.15, 4.15, 6.15, 8.15, 10.15.
ᵃᵈ **Cannon Shaftesbury Avenue** (01-836 8861). Progs 1.30, 3.45, 6.00, 8.35.
Cannon Tottenham Court Road (01-636 6148). Progs 2.15, 4.25, 6.30, 8.40.

THE GOOD WIFE (15): Australian tale of bored wife obsessed with a wastrel womanizer. With Rachel Ward, Bryan Brown, Sam Neill: directed by Ken Cameron (94 min).
Cannon Tottenham Court Road (01-636 6148). Progs 1.45, 4.00, 6.15, 8.30.

LETTERS FROM A DEAD MAN (PG): Chilling and brilliantly staged vision, by Konstantin Lopushansky, of a nuclear holocaust's aftermath (89 min)
Renoir (01-837 8402). Progs 1.30, 3.20, 5.15, 7.10, 9.10.

MISS MARY (15): Julie Christie plays the title role – a prim English governess with inner frustrations, hired to educate the children on a prosperous Argentinian farm in 1938. Handsomely mounted drama from the Argentinian director Maria Luisa Bemberg (100 min).
Curzon Phoenix (01-240 9661). Progs 2.00, 4.10, 6.20, 8.40.

■ **OUTRAGEOUS FORTUNE (15):** Two ladies as alike as chalk and cheese find themselves in love with the same man. Formula material, given a special sparkle by Shelley Long and Bette Midler. Directed by Arthur Hiller.
Odeon High Street Kensington (01-602 6644). Progs 1.15, 3.45, 6.10, 8.40.
Odeon Leicester Square (01-930 6111) Progs 1.15, 4.30, 7.45.
Odeon Swiss Cottage (01-722 5905). Progs 2.20, 5.00, 8.40.

■ **RITA, SUE AND BOB TOO (18):** Estate agent Bob embarks on complicated games of extra-marital sex with Rita and Sue, two Yorkshire schoolgirls. Raunchy British comedy in the realist tradition (93 min).
ᵃᵈ **Warner West End** (01-439 0791). Progs 2.15, 4.20, 6.30, 8.35.
ᵃᵈ **Gate Notting Hill** (01-727 4043). Progs 2.00, 3.45, 5.30, 7.20, 9.15.
ᵃᵈ **Screen on the Hill** (01-435 3366). Progs 2.40, 4.40, 6.55, 9.00.

THE SECRET POLICEMAN'S THIRD BALL (18): Filmed highlights from four nights of comedy and music presented in March at the London Palladium by Amnesty International (90 min).
Cannon Shaftesbury Avenue (01-836 6279). Progs 1.15, 3.30, 5.45, 8.25.

THE UNTOUCHABLES (15): Eliot Ness's gangbusters go after Al Capone in Brian De Palma's entertaining drama, filled with bullets, blood and thoughtful dialogue by playwright David Mamet. With Kevin Costner, Sean Connery and Robert De Niro (120 min).
Cannon Bayswater (01-229 4149). Progs 2.10, 5.10, 8.10.
Cannon Edgware Road (01-723 5901). Progs 723 5901). Progs 2.35, 5.25, 8.20.
Cannon Fulham Road (01-370 2636). Progs 2.00, 6.00, 9.10.
ᵃᵈ **Empire Leicester Square** (01-200 0200). Progs 12.45, 3.15, 6.00, 8.45.
ᵃᵈ **Screen on the Green** (01-226 3520). Progs 4.05, 6.30, 8.45.

CONCERTS

LUNCHTIME

☆ **FLORY/COLVILL:** Isabelle Flory's violin recital includes such unusual items as the Schumann/Brahms Intermezzo and Allegro from their FAE Sonata, Sarasate's Introduction and Tarantella, Saint-Saëns's Havanaise and a Cantabile by Paganini. Robin Colvill accompanies.
St George's, Brandon Hill, Bristol (0272 230358), 1pm, £2.50.

☆ **RAWSTHORNE TRIO:** This lunchtime concert in St John's Footstool Restaurant consists of works by Quantz, Saint-Saëns, Prokofiev and Alan Rawsthorne played by the Rawsthorne Trio.
St John's, Smith Square, London SW1 (01-222 1061), 1.15-2pm, £1.50. (D)

EVENING

☆ **MAHLER'S LAST:** Mahler's last completed symphony, the 80-minute No 9, is heard from the Philharmonia Orchestra under Giuseppe Sinopoli.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800). 7.30-8.50pm, £2-£14.

☆ **BEETHOVEN CONTINUES:** Edith Fischer continues her Beethoven piano sonata series with Opp 2 No 2, 27 No 2 "Moonlight", 28 "Pastorale", 49 No 2 and 81a "Les Adieux".
St John's, Smith Square, London SW1 (01-222 1061), 7.30pm, £3-£6. (D)

There are goose fairs held all over the country, but none more famous than the Nottingham Goose Fair. Nobody knows for certain just how old it is, nor – in spite of many an educated guess – how it got its name. It was specifically mentioned in the Nottingham Borough Records of 1541, but the likelihood is that the fair – or one very similar – existed long before that. Certainly one was held in Nottingham on the Feast of St Matthew in 1284 and every year on that saint's day until 1752, which lends credence to the belief that Goose Fair was originally St Matthew's Fair. A more popular theory is that, along with other goose fairs, it was named after the gaggles of fattened geese driven to market to be sold for the traditional Michaelmas Feast. Whatever its antecedents, the Goose Fair has changed over the centuries from an essential, though festive, market to a huge fanfair which attracts visitors from all over the country and abroad. In the 1920s it was moved from the Market Place to its current site, the Forest Recreation Ground, one mile to the north. But though the geese may be gone, the gaiety remains. Nottingham Goose Fair is officially opened today at 12 noon by the Lord Mayor in the presence of the Sheriff and other civic dignitaries and remains open until 11pm. Tomorrow and Saturday 10am to 11pm. Admission is free. *Judy Froshaug*

☆ **PRUSSIAN COVES:** Directed by Sandor Végh, international musicians from the Open Chamber Music Seminar at Prussia Cove, Cornwall, tackle Mozart's Quintet K 593 and Beethoven's Quartet Op 131. This last is performed by sixteen players. Hm.
Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141), 7.30pm, £3-£6.

☆ **FIDELIO QUARTETS:** The Association of British music and the Composers' Guild present R W Wood's Quartet No 2, Eric Hudes's Quartet No 2 and Thomas Wilson's Quartet No 3 interpreted by the Fidelio Quartet.
British Music Information Centre, 10 Stratford Place, London W1 (01-499 8567), 7.30pm, free.

☆ **COOL CONCERT:** The Chamber Orchestra of London is conducted by Philip Simms in Handel's Water Music, Vivaldi's Seasons (John Bradbury, violin) and Mozart's Concerto K 467 (Vitkin Seow, piano).
Barbican Centre, Silk Street, London EC2 (01-628 8795, cc 01-638 8891), 7.45-9.45pm, £5.50-£12.50.

OPERA

☆ **LA BOHEME:** The Royal Opera's revival, with cast led by Ilona Tokody and Luis Lima, will be conducted by Giuseppe Patanè.
Royal Opera House, Covent Garden, London WC2 (01-240 1066), 7.30-10.20pm, £2-£70. (D)

☆ **PEARL FISHERS:** New production of Bizet's exotic opera, directed and designed by Philip Prowse. Valerie Masterson leads the cast as Leila and Charles Mackerras conducts.
English National Opera, Coliseum, St Martin's Lane, London WC2 (01-836 3161), 7.30-10.15pm, £2-£21.50. (D)

☆ **AIDA:** Gilbert Deflo's controversial new production for Scottish Opera set in Verdi's own age of imperial Egyptomania. John Mauceri conducts a cast led by Janice Cairns
Theatre Royal, Glasgow (041 331 1234), 7.15-10.15pm, £3-£21.

☆ **A BOHEME:** A piano-accompanied version in English, toured by Scottish Opera-Go-Round, reaches Oban today.
Corran Halls, Oban, Scotland (0631 66304), 7.30-10.30pm, £1.50-£5.

DANCE

☆ **ROYAL THAI DANCERS:** Colourful programme of traditional dances.
Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8916), 7.30-9.45pm, £3.50-£13.

☆ **THE PHANTASMAGORIA:** Robert Cohan's new spectacle of fantasy and illusion for London Contemporary Dance Theatre, with Tom Jobe and Daniel Ezralow as guest choreographers.
Hippodrome, Hurst Street, Birmingham (021 622 7486), 7.30-9.30pm, mat 2-4pm, £3-£9.50.

☆ **PULCINELLA:** Richard Alston's production of Stravinsky's ballet for Rambert Dance Theatre, together with Michael Clark's Swamp and Lynn Seymour's Mozart ballet Wolfi.
Theatre Royal, Theatre Square, Nottingham (0602 482626), 7.30-9.45pm, £3-£7.

JAZZ

☆ **JAZZ TRAIN II:** Simon Purcell's hard-bop band, featuring several fine soloists, opens the National Jazz Month's series of free lunchtime South Bank concerts.
Royal Festival Hall foyer, South Bank, London SE1 (01-928 3191), noon, free.

EVENING

☆ **LOOSE TUBES:** Still bathed, no doubt, in the afterglow of their Prom triumph.
Albany Empire, Douglas Way, London SE8 (01-691 3333), 8pm, £6.

☆ **BARBARA THOMPSON:** Skilful saxophonist with a liking for Weather Report-style fusion music.
Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191), 7.45pm, £5-£6.

☆ **TEDDY EDWARDS:** In his youth, during the early Fifties, this Californian tenorist was the peer of such as Dexter Gordon.
Pizza Express, 10 Dean Street, London W1 (01-439 8722), 9.30pm, phone for prices.

☆ **AFRO CUBA:** Final appearances of Frith Street's latest visitors from Havana.
Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747), 9.30pm, £10 (members £2).

☆ **ANDY SHEPPARD:** Unlikely venue (Welsh chapel-turned-transsexual disco) for a series of gigs – "Round Limelight at Midnight" – launched by the brilliant young British saxophonist.
Limelight, 136 Shaftsbury Avenue, London WC1 (01-434 0572), 8pm, £5.

ROCK

★ **CAMEO:** Larry Blackmon's heavy funk/soul revue takes most other rap, rock and spandex-Gap Band types to the cleaners. Red cod-piece an optional extra.
NEC, Birmingham (021 780 4133) 7.30pm, £7.50-£9.50.

★ **RATTLESNAKE ANNIE:** See caption.
Mean Fiddler, 28a Harlesden High Street, London NW10 (01-961 5490) 8pm, £4.

Born and raised on her parents' West Tennessee tobacco and cotton farm, Rattlesnake Annie (above) won a talent competition at the age of 12 which led to an early appearance at the Grand Ole Opry. She spent the Seventies working the Texas bar circuit, but tonight she appears at London's Mean Fiddler (see listing). Feted in Europe and for many years an underground favourite of country music critics, her clear, blue singing style also encompasses elements of folk and gospel.

★ **THE COMMUNARDS:** The British tour begins. Torture or bliss depending on your view of that squeaky treble voice.
Crawley Leisure Centre, Haslett Avenue (0293 37431) 8pm, £6.

★ **RORY GALLAGHER:** His Defender album has taken up residence in the Independent chart.
Newcastle City Hall, Northumberland Road (091 261 2606) 7.30pm, £5.50-£6.50.

GALLERIES

KNOWING YOUR PLACE: Works by 18 contemporary artists show how strong responses to the place one lives in can be expressed in a variety of media and styles.
Brewery Arts Centre, Highgate, Kendal, Cumbria (0539 25133), free, until Nov 7.

LUBAINA HIMID: Retrospective of the last 10 years' work by an acclaimed black artist.
Rochdale Art Gallery, Esplanade, Rochdale (0706 342154). Mon-Fri 10-5pm, Wed 10-1pm, Sat 10-4pm, free, until Nov 7.

HELEN CHADWICK: Recent installations by a nominee for this year's Turner Prize.
Mappin Art Gallery, Weston Park, Sheffield (0742 726281). Mon-Sat 10-5pm, Sun 2-5pm, free, until Oct 17.

OSBERT LANCASTER: Original cartoons describing the life and times of Maudie and Willy Littlehampton.
Littlehampton Museum, 12a River Road, Littlehampton, West Sussex (0903 71613), Tues-Sat 10.30-1pm and 2-4pm, free, until Oct 17.

JOHN BANTING (1902-1972): Retrospective of work by arguably the finest artist among Britain's card-carrying Surrealists.
Hastings Museum and Art Gallery, Cambridge Road, Hastings (0424 435952), Mon-Sat 10-1pm and 2-5pm, Sun 3-5pm, free, until Oct 18.

KENNETH AND MARY MARTIN: A show surveying the career of two dedicated constructivist artists, some of whose works were dictated by chance.
Annely Jude Fine Art, 11 Tottenham Mews, London W1 (01-637 5517), Mon-Fri 10-6pm, Sat 10-1pm, free, until Oct 31.

AXEL WOLKENHAUER: Recent paintings by a German artist resident in Britain.
Dorset County Museum, Dorchester, Dorset (0305 62735), Mon-Sat 10-5pm, free, until Oct 24.

THE SELF PORTRAIT: 61 works by contemporary artists from Cairo to Ken Kiff.
Artsite Gallery, 1 Pierrepont Place, Bath (0225 61659), Tues-Sun 10.30-7pm, free, until Oct 25.

WALKS

THE FAMOUS SQUARE MILE: meet St Paul's tube, 11am, £2.25.

THE HAUNTED CITY: meet St Paul's tube, 7.30pm, £2.25.

A CITY IN THE BLITZ: meet Westminster tube, 2.30pm, £2.50.

LONDON'S ANCIENT TAVERNS: meet Blackfriars tube, 7pm, £2.50.

ALLEYS AND COURTYARDS OF THE CITY: meet Mansion House tube, 11am, £2.25.

SAXON, VIKING & NORMAN LONDON: meet Museum of London, 2.30pm, £3.

OTHER EVENTS

ARCHAEOPTERIX – THE FEATHERS CONTINUE TO FLY: Short, humorous and lively performances of a new play about the archaeopterix fossil – is it real or a fake?
National History Museum, Cromwell Road, London SW7 (01-589 6323). Today, Sat, Sun then Oct 10, 11, 15-18, 22-Nov 1, Mon-Sat every hour from 11am-2pm, Sun every hour 1.30-4.30pm. £2 (child £1).

MUSEUM OF LONDON WORKSHOPS: First of a series of informal lunchtime meetings with specialist staff to examine objects from the collections at close quarters. Today Identifying the Source of Pottery with Barbara Davies.
Museum of London, London Wall, London EC2 (01-600 3699), 1.10pm, free.

SOUTH WESTERN DAIRY SHOW: All-breeds dairy show with the South West Dairy Farmer of the Year competition and Young Farmer's Calf Show.
Royal Bath and West Show Ground, Shepton Mallett, Somerset (0749 82211). 8.30am-5pm, £4 (child £2, under-fives free).

THE FRAMPTON FLORA: 300 wild flower paintings by the ladies of the Clifford family at Frampton-on-Severn in the 1840s discovered in the family attic in 1982.
Cheltenham Art Gallery & Museum, Clarence Street, Cheltenham (0242 237431). Mon-Sat 10-5.15pm, until Nov 7. Talk by Richard Mabey today 12.45pm, free.

INAUGURAL CONCERT IN ST MARYLEBONE CHURCH: To celebrate the new Rieger Organ, a joint programme between the Royal Academy of Music and the church including Poulenc's Organ Concerto and Benjamin Britten's Festival Te Deum.
Marylebone Church, Marylebone Road, London NW1 (info 01-741 0404). 7.30pm, £10.

BETHNAL GREEN AUTUMN AFTERNOONS: Special sessions for parents with pre-school age children looking at objects in the museum, playing, making items, reading stories.
Bethnal Green Museum of Childhood, Cambridge Heath Road, London E2 (01-980 2415), 2pm, free.

IMPORTANT PLACES: Poetry readings to mark the publication of the September issue of Poetry Review – a political issue – with Carol Rumens, Gavin Ewart and David Solomon on guitar.
The Poetry Society, 21 Earls Court Square, London SW5 (01-373 7861), 7.30pm, £2.50.

BOOKINGS

FIRST CHANCE

BELFAST FESTIVAL: Concerts include Fidelio, with Josephine Barstow and Neil Howlett, Ulster Orchestra and Belfast Philharmonic; 40th anniversary concert of Studio Symphony Orchestra; James Galway with Phillip Moll; one-man show on Gershwin by Richard Rodney Bennett; Stockhausen's Stimmung by Songcircle under Gregory Rose Nov 10-28. Postal booking open, counter/phone booking Oct 19.
Festival Office, 25 College Gardens, Belfast (0232 665577, cc 0232 666321/247728).

MONTREAL SYMPHONY ORCHESTRA: London première of Morel's Bordel, with Bartok's Concert for Orchestra, and Brahms's Concerto No 1. With Barry Douglas (soloist), conducted by Charles Dutoit. Nov 11.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800, info 01-928 3002). Advance booking open, general booking Oct 6/7.

LETTICE AND LOVAGE: New Peter Shaffer comedy about an encounter between two ladies, starring Maggie Smith and Margaret Tyzack. Cast includes Richard Pearson, Joanna Doubleday, Bruce Bennett, Barbara Lewis and Michael Wisher. Opens Oct 27.
Globe Theatre, Shaftesbury Avenue, London W1 (01-437 1592).

LAST CHANCE

IOU THEATRE: Photos of one of Britain's most imaginative, contemporary theatre companies; scenes from The Sea Saw Red, The Lost Wax Process and A Second Soaking. Ends Sun.
National Museum of Photography, Prince's View, Bradford (0274 727488).

MARKING TIME: Exploration of the photo as a historical document from early portraits and street scenes to work by contemporary artists and students. Until Sun.
Museum of London, London Wall, EC2 (01-600 3699).

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Richard Williams; Dance: John Percival; Galleries: David Lee; Walks and Talks: Greta Carslaw; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

BEST SELLING BOOKS

For the week ending Sept 26

FICTION			
1	Hot Money, Dick Francis	Michael Joseph	£10.95
2	Chatterton, Peter Ackroyd	Hamish Hamilton	£10.95
3	The Colour of Blood, Brian Moore	Cape	£10.95
4	The Book and the Brotherhood, Iris Murdoch	Chatto	£11.95
5	A Friend From England, Anita Brookner	Cape	£ 9.95
NON-FICTION			
1	This 'n' That, Bette Davis	Sidgwick	£12.95
2	Behind the Wall, Colin Thubron	Heinemann	£10.95
3	Tears Before Bedtime, Barbara Skelton	Hamilton	£12.95
4	The Life of Kenneth Tynan, Kathleen Tynan Weidenfeld		£16.95
5	Danziger's Travels, Nick Danziger	Grafton	£14.95
PAPERBACKS			
1	Floyd on France, Keith Floyd	BBC	£ 6.95
2	Perfume, Patrick Suskind	Penguin	£ 3.95
3	Augustus Carp Esq by Himself	Penguin	£ 2.50
4	Roger's Version, John Updike	Penguin	£ 3.95
5	Maus, Art Spiegelman	Penguin	£ 5.95
6	Raven in the Foregate, Ellis Peters	Futura	£ 2.50
7	A Perfect Spy, John le Carré	Coronet	£ 3.50
8	The Adventures of Goodnight and Loving, Leslie Thomas	Penguin	£ 2.95
9	Backcloth, Dirk Bogarde	Penguin	£ 3.50
10	The New 'E' For Additives, Maurice Hanssen Thorsons		£ 3.50

Source: Hatchards, 187 Piccadilly, London W1

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 638 8891/8319 8795 Ten'l 7.45 CHAMBER ORCHESTRA OF LONDON. Philip Ledner (cond)

ROYAL FESTIVAL HALL 01-928 3191 CC 928 8800 Tonight 7.30 pm. PHILHARMONIA Giuseppe Sinopoli Mahler: Symphony No.9

OPERA & BALLET

COLISEUM 8 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA Ten'l 7.30 The Pearl Fishers. Tomor 7.30 Pacific Overtures.

ROYAL OPERA HOUSE 240 1066/1911. Story info 836 6903. S CC. 48 amphi seats avail on the day. Ten'l 7.30 THE ROYAL OPERA La Boheme. Tomor 6.30 Tannhauser.

SADLERS WELLS 278 8916 First Call CC 24hr 7 day 240 7200 Until Oct 10. Eves 7.30 pm Sat Mat 2.30 pm. ROYAL THAI CLASSICAL DANCERS AND MUSICIANS.

THEATRES

ADELPHI 836 7611 or 240 7913 /4 CC 741 9999/ 836 7358/ 379 4444 Grp Sales 930 6123 First Call 24hr cc 240 7200 (no bkg fee) NOW BOOKING TO APRIL 2 ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00 "THE HAPPIEST SHOW IN TOWN" S Express THEATRE AIR CONDITIONED

ALBERY 836 3878 CC 379 6565/ 4444 Open All Hrs/240 7200/ 741 9999 Group 836 3962 MARTIN SHAW "A PERFORMANCE OF POWER, ACHIEVEMENT & DISTINCTION" BBC GAYLE HUNNICUTT JAMES B. SIKKING Lieutenant Howard Hunter of "Hill Street Blues" "Excellently plays the sheriff, chief" Ets THE BIG KNIFE "RAZOR-SHARP DRAMA" N of W "YOU MUST SEE THIS PLAY....IT LIFTS ONE'S HEART TO SEE SUCH ACTING IN THE WEST END" S.Tms Eves 8.0. Thu mat 3.0. Sat 5.0 & 8.15

ALBYCH 01 836 6404/0641 cc 01 379 6233 01 741 9999 JULIE COVINGTON SUSAN ENGEL HARRY TOWB in NEIL SIMONS BRIGHTON BEACH MEMOIRS Directed by MICHAEL BLAKEMORE A National Theatre Production "Humour at its best, a rich and loving celebration" Daily Mail "A beautifully shaped family comedy" Times " It will run for a long time" Time Out Eves Mon - Fri 7.30 Mats Weds 3.0 Sats 5.00 & 8.00 Fri's Cut 24 hr 7 day cc 01 240 7200 (no bkg fee) Open All Hours 379 4444 (no bkg fee) Grp Sales 01 930 6123. OVER 200 PERFORMANCES LAST FOUR WEEKS

ALDWYCH 01 836 6404/0641 cc 379 6233/741 9999 First call 240 7200 (bkg fee) FROM 3 NOV FIRST & LIMITED SEASON ONLY MICHAEL GAMBON in The National Theatre production of A VIEW FROM THE BRIDGE By Arthur Miller Directed by Alan Ayckbourn Red Price Previews from Oct 28 Mon-Fri 7.30. Sats 5.00 & 8.30

AMBASSADORS 01-836 6111/2 cc 836 1171 First Call (24 hrs/7 days) 240 7200 (bkg fee). Eves 7.30. Wed mat 3. Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner of 4 "BEST PLAY" awards. Some tickets avail Mats NOW BOOKING TO MARCH '88

APOLLO Shaftesbury Ave. 437 2663 cc 434 3698 First Call 240 7200 (bkg fee) CCTB 741 9999 (No bkg fee) Group Sales 930 6123 DOROTHY TUTIN EILEEN ATKINS SIAN PHILLIPS in THURSDAY'S LADIES are "TRIUMPHANT" Times "SUPERB" Standard "SUPERLATIVE" S.Tel Eves 8.00 Sat 5.30 & 8.30 Mats Thurs 3.00

APOLLO VICTORIA 55 £28 0660 CC 630 6262 Party Bkgs 828 8189 CC 1st Call 240 7200 Open All Hours 379 4444/ K Prowse 741 9999 Grps 930 6123 Eves 7.45 Mats Tue & Sat 3.0 "AMAZING" Times STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN SOME SEATS AVAIL THIS WEEK DAP's £8 on Tues Mats NOW BOOKING TO MARCH 88

BARBICAN THEATRE 01 638 8891 cc 01 628 8795 (10am-9pm) ROYAL SHAKESPEARE COMPANY Today 2.00 & 7.30 - final perfs ROMEO & JULIET 'Cracking Stuff' City Limits THE BALCONY Tri. Sat. THE WINTER'S TALE Opens 8 Oct. THE PIT FINAL PERFS (ent'l 7.30 TWILIGHT by David Lan. THE STORM final perfs Fri. Sat - final perfs. Students £4.50 in advance. DEATHWATCH/THE MARDI by Jean Genet from 12 Oct.

BOULEVARD, Walker Court, Brewer St. W1 437 2661 cc 741 9999 THE KING'S HEAD THEATRE Production of DIARY OF A SOMEBODY Joe Orton's Diaries Dramatised by John Lyon Mon-Sat 7.30 Fri & Sat Late Night 10.30 "Very Rude, Very Funny" T. Out

CAMBRIDGE THEATRE Earlham St. WC2 Box office & CC 01-379 5299 & CC (no bkg fee) 1st Call 24hr/7 day 240 7200/CCTB 741 9999 & Open All Hours (bkg fee) 379 4444. LULU GEORGE COLE in THE MUSICAL PETER PAN "TRIUMPHANT AMERICAN MUSICAL" S Tele From Nov 6 - for limited season only

CHRIST CHURCH SPITALFIELDS Commercial St. E1 (01) 242 7040 The National Youth Theatre presents TROILUS AND CRESSIDA Last 2 perfs Tonight & Tomorrow at 7.00 Sponsored by Sainsbury's

COMEDY 01-930 2578/8778 CC 839 1438 CC (with bkg fee) 1st Call 240 7200/CCTB 741 9999/ Open All Hours 379 4444 Group Sales 01 930 6123. Eves 8.00 Mats Wed 3.00 & Sat 5.00 "THIS BRICKTESTLE SHOW" Time GROUCHO "Frank Ferrante delicious" S Tel GROUCHO "Les Marrons delicously funny" Std GROUCHO "The Rare few fun" D.Exp

COTTESLOE 'S' Box Office 928 2252 CC (National Theatre's small auditorium) Ten'l 7.30 BRIAN TEARS a new play by Peter Gill. Tomor 7.30. Sat 2.30 & 7.30 TWO TARS MIME. Today 6pm Cottesloe. VISITING SOUP as main Platform perf. All tkts £2.

CRITERION S 930 3216 CC 379 6565/ 379 4444/741 9999. Group 836 3962. Eves 8. Thur mat 2.30. Sat 5.30 & 8.30 "BRITISH FARCE AT ITS BEST" D Mail The Theatre of Comedy Company DAVID JACK McCALLUM SMETHURST ERIC SYKES RUN FOR YOUR WIFE! LONDON'S LONGEST RUNNING COMEDY Written and directed by RAY COONEY Over 1,800 side-splitting perfs "UNMISSABLE FOR LIFE" S. Ex

DOMINION THEATRE 580 8845 580 9562. Tel CC bkgs FIRST CALL 24hr 7 day cc 836 2420 NO BOOKING FEE CC 741 9999 (no bkg fee) OPEN ALL HOURS 379 4444 (no bkg fee) Grp Sales 930 6123 DAVE CLARK's TIME THE ULTIMATE EXPERIENCE DAVID CASSIDY AS 'THE ROCK STAR' THE PORTRAYAL OF 'AHASH' BY LAURENCE OLIVIER Mon-Fri 7.30 Sat 4 & 8.15. SPECIAL DISCESSIONS at £7 all perfs except Fri & Sat eves for OAP's, UB40's, students & under 16's at all times. 2nd (Sat - noon) SEATS AVAIL FOR WEST END'S NOW BOOKING TO APRIL '88

DONMAR WAREHOUSE 240 8230 cc 24hr 379 6565/4444 PERSONAL PICK OF THE PRINCE 18 Sep 7.15 Innocent Erendira/9.15 Bleakpo/11.15 Brown Sugar.

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108 01-240 9066/7 First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee) Open All Hours 01 379 4444 (no bkg fee) Denis Norman's 42ND STREET A SHOW FOR ALL THE FAMILY Winner of all the best Musical Awards for 1984 voted BEST MUSICAL STANDARD DRAMA AWARDS voted BEST MUSICAL LAURENCE OLIVIER AWARD voted BEST MUSICAL PLAYS & PLAYERS LONDON THEATRE CRITICS AWARD Evgs 8/2 Mats Wed 3.0. Sat 5.0 & 8.30 Reduced price mat Weds. Students and OAP's standby. Group Sales 930 6123 4TH GREAT YEAR

DUKE OF YORKS 836 5122 cc 836 9837 379 4444 24hr cc 240 7200 741 9999 AGATHA CHRISTIE'S Classic Thriller AND THEN THERE WERE NONE Eves 8 Mats Thu 3 Sat 5 RED PRICE PREVS NOW! Opens 7 Oct. 7pm

FORTUNE 836 2238 CC 741 9999/240 7200 (bkg fee). Prevs 14, 15 Oct. Opens 16 Oct Lulu Michel Rose AFTER THE SHOW Starring Christopher Biggins Tim Flavin Colette Gleeson Kelly Hunter Dilys Watling & their guest Helen Ledgerton. Tue-Fri 11pm. Sats 11.15pm Suns 3pm & 7.50pm.

FORTUNE THEATRE 836 2238 cc 741 9999 Evgs Mon-Fri 8pm Sat 8.30 Mat Thurs at 3pm/Sat 5pm and Peter Howitt in the Laugh New Production of BABES IN THE WOOD with Special Guest Star BOB HULL & DEU Major CC accepted. First Call 24 hr 7 day cc bkgs. 01-240 7200 Open All Hours 01-379 4444 CCTB 01-741 9999 (no bkg fee) Group Sales 01-930 6123 Special Party Concessions apply Box Office.

LYRIC HAMMERSMITH 01 741 2311. Eves 7.45pm Mats Wed 2.30pm Sat 4pm. Last few days INCREDIBLE by Marivaux. Previews from 8 Oct Hellman's THE HYPOCHONDRIAC. Opens 13 Oct 7pm. LYRIC STUDIO Eves 8pm THE LIGHT OF DAY by Graham Swannell.

LYRIC THEATRE Shaftesbury Ave. W1 Box Office 01 437 3686/01 734 5166 RUSS ABBOT in ONE FOR THE ROAD by NELL RUSSELL OPENS 21st OCT @ 7.00 Reduced Price Previews From Oct. 14. Mon. - Fri. 7.30 Sat. 5.0 & 8.15. Mats. Wed. 3.00. First Call 24hr. 7 day cc

TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

BBC1

6.00 Ceefax AM.
6.35 Edgar Kennedy in What Fur (b/w). **6.55** Weather.
7.00 Breakfast Time with Frank Bough, Sally Magnusson and Jeremy Paxman. National and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25**. Plus, overnight news from the Labour Party Conference in Brighton.
8.40 Open Air. Viewers comment on last night's television programmes. To participate ring 061-814 0424. **8.55** Regional news and weather.
9.00 News and weather **9.05** Neighbours (r).
9.35 Labour Party Conference 1987. Live coverage of the proceedings at Brighton. Includes news and weather at **10.00**.
10.30 Children's BBC. Andy Crane with programme news and birthday greetings followed by Play School
10.55 Five to Eleven. A thought for the day from Dana Quick **11.00** News and weather **11.05** Labour Party Conference 1987. Further coverage of the fourth day's proceedings. Includes news and weather at **12.00**.
12.30 Open Air presented by Eamonn Holmes and Susan Rae. Programme makers meet their critics **12.55** Regional news and weather.
1.00 One O'Clock News with Philip Hayton. Weather **1.30** Neighbours.
1.50 International Golf: The Dunhill Cup. The world professional team championship from St Andrews featuring players from 16 nations playing for prize money worth more than a million dollars.
3.50 Wizbit with Paul Daniels (r). **4.05** Batty Adventures **4.20** Beat the Teacher. Quiz game presented by Bruno Brookes **4.35** Thundercats.
4.55 Newsround with Roger Finn, Helen Rollason and John Craven **5.05** Blue Peter. Caron Keating reports from Moscow's Great Synagogue, the Al-Bukhary Mosque in Samarkand and the Cathedral of the Assumption in Zagorsk. Plus, a performance by the Royal Thai Classical Dancers. **5.35** The Flintstones.
6.00 Six O'Clock News with Sue Lawley and Nicholas Witchell **6.35** London Plus.
7.00 Top of the Pops introduced by Mike Smith and Gary Davies.
7.30 EastEnders. Dr Legg is concerned about Lou's interest in Pete's stall and Angie goes on a shopping spree. (Ceefax)
8.00 Tomorrow's World includes a report from Britain's main satellite receiving station at Goonhilly and news of a new anti-theft device for cars.
8.30 Only Fools and Horses. . .Trigger's niece arrives on the scene and Rodney and Del become rivals in love. But was Del wise to tell her he was once a paratrooper? (r). (Ceefax)
9.00 Nine O'Clock News with Martyn Lewis and Andrew Harvey. Regional news and weather.
9.30 Blackadder the Third. As revolution sweeps France with the aristocrats losing their heads, Blackadder becomes fed up with the wave of Francophile fever that is spreading through London and the hero-worshipping of the Scarlet Pimpernel. But a £1,000 wager soon turns him into Le Adder Noir. (Ceefax).
10.00 Conference Question Time. Sir Robin Day's guests in Brighton are Lord Young and MPs Charles Kennedy, Ken Livingstone and John Smith.
11.00 The Untouchables (b/w) Agent Eliot Ness investigates bootlegging in 1933 Chicago. Starring Robert Stack and, tonight, Cameron Mitchell. The narrator is Walter Winchell.
11.50 Weather.

BBC2

6.55 Open University: Is Social Science Really Necessary? Ends at **7.20. 8.00** Ceefax.
9.25 Daytime on Two: learning to ski in Austria **9.42** Media studies **10.15** Baked beans **10.38** Scientists **11.00** Thinkabout **11.15** Above and below a city street **11.35** With Everton football fans in the Netherlands.
12.05 Evolution **12.25** The function of art in war **12.50** Microtechnology **1.20** For the very young **1.38** Sounds heard on a building site **2.00** News and weather **2.02** Harvesting grain.
2.15 Labour Party Conference 1987. Coverage of the afternoon session in Brighton. Includes news and weather at **3.00** and **3.50**.
3.55 International Golf: The Dunhill Cup. The opening matches in the world professional three-man team event at St Andrews.
5.40 Off the Course. Gordon Hewitt talk to Lee Trevino about his life on and off the golf course (first shown on BBC Scotland).
6.00 Battlestar Galactica. Part two of the adventure *The Gun on Ice Planet Zero*.
6.30 Starshot. The last quarter-final of the *Daihatsu Pro-Celebrity Championship*. Mike Smith and the Commonwealth Games champion Ian Peel meet Anthony Andrews and former world and European champion, Duncan Lawton.
7.20 Miniature Worlds. The wildlife of a rubbish tip. (Ceefax)
7.30 Ebony includes a report from Chicago on the battles being waged between black- and white-owned hair care companies.
8.00 Call My Bluff.
8.30 Top Gear includes a report from Sue Baker at the Togliatti car factory in central Russia.
9.00 Moonlighting. The principals of the Blue Moon detective agency investigate the possible murder of a disc jockey (r).
9.50 40 Years at the ICA. Highlights of the music and dance celebrations for the 40th anniversary of the Institute of Contemporary Arts.
10.30 Newsnight **11.25** Weather.
1.30 One in Four. The first of a new magazine series for disabled people and their families. Ends at **12.05**.

ITV/LONDON

6.00 TV-am introduced by Kay Burley and Mike Morris. News at **6.00** and **6.30**; weather at **6.28** and **6.58**; financial news at **6.35**; sport at **6.40**; and exercises at **6.55**.
7.00 Good Morning Britain presented by Anne Diamond and Richard Keys. News at **7.00, 7.30, 8.00, 8.30** and **9.00**; cartoon at **7.20**; sport at **7.40**; and pop music at **7.55**. After Nine includes Claire Rayner discussing mixed marriages.
9.25 Thames news headlines **9.30** Chain Letters. Word game presented by Jeremy Beadle **10.00** Santa Barbara. Glossy American soap **10.25** News headlines **10.30** The Time. . .The Place. . . Mike Scott chairs a discussion on standards of service in this country.
11.10 Puddle Lane. Puppet series. With Neil Innes. **11.25** Thames news headlines **11.30** Look Good, Feel Great. This week's health magazine programme focuses on beauty **12.00** The Sullivans.
12.30 News with Julia Somerville **12.50** Thames news.
1.00 Falcon Crest. Drama series set in California vineyard country. Starring Jane Wyman and Cesar Romero **1.55** Home Cookery Club. Blackberry Batter Pudding. **2.00** That's My Dog. Canine quiz and aptitude test presented by Derek Hobson.
2.30 All Our Yesterdays. Bernard Braden looks back at the events of the autumn of 1962. **3.00** Take the High Road. **3.25** Thames news headlines **3.30** Sons and Daughters.
4.00 Flicks. Christopher Lillicrap and the story of the *Napping House*. **4.10** The Adventures of Tintin **4.20** Chish 'n' Fips (r). **4.45** Professor Lobster travels back in time to the heyday of the Crystal Palace.
5.18 Snooker. Quarter-final action in the Fidelity International.
5.45 News with Alastair Stewart
6.00 Thames news.
6.25 Help. Hilary Sadler of the Vegetarian Society explains about the Great British Meat Out.
6.35 Crossroads.
7.00 Emmerdale Farm. Joe is in need of Ruth's help following an horrific accident.
7.30 Only When I Laugh. Comedy series set in the men's ward of a hospital. Starring James Bolam, Peter Bowles and Christopher Strauli (r).
8.00 Strike It Lucky. Quiz game using the latest technology. Presented by Michael Barrymore.
8.30 This Week: Battle For the Bottom. The story of the merger of *The Star* newspaper with *Sunday Sport*, including interviews with members of the new management team, the journalists who are hoping to make the recipe work and with those who have left in disgust.
9.00 The Equalizer. McCall confronts a violent vigilante group. (Oracle)
10.00 News at Ten with Alastair Burnet and Carol Barnes. Weather followed by Thames news headlines.
10.30 The City Programme includes an investigation into Eurotunnel's efforts to raise £750 million; and the reasoning behind Rupert Murdoch's move into Pearson.
11.00 Snooker. The Fidelity International.
12.15 Prisoner: Cell Block H. Drama series set in an Australian women's prison.
1.00 A Problem Aired. Late night counselling for Londoners.
1.40 Jessie. The first of a new police psychologist series, starring Lindsay Wagner.
2.30 News headlines followed by Too Close For Comfort. Comedy.
3.00 The New Avengers. Steed, Purdey and Gambit investigate two violent incidents separated by several years.
5.00 ITN World News **5.30** CNN Headline News. Ends at **6.00**.

CHANNEL 4

9.30 Schools.
12.00 Business Daily. Business and financial news service.
12.30 Just 4 Fun. Three short programmes for young children.
1.00 Powerbase. The second of five Open College programmes examining electricity. Today – how electrons are made to do work and an explanation of George Ohm's law. (Oracle)
1.30 The Business of Excellence. *Programme two of the Open* College series aimed at senior and middle management (r). (Oracle)
2.00 Snooker. Quarter-final action in the Fidelity International.
2.30 Channel 4 Racing from Newmarket. Brough Scott introduces coverage of the Main Reef Stakes (2.35); the Bloodstock and General Insurance Stakes (3.05); and the Jocky Club Cup (3.40).
4.00 Snooker. Further coverage of the Fidelity International.
5.00 Marco Polo. Episode four of the serial based on the life of the Venetian adventurer (r).
5.00 Conference Report. Glyn Mathias reviews the day's proceedings at the Labour Party Conference in Brighton.
6.30 Cafe. A surrealistic film illustrating the awesome power of a volcanic eruption (r).
7.00 Channel 4 News with Trevor McDonald and Nicholas Owen.
7.50 Comment and Weather.
8.00 Equinox: Malltime. (see Choice)
9.00 Big George is Dead, by Michael Abbensetts. (see Choice)
10.05 *My Brother Tom*. Episode one of a two-part Australian drama about family feuds in a small township split by religion. Starring Gordon Jackson and Keith Michell.
11.55 First Frame: Liebe Mutter. A young German computer trainee arrives in London to attend a symposium and meets a Scotsman. Directed by Michael Caton Jones.
12.45 Film: Il Prato (1979) starring Michele Placido. Drama, set in Tuscany, about a romantic relationship between a visiting Milanese lawyer, a clerk and her former lover. Directed by Paolo and Vittorio Taviani. Ends at **2.55**.

Shopper's Disneyland

TELEVISION CHOICE

● There are more enclosed shopping centres in the United States than schools, hospitals, hotels or cinemas. The Americans call them malls and Malltime (Channel 4, 8.00pm) takes a look at them. They began in the early 1950s, spawned by the movement of people out of towns and cities, rising incomes and the rapid increase in car ownership. There were high-minded hopes that the malls would develop into wider social and cultural centres. The reality has been rather different. The malls are peopled *either by bored young* girls ("mall rats") or self-styled credit card junkies. The malls are a shopper's Disneyland, creating their own fantasy world. One mall has a chapel, reaching out to the mindless spenders and trying to save their souls. If one woman is to be believed, the evangelists had better move quickly. "American malls", she declares, "are a sign of the decline of Western civilization, one of the clues that Armageddon is right around the corner."

● Launching a series of dramas by black writers and directors, Big George Is Dead (Channel 4, 9.00pm) has Norman Beaton and Rudolph Walker as old friends spending a night in Soho, trying to recreate the glorious memory of their youth in the 1960s. But as the night wears on, it becomes obvious that there can be no going back. The era is as dead as the third friend, Big George, whose funeral opens the play. A study of friendship and loyalty, and how they stand up to changing circumstances, *Big George Is Dead* was written by Michael Abbensetts whose *Empire Road* was a pioneering attempt at situation comedy with black characters.

Peter Waymark

Norman Beaton (left) and R dolph Walker in Big George is Dead: on Channel 4, at 9.00pm

Radio 1

MW (medium wave). Stereo on VHF (see below).
News on the half-hour from **6.30am** until **8.30pm**, then at **10.00** and **12.00** midnight.
5.30 Adrian John **7.00** Mike Smith's Breakfast Show **9.30** Simon Bates **12.30** Newsbeat (Ian Parkinson) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes **7.30** Janice Long **9.00** Peeling Back The Years (John Peel with John Walters) **10.00-12.00** Andy Kershaw. **VHF** Stereo Radios 1 and 2: **4.00am** As Radio 2, **10.00pm** As Radio 1 **12.00-4.00am** As Radio 2

Radio 2

MW (medium wave). Stereo on VHF (see Radio 1)
News on the hour Sports Round-up **8.50am**
4.00am Bill Rennells **5.30** Ray Moore **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05** David Jacobs **2.05** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **7.00** Wally Whyton presents 'Country Club' **9.00** Rhythm and Blues **10.00** Ken Dodd's Palace of Laughter **10.30** Star Sound Cinema **11.00** Brian Matthew **1.00** Charles Nove **3.00-4.00** A Little Night Music

WORLD SERVICE

All times GMT. Add an hour for BST.
6.00am Newsdesk **6.30** London Matin **7.00** News **7.09** Twenty-Four Hours **7.30** The Best of British **7.45** Network UK **8.00** News **8.09** Reflections **8.15** Country Style **8.30** John Peel **9.00** News **9.09** Review of British Press **9.15** World Today **9.30** Financial News **9.45** On God's Service **10.00** News **10.01** The Savoy Operas **10.30** Summer Lightning **11.00** News **11.09** News About Britain **11.15** New Ideas **11.25** Letter from England **11.30** Londres Midi **12.00** Radio Newsreel **12.15** Mittwirsch 2 – Top Twenty **12.45** Sports Roundup **1.00** News **1.09** Twenty-Four Hours **1.30** Network UK **1.45** Spinners and Friends **2.00** Outlook **2.45** Write On. . **3.00** Radio Newsreel **3.15** The Pleasure's Yours **4.00** News **4.09** Commentary **4.15** Peaceful Solutions **4.45** World Today **5.00** News **5.09** Letter from England **5.45** Londres Sur **6.30** Heute Aktuell **6.00** News **6.09** Twenty-Four Hour **6.30** Business Matters **9.00** News **9.01** Book Choice **9.05** In the Meantime **9.15** Jolly Good Show **10.00** News **10.09** World Today **10.25** Letter From England **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** Commentary **11.15** Merchant Navy programme **11.30** Time For Verse **11.40** Farming World **12.00** News **12.09** News *About Britain* **12.15** *Radio Newsreel* **12.30** Music Now **1.00** News **1.01** Outlook **1.30** Spinners and Friends **1.45** Book Choice **1.50** In the Meantime **2.00** News **2.09** Review of British Press **2.15** Persons Grata **2.30** Sold at 75 **3.00** News **3.09** News About Britain **3.15** World Today **3.30** Business Matters **4.00** Newsdesk **4.30** Six Four Eight **4.35** Financial News **4.45** Morgenmagazin **5.45** World Today

Radio 3

6.35 Open University: State and Society
6.55 Weather **7.00** News
7.05 Morning Concert: Delius (Marche caprice: RPO), Beethoven (Variations on Bei Männern, welche Liebe; Yo-Yo Ma, cello, and Emanuel Ax, piano), Mozart (Symphony No 41: Prague CO) **8.00** News
8.05 Morning Concert (contd): Sullivan (Overture di Ballo: RPO), Chopin (Four Studies Op 25, Nos 9 to 12: Louis Lortie, piano), Debussy (Nocturnes: Ambrosian Chorus, with LSO)
9.00 World Service News
9.10 This Week's Composer: Carl Maria von Weber. Grand duo concertant, 1816 (Richard Stoltzmann, clarinet with Emanuel Ax, piano), Polacca brillante, *1819 (Paul Crossley, piano)*, Act 2 finale of Der Freischütz (Dresden State Orchestra under Kleiber, with cast including Theo Adam, Peter Schreier)
10.00 Enesco and Ysaye: Sherban Lupu (violin), Claude Cymerman (piano). Enesco (Sonata in A minor, Op 25 No 3), Ysaye (Solo Sonata No 3, Ballade), Saint-Saens (Etude en forme de valse, arranged by Ysaye)
10.45 Kertesz conducts Brahms: *LSO play Serenade No 1*
11.35 Six Continents: foreign radio broadcasts
11.55 BBC Welsh SO under Simon Joly, with Melissa Phelps (cello). Martin ("the Cello Concerto, and the overture Athalie)
1.00 News
1.05 Birmingham Lunchtime Concert: Philip Mead (piano) plays Mozart's Sonata in E flat major, K 282: Berio's Sequenza 1V: Messiaen's Le Ionot; and Liszt's Il penseroso: St Francois de Paule marchant sur les flots
2.00 Shostakovich and Bridge: Borodin String Quartet play Shostakovich's Quartet No 8, and Bridge's Quartet No 3
2.55 Haydn: a performance of The Creation. Sung in German. Mogens Wöldike conducts the Danish Radio SO. The soloists are Elsie Morison, Alexander Young and John Holmes
5.00 World Service News
5.10 Mainly for Pleasure: Jeremy Siepmann presents a selection of recorded music
6.25 Bandstand: Williams Fairey Engineering Band under Roy Newsome. Eric Ball's Festival Music **6.55** News
7.00 L'Italiana in Algeri: two-act comic opera by Rossini. Recorded in the Vienna State Opera. Sung in Italian. Claudio Abbado conducts Chorus and Orchestra of the Vienna State Opera. Cast includes Patrizia Pace, Anna Gonda, Alessandro Corbelli, Ruggero Raimondi, Franco Loparido, Agnes Baltsa and Enzo Dara. Act one. At **8.15**, an interview with Dr Klaus Helmut Dreser, Intendant of the Vienna State Opera; plus Christopher Norton-Welsh on Abbado's directorship at Vienna
8.20 Opera from Vienna: the second act of L'Italiana in Algeri
9.40 Maggie Cole: harpsichord recital. Couperin's Ordre No 7; Balbastre's La Malesherba; and Duphly's Le Pothouin
10.15 Music in Our Time: first in new series. Introduced by Roger Wright. Cornelius Cardew (Paragraph 1. The Great Learning: Scratch Orchestra), Gavin Bryars (Effarene: Nicole Tibbels, soprano; Mary King, mezzo; Music Projects/London under Richard Bernas); plus keyboard pieces by Chris Newman, Gerald Barry, Richard Barrett, Robin Holloway, James Dillon, Howard Skempton, Roger Redgate, Michael Finnissy, John Tavener and Judith Weir. Performed by Michael Finnissy, piano
11.40 Music and Sweet Poetry: Consort of Musicke under Anthony Rooley perform madrigals by Francis Pilkington, including O softly singing lute; Care for thy soul; Crowned with flowers; and Surcease you youthful shepherdesses
11.57 News **12.00** Closedown

Agnes Baltsa: Rossini opera on Radio 3, 7.00pm

Rowan Atkinson: on BBC1, at 9.30pm

BBC1 WALES 6.35pm-6.00 Wales Today 6.35-7.00 Gardening Together 11.50-11.55 News and weather. SCOTLAND 6.35pm-7.00 Reporting Scotland. NORTHERN IRELAND 6.35pm-5.40 Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 Ye Tell Me That 8.30-9.00 The Candy-Striped Tiger 11.50-11.55 News and weather. ENGLAND 6.35pm-7.00 Regional news magazines.

ANGLIA As London except:12.50pm News 1.00-2.00 Outsiders 6.00-6.35 About Anglia 7.00-8.00 Magnum 10.30-11.00 Jo 12.15am Dominic 1.15-2.30 Glastonbury Festival 3.00 Film: Shampoo 5.00 California Highways 5.30 Different Strokes 6.00 Closedown.

BORDER As London except:12.50pm News 1.00-2.00 Blacke's Magic 3.00 Clegg's People 3.30-4.00 Young Doctors 5.00-5.35 Lookaround 10.30-11.00 Starring... the Actors 12.15am Closedown.

CENTRAL As London except:12.00-12.30pm Young Doctors 12.50 News 1.00-1.35 Blacke's Magic 5.00-5.35 News 10.30-11.00 ECO 12.15am Central Sportsworld 1.15 Euro Cops 2.15 Dateline Thursday 3.15 News, Jobfinder.

VARIATIONS

CHANNEL As London except:12.00-12.30pm Young Doctors 12.50 News 1.00 Recollections 1.30 Country Practice 2.00-2.30 Sullivans 3.00-3.30 *Child's Play* 5.00 *Channel Report* 5.30-6.35 Home Cookery 10.30 Prisoner: Cell Block H 11.30 Snooker 12.15am Wendy Jackson 12.30 Man in a Suitcase 1.15 Closedown.

GRAMPIAN As London except:12.50pm News 1.00-2.00 Outsiders 3.30 Smurfs 3.45-4.00 Trang Trang 5.00-5.35 North Tonight 7.00-7.30 Take the High Road 10.30 America's Top Ten 11.00 Crann Tara 11.30 Snooker 12.15am News, Closedown.

GRANADA As London except:12.50pm Granada Reports 1.00-3.00 Country Practice 3.30-4.00 Young Doctors 5.00 Granada Reports 5.35 This Is Your Right 6.30-7.00 Crossroads 10.30-11.00 9 to 5 12.15am Closedown

HTV WEST As London except:12.50pm News 1.00-1.55 Country Practice 5.00-5.35 News 10.30 West This Week 11.10 TV Weekend Outlook 11.15 Snooker 12.15am Closedown

HTV WALES As HTV West except:5.00pm-5.35 Wales At Six 10.30 Wales This Week 11.00-12.15am Snooker

SCOTTISH As London except:12.50pm News 1.00-2.00 Country Practice 3.00 Human Factor 3.30-4.00 Short Story Theatre 6.00-6.35 Scotland Today 7.00-7.30 Take The High Road 10.30 America's Top Ten 11.00 Crann Tara 11.30 Snooker 12.15am Late Call, Closedown

TSW As London except:12.50pm News 1.00 Airwolf 2.00 Gus Honeybun 2.05-2.30 Different Strokes 5.00 Today 5.25 That's My Dog 6.35 Television 7.35-7.30 Easy Street 10.32 Prisoner Cell Block H 11.30 Snooker 12.15am Postscript, Closedown

TVS As London except:12.50pm News 1.00 Recollections 1.30 Country Practice 2.00-2.30 *Sullivans* 3.00-3.30 *Child's Play* 5.00-5.35 Coast to Coast 10.30 Prisoner: Cell Block H 11.30 Snooker 12.15am Employment Action! 12.20 Man in a Suitcase 1.15 Company, Closedown

TYNE TEES As London except:12.50pm News 1.00-2.00 Yoko Ono 6.00-6.35 Northern Life 10.32-11.00 Film: Edition 12.15am Hymn for All Seasons, Closedown

ULSTER As London except:12.50pm Ulster Newstime 1.00 Family Theatre 1.45-2.00 Cartoons 3.30-4.00 Bygones 6.00 Six Tonight 6.20 Police Six 6.35-6.35 Cartoon 10.30-11.00 Countarpoint 12.15am *Finding Fair Future* 1.15 Newstime, Closedown

YORKSHIRE As London except:12.00-12.30pm Calendar 12.50 News 1.00-2.00 Carson's Law 5.00-5.35 Calendar 10.30-11.00 James Galway Invites 12.15am Jimmy's 1.15 Film: Bittersweet Love 2.55 Jobfinder 3.55 Closedown

S4C Starts:9.30am Schools 12.00 Business Daily 12.30pm Gong Show 1.00 Open College 2.00 Snooker 2.30 Racing 4.00 Snooker 4.30 Hafalabam 4.45 Atiro Amser 4.50 *Straeon y Byd 5.15 Cartoon 5.30* Ourselves and Other Animals 6.00 Brookside 6.30 4 What It's Worth 7.00 Newyddion Saith 7.30 Rosalind a Myrddin 8.00 Cefn Gwlad 8.30 Dosa 9.05 Torri Gwynt 9.35 Hill Street Blues 10.30 Silent Classics* 11.55 Boxom Sarrri 12.15am Labour Conference Report 12.45 Film: Il Prato 2.50 Closedown

Radio 4

LW (long wave). (s) Stereo on VHF
5.55 Shipping **6.00** News Briefing; Weather **6.10** Farming **6.25**
6.30 Today, incl **6.30, 7.30, 8.30, News, 8.45** Business News **6.55, 7.55** Weather **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day
8.42 A Cure for the Serpents by the Duke of Pirajno (9 of 10) **8.57** Weather
9.00 News
9.05 Face the Facts: John Waite with his team of investigators tackle another of your complaints
9.30 The Natural History Programme: Presented by Fergus Keeling, including a report by Anne Blair Gould from Bangkok's fascinating weekend market
10.00 News; Medicine Now: What's new in medical science? With Geoff Watts
10.30 Morning Story: Set a Thief by John Benson. Read by Terry Molloy
10.45 An Act of Worship (s)
11.00 News; Travel; Analysis: Decline or Rise of the Inner Cities. *A review by Peter* Hennessy of the promises made by the Prime Minister on election night regarding the inner cities, and of the progress made
11.47 Australia Bound: Joan Leach introduces extracts from the diary of Richard Watt who sailed for Brisbane in 1854
12.00 News; You and Yours presented by John Howard
12.25 Hoax! Panel game which asks you to spot a lie in the stories told (s) **12.55** Weather
1.00 The World at One
1.40 The Archers **1.55** Shipping
2.00 News; Woman's Hour: Includes an interview with country music singer Tammy Wynette
3.00 News; The Afternoon Play: Webster's Two Hundred by Giles Cole. With Tom Wilkinson and Colin Stinton (see Choice) (s)
4.00 News
4.04 *A Good Read*: Brian Gear invites Penelope Lively and William Nicholson to pick some paperbacks
4.35 Kaleidoscope (repeat of last night's edition)
5.00 PM **5.50** Shipping **5.55** Weather
6.00 News, incl Financial Report
6.30 Counterpoint: A general musical knowlege quiz chaired by Ned Sherrin (s)
7.00 News **7.05** The Archers
7.20 Any Answers: A chance to air your views on some of the subjects raised in last week's 'Any Questions?'
7.30 Education Specials. 2: Education - the Priorities. A discussion within audience at Trevelyan College in the University of Durham on whether Britain's education system is preparing today's young people for life in the 21st century. With Gerry Northam
8.30 A Woman's Place: (3) At Work: Jenny Danks talks to a variety of women about how they organize their lives at home and work
9.00 Does He Take Sugar?: A magazine of interest to the disabled
9.30 The Archive Auction: Writer and broadcaster Hunter Davies delves into the BBC Sound Archives to find Beatles memorabilia and other treasures (s)
9.45 Kaleidoscope: includes comment on the Thailand Festival at the Barbican and Sadler's Wells, and the Leicester production of The Traveller
10.15 A Book At Bedtime Chaff in the Wind. Second of three short stories by H E Bates (s) **10.29** Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Enterprise. Marjorie Lofthouse visits Tape Techniques Ltd who supply foreground music for pubs, clubs and shops
12.00 News; Weather **12.33** Shipping
VHF as above except: **9.05-10.45am** For Schools. **9.05** Preview **9.05** Together-An Assembly for Schools (s) **9.30** Living Language **9.50** First Steps in Drama (s) **10.10** Something to Think About **10.20** Discovery (s) **10.30** Talkwaves (s) **11.00-12.00** For Schools. **11.00** Teachers Talk **11.05** In the News **11.30** Stories frp, pir street **11.50** Listening and Reading **1.55-3.00pm** For Schools **1.55** Listening Corner **2.05** *Looking at Nature* (s) **2.20** Let's Make a Story! (s) **2.30** Pictures in Your Mind (Music) **2.40** Listen! (s) **5.50-5.55** PM (continued) **11.30** Open University **11.30** Poetry: The Romantic Hero **11.50** The Romantic Legacy **12.10am** Music Interlude **12.30-1.10** Schools Night-Time (s) A Level English: The Poetry of T S Eliot

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8; BBC Radio London: 1458kHz/206m: VHF 94.9; World Service: MF 648kHz/463m.

RADIO CHOICE

Tom Wilkinson: Afternoon Play, Radio 4, 3.00pm

● If there is any message in Giles Cole's Webster's Two Hundred (Radio 4, 3.00pm), it is that in a world that equates politics with terrorism, the innocent bystander just doesn't stand a chance. Even the act of doing nothing can have sinister implications, as the play's captive hero Daniel Webster (no clear connexion is established with the US orator and statesman of the same name) discovers when he ends up in a military prison (probably Libyan), accused of being involved in a plot to kill the president. The other possible message in *Webster's Two Hundred* is that if you happen to be both British and passionate about cricket, the hostage nightmare almost becomes tolerable because, between bouts of interrogation and rough treatment, you can always spend the time mentally ticking off the Surrey scores while maintaining a stiff upper lip. Cricket, Webster reminds himself, is the strongest metaphor for life. The strength of Cole's play, however, lies not only in the way it uses the Oval as a lifeline but also as a method of torture. Tom Wilkinson, as the incarcerated Surrey supporter, extracts the maximum drama from his state of *deprivation*.

Peter Davalle

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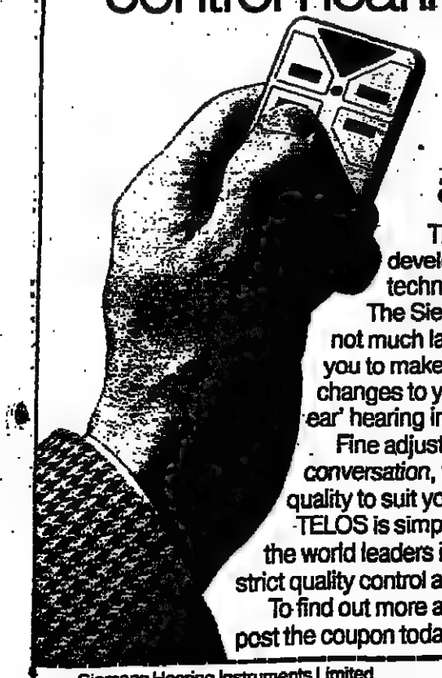

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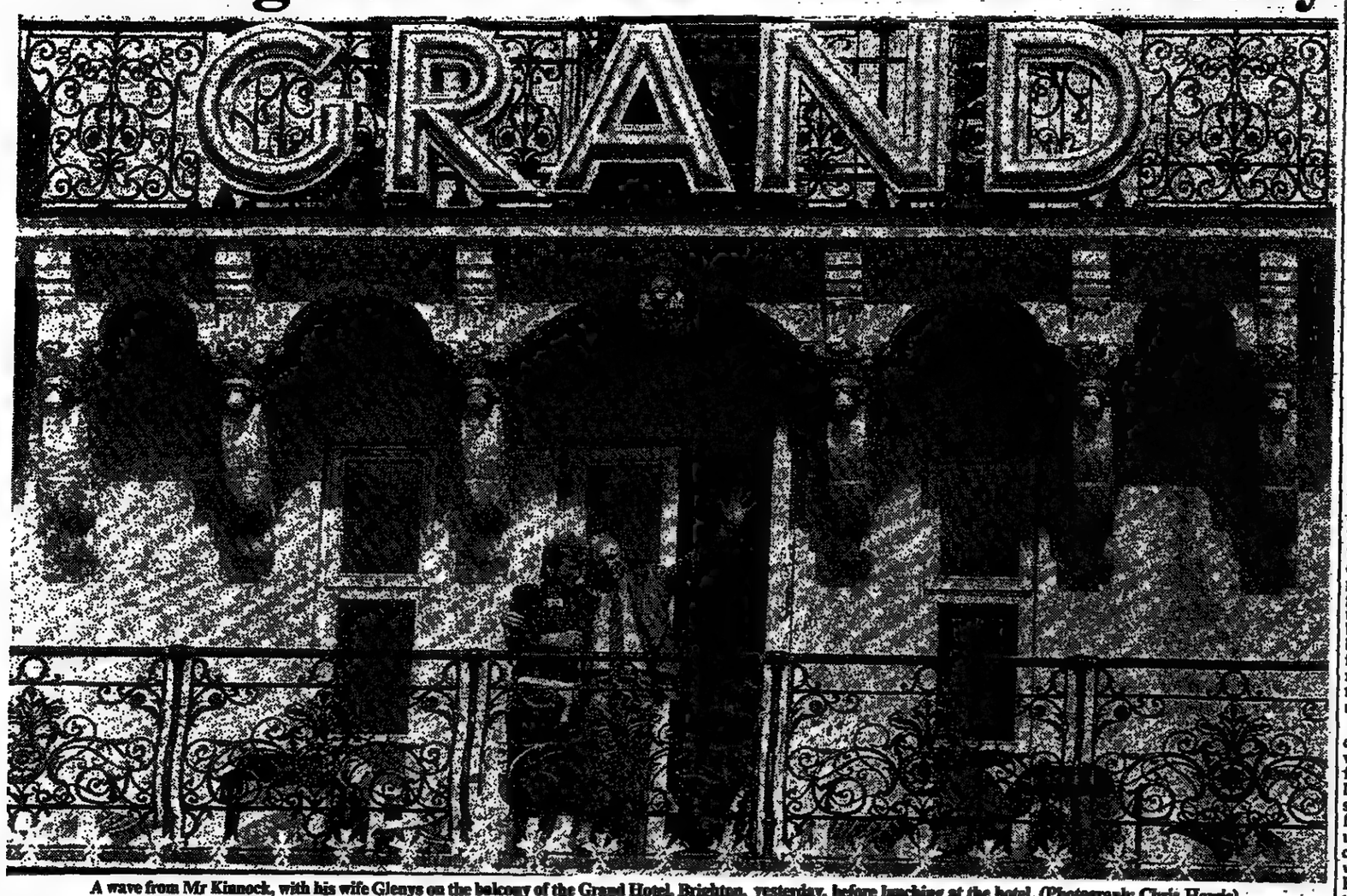
Grand gesture: A wave from the balcony



A wave from Mr Kinnock, with his wife Glenys on the balcony of the Grand Hotel, Brighton, yesterday, before lunching at the hotel. (Photograph: Chris Harris)

Conference Sketch

The walrus in the mashed potato

Mr Benn is far from being the giggly type, and on the platform at the Labour Party conference this week his face has shown few signs of mirth. Were Mr Kinnock to yelp with pain having sat upon a Labour rose, Mr Benn might conceivably manage a titter, though at the same time he would not wish to risk the wrath of the pro-floweristlobby.

So delegates were cheered to see him beam with pleasure in the early hours of the afternoon. He had much to be happy 'about. First, his son Hilary had taken the rostrum. Second, Hilary was continuing the family tradition of scattering the word "accountable" all over his speech with all the diligence of an Italian waiter with a pepper-pot to hand.

Though Hilary Benn has the face of a younger Sir Eldon Griffiths, his eyes are those of his father — whirling dervishes spinning on a taut grey canvas. Many of his gestures, too, are familiar, including the dice-roll of the hand and the upwardly mobile eyebrows. And like his father, his choice of necktie is restricted to those carrying the emblem of a prescribed union.

He was speaking in the education debate, and the words "freedom and liberty for all", and, more particularly, "locally accountable" seemed to bring tears to his father's eyes. But within minutes he had returned to the crowd, and Mr Benn senior, with only the prospect of Mr Roy Hattersley to see him through the day, returned to looking grim.

Mr Hattersley's speech was reminiscent of a long swim through a sea of mashed potato. He began by saying "profoundly" twice in the same sentence, once with the additional burden of his humorous irony: "We should be profoundly grateful to Mrs Thatcher". Leaning over his lectern like a walrus about to gobble, he said that "Mrs Thatcher has proved that education is a profoundly political issue". He then added that the socialist educational system offered "new choices, new prospects, new horizons and new hopes".

Observers noticed in this statement a marked change of policy: he was obviously heralding a significant increase in the number of similes the Labour party could squeeze into one sentence.

Later, he was to demand that blacks in schools should be treated with "the same respect, the same value, the same worth". Experts interpreted this as a 25% retreat from his previous position.

His speech was a nightlight for the insomniac. Sympathisers remarked that he had read it through before delivering it, though others dismissed this as a rumour put about by his highly sophisticated public relations machine. Speaking with his eyes fixed to the text, every now and then he would jerk his head backwards and his eyes upward in a vain attempt to convince the audience that he was still alive.

"We can't afford the waste that is the inevitable result of selection", he was heard to say, but leading restaurateurs among the delegates believed the key word was less likely to have been "waste" than "waist", and that he was arguing for the *table d'hote* over the *a la carte*. Around this stage, he raised his voice: "I AM IN FAVOUR OF GREATER CHOICE IN EDUCATION", perhaps to disguise an impending tummy-rumble.

"...without inhibitions, without embarrassment, without regret" As the paragraphs became more and more packed with words whose meanings were growing more and more alike, the suspicion loomed that his speech had begun the day as no more than a single little sentence, skipping and jumping in its trite frivolity. Now, force-fed on a diet of Roget's Thesaurus, it had become a lumbering beast, unable to walk, fit only to grunt and whimper.

Beside him on the platform, Glenys Kinnock looked as bright and chirpy as an air hostess who has been kept in the dark about the impenetrable fog outside. On the floor, Mr Skinner, lean and lupine, stared up wide-eyed, longing to be back in the Commons where speakers like this could be heckled and harassed. Mr Hattersley sat down to scant applause, alternately smiling and statesmanlike, looking well satisfied with his performance.

Craig Brown

Hoover drew up literary 'hit list'

From Christopher Thomas
Washington

The Federal Bureau of Investigation compiled huge intelligence files for more than 50 years on some of America's most celebrated writers because their work was considered subversive or suspicious, it is revealed in documents obtained under the Freedom of Information Act.

Among scores of authors whose work, friends and political inclinations attracted the scrutiny of the FBI when it was headed by the dreaded J. Edgar Hoover were John Steinbeck, Ernest Hemingway, Thomas Wolfe, William Faulkner, Edna St Vincent Millay and Pearl S. Buck.

It has long been known that some authors were closely monitored by government agencies, but the extraordinary extent of the operation has come as a surprise.

Nothing much was ever done with the information: there seems to have been no real objective behind collecting it.

The documents reveal that little of the information was collected by direct surveillance but was gathered in an indiscriminate and disorganized way. A few of the authors knew the FBI was watching them, including John Steinbeck, whose file contains a letter from him to the then Attorney-General, saying: "Do you suppose you could ask Edgar's boys to stop stepping on my heels? They think I am an enemy alien. It's getting tiresome."

The file on Hemingway reveals his efforts during the Second World War to assist the US Ambassador in Havana with information on German submarine movements in the Caribbean. But Hoover warned the ambassador that Hemingway was unreliable because of excessive drinking and his support for the loyalist cause during the Spanish Civil War.

The disclosures are based on documents obtained by *The New Yorker* and the *Nation* magazines, which are publishing the results this week. None of the writers was ever convicted on the basis of evidence collected by the FBI.

Some of the writers who were monitored are still alive, including Norman Mailer, Elizabeth Hardwick, Howard Fast, Kay Boyle and William Buckley. Kay boyle said that after seeing her file she was surprised to discover that "I had a love affair with Ezra Pound when I was 10."

According to the *Nation* article, the poet Edna St Vincent Millay came to the FBI's attention when she entered a "free trip to Russia" contest sponsored by a group trying to raise money to buy tractors for Soviet peasants.

Kinnock gets taste of battles to come

Continued from page 1

around like confetti — like cut price tickets in a lucky dip — why don't we use shares as just one instrument in order to hand real power to working people?"

Those remarks brought heckles and boos from some delegates and Mr Gould stated: "I am talking about employee share ownership schemes. Whenever I have mentioned share ownership, I have always made clear that I mean giving to working people in the enterprises in which they work a real say in the decisions that affect their working lives."

There were cries of "Yes" when Mr Gould asked whether anyone could say that that was revisionism or a sell-out.

Mr Peter Heathfield, general secretary of the NUM, said that its motion was designed to reaffirm the commitment of the movement to the principle that attracted them to joining it. "Let us give Mrs Thatcher a bloody nose in her attempts to dispose of our assets."

The conference also supported without a vote a motion approved by the leadership instructing the national executive to review the policy and to draw up a new statement on the extension of social ownership.

Mr Alan Tuffin, general secretary of the Union of Communication Workers, who moved it, said that, despite Labour's opposition to the sale of public assets, they had proved popular to ordinary men and women and there were almost three times the number of individual shareholders now as when the process started.

They had to stop pretending that people buying those shares and keeping them would be convinced by the argument that when Labour got back to power it would buy those industries back at the old price.

Later, Mr Kinnock, in a surprising response to Mr Livinstone's remarks, said he found nothing untoward in what the former leader of the Greater London Council had said.

Asked if Labour intended to change its unilateralist stance, Mr Kinnock said: "We are maintaining our non-nuclear defence policy and you know it. I said it yesterday."

Mr Kinnock's reaffirmation yesterday that Labour would maintain its non-nuclear defence policy was underlined last night by Mr Gerald Kaufman, Labour's foreign affairs spokesman.

More help for jobless youngsters in inner cities

By Peter Davenport

A Government-funded programme to improve the employment prospects of young people in the inner cities by encouraging closer links with industry is being expanded. The Industrial Society is to extend the operation to four more task force areas, bringing the total of inner cities now involved in the project to ten.

The £500,000 needed to run the programme for the next year will be met by the Government and the Manpower Services Commission.

For the past twelve months, the programme has operated in Middlesbrough, Leeds, Leicester, Bristol and in two

Docklands dream.....6

areas of London, North Peckham and North Kensington.

Mr Kenneth Clarke, Minister for Trade and Industry, will announce today that the scheme is to begin operation in Spitalfields in London, Handsworth in Birmingham, Moss Side in Manchester, and Hartlepool.

During the past year, the scheme has put 2,500 fifth and sixth formers in touch with companies through a series of industry-school conferences. The aim is to increase job opportunities for youngsters, and to establish closer links between industry and the inner cities.

The scheme also aims to encourageyoungsters to go into business on their own behalf, and last year 75 of them went through the Head Start Inner Cities Scheme

More than 200 companies have supported projects with more than 500 executives attending school conferences, and 40 managers agreeing to become "business mates" to youngsters setting up on their own.

The Industrial Society has also established links with heads and teachers in inner city schools, a factor the Government regards as important, because many youngsters in these areas feel they have few prospects of employment at the end of their school lives.

Rabuka changes heart

Continued from page 1

abrogate the Constitution in order to achieve the objective of the coup — a new constitution favouring Fijians over ethnic Indians.

On Tuesday, the rebel leader had declared Fiji a "*de facto* republic" — a move which foreshadowed departure from the Commonwealth.

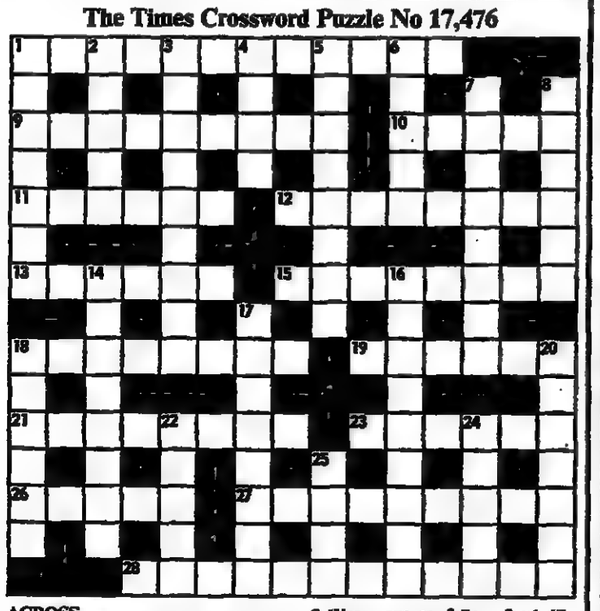
This prospect disturbed many traditional Fijians, including the chiefly hierarchy, for whom the association with the Crown has come to represent a unifying influence. Yesterday's meeting also involved Dr Timoci Bavadra, the former Prime Minister, who was released in the afternoon from detention since the coup last Friday, and Ratu Sir Kamisese Mara, another former Prime Minister.

The remaining detainees from Dr Bavadra's deposed government were also set free.

However, the key figure in these developments was Ratu Ganilau, who may have pulled off yet another salvage operation for legitimate government in Fiji.

Any compromise would be due to Ratu Ganilau's resistance to the Rabuka coup

The Times Crossword Puzzle No 17,476



ACROSS

1 Extolling merits of goat as an old means of conveyance (7,5).
9 A glutton for punishment, he takes pigfeed outside a Black Sea resort (9).
10 Astraea as lion-chaser (5).
11 In which we find a Bantu tribal conference (6).
12 One St Stephen's man following the law without reservation (8).
13 Inadequate container for worms in a filthy environment (6).
15 Constructed, say, by a workman or a female servant (8).
18 Stuff that's relevant (8).
19 A northern spruce found in Northern Ireland (6).
21 A rook stood by a lake among the trees (8).
23 Man on board not always as black as he sounds (6).
26 Say a flood survivor near Runnymede (5).
27 Leaders of 14, 21 and 22 are in a position to form such a triangle (9).
28 Bungay barred craftily by 4's master (7,5).

DOWN

1 Little dog is said to be British down under (7).
2 Was wont to follow football's leader — United (5).
3 Hence life among the shell-bursts in a West Indian high spot (9).
4 A Dickensian bird in one's hand-luggage? (4).
5 One held by this strange man in these games (8).
6 All flat either way (5).
7 Member getting academic appointment as such as critic . . . (8).
8 . . . prevailed over Edward as usual (6).
14 Germans have this way to make a high-class bath, no trouble (8).
16 Those going places may take courses in this 6-3.
17 Old Dutchman was one flying by night, like a bird (8).
18 Married without love Mariana languished in this grange (6).
20 Possibly represented as Times artist (7).
22 After Twickenham game doctor goes to a dance (5).
24 Cold as some eels are said to be (5).
25 Hairdresser providing tea-time spread at Granchester? (4).

Concise crossword, page 11

Solution to Puzzle No 17,475

WEATHER

A ridge of high pressure from the east is giving a southeast airflow over much of the country. Most places will see some sunny intervals today but Northern Ireland and the far north-west of Scotland may be rather cloudy with light showers at first. Eastern coasts of England and Scotland will remain mostly dry and locally rather warm with an occasional light shower. The remainder of the country will be dry with sunny periods with any early mist or fog patches clearing quickly. Outlook for tomorrow and Saturday: outbreaks of rain, heavy in places, will gradually move north as far as Northern Ireland and southern Scotland.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

		C	F			C	F
Ajaccio	s	26	79	Majorca	f	26	79
Akrotiri	s	28	82	Malaga	s	31	88
Alex'dria	s	29	84	Malta	s	30	86
Algiers	c	24	75	Melb'rne	c	13	55
Amst'dam	s	14	57	Mexico C*	s	20	68
Athens	f	27	81	Miami*	s	32	90
Bahrain	s	35	95	Milan	s	16	61
Barbados*	c	30	86	Montreal*	f	26	79
Barcelona	f	24	75	Moscow	c	8	46
Belgrade	f	14	57	Munich	s	11	52
Berlin	c	12	54	Nairobi	f	27	81
Bermuda*	c	26	79	Naples	s	23	73
Biarritz	s	21	70	N Delhi	s	34	93
Borde'x	s	30	86	N York*	s	25	77
Brussels	s	14	57	Nice	s	23	73
Budapest	f	14	57	Oslo	s	12	54
B Aires*	c	20	68	Paris	s	14	57
Cairo	s	33	91	Peking	s	25	77
Cape Tn	f	17	63	Perth	s	22	72
C'blanca	f	26	79	Prague	c	11	52
Chicago*	c	17	63	Reykjvik	f	10	50
Ch'church	f	22	72	Rhodes	s	28	82
Cologne	s	13	55	Rio de J	s	23	73
C'phage	c	12	54	Riyadh	s	39	102
Corfu	r	20	68	Rome	f	23	73
Dublin	r	13	55	Salzburg	s	12	54
Dubrovnik	f	19	66	S P'lace*	s	20	68
Faro	s	26	79	Santiago*	c	14	57
Florence	s	20	68	S Paulo*	c	23	73
Frankfurt	s	13	55	Seoul	s	25	77
Funchal	s	24	75	Sing'pore	s	31	88
Geneva	s	12	54	St'kholm	s	11	52
Gibraltar	s	26	79	Strasb'rg	s	14	57
Helsinki	s	11	52	Sydney	c	16	61
Hong K	r	26	79	Tangier	f	27	81
Innsbruck	s	13	55	Tel aviv	s	30	86
Istanbul	f	18	64	Tenerife	f	27	81
Jeddah	s	35	95	Tokyo	r	18	64
Jo'burg*	r	11	52	Toronto*	c	23	73
Karachi	c	33	91	Tunis	c	26	79
L Palmas	s	25	77	Valencia	c	25	77
Le Touquet	f	15	59	Vanc'ver*	s	17	63
Lisbon	f	25	77	Venice	f	15	59
Locarno	c	15	59	Vienna	f	12	54
L Angeles*	s	22	72	Warsaw	f	11	52
Luxembg	s	12	54	Wash'ton*	s	27	81
				Wel'ngton	c	14	57
Madrid	f	25	77	Zurich	s	11	52

* Decimal Tuesday's figures are latest available

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	6.5	-	14	57	bright
Bridlington	7.2	.01	15	59	sunny
Cromer	8.3	-	15	59	sunny
Lowestoft	8.3	.02	15	59	sunny
Clacton	7.8	.04	15	59	sunny
Southend	5.9	.01	15	59	sunny
Margate	*	-	15	59	bright
Folkestone	10.0	-	14	57	sunny
Hastings	8.1	-	15	59	sunny
Eastbourne	7.9	-	15	59	sunny
Brighton	7.5	-	16	61	sunny
Worthing	8.2	-	16	61	sunny
Littlehmptn	7.8	-	16	61	sunny
Bognor R	7.9	-	16	61	sunny
Southsea	7.0	-	17	63	sunny
Sandown	7.8	-	15	59	sunny
Bournemouth	6.6	-	17	63	bright
Poole	5.4	-	17	63	bright
Swanage	6.6	-	15	59	sunny
Weymouth	5.8	-	17	63	sunny
Exmouth	4.1	.01	16	61	bright
Teignmouth	4.1	.02	16	61	bright
Torquay	4.5	.02	16	61	bright
Falmouth	4.7	-	15	59	sunny
Penzance	3.1	-	15	59	cloudy
Scilly Isles	2.7	-	16	61	bright
Jersey	8.8	-	17	63	sunny
Guernsey	9.3	-	17	63	sunny
Newquay	5.2	-	15	59	sunny
Wrexham	-	-	17	63	sunny
Mosshead	3.8	-	17	63	bright
B'pool Airpt	1.4	-	15	59	cloudy
Morecambe	1.2	-	14	57	dull
Douglas	-	-	13	55	cloudy
B'ham Airpt	3.4	.03	15	59	bright
Bristol (Ctl)	4.5	-	16	61	bright
Carlisle	2.6	-	14	57	bright
London	6.0	-	16	61	bright
Manchester	2.9	-	14	57	bright
N'cstl-o-Tyne	3.2	-	13	55	sunny
Nottingham	1.1	-	15	59	cloudy
Anglesey	5.6	-	16	61	bright
Cardiff (Ctl)	3.2	-	16	61	cloudy
Colwyn Bay	6.4	-	15	59	sunny
Tenby	0.8	-	15	59	cloudy
Aberdeen	3.3	-	12	54	shower
Aviemore	6.2	-	12	54	haze
Edinburgh	4.9	-	15	59	bright
Eskdalemuir	2.9	-	13	55	sunny
Glasgow	3.3	-	15	59	bright
Kinloss	7.2	-	15	59	bright
Lerwick	2.2	-	12	54	cloudy
Prestwick	5.1	-	14	57	cloudy
Stornoway	1.5	-	13	55	dull
Tiree	1.4	-	13	55	rain
Wick	5.5	-	12	54	sunny
Belfast	4.4	-	14	57	cloudy

* Detailed figures not available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	7.46	5.7	8.35	5.7
Aberdeen	8.14	3.4	8.38	3.4
Avonmouth	12.49	9.8	1.34	9.5
Belfast	5.41	2.9	6.04	3.0
Cardiff	12.34	9.2	1.19	8.9
Devonport	11.52	4.5	—	—
Dover	5.03	5.3	5.46	5.2
Falmouth	11.22	4.5	—	—
Glasgow	6.45	4.3	7.05	4.2
Harwich	5.45	3.3	6.27	3.3
Holyhead	4.46	4.4	5.30	4.5
Hull	12.02	6.9	12.30	4.7
Ilfracombe	—	—	12.32	6.9
Leith	9.28	4.5	9.58	4.4
Liverpool	5.25	7.4	6.13	7.4
Lowestoft	3.32	2.1	4.43	2.1
Margate	6.04	4.0	6.46	4.0
Milford Haven	12.04	5.3	12.51	5.3
Newquay	11.50	5.4	—	—
Oban	—	—	1.05	2.9
Penzance	11.07	4.5	—	—
Portland	12.20	1.4	1.00	1.5
Portsmouth	5.52	3.7	6.25	3.7
Shoreham	5.18	4.9	6.03	4.8
Southampton	5.30	3.7	6.00	3.7
Swansea	12.09	7.4	1.01	7.2
Tees	10.43	4.3	11.07	4.3
W'ton-on-Nze	5.40	3.5	6.27	3.5

Tide measured in metres: 1m=3.2808ft.

THE POUND

	Bank Buys	Bank Sells
Australia $	2.38	2.25
Austria Sch	21.85	20.75
Belgium Fr	64.65	61.45
Canada $	2.215	2.105
Denmark Kr	11.93	11.33
Finland Mkk	7.52	7.12
France Fr	10.31	9.81
Germany Dm	3.11	2.95
Greece Dr	232	222
Hong Kong $	13.15	12.45
Ireland Pt	1.16	1.10
Italy Lira	2240	2130
Japan Yen	248	236
Netherlands Gld	3.49	3.32
Norway Kr	11.40	10.80
Portugal Esc	243	231
South Africa Rd	4.40	3.60
Spain Pta	204.50	194.50
Sweden Kr	10.91	10.36
Switzerland Fr	2.58	2.45
USA $	1.698	1.618
Yugoslavia Dnr	1700	1450

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 162.1 (September).

London: The *FT* Index closed up 3.9 at 1853.7

Index: The Times service.
Austria Sch 29; Belgium B Frs 80; Canada $2.75; Canaries Pes 200; Cyprus 90 cents; Denmark Dkr 12.00; Finland Mkk 9.00; France F 9.00; W Germany Dm 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.50; Irish Republic 40p; Italy L 2,700; Luxembourg Lf 45; Madeira Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 1,000.

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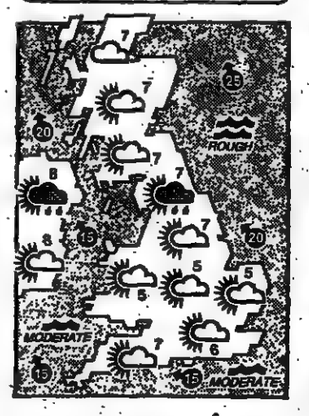
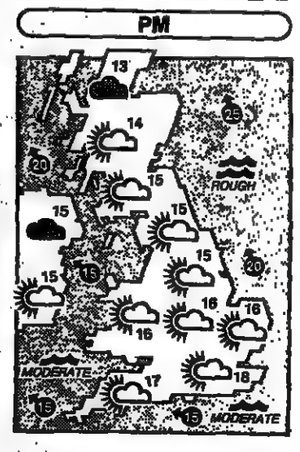
AM



PM



LONDON

Yesterday: Temp: max 6 am to 6 pm, 16C (61F); min 6 pm to 6 am, 11C (52F). Humidity: 6 pm, 59 per cent. Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 8.0 hr. Bar, mean sea level, 6 pm, 1022.9 millibars, falling.
1,000 millibars=29.53in.

MANCHESTER

Yesterday: Temp. max 6 am to 6 pm, 14C (57F); min 6 pm to 6 am, 6C (43F). Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 2.9hr

HIGHEST & LOWEST

Tuesday: Highest day temp: Aviemore, Highlands, 18C (64F); lowest day max: Sumburgh, Shetland, 12C (54F); highest rainfall: Herne Bay, Kent, 0.15 in; highest sunshine: Southport, Merseyside, 11.2 hr.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun

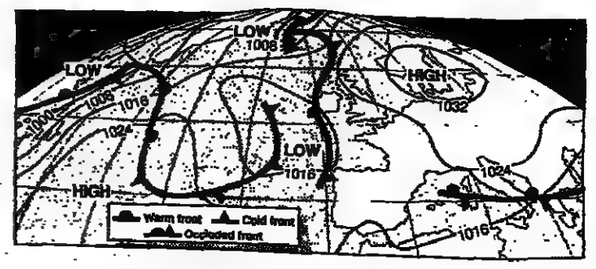
		C	F			C	F
Belfast	f	14	57	Guernsey	s	13	55
B'mingham	f	14	57	Inverness	f	13	55
Blackpool	r	13	55	Jersey	s	15	59
Bristol	f	15	59	London	c	15	59
Cardiff	f	15	59	M'nchester	c	13	55
Edinburgh	f	13	55	Newcastle	c	12	54
Glasgow	c	13	55	R'nldsway	f	13	55

LIGHTING-UP TIME

London 7.15 pm to 6.32 am
Bristol 7.19 pm to 6.42 am
Edinburgh 7.23 pm to 6.47 am
Manchester 7.17 pm to 6.41 am
Penzance 7.52 pm to 6.53 am

Sun rises: 7.00 am
Sun sets: 6.40 pm
Moon rises 4.42 pm
Moon sets midnt
Full moon October 7

MOON TODAY



Information supplied by London Weather Centre

هكذا من الاصل

PART 2

THE TIMES

THURSDAY OCTOBER 1 1987

BUSINESS AND FINANCE 25-32
SPORT 42-46

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1853.7 (+3.9)

FT-SE 100
2366.0 (–2.3)

Bargains
35856 (37458)

USM (Datastream)
221.73 (–0.37)

THE POUND

US dollar
1.6270 (–0.0010)

W German mark
2.9937 (–0.0010)

Trade-weighted
73.1 (same)

Exchange rate reform urged

Lawson seeks formal currency regime

From Rodney Lord and Bailey Morris, Washington

Mr Nigel Lawson, the Chancellor, yesterday proposed major changes in the international monetary system through a permanent system of managing exchange rates.

His proposals were accompanied by new ideas from Mr James Baker, the US Treasury Secretary, on linking exchange rates to a basket of currencies, including gold.

If adopted, they could signal the most far-reaching international monetary reform since the collapse of the Bretton Woods fixed exchange rate system in 1973.

Mr Lawson, addressing the annual meeting of the International Monetary Fund and World Bank, said he did not see the period of official exchange rate management since the Plaza Meeting in September 1985 as a temporary phase but expected it to continue permanently.

James Baker called for a new version of the Gold Standard. He said the US was prepared to consider using commodity prices, including gold, and their relationship to national currencies, as an indicator for the co-ordination of policies.

The proposal, certain to be applauded by President Reagan's conservative supporters, was designed to calm fears that the present system of managed exchange rates would reignite inflation.

In emphasizing the permanent role of exchange rate stability, Mr Lawson appeared to be seeking a strengthened anchor for counter-inflationary policy in Britain and the rest of the world. He said the emphasis should switch from indicators for the economic performance of individual countries within the Group of Seven to indicators of the group's performance as a whole.

"We must ensure that there is no persistent inflationary (or for that matter deflationary) bias for the group as a whole," Mr Lawson said. This could be helped by developing

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indicators for the G7, which would be mainly financial but also pay attention to the trend of world commodity prices.

Policy should be set in a nominal framework, either in terms of a path for the money GDP growth of the G7 countries or the average inflation rate. This should have a medium-term prospective and not become an exercise in fine tuning.

Mr Lawson proposed a limit on any necessary exchange rate changes within the system of stability agreed in the Louvre Accord so that the mid-point of any new range should be within the existing range. He said it was possible to see a time when the present official exchange rate bands could be revealed, when the system had sufficient credibility. But that was some way off.

With hindsight, the argument for free floating was less compelling. Internationalization of capital markets had tended to lead to exchange rates overshooting, the Chancellor said. The objectives should be to maintain maximum stability of key exchange rates and to manage any necessary changes in an orderly way. In spite of initial scepticism, the Louvre Accord had been "a triumphant success."

The Bretton Woods system had been undermined by its rigidity with margins too narrow and the response of the authorities too mechanical and predictable.

Fears about the imbalance of current accounts need not undermine the system, Mr Lawson said. "It is the familiar J-curve and although the imbalances remain large, trade volumes are adjusting."

Although there were limits to the accumulation of external assets or liabilities, there was no law that said the current accounts of the leading industrial countries had to be in balance. It would be a serious mistake to seek a short cut by further dollar depreciation, the Chancellor said.

Tesco rings up £90.6m

By Colin Campbell

Tesco, the supermarket group that acquired the Hillards chain in May, yesterday reported a 38.5 per cent improvement in interim pretax profits to £90.6 million. It said current trading is going well and the pre-Christmas peak period should mean good results for the year as a whole.

Mr Ian MacLaurin, chairman, said that with the benefit of higher efficiencies and new product lines, net margins improved from 4.1 per cent to 5.1 per cent in the 24 weeks ended August, on sales (including VAT) that rose by 13.2 per cent to £1.89 billion.

The interim dividend rises from 0.85p to 1p a share, and the stock market reaction was generally favourable. The shares rose from 193p to touch 198p before settling back to 196p. Market analysts are anticipating year-end profits — clean of property profits — in the £225 million region, against a comparable £169.1 million in the financial year ended February, and said Tesco's interim results had lived up to their expectations.

Tesco, operating out of 375 stores with a net selling area of 7.81 million sq ft, plans a further 14 stores and three extensions this financial year, and initial plans for next year's development programme suggest 17 sites and three extensions.

Mr MacLaurin told *The Times* that Tesco was anxious to expand abroad, should the right opportunity come along, and that group executives had been looking at the US market with acquisitions in mind for some time. "But while we are always on the look-out for all sorts of opportunities for the group, we are in no hurry to dash overseas."

The group has introduced a number of new value-added lines thoughout its outlets, and has a target of 1,000 new product lines for the year as a whole.

Joint site development with Marks and Spencer was going well, and Hillards — acquired after a hard-fought £223 million battle, had already been well absorbed.

Mr MacLaurin said Hillards had proved a "stunning purchase for Tesco," and that the new acquisition was fully expected to make the £15 million forecast at the time of the takeover battle. Tesco has already spent £4 million on refitting Hillards stores in the Tesco image, and planned a further £6 million to cater for refrigeration needs.

Own-label lines within Tesco now account for almost 90 per cent of fresh foods handled, and for 40 per cent of the can and packet grocery items. Tesco had no plans to introduce its own shopping card, the chairman said.

Tempus, page 26

John Manning

Looking overseas: Tesco's MacLaurin keen to expand abroad

S&N sets out to swallow Brown

By Michael Tate

Scottish & Newcastle Breweries, the McEwans beer to Thistle hotels group, is making a third attempt to take over Matthew Brown, the Blackburn brewery and public house chain group, with a fresh bid that values Brown at £194.5 million.

S&N owns 29.7 per cent of Brown, a legacy from its closely-fought, but unsuccessful, bids in 1985. At one point the group, based in Edinburgh, actually claimed to have more than 50 per cent of Brown, but was forced to hand back some shares by the Takeover Panel.

Yesterday's bid re-opened hostilities between the two adversaries, and another battle just as fierce as its predecessors is in prospect.

Mr Patrick Townsend, the Brown chairman, declared the offer "unwelcome," adding that his board felt that the continued independence of the company was in the best interests of the customers, shareholders, and employees

S&N wants to increase its presence in the north west, and gain access to Brown's 520 public houses.

S&N's terms — three shares for one — were worth 786p as the bid went out, and were backed by a 750p cash alternative. This is 226p above the final offer in 1985. Mr Alick Rankin, S&N chairman, said

"Not if you remember S&N's terms then," retorts Brown's adviser, Schroder Wagg. "Their 16-for-5 terms would today value Brown shares at 838p apiece."

Mr Rankin is keen to emphasize that S&N's trading performance has been somewhat better than Brown's over the past 18 months. He has been free to return for Brown for some nine months, but claims to have been goaded into action by last May's news of a downturn in Brown's half-year profits, and its recent £12.6 million acquisition of a 50 per cent stake in the Langdale Group, a time-share business.

Langdale's vendors were issued with a 2 per cent holding in Brown, on condition that the shares were not committed to any bid that had not already gone unconditional. Such a stake could be crucial if the battle is fought to as close a finish as the last one.

Mr Rankin denied that his offer was motivated by defensive considerations, as rumours of interest from groups like Elders and Anheuser Busch continue to flourish.

Analysts believe it will once again be a close run thing, with Mr Rankin forced to pay more for victory. Brown shares closed at 780p.

Equiticorp GP stake 'over 50%'

Equiticorp, the New Zealand company, has more than 50 per cent of Guinness Peat, the merchant banking group, after further purchases in the stock market. But last night it could not yet declare its £356 million bid unconditional as the purchases had not been ratified.

Equiticorp lifted its holding in GP from 44.23 per cent to 47.74 per cent on Tuesday and returned yesterday for enough to take it past 50 per cent. It needs acceptances, however, for another 5.78 per cent by Saturday's closing date to go unconditional without extending its offer.

£10m Ashley

Laura Ashley, the fashion retail chain, increased pretax profits in the six months to August 1, from £8.7 million to £10.1 million, on turnover up 21 per cent to £93.6 million. An interim dividend of 0.85p was declared.

Details, page 27
Tempus, page 26

Holmes ahead

Holmes Protection Group, the New York electronic protection services company formerly known as SCUSA, registered a 17.5 per cent increase in pretax profits to $7.05 million (£4.3 million) in the six months to the end of June.

Foseco leaps

Foseco Minsep, the specialist chemicals group, made pretax profits of £16.4 million in the half year to end-June, up 24 per cent. Earnings per share were 25 per cent higher and the interim dividend was raised to 3.5p (2.95p).

Tempus, page 26

Baker plan to fight debt

From Richard Thomson, Banking Correspondent, Washington

Mr James Baker, the United States Treasury Secretary, yesterday announced a package aimed at revitalizing his flagging Third World debt initiative. It includes an IMF facility to help debtors with unforeseen financial problems, an increased role for the World Bank, and the promise that regulations constricting banks in the handling of debt may be eased.

The package takes a stage further the growing official encouragement for banks to find more flexible methods of dealing with Third World debt.

Addressing the IMF meeting, Mr Baker reaffirmed the underlying principles of his debt strategy unveiled two years ago. These include policies for economic growth in debtor countries supported by increased lending by industrialized countries, negotiated on a case by case basis.

Mr Baker proposed the creation of a new External Contingency Facility out of existing IMF resources to help cushion the effects on IMF programmes of economic setbacks in debtor countries. Falling commodity prices, lower exports, natural disasters and rises in interest rates have often blown IMF development programmes off course, he said.

The proposal was met with scepticism by developing country officials who said that the new fund, which is to replace the Compensatory Financing Facility, would be too small to have much effect, and included no new financing. It was unlikely to be more than $1 billion they said.

Mr Baker also announced measures to reinforce the growth orientation of fund programmes. This would enable commercial banks to base their lending on the quality of debtor country programmes rather than on "rigid linkages to IMF disbursements".

Increased World Bank lending would be backed by an increase in its capital but the bank should also play a more active advisory role. It should encourage Third World investment by institutions such as insurance and pension funds and should strengthen its role in promoting debt/equity swaps among commercial banks.

Mr Baker urged greater flexibility in the debt strategy, outlining a series of options which should be included in the "menu" approach to rescheduling debt. The menu gives creditors and debtors a range of options

Firms join to form consultant

By Our City Staff

The management consultancy arm of accountant Touche Ross and the hotel and catering consultant Greene, Belfield-Smith are merging to create a business with £18 million in annual fees. The combined group will be one of the largest consultancies of its kind in the world.

Greene, Belfield-Smith clients include leading hotel chains, such as Crest Hotels, and blue chip companies such as Sainsbury and Whitbread. Turnover last year was £1.2 million.

Touche Ross Management Consultants' clients range from government departments to companies in the leisure and travel field including Jetsave, Cunard, and Luton International Airport.

Prices at British Coal 'too high'

By Edward Townsend, Industrial Correspondent

British Coal is overcharging the electricity industry £750 million a year and prices are expected to increase after privatization of the power industry, the Electricity Consumers' Council (ECC) says in a report published today.

The council calls on British Coal to continue to improve productivity, particularly of capital, so that its cost and prices relate more closely to the world coal market.

It said: "It is only by achieving these cost reductions that British Coal can hope to maintain its markets."

The Government, it said, should make clear its proposals for the coal industry and indicate how it sees the future commercial relationship between British Coal and the Central Electricity Generating Board.

Mr Tony Boorman, ECC deputy director, said: "If the Government is not careful coal prices may actually rise as a result of electricity privatization

The report says the factors that will influence the price the electricity industry will have to pay for coal will include world market prices, transport costs to British power stations; the pound-dollar exchange rate; British Coal's success in achieving further cost reductions; and government attitudes to coal imports and the public expenditure implications of supporting British Coal during periods of low prices

Haslam warning, page 29

Former Ferries chief goes to Highland

By Alison Eadie

Mr Geoffrey Parker, the former chairman and chief executive of European Ferries, has joined Mr Peter de Savary's Highland Participants as chief executive.

Mr Parker is investing £500,000 by subscribing for 180,000 new shares in Highland at 280p each.

Mr de Savary said that Mr Parker's 27 years experience in the transport, shipping and harbour industry would be invaluable to help in developing Highland Participants as an integrated operation concentrating on energy and transportation.

Highland Participants recently made an offer for the A&P Appledore Group, which operates the Falmouth docks and harbour.

Mr Parker was previously a director of the Harwich Harbour Board and of the Port of Felixstowe.

Highlander: Geoffrey Parker

Foreign R-R investors face enforced sell-off

By Joe Joseph

Foreign investors in Rolls-Royce whose second instalment for the partly paid shares arrived after September 14 will probably have to sell their shares, the company said

The forced sale is needed to bring foreign holdings below the 15 per cent ceiling imposed by the Government when the aero-engine maker was privatized in May.

Rolls-Royce said that by September 23, the final day for payment of the 85p balance of the 170p share price, foreign-held shares represented 21 per cent of the share register.

A wave of foreign buying of Rolls-Royce shares from investors who had missed out on the initial share sale has long threatened to push foreign holdings above the 15 per cent level. The restriction was written into the company's articles of association because of Rolls-Royce's involvement in defence contracts.

Worried that this ceiling was being breached, Rolls-Royce last month told foreign investors that those who paid their second instalment ahead of the September 23 deadline had a better chance of staying on the register if the total foreign shareholding topped 15 per cent, since any enforced sale of foreign-held shares would be carried out on a last in/first out basis.

Mountleigh calm before the takeover storm

Clegg still cagey on Storehouse

By Cliff Feltham

By a common twist of fate, the very time a company chairman would prefer to remain quietly in the background coincides with an enforced excursion into the public arena.

So yesterday Mr Tony Clegg, boss and driving force of the Mountleigh property group, emerged at the Savoy Hotel to host the annual shareholders' meeting — while the City waited to find out why he had been buying shares again in the Storehouse retail group, less than a week after calling off £1.8 billion takeover talks.

But the cagey Mr Clegg did little to dispel the renewed speculation that he is taking a few deep breaths before plunging in with a bid, this time without the backing of Sir Terence Conran and his board.

The appointment of Barclays de Zoete Wedd as joint brokers with Phillips & Drew, to give the group extra market muscle, reinforces suspicion that Mr Clegg is buying shares in Storehouse for motives other than what he euphemistically calls their "investment value."

He confirmed that Mountleigh had indeed been back in the stock market buying another block of Storehouse shares at an average price of 387.7p, to lift his total to 9.25 million or 2¼ per cent of the equity.

"We were prepared to consider making an offer of 445p for the company, so it is hardly surprising that we should be interested buying at this level," he told his shareholders, many of whom appeared somewhat bewildered to find themselves owners of a former sleepy textile business now run by property tycoons engaged in deals of this magnitude.

He also rebutted accusations that he had planned an asset-stripping operation for Storehouse, which takes in British Home Stores and Mothercare.

"We decided that the collection of businesses wasn't working to the best advantage of shareholders and would be better put back into constituent parts and sold into hands better suited. It wasn't asset-stripping. The vast majority of the employees would have more secure futures. We made our tentative approaches and were rebuffed.

"We believe the board perhaps acted in their interests rather than the best interests of shareholders. Any board has at least the obligation to look at the offer on the table and see if there is a reasonable chance of shareholders seeing that price in, say, 12 months."

Mr Clegg refused to rule out going over the heads of Sir Terence and his board. "It is not our style to make a hostile bid. We try hard to avoid it. I wouldn't totally rule it out, but consider it a last resort."

After the meeting, Mr Clegg said he had not been in contact with the Storehouse board but admitted his decision to start buying the shares had been prompted by the surprise weekend bid for Storehouse from the tiny Benlox engineering group.

And he had a warning for City experts who have scoffed at the David and Goliath contest. "In the end Benlox will need to be taken seriously," he said.

There was once again heavy trading in Storehouse shares yesterday. They finished 3p down at 404p after touching 416p.

SUMMARY

STOCK MARKETS

New York	
Dow Jones	2693.99 (+3.42)*
Tokyo	
Nikkei Average	26010.88 (+12.88)
Hong Kong:	
Hang Seng	3943.84 (+84.16)
Amsterdam: Gen	311.2 (–0.3)
Sydney: AO	2247.6 (–16.1)
Frankfurt:	
Commerzbank	1984.1 (–12.1)
Brussels:	
General	5128.5 (–11.9)
Paris: CAC	410.4 (–6.3)
Zurich: SKA Gen	822.6 (–1.5)
London:	
FT.–A All-Share	1208.89 (+0.42)
FT.–"500"	1323.85 (+0.52)
FT. Gold Mines	453.1 (–3.8)
FT. Fixed interest	91.61 (–0.15)
FT. Govt Secs	85.55 (+0.34)

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MAIN PRICE CHANGES

RISES:	
Hunter	1270p (+35p)
Whittington	368p (+23p)
Matthew Brown	780p (+65p)
Vaux	569p (+22p)
Henderson	349p (+30p)
J Smurfit	617p (+37p)
Camperl	273p (+21p)
Black Arrow	563p (+45p)
Highland Props.	336p (+35p)
Calor	496p (+25p)
Rosehaugh	1125p (+40p)
Pavilion Leisure	475p (+75p)
English China	566p (+18p)
Blue Circle	477p (+11p)
Yorkshire TV	334p (+14p)
FALLS:	
Atlantic Computer	899p (–30p)
GUS 'A'	1400p (–19p)
Wellcome	544p (–10p)

Prices are as at 4pm

INTEREST RATES

London: Bank Base: 10%
3-month Interbank 10 5/16-10 3/8%
3-month eligible bills: 9 7/8-9 27/32% buying rate
US: Prime Rate 8 3/4%
Federal Funds 7 5/8*
3-month Treasury Bills 6.57-6.56%*
30-year bonds 90 31/32-91 1/32*

CURRENCIES

London:	New York:
£: $1.6270	£: $1.6250*
£: DM2.9937	$: DM1.8430*
£: SwFr2.4926	$: SwFr1.5335*
£: FFr9.9735	$: FFr6.1355*
£: Yen238.11	$: Yen146.47*
£: Index:73.1	$: Index:102.1
ECU £0.693890	SDR £0.786575

GOLD

London Fixing:
AM $459.15 pm $459.50
close $459.00-459.50 (£281.75-282.25)
New York:
Comex $458.60-459.10*

NORTH SEA OIL

Brent (Nov.) pm $18.60bbl ($18.53)
* Denotes latest trading price

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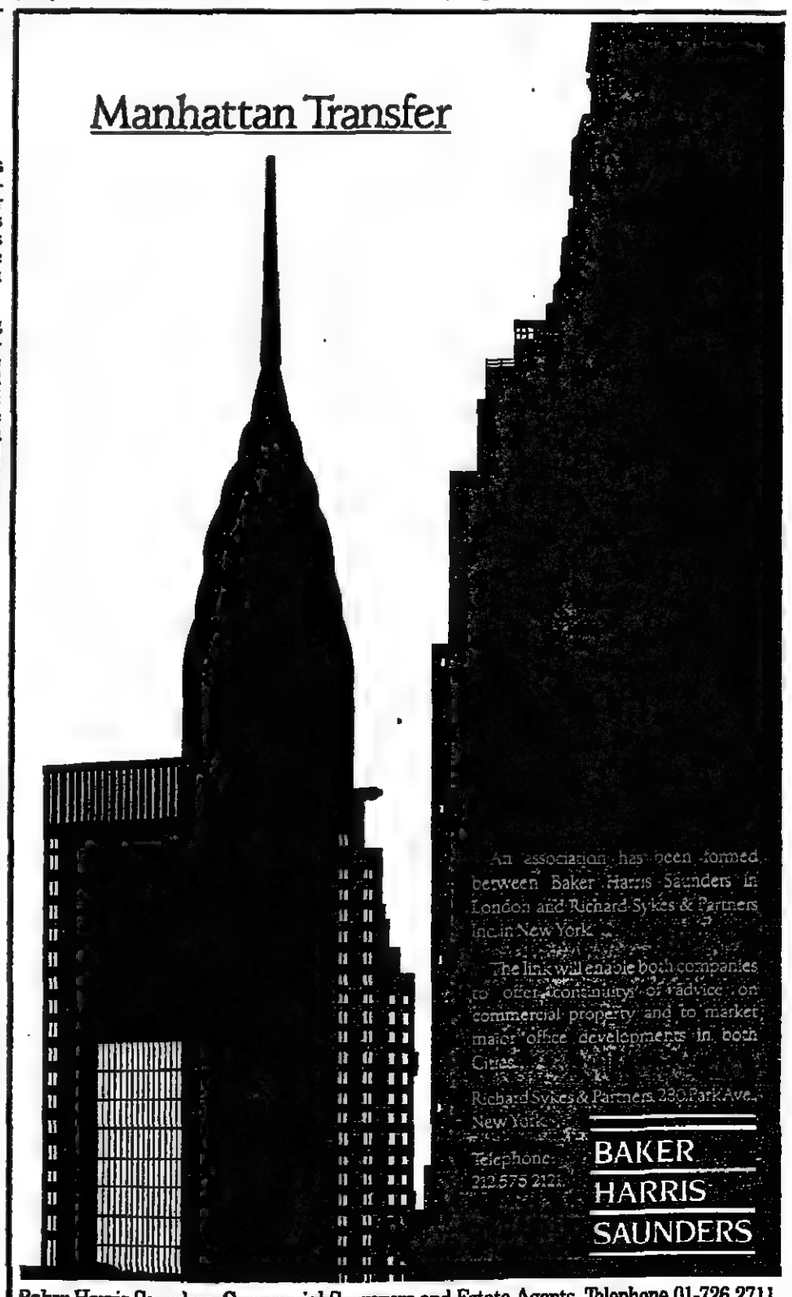
★★★★★★



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STOCK MARKET

THF leaps on Spanish speculation

By Michael Clark and Geoffrey Foster

Trusthouse Forte, the hotel and leisure group, enjoyed its best performance in months yesterday rising 19p against the trend to 570p — just 10p below its high for the year — after becoming the target of a whole host of speculative stories.

By the close of business last night a total of 16 million shares had changed hands — more than five times the normal level of turnover. The buying was led by Williams de Broe International, the broker, which took the traded options market by storm first thing before turning its attention on the main market.

Other dealers claimed that a stakebuilding operation was under way with most of the buying coming from Europe and Williams de Broe accounting for around half the business.

There were whispers that a consortium of Spanish businessmen led by the Sol Hotel Group, which recently bought the Copthorne hotel chain from British Caledonian for an undisclosed sum, was preparing to make a bid for THF's Spanish interests which includes the Ritz Hotel in Madrid and two hotels in Majorca.

Ladbroke's recent bid for the Hilton hotel chain and Bass's acquisition of Holiday Inns has focused attention on the hotel sector. But a full bid for THF by the Spaniards has been ruled out. Most London analysts claim the Spaniards would be unable to raise the £2 billion required to make a full bid for THF.

There is also talk that the group's London property portfolio is substantially undervalued and due for a revaluation. Other stories circulating suggested that Lord Forte, the founder was ready to sell his holding in the company. At the last count, the entire Forte family held between 25 per cent and 35 per cent of the shares. The possibility of them throwing in the towel for someone else to step in and take control of the company is unlikely.

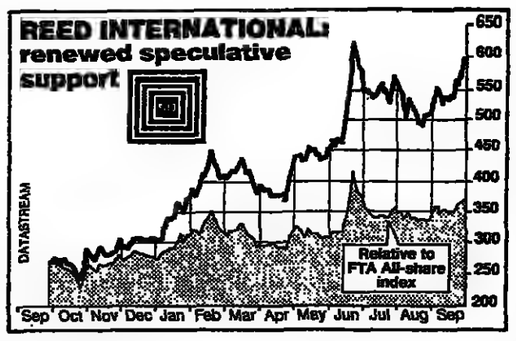
Mr Oliver Hoare, the top hotels analyst with Kleinwort Grieveson, the broker, was puzzled by the stories doing the rounds and remains a big fan of THF. "They are not that expensive at all, anyway," he says.

He is looking for pretax profits for the current year to October 31, to grow from £136 million to £180 million and points out that the group always pays three-quarters of its total dividend in the second half. That could provide another boost to the share price around Christmas time.

● Burgess Group was again nudging its high with a rise of 2p to 368p yesterday. Alexanders Laing & Cruickshank, the broker, recommends the shares as a "buy" and is looking for pretax profits of £8 million in the current year compared with £3.1 million last time.

On Monday, a group of analysts are hoping to see just how well THF's recently acquired Little Chef chain of fast food restauarnts have settled into the group.

The rest of the equity market spent another lacklustre session following a dull performance overnight on Wall Street. Most fund managers appeared content to sit on the sidelines although there was the odd flurry of activity as a few of them attempted to balance their books as the third-quarter of their financial year drew to a close.



The FT 30 share index ended the day 3.9 up at 1,853.7, while the FT-SE 100 share indexlost 2.3 at 2,366.0.

Government securities replaced earlier losses stretching to £¼ with gains of £½, helped by an encouraging performance by the pound on the foreign exchange.

Among the leaders, falls were seen in **Bass**, 12p to £10.00, **ICI** 6p to £16.03, and **Great Universal Stores 'A'**, 10p to £14.09.

A late burst of activity was seen in **Willis Faber**, the Lloyd's broker, up 30p at 410p as more than 1 million shares were traded. There was talk that Mr Robert Holmes à Court, the Australian businessman, was about to bid. Willis Faber owns a 20 per cent stake in Morgan Grenfell, the merchant bank, where Mr Holmes à Court already owns 5 per cent stake through Dewey Warren. **Stewart Wrightson**, which is in talks with Willis Faber about a merger, was carried 45p higher at 600p in sympathy.

Reed International, the paper, packaging and publishing conglomerate, advanced 13p to 593p on whispers that a stakebuilding operation was again under way. About 2 million shares changed hands.

This latest bout of speculative activity has been rekindled by last week's news that The News Corporation, Mr Rupert Murdoch's international media group, has acquired a 2.5 per cent stake in the company.

Hopes are high that Mr Murdoch will add to his holding, increasing it to about the 15 per cent level, just as he did with Pearson, the publishing-to-banking conglomerate. As a result buyers have pushed up the price from the 550p level at which it stood in the last Account.

Reed has been the subject of intense takeover speculation in the past. Its £535 million acquisition of Mr Paul Hamlyn's Octopus Publishing Group earlier this year was seen by many as a defensive move. There was talk at the time that First Boston, the US investment house, which acts for Harcourt Brace Jovonavich, the US publisher, had acquired a 12.5 per cent stake in the company, paying about 600p per share for the privilege.

Hanson Trust, News Corporation, Maxwell Communications and Mr Robert Holmes à Court have been mentioned as possible suitors for Reed, which is capitalized at more than £3 billion. But analysts have always been quick to pour cold water on the situation claiming that any bidder would have to pay a large premium for Reed with its strong institutional backing.

Kennedy Brookes, the leisure and restaurant group, which recently paid £19.5 million cash for a four-star 174-bedroom hotel in central London, touched 475p before closing 5p higher at 463p on talk that Mecca was about to reveal a near-4 per cent stake in the company.

● Note the strength this week in the share price of Widney, the Birmingham engineer, which saw pretax profits tumble from £606,000 to £390,000 last year. The price touched 85p at one stage yesterday for a rise on the week so far of 20p. Dealers claim a bid is on the way.

Shares of **Hammerson Property Investment and Development**, the property developer, remained firm with the ordinary voting shares rising 10p up at 720p and the restricted voting 'A' 10p better at 710p despite the board's denial that it had received a takeover approach or was considering enfranchising both groups of shares.

Cecil Gee, the USM-listed mens retailer, fell by 7p to 121p on profit-taking after Tuesday's gains. There is talk that the company's net asset value now stands at more than 160p a share after a recent property revaluation.

Atlantic Computers, the leasing group, dropped to 675p before closing 29p down at 700p following the news of the tragic death of Mr John Foulston, aged 40, the multi-millionaire chairman and chief executive, at the Silverstone racing circuit in Northamptonshire.

Feedex Agricultural Industries, the engineering, feed and pig producer, were suspended at 74p pending an announcement.

Dealers should hear news soon that a 28 per cent stake in the company has changed hands and that the company will be used as a shell to expand the food business.

Campari, the camping equipment group which has been dramatically turned round by Sweden's Aake Nordin, jumped 21p to 272p on hopes of good news soon.

The company, which earlier this month announced a recovery in interim profits against a £95,000 deficit, is said to be about to receive an injection of assets from Mr Nordin.

English China Clays, the building group, continued their recent strong run closing 16p up at 567p. Investors were again picking up stock ahead of a visit by several analysts next week to the company's interests in Belgium.

TEMPUS

Tesco margins go up-market

The rapid and successful absorption of Hillards, improved efficiencies and the continuing organic movement up-market, are paying off where it really matters at Tesco.

For the 24 weeks ended mid-August, net margins are a full point up at 5.1 per cent, half-time pretax profit has advanced by 38.5 per cent to £90.6 million, the interim dividend is now a round penny, and the signals are clear that a strong year-end finish is in sight.

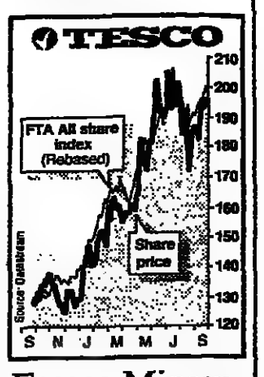
Stripping out 2 per cent for inflation, Tesco shows an estimated 11 per cent volume gain, of which 4 per cent was generated by existing stores with the balance from new selling area. Tesco has ambitious plans — the 7.81 million sq ft at present will rise to 9 million sq ft next year.

The capital expenditure programme is set at £450 million this year, of which new stores will claim £350 million. By the year end, gearing could be hitting the 30 per cent level, but that is hardly a strain, and the year's cash requirements can be substantially funded from the March Eurobond issue.

Sensibily, Tesco is sticking with the tried and trusted formula it knows — with food items still responsible for a good 90 per cent of the business. So far this year, 500 new value-added lines have been introduced, and there is a target of 1,000 new lines for the year as a whole.

With own-label products continuing to dominate the shelves, profitability should improve further with £225 million pretax a reasonable estimate for the year.

Tesco already has its eyes focused on what should be a good Christmas period, so the astute investor seeing Tesco at 196p, on 19.1 times earnings, can usefully shop early for the shares.



Foseco Minsep

Foseco Minsep's strategy of improving margins and boosting earnings per share is paying off.

The 24 per cent rise in profits was made on an underlying 4.4 per cent increase in turnover. The main contributory factors were the restructuring of American metallurgical operations and a strong performance from all British businesses.

A currency boost of £500,000 was offset by a £1 million deterioration at Craelius minerals exploration companies. Craelius is up for sale, along with Gibson-Homans in the US.

Foseco is determined to extract profitability from some products and a superior international spread. The company manufactures in 35 countries and has more than a head start over competitors through a lengthy presence in places such as South Korea, Japan and Taiwan.

In the Middle East, Foseco is feeling the benefit of being the largest manufacturer of fire-fighting foam.

Full-year profits are expected to reach £33 million, giving a prospective p/e ratio of 14.4 on the shares, up 3p at 314p. The recovery seems to be reflected in the share price.

Ashley in style

There is no doubt Laura Ashley is a sound, well-run company with a product range that is stylish without venturing into the realms of high fashion.

Its success in breaking through national boundaries, selling the same dress (in different sizes) to the Japanese and the Texans, shows its success as a vertically integrated manufacturing, marketing and distribution group.

However, the well-known name led to a flotation on an unrealistically high rating, not yet matched by profits. Analysts have projected a rate of growth to equal the rating and been disappointed.

Underlying growth in Britain is slowing although new openings and relocations keep sales well ahead, but the thrust of the group is truly international.

Japan is not yet making a profit but Europe is improving and the US provides endless room for expansion.

Gearing has crept up as capital expenditure peaks. Investment, mostly in the retail chains, will make a faster return.

Borrowings will fall in the longer term, but an acquisition may require the group to seek additional funds, despite the constraints of the Laura Ashley Foundation's holding.

The shares may drift back as full-year forecasts are trimmed to £26 million.

WALL STREET

Dow slide continues

New York (Reuter) — Blue chip shares fell in early trading yesterday after almost recovering to an unchanged position.

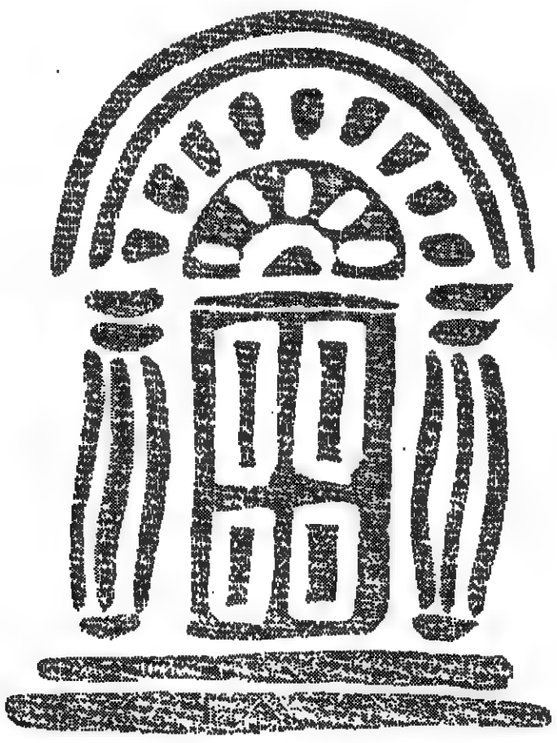
The Dow Jones industrial average, which closed down 10.93 points at 2,590.57 on Tuesday, slipped a further 7.18 points to 2,583.39 in early trading. Declining issues led advancing issues by three to two.

Among the Dow 30 oil shares, Chevron slipped ¼ to 53⅝, Exxon was down ¼ at 49 and Texaco was unchanged at 40½. Pan Am was active on block trades and unchanged at 4½. Floor sources said block trading in the issue appeared routine.

	Sep 29	Sep 28		Sep 29	Sep 28		Sep 29	Sep 28
AMR Cp	54¾	55	Firestone	47	46⅝	Pepsico	39⅝	39¼
ASA	62⅝	62½	Fst Chicago	28¾	28½	Pfizer	69⅝	69⅝
Aetna Life	60¼	59⅝	Fst Int Bncp	53½	54¾	Phelps Dod	52⅝	52¾
Allied Signal	44½	43	Fst Penn C	10⅝	10⅝	Philip Mor	118	118⅝
Allis Chlm	2	2	FT Machine	38⅝	39	Philip Pet	16⅝	16⅝
Alcoa	51¼	51¼	Ford Motor	56⅝	56⅝	Polaroid	32⅝	33⅝
Amax Inc	28⅝	28	GAF Cp	64⅝	64⅝	Primerica	43⅝	44
AMR Hess	35½	35¼	GTE Cp	42¾	42¼	Proct Gble	101⅝	100½
Am Brands	56	57	Gen Cp	104¼	104⅝	Pub S E G	24⅝	24⅝
Am Cyanmid	50½	51¼	Gn Dynam	70¼	70⅝	Raytheon	62½	62⅝
Am Ele Pwr	27¼	27⅝	Gen Electric	61⅝	62¼	Rynlds Metl	58	58⅝
Amaxs	35⅝	34⅝	Gen Inst	46⅝	47⅝	Rockwell Int	25	25⅝
Am Home	86⅝	86⅝	Gen Mills	58½	57⅝	Royal Dutch	129⅝	130⅝
Am Motor	n.a	n.a	Gen Motors	83	83	SFE Sopac	58⅝	57⅝
Am Stand	50¼	50⅝	Gen Pub Ut	27½	27⅝	Sams Lee	44⅝	44⅝
Am Telph	34¼	34⅝	Genesco	6¼	6⅝	Schlumb	47	47⅝
Amoco Cp	82¼	82⅝	Georgia Pac	43⅝	42⅝	Scott Pap	63⅝	61½
Armco Steel	13⅝	13⅝	Gillette	40⅝	41	Seagram	75⅝	76½
Asarco Inc	32½	33⅝	Goodrich	59¼	58⅝	Sears Roeb	52⅝	52⅝
Ashland Oil	65½	66⅝	Goodyear	71⅝	72⅝	Shell Trans	90⅝	90⅝
Atl Richfld	94⅝	93⅝	Gould Inc	23½	23⅝	Singer	55¼	56⅝
Avon Prod	34¼	34⅝	Grace Co	68½	67	Smith Beck	60	59⅝
Bk Boston	31⅝	31⅝	Grt Atl Pac	44¼	46⅝	Sony Cp	37⅝	35⅝
Bank NY	43⅝	43⅝	Greyhnd	41	40⅝	Sth Cal Ed	31½	32⅝
Bankamer	11	11	Gruman	28⅝	28⅝	SW Bell	44½	44⅝
Bkrs Tst NY	45⅝	46⅝	Gulf & West	86⅝	84⅝	Squibb	99⅝	100½
Baxter	28⅝	28⅝	Heinz	49⅝	49⅝	Stwt Drug	61⅝	61⅝
Beth Steel	17⅝	16⅝	Hercules	60½	60⅝	Stevens JP	41⅝	40⅝
Boeing	51⅝	51⅝	Hewlett Pk	69⅝	69½	Sun Comp	60¼	61⅝
Boise Casc	81½	80½	Honeywell	78½	78½	TRW Inc	63	62
Borden	58¼	59	IC Ind	39¼	41	Telectyne	371	369½
Brstl Meyr	51	51¼	ITT Cp	62⅝	62	Tenneco	56⅝	55⅝
BP	73⅝	73⅝	INCO	22⅝	23	Texaco	40⅝	41
Brunswick	28⅝	29	Ing Rand Wl	45⅝	45½	Tex Eastn	34⅝	35⅝
Burl Ind	n.a	n.a	Inland Steel	31	31⅝	Texas Inst	74⅝	75⅝
Burl Nth	76⅝	76	IBM	150⅝	152⅝	Tex Util	30⅝	30½
CBS	216	215	Int Paper	50⅝	49½	Textron	33⅝	34½
CMS Engy	15	15	Irving Bk	77	77⅝	Travelers	45	44⅝
CPC Int	63½	63⅝	Jhsn & Jhsn	84⅝	85⅝	USG	49½	48⅝
CSX Cp	39⅝	39⅝	K Mart	41⅝	40⅝	USX Cp	36½	37⅝
Cmpbell Sp	68	65½	Kaiserlech	20⅝	20⅝	Unilever Plc	42⅝	42⅝
Can Pacific	21	21½	Kerr McGee	44	43⅝	Un Carbide	28⅝	28½
Caterpillar	73⅝	73	Kimbrly Clrk	59⅝	59⅝	Un Pac Cp	81⅝	82⅝
Centrl SW	32⅝	32	Kraft	55⅝	55⅝	Unisys Cp	46⅝	45⅝
Champion	41⅝	41½	Kroger	34⅝	34⅝	Utd Brands	40⅝	39½
Chase Man	38⅝	38⅝	LTV Cp	3⅝	3⅝	Utd Tech	58	58⅝
Chem NY	37⅝	37⅝	Litton	102⅝	101⅝	Unocal	39	39
Chevron	53⅝	53⅝	Lockheed	53½	54	Walter Jim	59⅝	59⅝
Chrysler	40⅝	40⅝	Lucky Str	34⅝	34½	Warn Lamb	62⅝	62⅝
Citicorp	55⅝	56⅝	Man H'nver	38	38⅝	Wells Far	53⅝	54⅝
Clark Eq	34⅝	34½	Manville	3½	3½	Westg El	73⅝	74
Coca Cola	48⅝	49½	MascO	57⅝	56⅝	Weyerhar	51⅝	50⅝
Colgate	51	49⅝	Marine Mid	82	81⅝	Whirlpool	36⅝	36⅝
Columb Gas	51⅝	50⅝	Mt Marrieta	54⅝	55⅝	Woolworth	48⅝	49½
Cmb'n Eng	44⅝	44⅝	Masco	33	32⅝	Xerox Cp	79⅝	79⅝
Cmwlth Ed	30⅝	30⅝	Mcdonalds	54⅝	54⅝	Zenith	27⅝	28
Cons Edis	43⅝	43⅝	McDonnell	76⅝	76⅝			
Consol Ng	40⅝	41⅝	Mead Cp	44½	44			
Cont Data	36⅝	36⅝	Merck	205	204⅝			
Corning Gl	70⅝	70⅝	Minsta Mng	81	82⅝			
Crane	32⅝	32	Mobil	49½	49⅝			
Curtiss Wri	n.a	67	Monsanto	97⅝	96⅝			
Data Genl	31⅝	31⅝	Morgan Jp	45⅝	46			
Deere Co	39⅝	39½	Motorola	70⅝	71⅝			
Delta Arl	52½	51⅝	NCR	84⅝	84⅝			
Detroit Edi	14⅝	14⅝	NL Indstrs	10⅝	10			
Digital Eq	199	191½	Nat Distill	84⅝	84⅝			
Disney	77⅝	78½	Nat Med Ent	26	26⅝			
Dow Chem	105⅝	107⅝	Nat Semi	18⅝	18⅝			
Dresslr Ind	32⅝	33⅝	Norfolk Sth	33⅝	33⅝			
Dupont	118⅝	120	NW Bancrp	46⅝	46⅝			
Duke Pwr	45⅝	46⅝	Occid Pgd	34⅝	34⅝			
East Kodak	102⅝	103⅝	Ogden Cp	37⅝	38⅝			
Eaton Cp	101½	101½	Olin Cp	53⅝	54			
Emerson El	39⅝	40⅝	PPG Ind	46	45⅝			
Emery Air	8½	8⅝	Pac Gas El	18⅝	18⅝			
Exxon	49⅝	49⅝	Pan Am	4½	4⅝			
Farah Inc	14	14⅝	Penney JC	59⅝	58⅝			
Fedders	8⅝	9	Pennzoil	72	71⅝			

CANADIAN PRICES

	Sep 29	Sep 28
Agnco Eag	35⅝	35½
Alcan Alum	46⅝	47⅝
Algoma Stl	13⅝	13⅝
Can Pacific	27½	28⅝
Cominco	21⅝	21⅝
Con Bathrst	20⅝	20⅝
Hawk S Can	28⅝	28⅝
Hud Bay M	23⅝	23⅝
Imasco	33	33½
Imperial Oil	76	76⅝
Int Pipe	50½	50⅝
Royl Trstco	16	15⅝
Seagram	99⅝	99⅝
Shelco 'A'	25⅝	25⅝
Thmsn N 'A'	31	30⅝
Varity Cp	3.50	3.40
WCT	17	17
Weston	41	41½



ANNOUNCING THE ENTRANCE OF A NEW INVESTMENT HOUSE. (BUILT ON ESTABLISHED PREMISES.)

The name is new. From October 1st, the investment management company of The Royal Bank of Scotland Group is called Capital House.

But look behind the name, and you'll find we're sticking to some well-established principles.

Fundamentally, that our business is to offer you the range of skills and services you need to make the most of your money.

That's true if you come to us for personal portfolio management, where we think you'll find that the professional and attentive service of your personal investment manager makes a welcome change.

It's true if you come to us for our recently-launched unit trusts, which bring the skills of our investment managers to six UK and overseas sectors.

And it's true if you come to us for more specialised services, such as offshore investments to maximise the returns of the overseas investor, or our special plan tailored to the needs of Lloyd's underwriting members.

If you'd like to find out more, please contact David Bentata at 6 New Bridge St., London EC4V 6JH. Tel: 01-353 5050.

We think you'll find that if you have the capital, we have the house.

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'Royal Event' unit campaign poised for a huge success

By Peter Gartland
Family Money Editor

The "Royal Event" which closed at 5pm yesterday looks like being the most successful marketing campaign ever in the unit trust industry.

The "Royal Event" is the packaging for a £5.9 million television and press advertising blitz which has dominated the retail financial services sector during September.

But the advertising combined with the privatization style of the campaign has caught the public's imagination and turned Royal Life Fund Management, a wholly-owned subsidiary of the Royal Insurance Group, into a high profile and highly controversial company.

Industry figures of the scale of Royal's achievement, as high as £700 million, differ markedly from Royal's own conservative target of £300 million.

The advertising budget will have been money well spent. Unit trust watchers point to the contrast between a £5.9 million spend to acquire at least £300 million of fund money and the £41.5 million paid out by MIM Britannia last month to buy the £400 million of County unit trust funds from the National Westminster Bank.

With a minimum investment of £250 in a choice of three risk-graded international funds, Royal's total launch take from an estimated 150,000 new investors could in theory be less than £40 million. But earlier this week money was coming in at the rate of more than £40 million a day, including at least three individual investments of £500,000 each.

But the "Royal Event" has not been plain sailing. The company has attracted a string of criticism from its competitors. Attacks on Royal's privatization-type approach prompted the company to commission a market research survey which found there was little, if any, confusion between what was being offered by Royal compared to the BP privatization.

There could also be problems from customers. Royal says it will look sympathetically at giving the 1 per cent launch discount on applications which missed yesterday's deadline if they were posted at least 24 hours earlier but warn they may be constrained by their trustees, Chase Manhattan Bank.

Royal says it can cope with the administration involved in processing £300 million of investors' money and has contingency plans for higher amounts.

Chemical industry 'world class'

By Edward Townsend
Industrial Correspondent

The British chemical industry, facing a continuing threat from imports, is now world class, and faces a "golden opportunity to build an even more successful industry," according to the Economic Development Committee for the sector.

In a report published yesterday, the EDC says the restructuring carried out by many companies, the great improvements in the efficiency of plant operations and construction, and recent movements in exchange rates have left British products more competitive in many markets already.

Lord Gregson, executive director of Fairey Holdings, and the EDC chairman, said: "The industry's technology, innovation, management and marketing are second to none. It therefore has a solid foundation to build on. Conditions have turned in its favour."

Last year, the industry had a trade surplus of £530 million in commodity organic products, but the deficit in plastics grew from £280 million in 1985 to £350 million.

The report says consideration is now needed on substitution of plastics imports by British production, utilizing for raw materials existing ethylene capacity. It says no incremental capacity expansion in western Europe is likely in plastics before the mid-1990s.

Among the report's recommendations are a call on the British industry to re-evaluate the potential for investment here, and on the Government to provide attractive incentives for research and investment.

Laura Ashley fails to impress

By Alexandra Jackson

Laura Ashley's performance in the six months to August 1 was below the company's and the stock market's expectations, pushing the shares down 6p yesterday to 188p.

Operating profits rose by 29 per cent to £10.4 million and enjoyed a wider margin at 11.1 per cent, but the pretax advance, to £10.1 million, was a less impressive 15 per cent.

Mr John James has been promoted from the role of group managing director, a post he has held for seven years, to chief executive and vice chairman.

Mr Peter Phillips, group finance director, said interest costs were higher as spending peaked on the newly-commissioned textile printing plant at Newtown, Wales.

Start-up costs knocked £150,000 off profits while £300,000 in design costs were carried for the August launch of the US "Mother and Child" retail chain. The 8 per cent movement in the US dollar reduced profits by a further £450,000.

An interim dividend of 0.85p was declared, compared with 0.75p last time.

The group opened 33 outlets in the half year and now sells from 325 outlets. By the year-end, Laura Ashley will have added another 36 outlets, taking the total to 361. Of these, 138 shops will be in North America (two more than in Britain), 62 in Europe and seven in Japan.

Underlying growth in the domestic market was 5 per cent on overall sales up 25 per cent. A similar trend was seen in the US while in Europe, growth was 8 per cent as sales moved up 22 per cent.

Investment in new technology continues apace and the group plans to computerize 20 per cent of its cutting work and has accelerated the fabric design function with a £1.25 million computer

Expanding abroad: Peter Phillips and John James

Local London in £28m cash call

By Cliff Feltham

Shareholders in Local London Group, the fast-expanding property company which now runs 19 business centres accommodating more than 1,000 firms, are being asked to raise £28 million to help pay for the next stage of its expansion.

Local London, which recently took over Standard Securities, is now paying £7.1 million for Samplemedium, a private company which owns 12 apartment blocks in and around London and Manchester.

The rights issue — on the basis of one new share at 735p for every four already held — will enable Local London to pay for the development of some of its business centre activities.

These have grown from 10 at the end of last year to 19 at present. The latest include a business centre near Fleet Street, and completion of a joint development with British Land in the City of London to provide a total of 110 units.

Local London also reported an increase in pretax profits for the opening half of the year from £1.4 million to £2.4 million.

IDC hopes for licence at year end

International Digital Communications, a consortium to which Cable and Wireless belongs, yesterday officially applied for a licence to operate a telecommunications business in Japan.

The Ministry of Post and Telecommunications, accepting the application, promised a fair analysis of it and the rival ITJ application.

According to IDC, it is expected that the ministry will take until December to consider it. Once accepted, IDC is confident that a licence will be granted by the ministry before the end of the year.

Plea for increased research spending

By Derek Harris, Industrial Editor

Industrial companies should spend more to support collaborative research in universities, says Professor Eric Ash, the new president of the Institution of Electrical Engineers (IEE) and rector of the Imperial College of Science and Technology.

Competition could be enhanced if the percentage of industry research budgets spent in universities was increased significantly, he said in his inaugural address last night.

Support rarely amounted to more than 1 or 2 per cent, while some big companies contributed less than 1 per cent. Professor Ash said: "It is simply not credible that this low level of support is an objective assessment of the relative research resources, particularly human resources, in industry and in academia. Clearly this under-use of academia is bad for UK plc."

The percentage spending would vary from industry to industry but he believed the optimum amount should be between 2 and 10 per cent.

He did, however, welcome recent improvements in collaboration between industry and the academic world.

COMMENT

Thinking aloud to a new Bretton Woods

The currency plans outlined by Nigel Lawson and the US Treasury Secretary James Baker yesterday suggest a reversal of thinking which could have profound effects on international financial markets and world trade – if anything comes of them At the very least, they mean that currency management is here to stay

Until recently, the United States and Britain have been the most suspicious opponents of institutionalized currency management systems, let alone fixed targets. In the United States, the objection had been basically ideological; in Britain, it is the legacy of bitter experience of stop-go policies under the old Bretton Woods system of fixed exchange rates.

Now, the leading trading nations have experience of another currency management system: the informal agreements for central banks to pool their resources in the short-term, first to burst the dollar bubble after the Plaza Hotel accord two years ago and then — at the Louvre accord in February — to stabilize the dollar after its ensuing precipitate fall. The system has been effective so far despite the huge quantities of international capital which theoretically threaten to swamp the efforts of the authorities.

But it has only held the line. Trade imbalances spawned by wild currency fluctuations have caused further destabilization. Free trade and capital movements broke the old fixed rate system. Now yo-yoing exchange rates are destroying free trade.

Stabler currencies have not yet corrected trade imbalances. As the Chancellor and many others acknowledge, there is more to correcting imbalances once they have built up than adjusting exchange rates. After the dramatic movements already seen, further dollar falls merely promise renewed inflation.

This problem dogged finance ministers on their discussions in the run-up to this week's IMF meeting, threatening an impasse which could bring more disorder to currency markets. A general, if largely unspoken feeling grew that there was not much point in the surplus and deficit countries continuing to berate each other to change their economic policies. West German and Japanese arguments against further government-induced reflation are reasonable. Equally, it would be bad for the world economy for the American Administration to take action that would risk a slump when the US economy was not overheating.

The Lawson and Baker speeches are rapid responses to this predicament They do not appear to be fully thought out. Taken together, however, they could form the basis for a new currency system with the same broad outlines as Bretton Woods but much greater flexibility.

The Chancellor, whose proposals are more coherent, addressed the pressing question of the relationship between currencies. In the Lawson view, collective exchange rate management should be permanent but should be more systematic than the ad hoc Plaza and Louvre deals. A permanent arrangement should have three key features. Currency bands should be published, currency adjustments should be engineered by moving the mid-point for a currency within the existing range — as under the old crawling peg system — and economic policy in the Group of Seven should be conducted in the framework of medium-term goals for inflation and/or growth among the Group as a whole.

Mr Baker has addressed the other problem of floating exchange rates: that they offer no protection against inflation. To remedy this, Mr Baker wants to try to keep a stable relationship between the main reserve currency — the dollar — and an index of dollar-denominated commodity prices, including gold. Rapid changes in the index would suggest changes in US interest rates to resist the implied inflation or slump in world trade.

The Bretton Woods system also had two parts. The dollar had a fixed price against gold and other currencies had fixed (but moveable) prices against the dollar. Taking Lawson and Baker together would restore the same principle on an updated basis.

This thought alone is likely to jerk the gold market into a life it has not had since the early years after the abandonment of the dollar/gold standard in 1971. But after the oil shocks, it would clearly be nonsense for gold to play a predominant part in a commodity index.

It is unlikely that Mr Lawson or Mr Baker are thinking in any such terms as a new fully fledged market-based Bretton Woods at the moment. But that is where their thoughts point. And that immediately raises tough questions. It is now barely remembered that the Bretton Woods system was supposed to be a mechanism for currencies to adjust in an orderly fashion. In practice, it became a recipe for freezing currencies as governments battled with speculators and played about with their domestic economies instead. Despite the generally good experience of the European Monetary System, it is likely that, as soon as currency bands are published, speculation will become more concerted and Plaza/Louvre style management much harder A commodity index, though intended to be used flexibly, could equally become a rigid target for markets. Any coherent system is therefore likely to be some way off.

ARC sets its sights on America

By Our Industrial Correspondent

ARC, the building materials group which has just taken over America's fifth largest aggregates company in a £145 million deal, is poised to make similar investments in the United States in the coming year.

The British company, part of the Consolidated Gold Fields group, has just announced record 1986-87 profits of £86 million and is heading for another record figure in the current year. With future growth in Britainrelatively restricted, the company has set its sights firmly on US expansion.

The takeover of American Aggregates Corporation for $222 million (£137.03 million) has given ARC another 25 million tonnes of aggregate capacity. The company is market leader in Ohio, Indiana and Michigan and has two billion tonnes of reserves.

Mr Charles Spence, the ARC chairman, said yesterday that the company's share of the domestic market was now approaching levels "where we would be denied an opportunity to expand. We would be happy to repeat the American Aggregates deal as quickly as we can."

ARC and other British aggregate and building material companies have launched a large invasion of the US industry in recent years and according to Mr Simon Brown Prudential-Bache, the broker, they have spent £4.5 billion to £5 billion on takeovers. British companies now control about 52 per cent of the American cement industry.

Mr Keith Orrell-Jones, ARC's chief executive, said that future US investments would be concentrated upon additional aggregates capacity. "The US market leader produces 80 million tonnes a year, so we have a long way to go before we become number one," he said.

In the United Kingdom, ARC claims 17 per cent of the aggregates market — it has just signed a contract to supply 1 million tonnes of marine dredged aggregates for the Sizewell nuclear power station

Sotheby's under the hammer

The rumoured return to the stock market of Sotheby's, one of the largest and most prestigious auctioneers in the world, is, I hear, imminent. Whilst the firm was yesterday staying resolutely tight-lipped, I understand that its financial advisers — Lazard Brothers in Britain and Salomon Brothers in New York — are planning what is thought to be the first ever simultaneous listing of a company on both sides of the Atlantic. The company lost its quote on the London Stock Exchange almost exactly four years ago when Alfred Taubman, the American property multi-millionaire, bought up more than 90 per cent of the stock as part of an £83 million agreed bid. Earlier this month Sotheby's issued a statement confirming that it was "considering" a re-listing and that if it did so it would probably be "this autumn". Taubman, who now owns 60 per cent of the company, wants to refloat it so that he can issue share options to its 300 employees worldwide. A number of minority shareholders are also believed to be keen to realise their investments. But his plans have been complicated by an earlier assurance that Sotheby's would never again be subjected to a hostile takeover. Consequently, the transatlantic float is expected to have a two-tier voting structure, ensuring that exisiting shareholders continue to exercise control.

THE TIMES CITY DIARY

Football crazy

Is the yuppie, Perrier-swilling movement in the City going too far? Institutional salesmen at stockbroker Panmure Gordon are eschewing the traditional Square Mile luncheon for a more active rendezvous. Fifteen of them, plus assorted supporters, met a similar number of Norwich Union fund managers last night to play a deadly-earnest game of football on QPR's notorious Loftus Road plastic pitch. For those still trying to adjust to this new, healthy lifestyle, there was at least a bar afterwards. "It fits in with the 1980s," says food sector salesman Terry Sissons. "I did drink Perrier but people were able to drink what they liked." After last night's success, I am told other fund managers can look forward to similar challenges. Start training now. . .

Dog's life

Give your pooch a treat and take him to visit "Lick Your Chops," the ultimate in specialist retailing, now trading in Westport, Connecticut.

"Further exciting plans include enlarging my house, extending my racing stables and adding to my art collection"

Your dog or cat will apparently be able to choose from a wide range of *deluxe* fresh and tinned food as well as make use of on-the-spot services provided by the resident vet or $100 a time portrait painter. But beware, "Lick Your Chops" is a franchise operation, so it is only a matter of time before it appears on this side of the Atlantic.

● **Guinness has certainly been good for Anthony Tennant, the company's new chief executive. A circular issued yesterday, reveals that the man who until recently earned just £140,000 at Grand Metropolitan got a pay rise on July 1 from Guinness bringing his salary up to £300,000. He has also been granted more than 300,000 Guinness share options exercisable at 319p against yesterday's market price of 372p. However, he still hasn't quite caught up with his predecessor. Ernest Saunders was on £350,000.**

Personal touch

Is it any wonder that 16 of Britain's public company chairmen choose Clive Mattock, a partner of Fiske & Co. as the stockbroker to handle their personal portfolios? Mattock, who will be leaving Fiske after 14 years at the end of December — to assume an executive directorship at mini-merchant bank UTC, running its stockbroking arm UTC Securities — will be taking these accounts, ranging from Nazmu Virani and Tony Cole of Bestwood to Peter Clowes and Guy Cramer of James Ferguson, with him. His investment expertise is such that on each of her six birthdays so far he has bought £100 of penny shares for his god-daughter Lucy Wray, whose father Nigel became deputy chairman of Singer & Friedlander following its reverse takeover of his Gilbert House Investments earlier this month. The £600 of investments, which comprise, in purchasing order, Hampton Trust, BSG, Amalgamated Financial, Bennett & Fountain, Healthcare, James Ferguson and Rex Williams Leisure, are now worth a total of £5,311 "I will carry on until she's 18," says Mattock, who will no doubt now be inundated with godfather requests. "I've been doing the same for my own son, but he's only two."

● **Seen on the wall of one of the Stock Exchange boxes: options dealers do it until they expire.**

Carol Leonard

De Beers Consolidated Mines Limited
CDM (Pty) Limited

Granada T.V. Programme
"World in Action"
Monday, 28th September, 1987

De Beers and CDM have already refuted and continue to refute the allegations which form the basis of the "World in Action" programme televised on Monday, 28th September.

1.

CDM denies that it pays no more than a nominal rental for the right to mine its Concession in Namibia. In total CDM's tax payments including the rental annually exceed 70% of operating profits which is consistent with the top rates of tax paid by the De Beers Group on any of its mines anywhere in the world As a result CDM has for long been a major contributor to Namibia's revenues

2.

De Beers and CDM strongly deny that they have overmined and secretly exported diamonds in anticipation of Namibia's independence. At no stage has CDM conducted mining operations other than in terms of its mining lease, nor has it mined higher grade reserves to the detriment of the life of the mine. On the contrary, the life has been extended continually by investment in new and innovative methods of mining and recovery. Granada claims that the mine will close in 1992. Current reserves indicate that the mine has a life of at least eleven years and it is hoped that on-going investment in prospecting should extend the life beyond the turn of the century.

3.

It is also incorrect that CDM understates the price of its diamonds for the purpose of export from Namibia and for calculation of Namibian tax or that no independent check is done on De Beers sorting and valuing of the diamonds Long-standing independent verification procedures ensure that CDM and hence the Namibian state are receiving the Central Selling Organisation's selling price for the diamonds less an agreed margin The arrangements for the pricing and marketing of CDM's production are accordingly as favourable to CDM and Namibia as they are to any other producer or producing country

Submissions on these and other matters have been made to the Government Committee appointed to examine the Thirion Report and CDM looks forward to the publication of its findings, which it is understood will take place shortly.

30th September, 1987

Last month, we gave you our new address.

Today, we give you our new name.

What will we give you tomorrow?

(A clue.)

On September 1st, Scrimgeour Vickers moved across the Thames, and into the most spectacularly modern and well-equipped office building in London.

Now, a month later, another change in the way we present ourselves: because today we change our name to Citicorp Scrimgeour Vickers.

Clearly, we're up to something.

In fact, these are simply two of the more visible signs of the ways that we're developing our business, to meet the rapidly-changing needs of today's securities industry.

And, in particular, to give you the opportunity to exploit the industry's fast-growing globalisation.

Citicorp's name stands for the new qualities which we're bringing to our existing strengths.

(Put Citicorp's capital resources, commitment to new technology and worldwide reach together with our unrivalled research, and you have quite an operation.)

As for our new offices, their impressive exterior is their least important feature; much more significant is that, inside, you'll find one of London's biggest and best-equipped equity dealing rooms.

Meanwhile, our group's business continues to grow quickly – in volume, in the number of analysts (now over 200), and in the number of securities (now around 2,000) which they track.

So it's true that, today, we're giving you no more than the news of our new name.

But it's also true that, in a sense, that's part of giving you the world.

PO Box 200, Cottons Centre, Hays Lane, London SE1 2QT. Tel: 01-234 5555 Telex: 885171 & 886004.

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SR Gent turns loss to £1.4m profit

By Alison Eadie

The recovery at SR Gent, the clothing manufacturer, continued in the second half with pretax profits in the year to the end of June reaching £1.4 million against a loss of £1.2 million the previous year. Turnover rose 5 per cent to £88 million.

The company has changed its mix of products, cutting its reliance on dresses and increasing its range of casualwear.

Its dependence on Marks and Spencer remains, with 90 per cent of turnover going to the high street chain.

Mr Bernard Adler, the finance director, said that the product transition was now complete. Far fewer dresses were being made, but casualwear production was still at the development stage.

SR Gent supplies sportswear to Reebok, maker of trainers, tennis shoes and other sporting footwear.

The company has also started to supply Marks and Spencer's new homeware departments, making bedlinen, scatter cushions, lighting and importing matching ceramics. The venture is still at the trial stage.

The dependence on Marks and Spencer is expected to continue, even though SR Gent is taking on other customers, as volume for Marks and Spencer is expected to keep pace with the sales to other customers.

SR Gent is paying a 0.645p final dividend, after passing last year's final.

Profits this year are expected to continue to recover and the City is looking for an outcome of £2.5 million to £3 million pretax, still some way from the record profits of more than £6 million achieved in 1984.

Coal chief warns industrial action could lose business

By Colin Narbrough

Sir Robert Haslam, the British Coal chairman, yesterday gave a warning that a lengthy industrial action by the National Union of Mineworkers could cost the coal industry loyal customers.

The limited overtime ban the NUM has imposed in protest against British Coal's disciplinary rules, or "Code of Conduct," was particularly regrettable, coming just when the industry was showing signs of a "dynamic and bright" future, he told an anniversary lunch of the Domestic Coal Consumers Council in London.

Sir Robert identified the main challenge facing coal today as the highly competitive nature of the energy market.

After the collapse in oil prices, the cost of holding an important market such as the power stations, which took three-quarters of British Coal's output, had been considerable.

In spite of the tough and costly competition with other fuels, British Coal had nevertheless lost only one leading customer in the general industrial market over the past year, he noted.

Coal-users, Sir Robert said, were impressed with the industry's improved productivity and had remained loyal. "However, any prolonged industrial action would undermine customer confidence."

It was a sign of hope that the NUM's overtime ban was merely a shadow of the far-reaching action that led up to the year-long strike in 1984-85.

"I hope this is a growing recognition of the realities of life," he said.

Sir Robert: ban 'regrettable'

Sir Robert expected that the launch at present of the new "Coal-flow" range of self-feeding boilers, backed by a £10 million advertising campaign, would encourage more coal sales in the domestic, local authority and light industry markets.

● A report published by the Royal Institute of International Affairs calls for the joint understanding between British Coal and the Central Electricity Generating Board to reflect lower world market prices for coal, as long as restraints remain on coal imports.

The CEGB imports about 1 million tonnes a year, while buying 80 million tonnes of British coal.

Mr Jonathan Stern, author of the report, argues that security of supply is no ground for pursuing a policy of complete self-sufficiency.

He says Britain could import up to a third of its coal by the end of the 1990s without risk.

BUSINESS SUMMARY

United Scientific set for £35m rights issue

United Scientific Holdings, the defence equipment manufacturer, is raising £35.6 million net from a rights issue to meet borrowings of about £32 million; pay for the purchase of Fernau Avionics, a maker of airfield navigational devices; and to finance growth plans. Fernau is costing an initial £6 million, with additional payments of £3 million.

USH expects annual pretax profits to end-September of at least £11 million (£3.2 million). The final dividend is 4.2p, making 6.6p for the year.

MEPC wins Oldham

Property group MEPC's £516 million takeover bid for Oldham Estate, built up by Mr Harry Hyams, has closed with acceptances of 99.8 per cent. MEPC initially acquired 68 per cent and Mr Hyams pledged his 30 per cent stake.

Erith builds up to £1.9m

Erith, the builders' merchant, took advantage of buoyant demand in the South-east to make first-half pretax profits of £1.9 million, up 83 per cent, on turnover 27 per cent higher at £34.2 million. The interim dividend is 2p (1.3p).

Granada's £9.7m sale

Granada Group is disposing of Microcomputer Services to Businessland, an American company, for £9.7 million in cash. Microcomputer sells microcomputer products and provides service as a dealer for leading manufacturers such as IBM and Compaq through business centres in the South-east and North-west of England. Sales revenue is about £20 million a year.

Businessland is the largest non-franchised dealer in microcomputer products in the US, with sales revenue of $600 million (£370 million) in the year to end-June. The deal for Microcomputer is its first venture outside the US.

Berkeley in £6m buy

Berkeley and Hay Hill Investments, the property and construction group, is buying WSJ (Holdings), a private housebuilder, for £6.8 million. Berkeley also reported pretax profits of £420,000 (£403,000) for the six months to end-June.

Silkolene up to £966,000

Silkolene Lubricants, the manufacturer and distributor of petroleum products, had a strong first half, pretax profits rising from £31,000 to £966,000 on turnover down from £11.9 million to £11.2 million. The interim dividend is 4p (3p).

Mint Group grows

Birmingham Mint Group, the security products and electrical engineering group, plans to raise £6 million through the combination of a share issue and a one-for-four rights issue at 213p a share in order to fund continued expansion.

The group has conditionally agreed to acquire Nevin Electric (Holdings) for an initial £2.8 million, to be satisfied by the issue of 1.31 million shares, and will raise £3.2 million through the rights issue. A further consideration, not exceeding £2.45 million, is payable depending on Nevin's profits in the two years to July, 1989. Nevin's business includes the manufacture of printed circuit boards.

LONDON TRADED OPTIONS

	Series	Calls Oct	Calls Jan	Calls Apr	Puts Oct	Puts Jan	Puts Apr
Alld Lyon (*442)	390	57	65	78	2	8	10
	420	30	42	57	4	15	20
	460	7	23	35	25	35	40
Brit Air (*214)	190	25	—	—	2	—	—
	200	16	28	38	5	12	16
	220	5	15	25	12	22	27
Brit Com (*530)	460	77	92	103	2	5	12
	500	38	65	80	6	15	22
	550	8	35	53	28	35	42
Brit Gas (*173)	165	11	20	—	2	7	—
	180	3½	13	19	9	14	17
	200	1	6½	12	26	30	31
BP (*377)	330	51	64	70	2	6½	12
	360	24	43	50	6	14	23
	390	7	25	38	19	29	31
Britoil (*237)	300	40	58	68	2	11	16
	330	18	39	49	11	23	28
	360	6½	24	34	29	38	42
Coca Cold (*1408)	1450	37	120	160	85	125	155
	1500	20	100	140	120	160	190
	1550	11	80	120	165	200	230
Courtauld (*528)	420	110	119	—	1	2	—
	460	70	85	102	1	7	12
	500	35	58	76	6	19	30
	550	11	35	52	30	42	52
Com Union (*413)	330	85	96	105	1	4	5
	360	55	68	78	2	8	10
	390	27	46	50	3	10	16
C & W (*469)	380	112	126	138	1	3	8
	420	82	102	115	1	5½	12
	460	49	67	86	5	15	25
	500	18	45	54	20	27	35
GEC (*225)	300	28	37	44	1	5	9
	220	11	23	31	5½	10	15
	240	2	13	21	18	24	28
Grand Met (*579)	480	122	133	—	1	1	—
	500	92	98	106	2	4	10
	550	37	60	70	5	18	25
	600	8	35	43	30	40	48
ICI (*1604)	1450	165	212	233	1½	15	28
	1500	117	172	195	4	32	42
	1550	75	137	162	11	37	57
	1600	40	100	130	33	60	78
Land Sec (*600)	550	56	78	92	5	18	26
	600	20	43	63	18	32	40
	650	3	23	42	52	63	66
M & S (*236)	220	20	29	37	1½	8	10
	240	8	18	28	10	17	19
	260	3	11	18	27	29	31
R-Royce (*205)	185	22	29	36	½	4	7
	195	14	23	30	2	8	11
	205	7	18	24	5½	12	16
	215	2½	13	—12½	18	—	—
Shell (*1380)	1350	80	122	152	22	55	67
	1400	32	93	125	45	77	112
	1450	14	73	103	80	103	140
Trafalgar (*386)	360	43	55	66	2	5	10
	390	15	35	46	7	17	20
	420	4	17	32	27	35	38
TSB (*137)	130	10	15	18	1½	2½	4
	140	4	9	12	5½	9	10½
	150	1	6	8	13	17	18
Woolworth (*361)	325	36	—	—	2	—	—
	330	—	47	55	—	8	16
	350	20	—	—	18	—	—
	375	7	24	—	27	40	—

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Bass (*1000)	950	80	90	115	8	27	45
	1000	35	60	88	20	55	65
	1050	10	40	68	58	80	90
BOC (*411)	330	84	91	100	1	3	5
	360	54	69	77	1½	7	10
	390	27	48	58	3	16	20
	420	11	30	40	18	28	31
Jaguar (*372)	300	78	98	110	½	5	17
	360	33	63	75	6	22	30
	400	5½	32	50	33	46	55
Amstrad (*177)	160	23	39	44	7½	13½	16
	180	17	27	34	16	23	27
	200	9	18	25	30	36	38
Beecham (*378)	460	128	—	—	1	—	—
	500	80	103	—	4	9	—
	550	48	68	88	16	23	27
	600	22	42	67	40	45	68
Boots (*208)	280	36	46	53	7	11	15
	300	24	34	41	14	19	24
	330	10	20	27	32	35	38
BTR (*383)	330	47	58	—	6	10	—
	360	28	37	46	13	20	26
	390	13	25	31	32	36	41
Blue Circ (*475)	425	67	—	—	6	—	—
	450	45	—	—	12	—	—
	475	33	—	—	23	—	—
De Beers (*1573)	1050	570	—	—	5	—	—
	1100	520	—	—	10	—	—
	1200	420	—	—	40	—	—
	1300	330	—	—	80	—	—
Dixons (*365)	330	84	74	—	3	7	—
	360	40	54	64	11	19	20
	390	24	34	44	22	28	30
Glaxo (*1779)	1650	175	235	—	30	53	—
	1700	145	200	—	47	75	—
	1750	115	175	220	68	95	110

September 30, 1987 Totals 54046 Calls 35278 Puts 18778 FT-SE Calls 1667 Puts 1770

*Underlying security price.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

	Market rates day's range September 30	Market rates close September 30	1 month	3 months
N York	1.6265-1.6310	1.6265-1.6275	0.32-0.31prem	0.84-0.79prem
Montreal	2.1275-2.1400	2.1275-2.1284	0.12-0.06prem	0.23-0.11prem
Amst'dam	3.3668-3.3735	3.3677-3.3722	1½-1¼prem	4½-3¾prem
Brussels	62.02-62.24	62.05-62.17	22-19prem	60-54prem
C'phgen	11.4904-11.5203	11.4904-11.5055	%prem-¼dis	¾prem-¼dis
Dublin	1.1145-1.1178	1.1166-1.1176	11-15dis	24-34dis
Frankfurt	2.9923-2.9985	2.9936-2.9979	1½-1¾prem	4½-4¾prem
Lisbon	234.87-236.33	234.87-235.82	18-69dis	139-244dis
Madrid	198.88-199.65	198.92-199.21	24-42dis	150-186dis
Milan	2155.33-2164.34	2156.33-2160.91	par-3dis	8-13dis
Oslo	10.9105-10.9423	10.9105-10.9253	3-3¾dis	9-9¾dis
Paris	9.8575-9.8787	9.8625-9.8768	2¼-1¾prem	5¼-4¾prem
Stkhlm	10.4662-10.5004	10.4662-10.4795	1¼-¾prem	2¾-1¾prem
Tokyo	237.70-238.29	237.80-238.18	1¾-1¼prem	3¾-3¼prem
Vienna	21.04-21.11	21.04-21.07	10¾-9¾prem	29¾-27¾prem
Zurich	2.4857-2.4942	2.4902-2.4942	1¾-1¼prem	3¾-3¾prem

Sterling index compared with 1975 was same at 73.1 (day's range 73.1).

OTHER STERLING RATES

Argentina austral*	4.2735-4.2926
Australia dollar	2.2945-2.2993
Bahrain dinar	0.6125-0.6165
Brazil cruzado*	83.0566-83.5077
Cyprus pound	0.7780-0.7880
Finland markka	7.1625-7.2025
Greece drachma	227.55-229.95
Hong Kong dollar	12.7097-12.7193
India rupee	21.25-21.45
Kuwait dinar (KD)	0.4580-0.4620
Malaysia dollar	4.1245-4.1288
Mexico peso	2480-2530
New Zealand dollar	2.5026-2.5081
Saudi Arabia riyal	6.0925-6.1325
Singapore dollar	3.4049-3.4087
S Africa rand (fin)	5.3956-5.3941
S Africa rand (com)	5.3740-5.3802
U A E dirham	5.9650-6.0050

*Lloyds Bank

DOLLAR SPOT RATES

Ireland	1.4580-1.4610
Singapore	2.0915-2.0925
Malaysia	2.5335-2.5345
Australia	0.7080-0.7070
Canada	1.3115-1.3120
Sweden	6.4375-6.4425
Norway	6.7075-6.7125
Denmark	7.0550-7.0700
West Germany	1.8395-1.8390
Switzerland	1.5258-1.5258
Netherlands	2.0585-2.0595
France	6.1200-6.1225
Japan	146.03-146.13
Italy	1328.0-1327.0
Belgium(Comm)	38.16-38.18
Hong Kong	7.8070-7.8080
Portugal	144.40-144.80
Spain	122.25-122.35
Austria	12.84-12.86

Rates supplied by Barclays Bank IOFEX and Extel.

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Dec 87	89.53	89.54	89.48	89.63	5954
Mar 88	89.65	89.70	89.59	89.71	783
Jun 88	89.58	89.58	89.58	89.73	109
Sep 88	NT	----	----	89.61	0
Dec 88	NT	----	----	89.50	0
Mar 89	NT	----	----	89.41	0
Jun 89	NT	----	----	89.31	0

Previous day's total open interest 16113

Three Month Eurodollar					
Dec 87	91.37	91.40	91.32	91.39	6010
Mar 88	90.99	91.00	90.94	91.01	1320
Jun 88	90.72	90.75	90.68	90.74	333
Sep 88	90.50	90.53	90.50	90.53	100
Dec 88	90.31	90.36	90.31	90.35	52
Mar 89	NT	----	----	90.22	0
Jun 89	NT	----	----	90.09	0
Sep 89	NT	----	----	----	

Previous day's total open interest 29130

US Treasury Bond				
Dec 87	81-04	81-23	81-04	81-12	7656
Mar 88	NT	----	----	80-16	0
Jun 88	NT	----	----	----	

Previous day's total open interest 8479

Long Gilt					
Dec 87	113-13	114-22	113-13	114-21	28792
Mar 88	113-25	114-05	113-29	114-14	580
Jun 88	NT	----	----	----	
Sep 88	NT	----	----	----	
Dec 88	NT	----	----	----	

Previous day's total open interest 28253

FT-SE 100					
Sep 87	236.70	237.00	236.00	236.35	756
Dec 87	242.20	243.20	241.80	242.30	1348

Previous day's total open interest 7567

Japanese Government Bond					
Dec 87	96.80	97.45	96.49	97.26	588
Mar 88	96.50	96.50	96.50	96.54	50

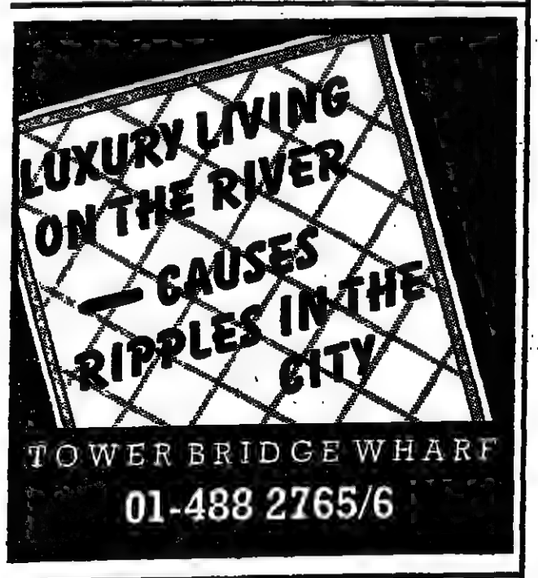
Previous day's total open interest 861

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
September 21	October 2	December 17	January 4

Call options were taken out on: 30/9/87 Jackson Exploration, Astra Holdings, Steele, T Cowie, RTZ, Land Secs., Norcros, Ossory, Amersham, Britannia Secs., JE England, Premier, Bndon, Elswick, FIG, Hillsdown, Williams Holdings, Oliver Footwear, Corah, Energy Cap., Blue Arrow, Eagle Trust, Amstrad, Dee Corp., Storehouse, Campari Intnl., Control Secs., BOMS.

Puts: London Merchant Secs., Smallshaw, T Cowie.



Metalrax Group PLC

Broad spectrum engineering specialists

Record interim profit	1987 Six months to 30 June £000	1986 Six months to 30 June £000	1986 Twelve months to 31 December £000
Turnover	21,779	18,028	38,785
Group profit before taxation	2,202	1,845	4,164
Dividends	345	261	963
Earnings per share	3.31p	2.71p	6.03p

Report and accounts from The Secretary, Metalrax Group PLC, Ardath Road, Kings Norton, Birmingham B38 9PN Telephone 021-458 6571

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Standard Chartered

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Cussins doubles to £1.13m

Pretax profits at Cussins Property, the property investment and development group, doubled to £1.13 million in the six months to June, although turnover was stagnant at £3.63 million.

Mr Peter Cussins, the chairman, said the recent management changes were complete. But he added that the full benefits of the reorganization, the improving residential market in the North-east and the efforts of Cussins Green – its property development and portfolio management arm – would not show fully until next year.

The Newcastle-based company is predicting better profits from its residential division. It added that the new joint company formed last year with Throgmorton Trust, an investment trust, to undertake large commercial and residential developments in the South of England, contributed £88,000 to the half-way profits.

The interim dividend is 2.8p, up from 2.6p previously.

Above £2m pretax

Watmoughs (Holdings) is paying an unchanged interim dividend of 2p for the six months to June 30. Pretax profit rose from £1.16 million to £2.04 million on turnover of £24.43 million (£17.7 million). Earnings per share reached 10.79p (6.92p). The directors are confident that 1987 will be another record year.

Interim held

Lilleshall is paying an unchanged interim dividend of 0.75p for the half-year to June 27. The board intends to recommend a final of not less than 2.25p. Sales reached £3.53 million (£3.31 million), but pretax profit slipped to £72,000 (£89,000). The company is buying Serco Ryan for a maximum of £3.04 million.

Brookmount issue

Of the 2,760,000 new ordinary shares offered to shareholders by Brookmount via a rights issue, 2,714,781 new ordinary shares (98.36 per cent) have been taken up. The balance of the issue has been sold in the market. The net premium over the offer price of 650p per new ordinary share, after allowing for expenses, amounts to about 88.95p per share.

Clondalkin up

Clondalkin Group is paying an interim dividend of 1.247p for the half year to June 30 (1.155p adjusted for a bonus issue in May 1987). The pretax profit was Ir£2.124 million (£1.93 million) compared with Ir£1.729 million), on turnover of Ir£34.967 million (Ir£26.685 million). Earnings per share were 4.01p (3.69p).

Joseph Holt

An interim dividend of 5p (4p) is being paid by Joseph Holt for the six months to June 30. Pretax profits were £1.728 million (£1.474 million) on turnover of £5.420 million (£4.966 million). Earnings per share were 37.44p (30.72p)

Centreway rises

Centreway Industries is paying an interim dividend of 0.5p (same) for the six months to June 30. Pretax profits were £298,000 (£234,000) on turnover of £8.359 million (£13.930 million). Earnings per share were 1.5p (0.9p).

Harmony in £8.3m cash call

By Joe Joseph

Harmony Leisure Group – which in July added another 11 public houses to its growing chain of pubs and restaurants in a £6.1 million deal with Wiltshire Brewery – is asking shareholders for £8.31 million to help trim the company's hefty borrowings.

The 13 million shares in the one-for-one rights issue are being sold at 66p each against a price yesterday of 83p.

The cash will oil Harmony's acquisition programme. Yesterday, it announced it was buying The Cricketers in Warfield, Berkshire, for £770,000

But Harmony is to sell back to Watney Combe Reid & Truman six public houses whose leases contained certain restrictions. It is receiving £420,000.

Harmony said yesterday that Queens Moat Houses, the fast-growing hotel group, had bought 14.9 per cent in the company from Mr Stanley Lever, Harmony's chairman, and his wife, Pamela, and it was taking up its rights entitlement in full.

Franchisees warned on 'ethical' practice

By Derek Harris, Industrial Editor

A third of businesses claiming to be franchises do not meet the criteria for a business format franchise, says Mr Tony Dutfield, director of the British Franchise Association.

This, he added, created confusion and made it increasingly difficult for prospective franchisees to evaluate their options.

Mr Dutfield was speaking after a report on the industry, commissioned by the BFA, showed that out of 399 businesses claiming to operate franchise systems, only 253 met principles the BFA believes are generally accepted as ethical practice.

The inflated total, found in various directories, was reached by including licensed dealers as well as individuals offering franchises that had not attracted franchisees, Mr Dutfield said. Licensed dealers did not strictly meet the criteria of business format franchising, which the BFA defines as the granting to a franchisee the right to use the trade name and business method developed by the format owner or franchisor.

Mr Dutfield said: "As franchising has grown in popularity, the industry has begun to attract a number of people who have sought to use its successful image for their own businesses without necessarily adopting the same ethical procedures. Only those operating a business format franchise can be considered as a bona fide part of the industry."

The BFA, he added, was trying to dispel the confusion with initiatives like its new code of ethics which outlined steps potential franchisees should take in assessing franchise systems.

The latest annual survey, by Power Research Associates, showed business format franchises, as defined by the BFA, dropped by 6 per cent in number compared with 1986 when there were just under 270 of these businesses.

Despite this, annual franchising sales topped £3.1 billion, a 40 per cent increase over the previous year. It is expected that sales will more than double by 1992 to £7.7 billion. There are 169,000 people employed in franchising, with the number of franchised outlets up by a fifth during the year to 15,000.

The failure rate for franchise systems has been reassessed since last year, when it was put at 14 per cent. This was because some "failures" were franchise schemes that never got off the ground in the first place.

The revised failure rate was put at 7 per cent, declining to 4 per cent this year.

Growth was continuing in traditional franchised sectors like retailing although the technique was being increasingly used in new sectors such as business services and leisure.

Franchising in the United Kingdom 1987: £95 from Power Research Associates, 17 Wigmore Street, London.

New chief at Atlantic Computers

Atlantic Computers: Mr J Gillum becomes non-executive chairman after the death of Mr John Foulston, chairman and chief executive, in a motor racing accident. Mr J Tomkins is made group chief executive.

McCarthy & Stone: Mr John Dewar has been appointed personnel director of Group Services.

Appleyard Group: Mr DJ Healey becomes business development director, Mr SA Williams Yorkshire regional director, and Mr DW Batchelor managing director of Appleyard of Leeds and Appleyard of Wakefield.

John Dewar: McCarthy & Stone personnel director

National Nuclear Corporation: Mr Derek Taylor is named managing director.

Sotheby's Holdings: Lord Blakenham joins the board.

Amstrad: Mr Jose Luis Dominguez and Ms Marion Vannier join the board.

Building Employers Confederation: Mr Andy Costelloe has been made chairman of the contracts committee.

Broad Street Associates Public Relations: Mr John Harben and Mr Tim Spratt join the board. Mr John de Forte, Ms Carol Fedida, Mr Mark Griffiths and Mr Ed Regenye become associate directors.

Tanstead Associates: Mr Nigel Wild joins the board.

St George: Mr David Pretty joins as managing director.

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ARAN

Aran Energy plc

(Incorporated with limited liability under the Companies Act, 1963 of the Republic of Ireland — Registered No. 39227)

Introduction to The Stock Exchange

Share Capital

Authorised		Issued and fully paid
IR£40,000,000	Ordinary Shares of IR20p each	IR£32,405,980

Aran Energy plc and its subsidiaries are an independent oil and gas exploration, production and distribution group, its principal interests being in offshore licences and leases in Ireland and the United Kingdom.

The Council of The Stock Exchange and the Committee of the Irish Stock Exchange have admitted the whole of the issued ordinary share capital of the company to the Official Lists in London and Dublin respectively. Dealings in the ordinary shares are expected to commence today Thursday 1st October 1987.

Listing particulars relating to Aran Energy plc are available in the Extel Statistical Services and may be obtained during usual business hours up to and including 5th October 1987 from the Company Announcements Office, The Stock Exchange, Throgmorton Street, London EC2 and on any weekday (Saturdays and bank holidays excepted) up to and including 15th October 1987 from the registered office of Aran Energy plc, Clanwilliam Court, Lower Mount Street, Dublin 2 and from:—

Morgan Grenfell & Co. Limited, New Issue Department, 72 London Wall, London EC2M 5NL.

IBI Corporate Finance Limited, 26 Fitzwilliam Place, Dublin 2.

Cazenove & Co., 12 Tokenhouse Yard, London EC2R 7AN.

National City Dillon & Waldron, Ferry House, 48/53 Lower Mount Street, Dublin 2.

1st October 1987

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
Abbey	215	Coats	1,282	Land Sec	890	Royal Bank	223
Alld-Lyons	2,012	CU	1,346	Laporte	103	Royal Ins	1,741
Amstrad	5,278	Cons Gold	1,009	LMI	1,223	Sainsbury	3,211
ASDA	13,943	Cookson	368	Lloyds	1,011	Scot & N	1,728
AB Foods	1,275	Courtaulds	2,441	Lonrho	3,230	Scot & N	4,324
Argyll	1,584	Dalgety	1,278	Lucas	116	Sears	2,694
BAA	7,453	Dee	4,703	Magnet	1,586	Sedgwick	1,054
BET	1,770	Dixons	5,148	M&S	5,510	Shell	1,655
BTR	2,523	ECC	2,093	MEPC	529	Smith & N	2,889
BAT	3,177	Enterprise	16	Metal Box	1,930	STC	1,771
Barclays	1,060	Ferranti	8,174	Midland	783	Stan Chart	29
Bass	452	Fisons	1,512	Minorco	1,348	Storehse	12,239
Beecham	2,742	Gen Acc	764	Nat'l	456	Sun Alliance	316
Beazer	2,285	GEC	10,215	Nth Food	501	T & N	671
RICC	509	Glaxo	819	P&O	845	Tarmac	1,775
Blue Circle	1,800	Globe	2,031	Pearl	881	Tate & Lyle	67
BOC	414	Grampian	355	Pearson	335	TSB	1,640
Boots	2,025	Grand Met	1,427	Pilkington	4,764	Tesco	15,005
BPB	2,779	GUS 'A'	820	Plessey	8,512	Thorn EMI	2,096
Br Aero	858	GRE	131	Prudential	473	Trafalgar	982
Br Airways	1,188	GKN	901	Racal	7,413	THF	16,128
Br Comm	1,695	Guinness	1,764	Rk Hovis	1,033	Ultramar	2,411
Br Gas	5,529	Hamm 'A'	983	Rank	621	Unigate	571
Br Petrol	5,734	Hanson	7,140	RMC	246	Unilever	907
BPCC	792	Hawker	388	Rockford	538	United Biscs	2,051
Br Telecm	9,112	Hawley	1,758	Reed	2,018	Utd News	727
British	3,357	Hillsdown	1,771	Reuters	171	Wellcome	4,743
Brunt	912	IMI	921	RMC Gp	149	Whitbrd	538
Burmah	80	ICI	1,461	RTZ	347	Willis Fed	1,428
Burton	3,492	Jaguar	881	R-Royce	13,381	Woolworth	2,210
CLW	3,070	Lasmo	360	Rothmn 'B'	1,151		
Cadbury	781	Ladbroke	803	Rowntree	297	Equities page 31	

MONEY & GOLD

Base Rates %
Clearing Banks 10
Finance House 10%

Discount Market Loans %
Overnight High: 10 Low 9½
Week fixed: 9%

Treasury Bills (Discount %)

Buying		Selling	
2 mnth	9%	2 mnth	9%
3 mnth	9%	3 mnth	9%

Prime Bank Bills (Discount %)

1 mnth	9⅞-9 13/32	2 mnth	9⅞-9 11/32
3 mnth	9⅞-9 11/32	6 mnth	9 15/16-9 27/32

Trade Bills (Discount %)

1 mnth	10¼	2 mnth	10⅜
3 mnth	10½	6 mnth	10 25/32

Interbank (%)
Overnight: open 10½ close 10

1 week	10¼-10⅛	6 mnth	10⅛-10⅜
1 mnth	10⅛-10 1/16	9 mnth	10 3/16-10 1/16
3 mnth	10 3/16-10⅛	12 mnth	10⅜-10¼

Local Authority Deposits (%)

2 days	9⅞	7 days	9⅞
1 mnth	9⅞	3 mnth	10
6 mnth	10⅛	12 mnth	10⅜

Local Authority Bonds (%)

1 mnth	10-9⅞	2 mnth	10 1/16-9 15/16
3 mnth	10 3/16-9 15/16	6 mnth	10 1/16-10 3/16
9 mnth	10⅜-10¼	12 mnth	10⅜-10⅜

Sterling CDs (%)

1 mnth	10 1/16-9 15/16	3 mnth	10 3/16-10
6 mnth	10 7/16-10⅜	12 mnth	10 7/16-10 5/16

Dollar CDs (%)

1 mnth	7.70-7.65	3 mnth	8.25-8.20
6 mnth	8.40-8.35	12 mnth	8.65-8.60

EURO MONEY DEPOSITS %

Dollar		call	7⅝-6⅝
7 days	7 11/16-7 9/16	1 mnth	7 11/16-7 9/16
3 mnth	8 1/16-8 1/16	6 mnth	8⅛-8⅛
Deutschemark		call	4-3
7 days	3⅞-3⅞	1 mnth	4-3⅞
3 mnth	4 1/16-4 1/16	6 mnth	4 9/16-4 7/16
French Franc		call	7⅞-6⅞
7 days	7⅞-7½	1 mnth	7⅞-7⅞
3 mnth	8⅛-8⅛	6 mnth	8⅛-8⅛
Swiss Franc		call	1⅞-⅝
7 days	2⅛-2	1 mnth	3 11/16-3 9/16
3 mnth	4⅛-4⅛	6 mnth	4 9/16-4 7/16
Yen		call	3⅜-2⅝
7 days	4⅝-4⅜	1 mnth	4 9/16-4 7/16
3 mnth	4⅝-4⅝	6 mnth	4 15/16-4 13/16

BULLION

Gold: $459.00-459.50
Krugerrand (per coin, ex vat): $ 458.00-461.00 (£281.00-283.00)
Maple Leaf (per 1 ounce coin): $ 472.00-477.00 (£289.50-292.50)
Sovereigns (new, ex vat): $ 106.00-108.00 (£65.25-67.00)
Platinum $ 582.50 (£357.85)

ECGD

Fixed Rate Sterling Export Finance. Make-up day: August 28, 1987. Agreed rates for period September 29, 1987 to October 25, 1987. Scheme I: 11.24 per cent. Schemes II & III: 11.31 per cent. Reference rate for period August 1, 1987 to August 28, 1987. Scheme IV: 10.037 per cent.

RECENT ISSUES

EQUITIES

Alexander Water	203 -2
BAA (245p) (aa)	146 +1
Britannia Gp	173
Babygro	155
Caudon	34½
Corporate Prop	96 +1
Debenham Tewson	223 +2
Derwent Valley	710
Dolphin Packg (105p)	158 +5
Ecom Forestry	118
Gilmar Gp	235
Grampian	308
Gundenhouse	115 -13
Independent Inv	62
Kentish Prop (185p)	240 -1
Kingsgrange (140p)	198 +1
Kingston Oil (100p)	130 +6
Knobs Knockers	145
Lancaster (165p)	216
March Group	182
Pickwick	217 -3
Richards	99
Rolls-Royce (170p)	205½ -3½
Ross Consumer (165p)	230 +7
Rural Plan	110 -1
Shelton (Martin) (63p)	82 +1
UPL Gp	183 +3
USDC Inv	188
WSP Hldgs	85 -3
Zetters Leis	160

RIGHTS ISSUES

AB Elect N/P	128 -2
Bowthorpe N/P	27
Bowater N/P	50 +9
Forward Tech N/P	14 +1
Harris P N/P	36
Hyman N/P	8
Inoco N/P	9 -1
Optical&Med N/P	27 +2
Slebe N/P	52 -1
Tod W&J N/P	22

(Issue price in brackets).

BASE LENDING RATES

ABN	10.00%
Adam & Company	10.00%
BCCI	10.00%
Consolidated Crds	10.00%
Co-operative Bank	10.00%
C. Hoare & Co	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

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Under the Capital Allowances Act, the purchase price could be almost entirely offset against your taxable income.

Whether you then occupy it personally, rent it out or move your company into it is entirely up to you.

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Heron Quays

Mountleigh Group plc

Results for the year to 30th April 1987

	1987 £'000	1986 £'000
Profit on ordinary activities before taxation	33,320	9,228
Profit on ordinary activities after taxation	20,274	6,814
Net profit on sale of investment properties	26,613	—
Profit for the year	46,887	6,814
Earnings per ordinary share	Pence 24.09	Pence 13.95
Dividends per ordinary share	3.80	1.67
Net assets per ordinary share: 30th April	156.90	91.50
Pro-forma following acquisition of Stockley plc June 1987	208.00	—

A major property group has been established with a strong financial base well poised for further expansion.

Since 30th April 1987, the group has acquired Stockley plc and The Pension Fund Property Unit Trust.

The group continues to trade exceptionally well, taking full advantage of the buoyant property market.

A copy of the Annual Report and Accounts is available from The Secretary, Berkeley Square House, Berkeley Square, London W1X 5LA. Tel: 01-491 8096.

هكذا من الاصل

STOCK EXCHANGE PRICES

Lack of support

ACCOUNT DAYS: Dealings began on Monday. Dealings end October 9. §Contango day October 12. Settlement day October 19. §Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES PAGE 30.)

Portfolio Gold

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Aran Energy	Oil & Gas	
2	Clyde	Oil & Gas	
3	County 'B'	Property	
4	Chase Prop	Property	
5	Metal Box (aa)	Industrials L-R	
6	Low & Bonar	Industrials L-R	
7	Nthn Foods (aa)	Foods	
8	Yule Catto	Chemicals,Plas	
9	Dinkie Heel	Industrials A-D	
10	Amec	Buildings,Roads	
11	Hill Samuel	Banks,Discount	
12	Waterford Glass	Industrials S-Z	
13	Glynwed	Industrials E-K	
14	Fitch Design	Paper,Print,Adv	
15	VPI Gp	Paper,Print,Adv	
16	Lon & Edin Tst	Property	
17	Davidson Pearce	Paper,Print,Adv	
18	Walker, Greenbank	Industrials S-Z	
19	Jacks (Wm)	Motors,Aircraft	
20	Lambert Howarth	Shoes,Leather	
21	Smith Ind	Industrials S-Z	
22	Wade Potteries	Industrials S-Z	
23	Fenland	Oil & Gas	
24	TR Energy	Oil & Gas	
25	FKB	Paper,Print,Adv	
26	GKN (aa)	Industrials E-K	
27	Fitzwilton	Industrials E-K	
28	Gordon Russell	Industrials E-K	
29	Morgan Grenfell	Banks,Discount	
30	Diploma	Industrials A-D	
31	Boddington	Breweries	
32	Courts (Furn) 'A'	Drapery,Stores	
33	THORN EMI (aa)	Electricals	
34	CRH	Buildings,Roads	
35	Harland Simon	Electricals	
36	Dewhurst	Electricals	
37	Conder Grp	Buildings,Roads	
38	Bowthorpe	Electricals	
39	Newmark (Louis)	Electricals	
40	Glass Glover	Foods	
41	Western Selection	Electricals	
42	Laing (J)	Buildings,Roads	
43	Oceonics	Electricals	
44	Lex	Motors,Aircraft	
	© Times Newspapers Ltd.	Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio Gold

© Times Newspapers Limited

DAILY DIVIDEND £4,000

Claims required for +52 points

Claimants should ring 0254-53272

BREWERIES

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
471	317	Allied-Lyons (aa)	443	443	-3	15.5	3.5	13.1
19½	12½	Bass (aa)	17½	18	-½	24.1	2.4	18.4
77	61	Belhaven	64	65	+1	1.0	1.6	23.2
151½	124	Boddingtons	147	148	+2	5.1	3.4	16.2
782	537	Brown (Walker)	775	784	+65	20.2b	2.6	27.2
218	131	Buckley	207	211	+2	4.4	2.1	84.5
239	141	Bulmer (H P)	218	224		7.0	3.1	16.9
195	143	Burtonwood Brew	175	180		4.0	2.2	28.8
335	240	Clark (Robert)	327	331		12.3	3.7	17.6
396	302	Distill (UK)	357	367	+9	11	4.1	18.1
278½	187	Grattan Whitley	245	247	+1½	7.8	3.2	17.8
431	299	Greene King	429	432	+8	8.5	2.1	22.1
270	178	Guinness (aa)	330	332	-2	12.6b	3.4	13.4
785	473	Hardy & Hansons	780	800		26.4	3.3	13.7
94	69	Highland Dist	91	93		3.1	3.4	17.8
232	138	Invergordon Dist	211	216	+2	7.5	3.5	13.9
205	145	Jos Dist	202	207	+2	6.0	2.9	
194	113	Weston Thompson	141	142	+1½	3.5	2.5	17.9
602	345	Midland	585	595	+10	19	1.7	27.7
270	131	SA Breweries	255	258				
270	178	Scot & New (aa)	260	262		10.9	4.2	14.5
382	265	Vaux	365	370	+5	18.5	5.0	20.1
285	272	Whitbread 'A' (aa)	282	283		12.2	3.8	13.7
208	248	Do 'B'	262	263		12.2	4.7	16.2
365	218	Whitbread Inv	338	347	+1	11.3	3.3	12.9
400	277	Wolverhampton & D	407	410	+12	7.8	1.7	23.9
477	274	Young 'A'	450	460		11.5	2.5	28.9

BUILDINGS AND ROADS

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
585	153	Abbey	530	530	+30			
320	222	Aberdeen Constr	300	312	-15	11.1	3.6	9.0
348	202	Amec	340	342	-4	10.3	3.0	16.1
85½	28	Anglo Ind	80	85		1.4	2.7	
147	68	Ashdale	138	140		3.6	2.7	29.6
360	221	Bardon Hill	350	361		7.5	2.1	21.3
262	129	BPB Ind (aa)	258	259		8.3	3.2	15.9
310	97	Bryanston Brck	288	303		2.7	0.9	40.2
94	31	Bailey (Geo) Conds	62	71		0.9	1.3	14.0
232	132	Bailey (Inv)	226	228	-1	10.2	4.4	14.5
327	169	Balfour	305	309		10.5	3.4	11.7
305	126	Bellwhich	143	149		4.4	3.0	12.8
530	334	Berkeley Gp	438	437	-4	14.6	3.3	25.2
146	146	Bett Bros	145	155		4.7	3.2	22.1
23	137	Blackfriars	175	185		4.1	2.3	41.9
574	335	Blue Circle (aa)	565	567	-4	19.5	3.4	12.8
425	200	Bredero PLC	397	397				
52	35	Br Dredging	44	46		2.1	4.5	13.3
81	14½	Brown & Jackson	16	17½				
180½	79	Bryant	137	138		3.6	2.6	14.3
38½	11	Burnell & Hallam	16	18				27
202	140	Burt Boulton	187	189	+1			
177	30	Calderwood Walker	163	172		3.1	2.0	11.0
353	250	Carillion	350	352		11.4	3.4	20.7
163	114	Clarke Charles	115	120		3.6	3.4	13.8
278	150	Comet Gp	270	275		8.3	3.1	13.8
365	65	Cowlin PLC	347	350				
287	248½	Cruden	274	277		12.3	4.5	9.7
492	131	Countryside	348	349		11.1	3.2	14.7
88	51	Davis & James	84	85		1.1	1.3	34.4
288	129	Douglas (WM)	143	145		3.1b	2.1	18.8
289	118	Ewin	255	258		5.1	2.0	18.8
175	88	Fairclough	158	161		3.4	2.1	20.6
283	110	Fitch	271	274		5.4	2.0	18.8
182	98	Do 'A'	178	181		3.4	2.0	19.1
118	81	Forbuild Hldg	116	121		3.1	2.6	18.5
182	95	Foster Gp	127	128		3.1	2.4	20.0
176	82	Galliford	174	176		4.1	2.3	27.1
390	118	Gibbs & Dandy Ord	348	350		8.1	2.3	18.5
363	345	Glanton (WJ)	345	355		11.1	3.1	13.3
316	162	Hanson Ind	315	316		8.1	2.6	13.3
265	172	Henderson	265	270		8.3	3.1	20.0
205	172	Hendry (Sam)	195	198		6.1	3.1	20.1
406	238	Heywood Williams	395	398		12.1	3.1	14.5
485	270	Higgs & Hill	368	369		10.9	3.1	21.3
183	90	Howard Hldgs	148	150		4.1	2.7	20.1
183	70	Hubert Jones	80	90		2.1	2.3	18.8
370	270	Jones (J) & Sons	340	350		10.1	2.9	13.3
414	232	Laing (J)	374	375		11.1	3.0	17.7
414	280	Do 'A'	374	375		11.1	3.0	17.7
77½	42	Lawrence (Walter)	74	75		2.1	2.8	17.7
77½	41	Lilley (F.W.)	75	76		2.1	2.8	17.7
314	182	Lovell (TJ)	291	293		10	3.4	18.1
405	242	Magnet (Ben)	380	385		11.1	2.9	17.1
412	242	Marshall	398	400		11.1	2.8	17.1
191½	123	Marley	181	182		5.1	2.8	18.1
377	225	Marshalls (Halifax)	350	355		10.1	2.9	17.1
222	83	McAlpine (Alfred)	214	215		6.1	2.8	18.1
117	39	McCarthy & F	110	112		3.1	2.8	18.1
110	30	Miller (Stanley)	100	102		3.1	3.1	18.1
541	300	Monk (Austin)	500	510		15.1	3.0	18.1
12½	7½	Newarthill	11	12½				
245	158	Norman Parks	230	235		7.1	3.1	17.1
285	232	Pentamount	237	240		7.1	3.1	17.1
370	270	Pocket Timber	370	375	+11	10.1	2.8	17.1
370	270	Pochin	370	375		10.1	2.8	17.1
347	247	RMC Gp (aa)	310	315		10.1	3.2	17.1
72	42	Rugby Port	61	62		1.1	1.8	17.1
218	81	Redland (aa)	215	216		6.1	2.8	17.1
118	81	Ruberoid	114	116		3.1	2.8	17.1
118	81	Rugby Group	114	116		3.1	2.8	17.1
118	81	Sandell Perkins	114	116		3.1	2.8	17.1
118	81	Shone & Fisher	114	116		3.1	2.8	17.1
118	81	Stanley	114	116		3.1	2.8	17.1
118	81	Tarmac (aa)	114	116		3.1	2.8	17.1
118	81	Taylor Woodrow	114	116		3.1	2.8	17.1
118	81	Tilbury Group	114	116		3.1	2.8	17.1
118	81	Tilon & Allalls	114	116		3.1	2.8	17.1
118	81	Tons	114	116		3.1	2.8	17.1
118	81	Turriff	114	116		3.1	2.8	17.1
118	81	Wimpey(aa)	114	116		3.1	2.8	17.1
118	81	Ward Group	114	116		3.1	2.8	17.1
118	81	Ward (Eng)	114	116		3.1	2.8	17.1
118	81	Warmingford (T)	114	116		3.1	2.8	17.1
118	81	Watts Blake	114	116		3.1	2.8	17.1
118	81	Wigfens	114	116		3.1	2.8	17.1
118	81	Wilson Bowden	114	116		3.1	2.8	17.1
118	81	Wilson (Connolly)	114	116		3.1	2.8	17.1
118	81	Young (Robert)	114	116		3.1	2.8	17.1
118	81	Yuill	114	116		3.1	2.8	17.1

CHEMICALS, PLASTICS

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
173	118	Allied Colloids	168	170	+2	8.6	5.1	20.3
245	118	Amdale	142	145		11.1	7.7	20.1
460	233	Anchor Chemical	355	360		11.1	3.1	18.8
90	47	BTP	88	89		2.1	2.4	18.8
254	154	Bestobell (aa)	252	254		10.1	4.0	21.1
132	82	Bibby	127	128	+1	10.1	4.0	21.1
231	183	Borax Chemic	197	201	-1	14.1b	3.4	20.1
213	133	Courtaulds (aa)	210	211		11.1	5.3	20.1
245	209	Crest Hldgs	214	216		12.1	5.6	21.1
213	113	Croda Int	200	205		8.1	4.0	21.1
400	111	Do 'A'	400	411		8.1	2.0	21.1
43	17	Cory (Horace)	40	42		1.1	2.6	21.1
273	172	Croda	260	265		11.1	4.4	21.1
355	134	Do Dfd	340	344				
355	147	Elec & Elecard	340	344		8.1	2.4	18.8
223	118	Evode	215	218		8.1	3.8	18.8
223	202	Fosco-Minerals	213	215		10.1	4.0	21.1
211	168	Fisons (Hldgs)	208	210		7.1	3.4	21.1
211	168	Hickson	207	209		7.1	3.4	21.1
118	72½	Hoskins Divisa	107½					
165	105	Holt Lloyd	165	169		3.1	2.0	20.8
16	10½	Imp Chem Ind (aa)	16	16		80.1	3.3	16.8
597	465	Laporte (aa)	590	597		14.1	2.3	18.8
211	111	Leigh	210	212		8.1	3.8	18.8
24½	13	Marsh Hydro	23	24		0.1	1.2	20.1
230	140	Pyrex	230	235		7.1	3.1	18.4
308	102	Rothmans Hldgs	270	280	+20	8.1	3.0	21.1
248	140	Rotaflex	240	241	+1	4.1	1.7	24.3
300	140	Scapa	280	285		8.1	2.8	18.8
300	140	Do Dfd	280	285		8.1	2.8	18.8
300	140	Do Conv	280	285		8.1	2.8	18.8
325	193	Tomkins (aa)	315	322		7.5	2.3	18.8
638	245	Yule Catto	635	640	+4	16.4b	2.6	21.8

CINEMAS AND TV

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
549	302	Anglia TV 'A'	483	490	+1	16.4	3.4	13.4
685	370	Central TV	665	670		24.7	3.7	16.8
132½	48½	Granada(aa)	72	75	+2	3.2	4.3	8.5
391	206	HTV N/V	367	369	+2	22	3.1	16.9
14½	10½	LWT Hldgs	10	10½		2.5b	3.5	27.2
610	240	Scot TV	595	605	+6	21.4	3.6	12.0
95	38	TSW	85	90		3.2	3.6	17.4
454	251	TVS N/V	405	414	+6	14.4	3.5	12.4
470	372	Thames TV	470	484	+17	16.4	3.4	14.5
404	210	TV-AM	388	389	+15	8.7	2.4	15.0
630	284	Yorks Tele TV	625	630		38.8	4.9	12.2
170	78	Ulster TV	120	125		4.8	3.7	13.7
403	191	Yorkshire TV	300	310	+14	8.8	2.9	18.1

DRAPERY AND STORES

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
443	111	Alexon	430	435	-5	8.2	1.9	18.1
135	14	Anker Day	110	114				
169	81	Arrowcroft 'A'	127	128		3.1	2.7	31.7
213½	160	Bishop (Laurie)	192	198		4.1	2.1	21.0
94	64	Bonnie (James) 'A'	153	160	-2	4.7	2.4	21.0
205	135	Bentalls	175	180		6.7	2.1	32.5
53	8	Blacks Leis	35½	36½				
345	308	Body Shop	775	785		3.9	0.4	44.3
122	68	Brenner	114	116		4.1	3.5	18.6
882	405	Brown (N)	865	865	-4	10.2	1.2	36.6
359	249	Burton (aa)	359	360		8.4	2.3	17.5
238	63	Carpets 'A'	230	233		4.1	1.8	14.0
195	79	Coates (J)	157	162		4.1	2.5	14.0
535	435	Dawson Int	530	530		17.1	3.2	13.8
415	230	Dixons Vinolia (aa)	413	416	+6	10.8	2.6	19.5
245	145	Courts (Furn) 'A'	207	208	+2	6.7	2.5	25.8
655	210	DAKS Simpson 'A'	525	665		10.3	1.7	16.0
93	64	Dewhirst (JA)	79	81		1.4	1.8	17.8
400	304	Dixons Grp (aa)	394	395	+9	5.5	1.4	20.0
283	133	Dunhill	243	250	-1	9.6	3.9	6.8
195	51	EPA Gp	133	138	-4	0.7	0.4	
72½	75	Ellis & Goldstein	161	162		3.1	1.9	
785	580	Eve (Frank)	750	820		14.4	1.8	30.8
295	180	Empire Stores	234	238	-2	6.5	2.8	21.8
343	201	Farm	314	318		6.4	2.0	22.0
326	187	Fish Am Dee	324	327		8.1	2.5	17.5
340	207	Fortnisker	305	315	-5	9.2	2.9	18.8
264	190	Freemans	255	259	-7	5.8	2.5	18.8
60	42	Gent SR	58	60	-5	0.5	0.5	60.2
211	131	Goldberg (A)	200	205		6.5	3.2	18.3
24	14½	GUS	23	23½	-½	33.6b	1.4	26.1
24½	13½	Do 'A' (aa)	14	14½		33.6	1.4	26.1
257	157	Hardy Group	174	178	-2	7.9	4.5	13.3
81	23	Heaven Of London	76	78	+1	2.0	2.6	12.4
365½	317	Hogg Robinson plc	320	325	-1			27.8
67	43	Holes	78	78		3.4	4.4	17.8
303	182	House Of Lerose	320	330		12.9	4.0	17.8
262	129	Jacobs (Isaac)	247	247		1.9	0.8	
105	83	Leslie Wise Gp	88	93		1.0	1.1	
11½	650	Liberty	11½	11½	+½	13.4	1.1	35.4
280½	182	Marks Spencer (aa)	235	237	-5	6.2	2.6	23.3
524	314	Menzies (John)	470	490		8.5	1.4	18.9
12½	6½	Moss Bros	12	12½		0.3	0.8	48.5
378	229½	Next (aa)	372	375	-2	5.5	1.5	32.8
410	305	Oliver (G)	410	430		14.0	3.3	31.3
184½	87	Parade	176	178	-1	1.4	0.8	34.2
201	127	Pilkeny (Alfred)	167	170	-1	5.7	3.4	18.8
465	234	Rayne Group	303	305		8.8	1.5	18.7
242	148	Do 'A'	235	238	+1	8.0	3.4	
365	230	Reed (Austin)	360	375		8.9	2.4	27.1
274	187	Do 'A'	262	265	+4½	8.9	3.4	19.4
181	46	S & G Stores	145	150	+5	3.4	2.3	27.0
189	127	Sears (aa)	153	171	-1	5.5	3.2	18.3
410	278	Sears (Wm) 'A'	386	400	+7	10.7	2.7	18.8
82	38	Do 'B'	79	80	-1	2.1	2.6	18.8
270	205	Sock Shop	250	260	-3			
207	84	Stanley (SG)	195	200	+4½	4.7	2.4	21.1
141	84	Stead & Simpson 'A'	120	130	+5	5.3	4.1	20.6
416	270	Storehouse (aa)	403	405	-3	11.8	2.9	19.9
28½	11	Stonehill	21½	22½	+1½			32.8
300	33	Sumrie Clothes	175	180	+5			
220	125	T & S Stores	200	203	+1	2.5	1.4	26.2
238	142	Tilbury (F) Clothes	201	204	+1	5.2	2.0	28.9
165	137	Tie Rack	143	150				
252	60½	Time Products	240	241	-5½	4.1	1.7	18.8
192	130	Top Tan Dsg	160	165		2.7	1.7	8.4
232½	171½	Underwoods	192	192		3.4	1.7	31.5
257	125	Vogue	257	262				
441	268	Ward White	414	417	+1	12.1	2.9	17.1
355	275	Wickes	340	350	-3	21	0.6	27.2
285	146	Woolworth Office	268	275	-2	4.8	1.8	34.0
143	88	Wolfenscroft	130	135		4.5	3.5	15.4
409	329	Woolworth (aa)	348	353	+13	19.2	5.5	

BANKS DISCOUNT HP

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
273	230	Allied Irish	245	250	+3	9.0	3.6	7.1
109	94	Ansbacher (Henry)	103	106		2.7c	2.6	30.9
239	146	Aus New Z	232	236	-3	15.0	6.4	.....
12½	6½	Bankamerica	6½					
246	178	Bank of Ireland	220	225	+3	17.0	7.8	..
15	11	Bank Leumi Israel	14	16				
350	240	Bank Leumi UK	340	350		17.0	4.9	11.2
623	365	Bank Of Scotland	625	630		23.4	3.7	11.6
88	66	Bank Of Wales	87	87		3.9	3.9	16.0
555	484	Barclays (aa)	545	550	-1	30.1	5.5	6.7
94	42	Benchmark	63	66	-1	2.1	3.2	24.9
603	539	Brown Shipley	590	605		19.7	3.3	22.1
135	90	Bus Mortgage	97	103		2.7	2.7	14.7
483	350	Cater Allen	430	435		27.6	6.4	18.2
75½	44	Carlton	72	75	+2	3.1	4.2	18.2
28½	20½	Chase Manhattan	23½			20.1	6.0	..
110	80	Citicorp	103½		-½	8.0	6.1	..
111½	82	Commerzbank	93		-1½	2.0	2.2	
265½	191	Deutsche Bank	238½					
60	21	Equity & Gen	51	53		1.4	2.7	20.2
350	202	First Nat Finance	325	330		8.9	3.0	17.1
416	298	Gerrard Nat	373	377		23.3	6.2	10.3
122	86½	Guinness Peat	114	116		3.2	2.8	12.7
368	235	Hambros	348	350		20.3	5.8	14.8
763	590	Hill Samuel	680	686	+3	33.0	3.8	
87	57	HK Shanghai	85	86½	+1	18.9	3.2	20.5
627	235½	Joseph (Leopold)	585	595		12.0	0.7	18.1
194	134	King & Shaxson	178	182		10.1	5.4	10.7
143	45	Kleinwort Benson	565	570	+1	19.2	3.4	10.7
434	293	Lloyds (aa)	365	370	-1	17.0	4.6	6.3
188	75	Lon Scot	183	186		4.4	4.2	15.4

ELECTRICALS

1987 High	Low	Company	Price Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
486	320	AB Electr	475	485	+1	17.1	3.6	26.1
175	143	Advanced Comp	145	150	+1	2.9	2.0	21.1
488	207	Alphameric	415	420	-3	3.4	0.8	35.4
224½	139	Anacomp (aa)	175	178	+2	0.6	0.3	18.6
135	45	Apollo Computers	132	137	+4			18.0
247	105	Arlen	204	208		2.7b	1.3	23.5
300	288	Atlantic Comp	297	303	-29	6.8	1.0	20.2
183	73	Audio Fidelity	163	173	+1			69.3
305	196	Auto Sec	302	307		2.7	0.9	22.6
435	280	BICC (aa)	415	422	-1	16.8	4.0	22.1
143	94	BSR	137	142	-1	3.8	2.7	23.2
244	134	Black	209	214	-2	4.7	2.2	18.3
291	92	Burgoyne	212	217	-1			
260	184	Bowthorpe	255	261	+4	4.4b	1.5	19.5
249	94	Bulmers Security	242	245	-1	2.2	0.9	35.8
307	209	Br Telecom (aa)	262	264	+1½	11.6	4.4	12.8
155	98	Brown Boveri Kent	138	143		5.1	3.6	14.5
51	15	Bulgin (AF) 'A'	32	37		0.1	0.3	59.3
305	182	CAP Group	200	220		2.5	0.9	27.1
148	77	CASE	85	88	-5	0.1	0.1	8.1
510	320	Cable Wireless (aa)	502	505	-1	7.8	1.5	25.2
320	220	Cambridge Elec	265	268		11.2	0.9	13.3
192	107	Cambridge Instr	111	114		4.1	3.6	12.3
35½	5½	Chloride	35	35		2.6	2.7	26.1
365	163	Coles Ind	235	240		5.2	2.2	24.2
249	154	Cray Elect	248	250		5.5	2.2	27.1
130	101	Cresta Int	125	128	+1	3.1	2.4	23.0
195	123	DDI Group	120	125		1.8	1.3	21.8
133	59	Dale Elec	125	130	+5	4.8	3.8	26.4
55	34	Dewhurst	51	53	+2	1.7	3.1	21.8
84	54	Do 'A'	53	55	+2	1.7	3.1	21.8
545	318	Dowson	530	537	-5	11.1	2.1	35.9
78	45	Dowding & Mills	71	74		2.3	3.2	18.0
245	174	Electrocomponents	211	214	+5	7.1	3.3	20.1
394	187	Electrocomponents	232	235		5.1	2.2	18.4
156	98	Elec Data Process	145	150		2.5	1.7	17.7
270	68	Electronic Mach	180	185		0.4	0.2	
62	32	Earl SR	58	60	-5	0.5	0.5	60.2
510	299	Emess Lighting	498	503		9.3	1.9	27.8
585	273	Emmerson	435	443	+1	7.9	1.8	23.6
227	151	Fairey Elect	173	175		3.1	1.8	20.1
278	187	Farnell Elect	239	242	+2

THE TIMES UNIT TRUST INFORMATION SERVICE

	Bid	Offer	Chng	Yld
ABBEY UNIT TRUST MANAGERS				
80, Holdenhurst Rd, Bournemouth BH2 6HL				
(0345 717373 (Lindine)				
Gilt & Fixed	108.8	115.1e	-0.4	10.43
High Inc Equity	146.8	158.2c	-1.1	3.35
Worldwide Bond	180.0	192.4e	-1.0	8.84
American Growth	189.7	198.2	-1.3	0.70
Asian Pacific	104.7	111.3	+1.0	1.25
Assets & Earns	196.1	208.6	-0.1	0.56
Capital Reserve	73.2	73.6	-0.1	1.37
Comm & Energy	198.0	210.6	-1.4	--
European Capital	95.9	102.0	--	0.74
General	195.2	207.6	-0.5	2.17
Japan	93.6	99.5c	--	0.06
UK Growth Inc	192.4	204.5c	-0.7	1.33
Do Accum	280.0	296.9c	+0.4	0.70
US Emerging Co's	58.8	62.5e	-0.7	0.00
Income & Growth	322.3	342.8	-0.3	2.20
Mastertrust Acc	91.7	97.5	--	1.70
American Inc	54.7	58.1e	-0.2	4.51
AETNA UNIT TRUSTS LTD				
401, St John Street London EC1V 4QE				
01-837 6494				
Europe Growth Acc	135.8	144.7	+1.1	1.28
Energy	482.6	504.2p	+1.7	3.62
Far Eastern	285.1	294.5e	+0.2	0.10
Fin & Prop	114.4	118.5	+0.2	1.45
High Yield	96.9	98.3	+0.4	3.80
Income & Gth	388.8	399.8e	+1.5	3.30
Int Earnings	242.7	257.1e	+0.6	1.72
Intl Growth Inc	121.2	129.1e	+2.7	0.33
Japan Growth Acc	147.3	157.5	-0.5	0.00
Nth Amer Gth Inc	154.3	165.8	+2.7	0.44
Preference Inc	121.0	128.2c	-3.9	9.60
Small Co's Div Inc	111.5	118.1	+1.7	3.02
Small Co's Gth	413.5	438.0e	+2.4	1.80
Special Sits Inc	208.3	220.7	+1.9	0.62
UK Growth	488.3	517.3c	-0.6	2.10
SALTIC TRUST MANAGERS				
20, Chiswell Street, London EC1				
01-374 6801				
American	56.9	59.5	-0.4	1.56
Australian	35.7	38.0e	-0.4	0.07
Japan & General	157.4	167.5e	-0.2	0.03
High Income	71.2	75.8e	-0.1	4.07
International Trust	127.8	136.0	+1.2	0.42
Income Growth Tst	82.0	87.3	-0.1	3.46
Gilts & Fixed Int	22.1	23.6e	+0.1	10.16
Global Inc Fund	48.3	51.4	-0.1	3.64
Special Situations	36.0	91.5	--	1.00
BARCLAYS UNICORN				
Unicorn House, 252, Romford Rd E7				
01-534 5544				
Capital	101.0	108.0e	-0.1	2.09
European Gth Inc	79.7	84.3e	+0.2	1.10
Extra Income	115.7	122.4c	+0.1	3.59
General	209.2	220.3e	-0.1	2.17
Gilt & Fixed Int	51.7	54.4e	--	10.07
Income Trust	485.2	504.0	--	2.84
Intl Income	60.6	63.4	--	3.78
Smlr Cos Inc	52.9	55.9	+0.2	0.95
BASING FUND MANAGERS				
PO Box 356, Bechenham, Kent BR3 4XD				
01-658 9002				
Australia	125.8	135.8	-3.8	0.00
Eastern	121.1	129.5e	-0.1	0.00
Equity Income	82.7	87.9	+0.2	4.30
Europe	159.9	170.0	+0.4	0.30
Exempt Trust	67.4	71.7	--	3.00
Growth & Inc	91.4	97.2	--	1.90
Global Gth	92.1	97.9	+0.7	1.50
Japan Special	139.5	149.1	+1.7	0.10
Japan Sunrise	138.6	148.2e	+2.2	0.00
First Europa	135.3	143.9	+0.3	0.20
First Japan	107.9	115.3e	+2.1	0.20
First N Amer	54.8	58.2	-0.4	1.10
Intl Smaller Co's	128.4	136.5	+0.3	1.80
N Amer Spec Tst	51.1	54.3	-0.8	0.38
BROWN SHIPLEY				
5-17, Pembroke Rd, Haywards Heath				
0444 458144				
Financial	346.5	281.2p	-0.3	1.09
Smaller Co's Acc	480.3	508.2c	-2.3	0.56
Do Income	303.8	321.5c	-2.7	0.38
High Income	105.1	111.2e	-0.1	0.85
Income	124.0	132.0c	-1.9	3.08
Man Portfolio Inc	122.2	130.0	+0.4	0.79
Do Acc	207.2	220.4	+0.7	0.79
North American	69.2	73.6	-0.4	0.50
Orient	120.7	128.4	-1.2	0.23
Exempt	385.1	410.7	-3.3	1.44
Recovery	96.9	102.5	+0.3	0.81
German	32.9	34.8	-0.2	0.64
Technology	169.4	180.2	-1.3	0.34
Europe	23.6	25.3e	--	1.09
BUCKMASTER MANAGEMENT				
The Stock Exchange London EC2P 2JT				
01-588 2868				
Fellowship Inc	73.5	80.3e	--	1.00
General Inc (4)	348.1	382.0	--	0.40
Do Accum (4)	528.1	587.8	--	0.40
Income Fund (3)	157.6	165.3	+0.8	3.85
Do Accum (3)	287.3	301.0	+0.9	3.85
Intl Inc (2)	170.7	180.2e	+4.8	0.05
Do Accum (2)	228.5	241.3	+6.8	0.05
Smaller Inc (9)	124.8	131.4	--	1.71
Do Accum	134.4	141.4	--	1.71
CANNON FUND MANAGERS				
1, Olympic Way, Wembley Middx HA9 0NB				
01-902 8876				
Growth	41.8	44.2e	+0.2	3.06
Income	49.4	52.3e	+0.1	3.15
Far East	32.7	34.2e	+0.1	0.19
North American	34.6	36.6e	--	0.57
Global	61.3	64.9e	+0.1	0.54
European	57.3	60.6e	+0.2	0.86
Japan	76.7	84.3e	-0.1	0.01
CAPEL HANNEN MANAGEMENT				
PO Box 561 Bevis Marks London EC3 7JQ				
01-621 0011				
Capital	519.4	552.6e	-4.3	1.34
Income	418.2	444.9e	-0.8	3.61
North American	317.8	338.1e	-1.5	1.41
CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND				
2, Fore Street, London EC2Y 5AQ				
01-588 1815				
Inv Fund	541.86	e	--	3.70
Fixed Int	138.8		--	10.25
Deposit	100.0		--	9.35
CHARITIES OFFICIAL INVESTMENT FUND				
2, Fore Street, London EC2Y 5AQ				
01-588 1815				
Income	508.35	e	--	3.87
Accum	616.0846		--	--
Deposit	100.0		--	9.60
CHASE MANHATTAN FUND MNGRS				
72/73 Basinghall St, London EC2V 5DP				
01-606 1822				
S & C Special Sits	85.3	90.3	--	0.61
CLERICAL MEDICAL UNIT TRUST MANAGERS				
Narrow Plain, Bristol BS2 0JH				
0272 373393				
Amer Growth	35.9	37.5	-0.1	0.00
Oregon Growth Fund	33.7	35.7	+0.3	0.00
Equity High Income	69.8	73.7e	+0.2	3.10
European Growth	33.4	38.4e	+0.1	0.30
General Equity	64.3	68.1	--	1.40
Gilt & Fixed Int Gth	30.3	31.9	-0.1	0.50
Gilt & Fixed Int Inc	23.5	24.8e	-0.7	9.20
Intl Inc Tst	27.3	29.0	-0.1	4.30
Japan Growth	44.5	47.1	-0.4	0.00
Pedigree Gth	37.9	40.2	--	1.40
Special Sits Tst	43.5	46.2	-0.1	1.00
COMMERCIAL UNION TRUST MANAGERS				
St Helen's, 1, Undershaft, London EC3P 3DQ				
01-283 7500 Dealing 01-588 9818				
UK & Gen Inc	68.6	74.0	-0.2	1.85
Do Accum	69.7	74.8	-0.2	1.85
Income Inc	70.0	74.5e	-0.3	2.51
Do Accum	71.0	75.6e	-0.4	2.21
Workpeople Inc	61.7	67.0	+0.3	0.87
Do Accum	61.8	66.2	-0.2	0.87
Gamma Fund Inc	46.9	53.1	-0.2	0.71
Do Accum	46.9	53.1	-0.2	0.71
COUNTY UT MANAGERS				
161, Cheapside, London EC2V 6EU				
01-726 1999				
Euro Grth Strat	78.8	83.3c	-0.1	0.82
Extra Income	254.6	269.6c	-1.9	3.57
Financial	275.7	291.7	-0.9	1.40
Sth East Asia Grth	103.2	109.2	+1.6	0.74
Gt Br Opp	429.3	454.2	-1.8	1.94
Income & Growth	84.7	88.4e	-0.2	2.50
Japanese Growth	245.6	268.0e	--	0.30
Nth Amer Growth	126.6	133.9	-0.5	0.78
Intl Recovery	183.8	194.4	-1.6	1.10
Smaller Co's	426.9	451.7e	+1.3	1.00
Global Inc Tst	69.3	73.3e	-0.3	5.00
Special Sits Acc	480.8	508.5	+1.5	1.24
CROWN UNIT TRUST SERVICES LTD				
Crown House, Woking GU21 1XW				
04692 5033				
American Trust	148.1	157.6	+0.8	0.63
Canadian Gth	24.1	25.6	+0.2	1.50
European Trust	143.2	152.3	+0.3	--
Growth Trust	338.5	360.1	+1.0	2.27
High Income Trust	385.7	417.6e	+5.5	3.80
Intl Tech Trust	146.8	156.2	+0.7	--
Japanese Trust	213.2	226.8	--	--
CRUSADER UNIT TRUST MANAGERS LTD				
Reigate, Surrey RH2 8BL				
0737-242434				
European Growth	87.7	72.1	-0.1	1.28
Euro Special Sits	50.3	53.6	+0.1	1.30
International	49.4	52.8	+0.1	3.50
N American Growth	47.9	50.9	-0.2	1.00
Pacific Growth	70.8	75.4	+0.5	0.40
UK Growth Acc	93.3	99.3e	-0.1	0.58
Do Dist	91.0	96.9e	-0.2	0.50
UK Income	71.7	76.3e	--	4.00
EFM UNIT TRUST MANAGERS				
4, Melville Crescent, Edinburgh				
031-226 3462				
American Fund	79.0	84.1	--	1.19
Capital Fund	169.9	180.6	--	0.54
Eurofund	30.4	32.3	--	1.55
Growth & Inc Fund	213.7	227.8	--	2.75
High Dist Fund	185.6	197.8	--	3.47
International Fund	255.1	271.6	--	0.83
Pacific Fund	38.9	39.3	--	0.64
Resources Fund	38.2	40.6	--	0.00
Smlr Jap Co's Fnd	39.7	42.2	--	--
Tokyo Fund	230.4	213.4e	--	0.00
(Ex) Amer (2)	161.3	165.7c	--	1.61
(Ex) Japan (3)	120.1	128.4	--	0.16
(Ex) Pacific (4)	407.3	445.3e	--	0.00
(Ex) Smaller Jap (4)	247.7	264.5	--	0.10
EAGLE STAR UNIT TRUST MANAGERS				
Bath Road, Cheltenham, Gloucester GL50 7LQ				
0242 221311				
UK Balanced Inc	108.6	113.1	-0.2	1.94
Do Accum	110.1	115.6	-0.3	1.96
UK Growth Inc	157.7	167.3	+0.1	2.38
UK High Inc	119.0	126.3	-0.3	2.67
N American Accum	80.3	85.7	-0.5	0.61
Far Eastern Accum	141.5	150.8	--	0.20
European Accum	94.2	100.5e	+0.2	0.85
UK Gilt & Fi Inc	54.1	57.4	-0.2	7.74
Do Accum	59.3	62.9	-0.2	7.07
Intl Spec Sit Acc	52.6	56.1	-0.2	1.16
ENDURANCE FUND MANAGEMENT LTD				
Admin Centre Hexagon House Rowford RM1 3LB				
0708 68988				
Endurance	148.4	158.0e	+0.3	0.84
EQUITABLE UNITS ADMINISTRATION				
Walton Street Aylesbury, HP21 7QW				
0296 431480				
Equitable Pelican	115.8	123.2e	-0.1	2.44
High Income Trust	113.6	120.9	+0.1	3.78
Gilt & Fixed Int	50.6	53.9	--	7.68
Tst Of Inv Trusts	109.1	116.1e	+0.3	1.28
Special Sits Trust	122.8	130.7e	-0.3	1.76
Nth Amer Trust	68.9	73.3e	-0.5	1.21
Far Eastern Trust	121.7	129.5	-0.2	0.31
Intl Growth	67.4	71.8	-0.4	1.02
European Trust	60.9	64.2	-0.3	1.11
EQUITY & LAW				
St. George Hse Corporation St. Coventry CV1 1BD				
0203 553231				
UK Growth Accum	217.2	231.0e	-0.2	2.31
Do Income	183.9	195.6e	-0.2	2.31
Higher Inc Accum	385.0	409.5c	--	3.24
Do Income	288.6	318.7e	--	3.24
Gilts/Fixed Accum	103.5	108.9e	-0.4	8.87
Do Income	80.4	84.6e	-0.3	8.87
Nth Amer Tst Accum	157.1	167.1e	-0.8	0.00
Far East Tst Accum	215.6	229.3c	+0.1	0.00
Euro Tst Accum	175.0	186.1	-0.1	0.34
General Trust	327.7	348.6e	-0.8	3.34
Sr Excellence	49.0	53.2	-0.1	2.31
F & C UNIT MANAGEMENT				
1, Laurence Pountney Hill, London EC4R 0BA				
01-623 4680				
US Smaller Co's	78.0	83.0e	+0.1	0.15
UK Income Fund	109.1	116.1e	-0.2	3.58
Far Eastern Fund	103.1	109.7e	+1.3	0.00
Overseas Income	76.2	81.2	--	3.25
Fixed Interest	54.0	58.6	+0.1	10.38
Natural Res Fund	90.9	96.8	+0.1	0.19
European Income	63.7	68.1	-0.5	2.70
Financials Fund	61.3	65.3e	-0.2	2.55
Intl Tech Fund	137.8	146.9e	+0.1	0.14
FB INVESTMENT MANAGERS				
180, West George St, Glasgow G2 2PA				
041-332 3132				
Balanced Gth Acc	91.7	97.6e	-0.1	--
Do Inc	89.4	95.1e	-0.3	0.80
High Yield Acc	37.1	39.5e	+0.1	--
Do Inc	38.1	38.4e	-0.2	8.10
Income Gth Acc	71.8	76.2	+0.5	--
Do Inc	65.4	69.6	+0.4	4.60
Service Co Acc	103.3	109.9	-0.1	--
Do Inc	101.4	107.9	-0.1	0.90
Amer Gth Acc	27.1	28.8	-0.2	--
Do Inc	27.1	28.8	-0.2	1.00
European Gth Acc	34.8	36.7	--	1.00
Do Inc	34.2	36.7	--	1.00
FIDELITY INVESTMENT SERVICES LTD				
River Walk, Tonbridge, TN9 1DY				
Callers 0800 414161				
American	128.8	137.9	+0.6	0.07
Amer Equity Income	34.9	37.3	+0.2	3.66
Amer Special Sits	34.4	36.1	+0.3	0.10
Australia	82.6	88.0	-0.4	1.19
European	73.6	78.3e	+0.8	--
European Inc	35.2	38.2	--	3.90
Global Conv	27.3	29.9e	+0.1	4.25
Far East Inc	41.3	44.0	+0.3	0.01
Gilt & Fixed Int	39.6	--	--	9.62
Growth & Income	146.6	156.8	--	3.38
Japan Special Sits	64.9	69.3	+0.1	--
Japan	168.1	179.4	+0.7	--
Managed Int	169.9	180.6	+0.1	0.31
Max Income Equity	133.8	142.4e	+0.5	3.72
Pacific Assets	83.2	85.9e	-0.1	2.00
South East Asia	63.3	67.4e	+0.2	0.01
Special Sits	341.3	365.1e	-0.2	0.64
Western Opps Tst	23.6	25.0	--	--
FRANKLINGTON UNIT MANAGEMENT				
3, London Wall Bldgs, London Wall, London EC2M 5NQ				
01-628 5181				
Amer & Gen Inc	339.6	342.9p	-1.2	--
Do Accum	434.5	448.1c	-1.2	--
Amer Turnaround Inc	234.3	250.0	+0.8	1.03
Do Accum	246.1	259.3	-0.9	1.03
Capital Tst Inc	350.0	370.3e	+0.2	1.46
Do Accum	431.1	456.1e	+0.3	1.46
Cons & Gilt Inc	117.4	124.2	--	4.11
Do Accum	162.1	171.5	--	4.11
European Inc	74.9	79.2	--	0.78
Do Accum	75.2	79.5	--	0.78
Extra Inc Tst Inc	275.0	290.9	+0.2	2.99
Do Accum	308.1	323.9	+0.1	2.99
Financial Accum	56.2	59.4	-0.4	0.80
Do Inc	54.0	59.2	-0.4	0.80
Income Trust	185.8	207.1	+0.9	3.11
Do Accum	211.8	224.1	+0.9	3.11
Int Growth Fd Inc	168.3	198.2	-0.6	--
Do Accum	200.2	221.3	-0.6	--
Japan & Gen Inc	129.2	138.7	+0.7	--
Do Accum	130.4	137.9	+0.5	--
Monthly Income Fd	150.1	158.5e	+0.1	2.29
PEP 87	78.7	81.1	--	3.39
Recovery	221.2	244.6	--	0.81
Do Accum	225.8	247.3	-1.1	0.81
FRIENDS PROVIDENT MANAGERS				
Pixham End, Dorking, Surrey				
0306 885055				
FP Equity Dist	297.5	316.8	-0.6	1.97
Do Accum	506.5	537.6	+2.2	1.97
FP Fixed Int Dist	112.8	120.0	-0.6	10.33
Do Accum	137.5	146.2	-0.7	10.33
Stewardship Dist	298.2	305.9	-0.4	0.96
Do Accum	300.9	319.4	+0.3	0.96
FP North American	143.9	152.7	--	1.59
FP Pacific Basin	216.1	229.6	+0.4	0.17
GT UNIT MANAGERS				
8th Floor 8, Devonshire Sq. London EC2M 4HJ				
01-283 2575 Dealing 01-626 9431				
Amer Special Sits	72.3	77.8	+0.1	0.59
UK Cap Fnd Inc	160.2	170.5	+0.3	1.80
Do Accum	233.6	248.8	+0.5	1.80
Income Fund	119.6	126.1e	+0.2	3.50
International	208.9	220.2	-0.9	0.30
US & General	58.4	62.2	-0.3	0.70
Japan & General	301.2	320.5	+3.3	0.10
Far East & Gen	175.3	186.5	+0.3	0.10
European Fund	300.8	319.8	+0.4	0.10
Germany Fund	73.9	78.6e	+0.5	0.00
Intl Inc Fund	69.5	73.4	+0.5	4.00
Worldw Spec Sit	83.2	88.6	+0.3	1.00
GARTMORE FUND MANAGERS				
Gartmore House, 16-18 Monument St, London EC3R 8AJ				
01-623 1212 Dealing 01-623 5766 Dealing 01-623 5806				
American Trust	93.8	99.6	+1.4	0.70
Australian Trust	41.1	43.8	+0.8	0.00
British Tst Accum	97.8	103.9	-0.1	1.28
Do Dist	83.4	88.6	-0.1	1.28
Commodity Share	113.4	120.7	-0.4	1.00
European Trust	58.7	62.5	--	0.75
Extra Income Trust	75.1	78.9	--	3.52
Far Eastern Trust	184.8	198.7e	+0.3	0.00
Fixed Interest Fund	27.4	29.2	-0.1	9.83
Frontier Mkts	35.7	38.0	+0.2	0.00
Intl Fixed Int Tst	23.4	24.8e	-0.1	9.77
Global Fund Accum	227.3	241.9	+0.5	0.40
Do Dist	216.1	229.9	+0.5	0.40
Gold Share Trust	30.7	32.7	-0.4	0.10
Hedged American	41.9	43.7	--	0.50
High Income Trust	38.3	38.7e	--	4.15
Hong Kong Trust	55.0	58.5	+1.2	0.00
Income Fund	125.2	133.2	-0.1	2.27
Japan Trust	137.6	146.4	+3.0	0.00
Managed Exempt	338.1	372.1e	-3.7	1.71
Oil & Energy Trust	56.7	59.2	-0.6	2.50
Special Sits Trust	175.4	186.6e	+0.3	0.74
UK Smlr Co's Rec Tst	147.4	156.9e	-0.7	0.50
Cheltenham UK	38.3	32.0	-0.2	1.92
GOVETT (JOHN) UNIT MANAGERS				
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01-388 5929				
Intl Growth	121.8	129.3	+0.4	0.60
American Growth	78.4	83.4	-0.4	2.04
American Inc	74.6	79.3e	--	5.63
European Growth	63.5	67.5e	+1.2	0.67
Gold & Minerals	98.6	104.7	-1.3	0.30
Japan Growth	81.7	85.6e	+0.1	--
Pacific Inc	103.2	109.7	-0.4	2.91
Pacific Strategy	73.7	78.3	+1.4	0.41
UK Progressive Inc	31.6	37.4	+0.5	3.10
UK Special Opps	221.4	235.5e	-0.2	0.44
Gt Britain	48.6	51.8	-0.2	1.76
GRE UNIT MANAGERS				
Royal Exchange, EC3P 3DN				
01-588 3803				
Gilt & Fixed Int	113.4	117.9e	-0.1	9.42
Growth Equity	318.8	337.4	+0.4	1.25
Guardhill	398.1	410.4e	+0.2	2.00
N American	167.8	177.6	+0.1	0.00
Pacific	358.5	379.4	-0.9	0.00
Property Share	508.0	537.6	+0.7	0.74
Smaller Companies	373.9	397.0	-0.9	0.00
European Trust	294.7	311.9	+1.7	0.65
GUINNESS MAHON UNIT TRUST MANAGERS				
PO Box 442, 32 St Mary-at-Hill, London EC3P 3AJ.				
01-623 9333				
Global Growth	63.9	67.3	+1.7	0.00
High Income	98.0	104.3	+0.2	3.50
N Amer Trust	120.8	131.2e	-0.9	0.00
Pacific Growth	55.6	59.4	-1.2	0.50
Recovery	400.9	428.5	+0.1	1.66
St Vincent Inc	198.4	121.7e	-0.2	4.67
St Vincent US Gth	79.8	82.4e	-0.8	0.00
Temple Bar Sm Co's	339.2	348.4	+11.0	0.12
Euro Gth Tst	84.4	90.0e	+0.1	0.60
HAMBROS BANK UNIT TRUST MANAGERS				
Admin: 5, Rayleigh Rd, Hutton, Brentwood, Essex.				
Enquiries 0277 227300 Dealing 0277 261010				
American Equity Inc	65.9	69.9	-0.5	4.29
Canadian Trust	59.2	64.0	-0.6	0.20
European Income Trust	131.6	139.8	-1.0	3.99
European Trust	112.5	118.4	+0.1	0.77
High Income Trust	97.6	103.6e	-0.2	4.18
Intl Smaller Co's Trust	65.9	69.4	-0.7	0.24
Japan & Far East	148.3	157.3	-0.4	0.00
Nth Amer Tst	73.4	77.9	-0.7	0.50
Reserves & Assets	96.3	62.2e	-0.1	4.00
Scandinavian Trust	94.8	100.7e	--	0.75
Smaller Companies	238.8	251.2	+0.1	1.03
UK New Generation	50.4	53.5	+0.2	0.94
HENDERSON				
Premier UT Administration Admin 5, Rayleigh Rd, Hutton, Brentwood, Essex.				
0277 261010				
Amer Recovery Tst	115.7	123.8	+1.8	0.45
Amer Smaller Co's	82.5	88.2	+0.1	0.00
Australian	130.0	148.4e	-3.8	0.00
Capital Growth Inc	94.3	99.3e	+1.3	1.34
Do Accum	98.2	103.1e	+1.3	1.34
European	387.5	397.7	-1.2	0.00
Euro Inc Tst	47.7	51.1e	+1.2	2.10
Euro Smaller Co's	119.5	128.2	-0.7	0.31
Extra Income	280.5	301.6e	+7.6	2.82
Financial Trust	233.6	272.1	+0.1	0.71
Fixed Interest Tst	51.6	54.7e	+0.1	9.71
Gilt Trust	40.7	43.2	--	7.65
Global Healthcare	94.0	100.2e	+0.9	0.00
Global Inc 5 Gth	73.4	78.1	+0.1	4.00
Global Resources	142.3	153.1	-1.5	0.00
Globe Tech	133.0	141.7	+2.3	0.00
Global Inc & Gth	73.4	78.1	+0.7	0.00
Gold	101.6	108.8	-1.8	0.00
High Income Tst	258.7	317.9	+0.3	2.72
Hong Kong	99.7	106.7	+1.9	1.00
Income & Growth Inc	233.6	250.1	+5.1	1.99
Do Accum	470.3	503.0	+10.3	1.99
Income Assets	157.2	169.0e	+0.3	2.87
International	213.0	228.6e	+1.3	0.28
Japan Special Sits	216.5	231.6e	+12.6	0.00
Japan Tst	304.1	318.4	+10.8	0.00
North American	160.2	171.4	+0.3	0.00
Pacific Smaller Co's	112.1	120.6e	+3.2	0.33
Pref & Gilt	84.6	88.1e	+0.1	9.21
Recovery Tst	197.3	212.2e	-0.4	0.00
Singapore & Malay	46.3	52.8	+0.1	0.00
Smaller Co's Div	202.1	216.2	+1.8	2.11
Special Sits Inc	244.5	261.5e	+3.1	0.59
Do Accum	348.5	370.6e	+4.5	0.59
Worldwide	663.0	634.3e	-7.5	0.13
Euro Exempt	138.9	146.3e	-3.1	1.70
Global Tech Exempt	98.8	104.0	+1.4	0.85
High Income Exempt	165.5	168.5e	+2.4	2.67
Japan Exempt	167.5	157.4	+6.0	0.00
N Amer Exempt	99.3	104.6	+1.1	1.66
Pacific Exempt	262.1	275.9	+7.2	1.20
Smaller Co's Exempt	234.3	246.7	+3.6	0.52
Best of British	47.2	50.5	+1.0	1.94
Spark Of The East	55.1	58.1	+1.7	0.60
HILL SAMUEL UNIT TRUST MANAGERS				
MLA Tower, Addiscombe Road, Croydon				
01-686 4355 01-628 8011				
British Trust Units	78.0	83.7e	-1.0	2.10
Capital Trust Units	143.1	153.6	+1.7	1.78
Dollar Trust Units	229.3	234.2	-1.1	1.15
European Trust	159.5	169.9	+1.7	0.00
Far East Trust	182.3	193.4	+2.1	1.45
Financial Trust	383.5	408.4e	-2.2	1.49
Gilt Fixed Int Inc	27.8	29.9e	+0.6	0.27
Do Growth	48.8	52.5	--	0.00
High Yield Trust	100.2	108.1	-0.1	3.53
Income Trust	127.6	135.3	-0.4	2.98
International	170.1	180.0	+0.1	1.34
Japan Tech Tst	54.0	57.6	+1.2	0.00
Natural Resources	69.4	72.4c	+0.5	0.81
Security Trust	267.0	283.8e	+0.4	2.20
Smaller Cos	167.6	177.4c	-0.2	1.05
Special Sits	151.5	160.4e	+0.4	1.45
US Smaller Cos	27.8	29.5	-0.1	0.00
HR FUND MANAGERS				
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01-236 4216				
Gil Bnd & Gtnee	101.5	102.1	+1.5	1.32
Gil Inc Plus	88.2	91.3c	--	3.37
Gil Cap

William Isbister: Students protested that university was a right — I considered it a privilege

Discipline before gimmicks is the recruiter's rule

William Isbister is occupational psychologist adviser to a number of companies and organizations. He is a member of the psychologists' panel operating with the Civil Service Selection Board

Recently in these columns it was suggested that the fashionable preoccupation with graduates and hence an applicant's possession or otherwise of a degee was to be equated with laziness on the part of the recruiters and selectors. The point is taken about this "preoccupation" but its cause is seen as otherwise, and "laziness" as being too simplistic a reason.

It has to be appreciated that we are living with the consequences of the Robbins Report (Higher Education 1963), its interpretation and the implementation of that interpretation.

As many of us predicted and publicly stated at the time, its putting into effect has been something of a disaster — after all, as I picturesquely describe it from time to time when lecturing, if you create a situation in which you have a university in every town or village, small wonder that currently we are flooded with degree-holders, and it would, therefore, be flying in the face of our present environmental climate for recruiters and selectors to ignore completely this happenstance.

The pressure to assert a degree as being an essential requirement for a job is enormous, not least in Third World countries. This, of course, says nothing about the raised individual expectations that are also an inevitable consequence of the situation.

It is not mere hindsight to say that what was wanted at the time — although this is now generally recognized — was a massive increase in tertiary educational institutions of a vocational kind, more particularly with a technical/scientific and applied bias. In saying these things we also touch upon the true meaning and purpose of a university and the opportunities it provides, which are questions rarely asked by would-be and actual undergraduates and, one suspects, by the academics themselves.

I well remember when researching at Surrey University (one of the expansionist institutions) during the restless 1970s, seeing demonstrating university students hoisting high banners that read: "University education for all is a right." But is it? Was it? And should it ever be? Both then, and so many years earlier when an undergraduate, I had always regarded it as a privilege.

If my view is considered élitist, so be it, and is this to be thought of as sinful? One thing I am certain about is that a university is not the meal ticket so many of the young have been encouraged to believe.

I see the consequences of Robbins as tending to create two categories of persons — the so-called under-qualified, and the over-qualified so reckoned. Possessing no degree, category one victims are made to feel inferior or failures. Of course, it is possible to surmount and survive, and succeed in spite of the supposed deprivation. I have worked with self-made, entrepreneur-tycoon millionaires who cannot boast any O levels.

But so too are my second category actual degree-holders sometimes the victims — the young, newly graduated, who cannot easily find employment today, and are told when applying for a particular job that they are over-qualified (as indeed in some senses, sadly, they are).

What then are the real causes of the malaise undoubtedly gripping all recruitment-selection activities in general?

In my experience recruitment-selection failings result in only a few cases from laziness, but in the main are the fruits of a combination of ignorance and fundamental attitudes.

Valid selection is always a matter of discipline and being systematic, and is never to be confused with gimmicks and quick solutions. It should embrace the answers to two basic questions in order, thus: What are we selecting for? And: For whom then should we be looking?

The ignorance lies in the fact that few organizations bother to train their staff involved in the disciplined and systematic answering of these questions. There is, however, yet another fundamental question: Can selectors-recruiters recognize these requirements or lack of them in the individuals who may present?

Ignorance here lies in the fact that far too many organizations allow staff at all levels to become engaged in selection without any basic training in interviewing, and still less so in the assessment of men.

As a result the whole selection exercise becomes totally unprincipled. One thing that makes the Civil Service Selection Board selection procedures — so often the target of criticism — among the best in the world is that despite faults and failings they are based on system and discipline and a certain amount of initial training for all involved.

The fundamental attitudes I mention refer in part to the perpetuation of that ignorance even when solutions are pointed out. Thus, the attitude may be summarized as "we know it all" and "we have nothing to learn and you can teach us nothing".

I can best illustrate this from my expeience of 25 years with one of the greatest multinational organizations in the world. I had no training role there but I offered them my example through an actual involvement in some of their activities.

Despite my significantly changing the calibre of their personnel for the better in one important area of their functioning, I think it is true to say that when I retired from the role the organization's members had learned nothing — not even the true role of the psychologist in such matters — and, at the end, they were still interviewing persons, including myself, across enormous status-ridden desks.

I reflect and accept that after a working lifetime I and my colleagues have made comparatviely little impact in terms of improving what is needing to be improved, but I also know that in any case there are very, very few good pickers of men and women, that there is nothing new and that every system is only as good as the person who uses it.

I also know that even in enlightened organizations the psychologist may not get his way. Recently, in an enlightened corner of the electrical industry in which the true assessing of men is a recognizable approach, and in which I find myself, a vacancy arose for an engineer and applications were invited only from internal candidates.

I assessed all the applicants, and recommended on the totality of the evidence available the most suitable person. Sadly, though he had all the necessary experience and the potential, he lacked that paper qualification; the recommendation was not accepted, because, this being the 1980s, a paper qualification was deemed a realistic essential requirement for the job in question.

And so, the person concerned left the field and returned to fishing at sea with his son.

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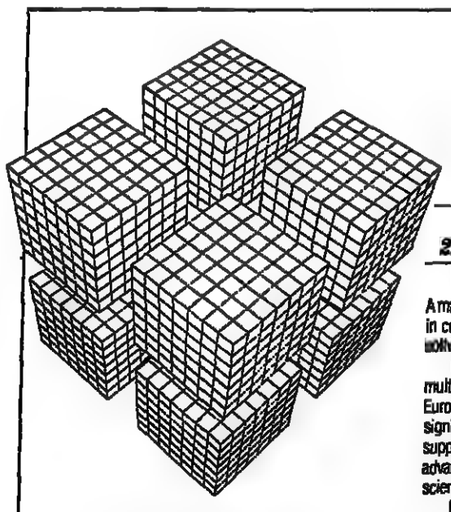

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In the U.K., UNIRAS is now established as the leader in its field with major contracts in both the private and public sectors. We now seek a new team member to join our small professional group to take responsibility for the further development of major accounts and the penetration of new business in targetted market sectors.

This is a challenging position with high growth potential in a rapidly expanding market on which UNIRAS has a firm grip.

Applicants aged mid 20's to early 30's should have a technical background and proven sales and negotiating experience gained at senior management levels in a high value software or systems environment. Knowledge of computer graphics technology would be an additional bonus.

In addition to a basic salary of £20K plus Granada and a realistic O.T.E. of £35K, we offer generous start-up guarantees.

Please write to Claire Rennison at the address below with your career background and the contribution you can make to our team.

UNIRAS LIMITED, AMBASSADOR HOUSE, 161 FARNHAM ROAD, SLOUGH, SL1 4XP.

UNIRAS

ARE YOU A POTENTIAL MANAGER?

FPS (Management) Ltd, a leading firm of financial advisers in the UK are looking for

TRAINEE MANAGERS

Aged 21+ to join a successful and rapidly expanding operation. Our individual and corporate clients benefit from our specialist advice on personal and business finance, investments, pensions, taxation, mortgages, insurance etc.

We require professional, ambitious and self-motivated individuals who, with full training, will enjoy high income, valuable share participation and opportunity for management.

We are opening new branches every month and vacancies exist throughout London and the South. For further details of this superb opportunity to develop your own career path and to reap the benefits of an exciting and rewarding industry, please contact:

VINCENT ROZKRES
01-240 9065

LONDON RESIDUARY BODY SUPERANNUATION FUND

INVESTMENT ASSISTANT

This United Kingdom pension Fund valued at over £1.2 billion is seeking to appoint an investment assistant to augment the existing small team and to research into Government and other Fixed Interest Stocks and to analyse their performance and to evaluate new issues. An opportunity for Fund Management may be available at a later date. Candidates should either have a good degree or a professional qualification, and previous experience of investment analysis, while not essential, would be an advantage. The salary will be negotiable depending on experience, but will not be less than £13,722 p.a.

For job description and application form please contact LRB Personnel, PE/A/SD1, Room 319, County Hall, London SE1 7PB. (Telephone 01-633 1647/2023).

Closing date 20 October

AN OUTSTANDING OPPORTUNITY

For a well-educated individual (preferably Graduate) to train as a Financial Planning Adviser with a leading brokerage based in London and the West Country.

The successful applicant will be located in our recently opened Investment Centre in the City of Bath and will have the following qualities: (1) aged 21-30, (2) self-motivated and hard-working, (3) a good communicator, (4) looking for an exciting career. In return, the position offers (1) full training and support, (2) an exciting working environment, (3) a stable career with a professional organisation, (4) an attractive remuneration package, (5) a wide range of long-term opportunities with one of the most innovative and dynamic companies in the Financial Services sector.

01-404 5766 MICHAEL EDGE (LONDON)
or write to
Chase de Vere (Investments) Ltd
53 Lincoln's Inn Fields
London WC2A 3JX

COUNTRY CLUB REPRESENTATIVE

Representative required throughout the UK to assist with the enrolment of new members for the most prestigious private residential Country Club in Europe. All introductions supplied, generous rates of commission and total sales/product training given. If you would like to become envolved in this exciting project please forward C.V. to:

Miss Beverley J. Cleary,
6 Queen St.
Mayfair,
London W1X 7PH

Insurance Group

Sales Training Manager

to £25,000+car

An experienced external Sales Trainer is sought by our Clients to devise and run a new training operation to motivate the sales and customer service staff of their professional intermediary clients, and to instil product knowledge.

The post calls for a person with tact and energy who enjoys working independently, while remaining within a team. Whilst based in Southern England, there will be considerable UK travel.

Candidates, probably aged 30–45, should be experienced trainers, and come preferably from a Building Society, Finance House or other credit provider. Previous sales experience will be an advantage.

Please write in confidence, quoting reference 791, to Keith Fisher at Overton Shirley and Barry, Prince Rupert House, 64 Queen Street, London, EC4R 1AD. Telephone: 01-248 0355.

Overton Shirley & Barry
INTERNATIONAL SEARCH AND SELECTION CONSULTANTS

01-481 4481 GENERAL APPOINTMENTS 01-481 4481

YOUNG, GIFTED AND £20,000 IN THE BLACK.

We are looking for energetic, young (22-28), ambitious and articulate people who are hungry for success.

Our client is part of a well-established public company with 120 branch offices all over London and the home counties.

Their team of highly competent financial consultants now need more new people to join them in their expansion and become a first tier of potential managers to take them into the '90's.

You will be worked hard, trained over long hours and receive rapid career development with the potential to earn in excess of £20,000 per annum.

"Get rich quickers" need not apply.

You need to be highly ethical, committed to a long term career and interested in people and finance.

If you are ready for a profitable change and can start mid November, call

Michael Evans
01-242 0180

P.S. Apologies to Bob and Marcia, they sung "Young, gifted and black".

PROGRAMMES RECRUITMENT CONSULTANCY

Manager – Research and Development

TEXACO

Our future business is your business future

Texaco's position as an innovative leader in the oil industry is founded on our success at overcoming the challenge of low-cost production in marginal oil and gas fields. Our subsea programs centred in the UK are a vital part of this work.

And the continuous increase in demand for oil means that, more than ever, we must turn our attention to the exploitation of fields which only a few years ago were written off as uneconomic.

Technology must be developed to ensure the viability of such projects, and at Texaco we are investing millions of pounds in Research and Development.

Our increased emphasis on R&D in the UK has resulted in the creation of a new post for an experienced manager who will help to develop the expertise needed for our future projects.

We're looking for someone, with an MSc or PhD in engineering, probably aged 30-45, who has gained at least 8-10 years experience in Offshore Facility Engineering, with a thorough understanding of various engineering disciplines, oil field development, and subsea technology.

Taking overall responsibility for co-ordination of our Research and Development programme in the UK, you will be required to liaise with both Texaco management and D.O.E., and you will also represent Texaco on Joint-Industry Steering Committees. You will need to have a flair for innovation, and will also enjoy the chance to make presentations to technical seminars.

In addition to the highly competitive salary we are offering a full range of company benefits, including London allowance, L.V.'s, vacation payment and pension plan.

For further details, please write, enclosing a full C.V. to Christine Wickenden, Co-ordinator Recruitment, Texaco Ltd, 1 Knightsbridge Green, London SW1X 7QJ.

We are an Equal Opportunity Employer.

MANAGEMENT CONSULTANCY?

SALARY £18-35,000 p.a.

Take the chance out of change

Like any other career move, going into management consultancy requires careful consideration. Which company will best match your interests? In what areas do they specialise? What is their culture like?

So many questions – how do you find the answers you need to make the best move? By consulting MKA Search International. We are in touch with the top management consultancies and are ideally placed to assess where you best fit and where your skills will be fully utilised.

And of course your skills are excellent. You might be an expert in Logistics, Manufacturing Systems, Accountancy or Advanced Engineering and have an intimate knowledge of IT perhaps even specialising in that area.

You'll be aged 25 to 35, with a good numerate degree. Already in your management career you'll have been responsible for significant change or growth, which, being intelligent, flexible and always capable, you'll have handled admirably.

So if you want to move into management consultancy and take the chance out of change, contact the experts. Send brief CV with daytime phone number to David Haddon-Cave or Sandy Sturgess, or telephone them for an initial discussion on 0628 75956.

MKA SEARCH INTERNATIONAL LIMITED
MKA House, King Street
Maidenhead, Berks SL6 1EF
Telephone: 0628 75956

MKA

London, Maidenhead, Worcester, Leeds — Search, Selection & Training

SMM

SMM Sales Equation:
Energy + Professionalism + Commitment = £50K On Target

The Company

An expanding company which over the past four years has become the fastest growing Hewlett-Packard reseller in the UK, our company style is one of aggressive professionalism – with the emphasis on service to clients, commitment to the company and outstanding rewards to our staff. We provide services and products to corporate purchasers of PC's, Local Area Networks focused on WP/Publishing/Text retrieval applications in the Financial and Service sectors, and Unix/Xenix based commercial systems.

The People

To continue our growth we seek individuals who are ambitious for the success and financial rewards we can offer, but are prepared to commit the time and energy to ensure success for the company and themselves. The key personal attributes we are seeking are self discipline, and the motivation to be of service to our clients.

The Opportunities

Five sales professionals are needed to join the team and provide the backbone for the next phase of our growth. Your success and the company success will be one and the same thing. If you are ready for the challenge read on –

- Are you selling to the Times 1000? Are you only selling part of the solution and therefore only getting part of the reward? Join SMM Communications and sell the complete solution and get all the rewards. You will need to demonstrate a wide knowledge of the IBM PC compatible market and have the ability to relate PC solutions to real business needs.
- Do you sell WP/DTP systems? Would you like to use your skills and expertise to sell state of the art networked systems to The Financial and Service Industries. This is a rapidly expanding market and we need individuals who understand the limitations of present systems and can sell the benefits of LAN based solutions.
- Can you sell leading Accounting and SOP software on world beating Hewlett-Packard precision architecture Unix systems. This combination of unbeatable price performance and proven accepted application software must make this the sales opportunity of the decade. A successful commercial sales track record is the key to gaining this appointment.

The Next Step

We offer a range of benefits that reflect an individual's proven value to the company. i.e. Pension scheme, company car, BUPA, and other bonuses based on the individual's contribution.

If you are convinced you have the attributes we are looking for please write or Fax with full details to: Malcolm Mitchell at:

SMM Communications Ltd
13 York Street, Twickenham, Middx TW1 3JZ
Telephone: 01-891 4811 Fax: 01-891 6302

HEWLETT PACKARD — COMPUTER PRODUCTS — VALUE-ADDED RETAIL SERVICES

ICRF is a leading charity and the largest cancer research institute in the UK. We are based in Lincoln's Inn Fields, London where we currently have an opening for an:

Assistant to Deputy Appeals Director

To support the work of over 300 research scientists in their fight against cancer we have an extensive regional fund-raising programme and now require an assistant to become involved in the development of our charity shop outlets throughout the U.K. Currently we possess 130 working shops and plan 585 to be operational by 1991.

Applicants should be between 25 and 35 years old and of degree level or equivalent. Experience of a charity environment and property acquisition desirable. Good communication and liaison skills are essential in dealing with our Regional staff and external organisations.

Salary range: £12,700 to £15,000 (including London Weighting and Pension supplement)

★ *Please note - previous applicants need not apply.*

For further information and application form please telephone on 01 242 0200 ext 2423 or alternatively write enclosing full C.V. to Mrs P. Harwood, Imperial Cancer Research Fund, Lincoln's Inn Fields, London WC2A 3PX. Please quote ref. 194/A

IMPERIAL CANCER RESEARCH FUND

International cable company head quarters in Italy, requires

THELEPHONE CABLES TECHNICIAN

minimum 5 Yrs experience in jelly filled telephone cables, for technical assistance, turn-key operations etc in foreign plants.

English essential, salary to be negotiable, according to experience.

Reply with full details, writing the reference number SI10692 on the envelope, to :

PRAXI
PRAXI S.p.A. - ORGANIZZAZIONE e CONSULENZA
10125 TORINO - CORSO VITTORIO EMANUELE II n. 3 - Tel (011) 6560
Uffici: Bologna-Cagliari-Firenze-Genova-Milano-Napoli-Padova-Roma-Torino
PRAXI ORGANIZZAZIONE - PRAXI INFORMATICA - PRAXI VALUTAZIONE
PRAXI PROGETTI URBANI - PRAXI ENTI PUBBLICI - PRAXI AFFARI E FINANZA

Join "TODAY"

for all your tomorrows

TELEPHONE SALES CANVASSERS

are required to join our bright enthusiastic hardworking Classified advertising team, based at our modern offices near Victoria, close to Pimlico Tube.

These positions offer a challenging and demanding opportunity to enter the exciting world of Newspaper Advertising. Full training will be given, therefore no experience is necessary although a knowledge of typing would be an advantage.

If you are aged around 22 years, and live in the London area, would like to receive a generous salary package in excess of £9,000 p.a. with 5 weeks annual holiday, and BUPA medical cover, then ring

Alison Cosburn on
01-630 1333 ext 375

Monday - Friday 9.30 a.m. - 5.00 p.m.

هكذا من الأصل

01-481 4481 **GENERAL APPOINTMENTS** 01-481 4481

WHAT IS IT WORTH?

By IT we mean Information Technology of course and we question if you know the value of your IT experience both now and in your future career? Most people do not know their true worth to the top companys nor can they easily evaluate their best way forward. Our experience and industry-wide contacts allow us to give you independent advice in your search, at no cost to you, across the full spectrum of

ADVANCED SYSTEMS

For example one of our major clients is currently embarking on a massive expansion programme and requires staff at all levels across a wide range of application areas including:

- **Defence**
- **Finance**
- **Banking**
- **Office Automation**
- **Communications**
- **Industrial Systems**

They already enjoy an excellent reputation as one of the country's leading systems/software houses and they alone could enable you to demonstrate your true worth.

We are seeking **Project Managers, Consultants and Technical Specialists** who have extensive experience in managing or providing direction to complex projects involving advanced software and computing techniques. You can command salaries up to

£35,000 p.a.
plus car and benefits

In addition **Team Leaders/Members** are required experienced in systems or software design/development in any application area ideally involving any of DEC, IBM, ICL, PRIME, TANDEM, or MICROS using ADA, Assembler, CORAL, FORTRAN, PASCAL, TAL, UNIX/C, 4GL's or Data bases.

Make IT worth your while, send your C.V. today to Eric Kirk, Managing Director, KMS Ltd, P.O. Box 5. LIPHOOK. HANTS. GU30 7UL or call him on 0428 724167 anytime

Pioneering Roles for Actuarial, Statistical & Computing Professionals

City based; £25-35,000 p.a. & comprehensive benefits

A major UK Composite Insurance Company is seeking to enlarge and strengthen its City-based Actuarial and Statistical Department – an exciting opportunity to embrace new concepts and applications in non-life business.

The technically sophisticated work, seen to be far in advance of competitor activity, includes the design, implementation and operation of management information and operational support systems. The brief also extends to research in relevant methodology – particularly in the application of mathematical statistics and actuarial science to non-life insurances. There will be a strong involvement in the computer hardware/software interfaces with the areas concerned.

The immediate requirements are as follows:–

ASSISTANT MANAGERS – Projections Analysis • Market Analysis Multiway Analysis • Overseas Markets Analysis (£25-30,000)

Several Assistant Managers are required with strong analytical skills and the creative flair to develop new statistical systems. Likely age is over 30.

One appointment demands a fully qualified Actuary, whilst others may be offered to candidates with FIA, FCA, or who are about to qualify. Those with a strong academic background and relevant experience/research related to the Financial Services sector may also be considered. A good honours degree in Statistics, Mathematical Statistics or a mathematically-orientated subject with relevant post-graduate qualifications will be required.

ASSISTANT MANAGER – Systems & Programming (£28-32,000)

By definition, the selected candidate will require extensive management experience of systems design and programming in PLI, ideally gained in an insurance or banking environment. Age and qualifications will be similar to above.

Salary and benefits offered reflect an environment where exceptional flair and talent are both recognised and rewarded. There is a genuine scope for further advancement in this fast-growing Company, as part of its well-developed, long-term personnel strategy.

In addition to the salaries indicated, benefits include Company car scheme, preferential rate mortgage, non-contributory pension, PHI, profit-sharing, season ticket loan scheme, free luncheon facilities and if appropriate, generous relocation assistance.

If you meet the qualifications and experience requirements and wish to discuss possibilities, you are asked to write, with a full resumé to the Company's Selection Advisers. A fast response and absolute confidentiality are guaranteed.

John L. Thompson, Director,
Thompson Associates Ltd., Compton House,
20A Selsdon Road, South Croydon,
Surrey CR2 6PA.
Quoting reference number 1205

TAL
THOMPSON ASSOCIATES LIMITED
LONDON AMSTERDAM DUSSELDORF GOTHENBURG

Investment Manager

to c£29,000 package Andover

The TSB Trust Company – the insurance and unit trust arm of the TSB Group – is one of the major forces within the financial services sector. This success has led to the build up of large reserves both of the Company and its Life Fund, to the extent that they now exceed £150 million – and they are still growing fast.

Your job will be to manage the investment of these reserves, which are primarily in gilts, but also with significant equity and term deposit elements. We expect you will be a graduate with at least three years experience in the management of gilt portfolios.

In return we offer a salary package which includes sizeable monthly and annual performance related bonuses, mortgage assistance and profit sharing. In addition, you'll also receive free BUPA, a non-contributory pension scheme, flexitime and generous relocation assistance to this attractive part of Hampshire.

To apply, please telephone or write to
Bill Brewer, Personnel Resourcing Manager
TSB Trust Company Limited, Charlton Place
Andover Hampshire SP10 1RE
Telephone Andover (0264) 56789 ext 2161

TSB TRUST COMPANY

Telecommunications Development Manager

Cathay Pacific Airways, Hong Kong's airline, has a vacancy for a Telecommunications Development Manager whose task will be to determine and implement the Company's future strategy for their worldwide telecommunications network.

Qualifications And Experience

Applicants should be suitably qualified individuals aged under 40 who can demonstrate strategic planning ability and a proven track record of successful project management. The ideal candidate will be already performing this task in a multinational environment and have a sound knowledge of SITA/ARINC.

Salary

- **Starting salary for this appointment will not be less than HK$425,000 per annum and after completing one calendar year you will receive an additional month's salary as an annual bonus.**
- **The current rate of exchange is approx. HK$12.5 to the £ and income tax in Hong Kong is 16.5%.**
- **Provident Fund.**

Benefits

- **6 weeks leave per annum and a generous travel allowance.**
- **Free medical cover.**
- **Subsidised accommodation.**
- **Children's education allowance both for those at school in Hong Kong and overseas.**
- **Life insurance cover.**

Applicants wishing to join an aggressive team embarking on a challenging and exciting future are invited to submit a detailed C.V. as soon as possible to:

**General Staff Manager,
Cathay Pacific Airways Ltd.,
Tsimshatsui P.O. Box 98411,
Hong Kong.**

CATHAY PACIFIC

A Future in Financial Services

A major financial services group, with funds of £6.3 million currently under management, urgently need ambitious and industrious individuals to help meet the challenges presented by one of the fastest growing areas within the economy.

The group currently spends £4 million p.a. on training and development of its financial consultants, and in 1987 are spending £5 million on advertising.

If you have a high income requirement, are hard working, ambitious and determined to suceed, please telephone, Keith Persaud on 01 734 3075.

Business Development Manager

Surrey

An exciting opportunity has arisen for a Business Development Manager within a company which provides a wide range of products and services for the Arab and other foreign communities.

You will be required to co-ordinate and control the company's growth; identifying new markets and developing more products and services.

Together with considerable commercial experience and knowledge of Arab and other foreign cultures, you will be fluent, orally and in writing, in Arabic, French and Swedish.

An attractive package is offered with splendid opportunities for travel.

Write with full CV to Chris Smith, PER, 12a Commercial Way, Woking, Surrey, GU21 1HG.

PER
Britain's Largest Executive Recruitment Consultancy

STOKE POGES (1958) LTD.

This prestigious club invites applications for the post of :

SECRETARY/ MANAGER

Applicants must have sound management and administrative skills, proven experience + a good knowledge of golf. Successful applicants will be responsible for managing this busy, financially successful club and championship golf course where the highest standard is obtained. He will report to the board of directors. Genuine interest in this demanding and rewarding post is essential. The remuneration package will be in excess of £20,000 pa.

Previous applicants need not apply.

Please send c.v. and full details of relevant experience to:

**John Telfer Manager,
Stoke Poges Golf Club,
North Drive,
Park Rd,
Stoke Poges,
Slough,
SL2 4PG**

TRAIN IN RECRUITMENT

£NEGOTIABLE

Accountancy Personnel, Britain's leading specialist recruitment consultancy is committed to a policy of expansion. The growth of its office network and increasing client-base provides unrivalled career opportunities for astute individuals who are both self-confident and highly motivated.

To join one of our professional teams of consultants you should be 21-28, educated to degree level and ideally have a background in accountancy. Vacancies currently exist in Hampshire, Central London and The Midlands and all provide an attractive and progressive income, large company benefits and early responsibility.

If you are interested in knowing more about a career with Accountancy Personnel contact:

Accountancy Personnel *Placing Accountants Best*
Liz Samb - (0) 931 8497 (Hampshire, Central London) Laurence Hoefkens - 021 643 0464 (Midlands).

COLUMBIA INTERNATIONAL COMPUTER AND OFFICE PRODUCTS SALES REPRESENTATIVES MALES/FEMALE

We are a major manufacturer operating within the computer and office product markets and have vacancies for sales executives to join our highly successful direct sales team.

Applicants must have experience in direct sales of these products or a range which is closely related, such as office stationery/computer consumables.

The successful candidates should ideally be located in Surrey, Middlesex or Berkshire.

Benefits will be those expected from a major company:

The successful candidates should ideally be located in Surrey, Middlesex or Berkshire.

- Medical and pension schemes
- Negotiable basic salary
- Commission on all sales
- Salary guarantees during intial period
- Target performance bonus
- Company motor car
- Expenses

Please reply to:
Mr. M. North or Mr. R.K. Whitehead
on
01 778 6011

Columbia International
Kangley Bridge Road
Lower Sydenham
London SE26 5AW

PROPERTY RESEARCH

We are a progressive firm of Mayfair surveyors and our Research Department is expanding. We are therefore looking for a graduate with at least three years commercial experience to assist in data collection, analysis and report writing for both internal use and external publication.

Although experience in the property industry would be useful, a high degree of initiative and the ability to adopt an analytical and investigative approach to problem solving are more important attributes.

Applicants should be highly numerate (computing ability is desirable) with a degree in a relevant discipline such as Geography, Economics or Business Studies.

A competitive salary will be offered together with good prospects for advancement in this expanding field.

Please apply with full CV to: Linsey Caton, Research Manager.

Edward Erdman
01-629 8191

cipfa

COMPANY SECRETARY/ ADMINISTRATOR

£20,000 p.a. plus car LONDON SW1

Cipfa Services Ltd is a management consultancy and financial services subsidiary of a professional institute. Although a young and expanding company it is already the largest U.K. business working exclusively for public sector clients.

We require a company secretary who, in addition to the statutory duties normally associated with a private company will be given responsibility for administration, personnel management, accommodation, insurances, and office management. The finance function within the company is the responsibility of the financial controller.

We are looking for a suitably qualified person with considerable management experience and the ability to grow within the Company.

The salary will be £20,000, plus car, private health insurance and a contributory pension scheme.

Applications marked 'private and confidential' should be sent to Mr. R.H. Turpin Chief Executive, CIPFA Services Ltd, Heron House, 10 Dean Farrar Street, London SW1H 0DX.

LONDON BASED Yacht company requires butler/steward for crewed ashore. Applicants must have experience in first class service, should be able to prepare & cook to a high standard, & must be fluent in 2 languages other than English. Applications with CV & references to Box 896 c/o The Times

OPPORTUNITY Entertaining and mature individuals seeking a challenging and rewarding career required immediately. High communication/leadership skills rewarded by exceptional financial return and first class training. Enquiries to 0920 84703

ADVERTISING SALES ON TARGET EARNINGS £40K PA

The launch of a series of major international titles has created opportunities for effective ambitious sales people.
If you are able to talk to senior executives in a professional and convincing manner, then we would like to talk to you.
There are likely to be early management opportunities for the most successful applicants.
In the first instance please call David Conway or Ben Crocker on 240 1515.

PALL MALL MONEY MANAGEMENT

A subsidiary of the Chase de Vere (Pall Mall) Group of Companies.

Has vacancies for Trainee Consultants.
Extremely high income potential.
For full details
01 734 1422

COMMODITY BROKERS

City based, require intelligent and articulate, well spoken trainee account executives.

Candidates should be confident, determined and energetic.

CONTACT SEBASTIAN BERESFORD on 01 480 5570

Filling the gap.

City Merchant Bank needs lively, intelligent, numerate person to help chaotic but lovable marketing team to promote successful fund management group. Must have A levels, a basic understanding of personal computers and an unfailing sense of humour. Non smoking status and resilience essential. Remuneration modest salary, ideal for school leaver 'filling the gap'.

Tel: 01 623 9333 X 2602.

SENIOR RESEARCHER/ CONSULTANT

Small company in London, SW1, providing day-to-day advice on energy prices, needs presentable graduate with at least 2 years business experience, including client liaison, able to work alone and supervise others. Extensive use of micro-computers and opportunity to develop this demanding position. Age 25-30. Initial salary £11,000+ depending on experience. Annual bonus.

Please telephone John Hall 01-222 6633

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TOSHIBA

FORWARD ON EXPANSION

Toshiba is a multinational company for electronics with a staff of 120.000. The consequent exploration and development of new and higher technology ensures success in a continouesly rising branch.

Our permanent expansion demands employment of further qualified staff. We require for our field **COPIER INTERNATIONAL** as soon as possible

SPECIALIST FOR PRODUCTS
Copying machine and Telefax

This sphere includes the technical support and training of our international customers but different market activities with collecting and evaluating of market analysis, planing etc. should not be odd to you. The contacts are international, therefore readiness for travelling is indispensable.

Presupposed would be a study of engineering and some years of practical expierences corresponding to this field. For the Telefax system you should have knowledge about obtaining postlicences in all European countries.

The place of business will be in Neuss, West-Germany.

Are you interested in this multifarious positions ?

Join us into expansion !

Please send your application with the salary as you wish to our Personnel Division (Mr. Hoppen).

TOSHIBA

TOSHIBA Europa (I.E.) GmbH
Personalabteilung
Hammer Landstr. 115 · 4040 Neuss 1
Telefon: 21 01 / 152 - 256

RECRUITMENT CONSULTANTS
OTE £20,000-30,000 + GTi

We are a rapidly expanding consultancy specialising in career, accountancy/finance appointments.

We seek nothing less than pre-eminence in this marketplace.

With this aim in view and the resources to invest in potential, we are looking to augment our young and successful team by recruiting both trainees and experience consultants for our commercial/ public practice divisions.

Have YOU got what it takes to join us?

Start by measuring yourself against the following criteria:

*Aged under 28
*Good education
*Excellent interpersonal skills
*Sales orientation
*Management potential
*Professionalism
*Marketing flair
* Determination
*Unerring commitment
*Money motivation

Still reading? - Good, you could be one of the high calibre people we are seeking.

We aim to retain you by offering a fast moving environment, high basic salary and generous quarterly bonus scheme. Attainment of on target earnings yields a company car of your choice and prospects are limited only by your own level of success and motivation.

Making the right connections in your career are important, so ring me, John Constable, Director, either during business hours or at home and let's talk about your interest in Executive Connections. Alternatively, in the first instance and strictest confidence, send me a CV, explaining why you believe you are a suitable candidate.

BUILD ON SALES SUCCESS

We are the Tremco Group, one of the world's leaders in high technology Specialist Building Materials.

Our UK development plan requires additional sales personnel to augment our established successful team. This team has consistently produced a year-on-year growth of at least 15% since the 1970's.

If you want to build a sales career based on success, we can give you the opportunity, the support and the materials.

The Areas
- N.E. London/N.E. Home Counties/Kent (Tretol Building Products)
- Northern Home Counties (Tremco Insulated Glazing Sealants)
- W. Sussex/Hants/Dorset (Tremco Roofing)
- Bristol/S.Wales (Tremco Roofing)
- E.Midlands/S.Yorks (Tremco Sealants)
- W.Midlands (Tremco Insulated Glazing Sealants)
- Gtr. Manchester/Merseyside (Tretobond Adhesives)
- Gtr.Manchester/Merseyside (Tremco Roofing)
- Aberdeen/E.Scotland (Tremco Roofing).

The Applicants
- Successful industrial sales record
- Experience in Construction related industry
- Ability to absorb/utilise technical expertise effectively
- Aged 25/40

The Rewards
- £10,500 Minimum Basic
- OTE £14,000 +++
- Open ended commission
- Continuous personal training / development plans
- Merit based promotion opportunities

Interested? Then please write, with a full C.V., or telephone for an application form, to:

Tremco Limited, Coupland Road, Hindley Green, Wigan, Lancashire WN2 4HT
Tel: (0942) 58011.
Ask for Terry Brophy or Pat Bellas.

TREMCO
leaders in weatherproofing technology

IF YOUR CAREER ISN'T MOVING QUICKLY ENOUGH, THEN HERE'S A CHANCE TO GET INTO THE FAST LANE

At Fidelity International, we can offer you all the advantages of a fast moving sales environment that will put an end to all the frustrating hours spent behind the wheel of a car.

We are the country's fastest growing unit trust company and our Telephone Advisory Service is now handing over 50,000 calls per month from private investors. This department is based in Tonbridge and we now require a number of telesales people to help deal with expanding levels of new business.

TRAINEE INVESTMENT ADVISERS
Excellent Salary plus Bonus and Benefits.

Aged in your mid to late twenties, you must have a minimum of three years experience in sales with a proven track record of success. This could have been gained in any selling environment, although a telesales background would be an advantage. A knowledge of the financial services industry is not essential as full training will be given.

We are offering an excellent remuneration package which will include a generous salary negotiable in line with experience, a performance related bonus and the usual benefits you would expect from a successful company. Relocation assistance is also available if necessary.

If you are interested in joining an expanding organisation that offers the excitement of the city only in more attractive surroundings, please call our advising consultant Gill Somerset, for further information on 01-734 7394. Span Recruitment, 43-44 Great Windmill Street, London W1V 7PA.

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LONDON · NEW YORK · PARIS · SAN FRANCISCO
SYDNEY · TAIPEI · TOKYO

Fidelity INTERNATIONAL

Take a closer look at CADNETIX

Cadnetix is a leading international supplier of advanced electronic CAE/CAD systems, with innovative integrated hardware and software products operating under UNIX. An extremely broad user base includes major blue-chip companies in the telecommunications, aerospace, computer and instrumentation industries. Our deep commitment to research and development has resulted in our maintaining market dominance throughout Europe.

Regional Accounts Sales Executive
c.£20K base. £50K OTE (no ceiling) + Car.

Due to continued growth, we require a Regional Accounts Sales Executive to cover the North of England. Marketing our acclaimed product range, you will be responsible for account development and penetration. You should have a good sales track record, gained within a CAE/CAD, or related, electronics environment, together with a degree or equivalent qualification in a relevant technical discipline. Excellent communications skills, together with the ability to negotiate effectively with both technicians and senior management, are essential. Full technical, marketing and demonstration support will be provided from our Swindon head office.

You will initially work from home, but should be prepared to relocate at a later date, when regional offices have been selected, for which reasonable expenses will be paid. An excellent basic salary is offered, plus a generous commission structure, quality company car and share option scheme. If you would like to develop your career with a market leader, telephone Paul Whitney on Swindon (0793) 616400 or write to him at: Cadnetix Ltd., Cherry Orchard North, Kembrey Park, Swindon, Wiltshire SN2 6UH.

CADNETIX

WHICH CAREER SUITS BEST?

Professional Guidance and Assessment for all ages.

15-24 yrs: Courses, Careers
25-34 yrs: Progress, Changes
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Full details in free brochure:-

CAREER ANALYSTS
90 Gloucester Place, W.1.
01 935 5452 (24 hrs)

GROUP ADMIN ★ MANAGER ★
Salary to 22K + car.

Mid Ldn based Sales Co. seek a dynamic Admin Manager to look after Group admin. Experience of full office services within a sales environment is desirable. Direct line management exp. and control is an attribute req'd. A knowledge of warehousing, stock control, transport & security would be an advantage. Educated O/A level std. Age 27-35.

Contact 01-388 4193 or 01-388 3111 EXT 2369/2372. RH Rec. Cons.

SALES & MARKETING MANAGER

To let furnished/serviced offices in Mayfair managed by our company. Salary plus commission.

Tel: 01 493 7830

ADP The computing company.

CAN YOU SELL PAYROLL SERVICES?
WANT TO EARN £30k + +

If you think payroll seems a very boring kind of subject - think again!!

The market for external payroll processing is one of the fastest growing and exciting service segments in the UK services sector and offers challenging opportunities for sales professionals with the right qualities.

We are looking for exceptional sales executives to join our expanding team working in London and South East England. We need people who have a proven record of success in volume selling of new account business coupled with the ability to sell a service at Financial Director level in a consultative problem-solving capacity. A background in a payroll bureau, accountancy or administration would be a distinct advantage.

We are ADP, the world's largest supplier of payroll services to business, with a worldwide turnover of 1.4 billion dollars. We have provided specialist payroll services in the UK for more than 20 years. We are expanding rapidly and offer considerable scope for sales career progression to the right people.

We offer a good base salary, high commission and incentive earnings, a 1.6GL car, contributory pension, non-contributory family BUPA, four weeks annual leave and an environment of "business fun".

Call us for more details and an application form.

Ask for Carole Wreford, Personnel Manager on Staines (0784) 51355.

Automatic Data Processing Ltd
ADP House, 2 Pine Trees, Chertsey Lane, Staines, Middx. TW18 3DS

PADDINGTON CHURCHES HOUSING ASSOCIATION LIMITED
require a

CHIEF ACCOUNTANT
located in LONDON NW6
at c. £20,000 pa.

PCHA is one of the leading Housing Associations in London, with over 6000 tenants, properties worth over £500 million, and an annual acquisitions and development programme of over £16 million using both public and private sector finance. We currently employ 150 staff.

The Housing Association sector has grown rapidly over the past decade and continues to have a bright future, now offering career prospects to Accountants on a par with most of industry and the profession.

Reporting to the Finance Director, the Chief Accountant is responsible for 7 staff including two qualified accountants, and plays the central role in producing accounts and management information for the Directors and for Management Committee. Funds management is also part of the responsibilities of the post. The high level of innovation achieved by the Association in providing new forms of housing and methods of financing them means that the Chief Accountant must be equally creative in ensuring that they are properly monitored.

Age indicator is 30 upwards, and candidates must be ACA or ACCA or be able to demonstrate strong technical and management experience. As part of our equal opportunities policy, applications are welcome from people regardless of sex, sexual orientation, disability or ethnic origins.

Applicants should write enclosing career and current salary details to **John Poynton, Finance Director, at Canterbury House, Canterbury Road, London NW6 5SU, or phone him for further information on 01-372-5671.**

Make Your Presence Felt....

Our tremendous expansion, as part of the country's largest employment service group, has created exceptional opportunities for entrepreneurs who thrive on competition.

Management positions which emphasize business development are available if you are confident, possess effective man-management skills and work well under pressure.

We need people, not necessarily with recruitment consultancy experience, who can use an innovative marketing approach to make their presence felt both within our organisation and also on the national consultancy scene.

Naturally you will be generously rewarded, with an outstanding salary and benefits package.

Please write, in confidence, enclosing a detailed C.V. to Mrs. A. Higginson, Director, Brook Street, Stockley House, 130 Wilton Road, London SW1V 1LQ.

BETTER PEOPLE COME FROM
BROOK STREET

British Printing Industries Federation
Director General
salary c £45,000

The industry – Britain's 9th – is in a period of massive technical and market development. The Federation provides a strong and increasing range of services to enhance the prospects of member companies.

The Director General's function is to respond to opportunity and challenge through creative thought and consultation with members, government, unions and related bodies here and overseas.

Reporting is to the National Board of Management and responsibility includes the general management of a £2.5 million budget and some 115 staff in the 6 regional offices and London head office.

Salary is not a bar to the appointment of the right candidate who will be able to demonstrate a successful record of top level management, the ability to achieve results and to communicate at all levels.

Suitably qualified persons should first write to the President, BPIF, 11 Bedford Row, London WC1R 4DX marked DG Private.

Tadpole Technology plc
COMMERCIAL DIRECTOR

Tadpole Technology plc is a four year old Cambridge based company specialising in the design and production of high performance 32-bit processors. Our customers include some of the most prestigious names in Information Technology here, in Europe and in the USA.

This key appointment to our 30+ strong team will attract an ambitious qualified accountant who has the personality, the experience and the ability to play an active role in managing the company's financial and commercial matters.

The Commercial Director will report to the Chairman. He or she will have senior financial experience in a high-technology manufacturing environment. A marketing-oriented, hands-on attitude is required, as is the experience and the stature to assist in an early approach to a USM listing.

This is an exciting and demanding position. The rewards will include a stock option and attractive salary.

Please send a detailed application to the Chairman, at:

Tadpole Technology plc,
Titan House, Castle Park,
Cambridge. CB3 0AY.

STEP INTO FINANCE
IFR PUBLISHING

leaders in the provision of information to the International Financing Markets, require a

DATA ASSISTANT/ SECRETARY

to work on the financial databases. Word Processing/Computer experience desirable. Flexible attitude and willingness to work as part of a friendly team essential.

Salary: circa £10,000 p.a.

Contact: Niall Perry on 01-247 6575

CV SERVICE based on telephone or personal interview. Berkhamsted (04427) 72209.

CREATIVE writer and researcher in etymology and cognitive psychology to work freelance on new learning resource. Write Gordon Carter PO Box 215, London SW1.

GRADUATE trainee executives (two), any discipline, required to join expanding UK agency of leading-edge multinational group. Applicants should be ambitious, motivated self-starters looking for high rewards and early management opportunities. First year earnings of £12,000+, initially based in Surrey/Hants. Tel (0252) 857972.

MANAGER CONTRACTS/CONSULTING

Acsis Inc. is a New York based computer consultancy embarking upon a new division of its already very successful London Branch.

With support already in place and excellent West End offices, this opportunity affords a unique chance to apply the knowledge you have gained in the contract market place, developing into a management role.

Ideally the successful candidate will have a proven track record in Contract Sales in a DP environment, some DP background and demonstrable management skills.

For strong, motivated self-starters, this position will carry an excellent salary and commission package.

Please apply with c.v. to Anne Hutchison at 77A Wigmore Street, London W1H 9LJ or phone her on 01-935 9664.

ACSIS Recruitment Consultants

JETRO LONDON
(JAPAN TRADE CENTRE)
requires
RESEARCHER

Experience preferred but not essential. Graduate in economics likely to be most suitable. Salary according to qualifications and experience. Luncheon vouchers, bonus scheme, season ticket loan, pension scheme. Applicants should write enclosing cv to. Mrs J Yoxall, Jetro London, Leconsfield House, Curzon Street, London W1Y 7FB.

(No Agencies)

A Sales Career with Sun Life of Canada. Offering an interesting and rewarding future combining security and real opportunity. Full training, unlimited prospects and executive income. Suitable applicants aged between 24 and 49, can be employed in the area of their choice.

Telephone Elaine Moriarty at Basingstoke (0256) 841414 or write to her at Sun Life of Canada, Basing View, Basingstoke, Hampshire, RG21 2DZ. Quote Reference T1

MOVE INTO MANAGEMENT

We need people now to train into Management for our office in Central London.

If you are aged between 21 and 35 please telephone

437 8070

Expected income £17,000

هكذا من الاصل

GENERAL APPOINTMENTS

01-481 4481 01-481 4481

EXTERNAL SALES EXECUTIVE

FINNBOARD (U.K. LTD., agents for a number of leading Finnish paperboard mills, wish to appoint an experienced Sales Executive to manage a number of established customer accounts, as well as to seek new business for the Company's products, notably in the graphics sector.

Candidates should be able to display a thorough knowledge of the U.K. graphics printing market and-or the Merchant sector. He-she must be able to negotiate at a senior level and to demonstrate and ability to identify and communicate customer's needs to the Company's mills in Finland. Thorough training will be provided in the company's products and systems.

The job involves travel throughout the Southern part of England ans will also necessitate regular visits to Finland.

A company car will be provided and the salary and fringe benefits are consistent with those expected from a successful international business.

Applications, with full career details, should be sent to: Michael Clark, Sales Director, Cartonboard division, Finnboard (U.K. Ltd, Norfolk House, 31 St. James Square, London, SW1 Y4JR.

Major London Shipbrokers

seeking to expand a specialist section within their Tanker Department are looking for an experienced person in the chemical and or liquified gas shipping market to join an existing team. Applicants should be 25 plus with at least 3 years experience in this type of market. Apply in writing to

Box Number C20 with full C.V.

Agricultural Finance: a marketing opportunity

AMC is currently seeking an additional and suitably qualified individual to assist in the development of its business.

Although based in London, the job will entail extensive travel within England and Wales involving close liaison with those firms of Chartered Surveyors who form AMC's Agency Network and contact with other professionals such as accountants, solicitors, farming consultants and the farming public.

Applicants should be reasonably versed in agriculture, with knowledge of financial practice, accountancy and farm costing. They must possess good communication skills, including an ability to speak in public. Applicants under the age of thirty-five are unlikely to have the necessary experience to qualify for this post.

The salary for this important new position is negotiable however remuneration will reflect both the calibre and experience of the successful applicant. A car will be provided together with other fringe benefits.

Conditions of service and promotion prospects are good.

Written applications together with a full Curriculum Vitae should be sent to Mr J.G.W. Fleming at the address below by no later than 16 October 1987.

AMC

THE AGRICULTURAL MORTGAGE CORPORATION PLC
AMC House, 27 Camperdown Street, London E1 8DZ

CJA RECRUITMENT CONSULTANTS GROUP

3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

High profile appointment with excellent further career opportunities

TELECOMMUNICATIONS MANAGER

CITY — TO £40,000 + SUBSTANTIAL BENEFITS

A MAJOR RAPIDLY-EXPANDING INVESTMENT BANK

Our client is one of the leading users of high-technology in the financial sector and for this new appointment we seek candidates, aged 35-45, with 8-10 years' practical telecommunications experience including major project implementation with a minimum of one year in an investment bank or similar environment. Responsibilities include the day to day management of telecommunications systems (electronic PABX, dealer boards, etc.), wired services, networks, message switching, electronic mail etc and experience in these areas as well as with computer systems (especially PCs), multiplexing and modems is essential. Strong management skills and the ability to support and provide a rapid response to users and to contribute to Group projects from day one is key. The major contribution this post on will make to the efficient running of the business will be rewarded through the performance related bonus. Initial salary negotiable to £40,000 + bonus, car, mortgage facility, contributory pension, life assurance, free medical insurance and relocation expenses if necessary. Applications in strict confidence under reference TM4548/TT to the Managing Director.- CJA

A key appointment for a Personnel professional, with excellent prospects for promotion either within the U.K. personnel function or to an overseas location

ORGANISATION DEVELOPMENT AND TRAINING MANAGER

OXFORDSHIRE — £22,000-£27,000 + CAR

MULTI-NATIONAL FMCG MANUFACTURER

We invite applications from candidates, aged 30-35 with a minimum of five years experience in personnel management, which must include substantial development and presentation of training programmes. The successful candidate, reporting to the Personnel Director, will be responsible for the strategic planning and design of training courses at all staff levels for employees in the U.K., and the design and co-ordination of programmes for European subsidiaries. The Manager will select external consultants and train line managers to assist in specialist training areas. The O.D. and Training Manager has responsibility for managing the company's human resource planning and organisation development activities. Essential qualities include an innovative, questioning and analytical approach to personnel together with excellent presentation skills. Initial salary dependent on experience in the range of £22,000-£27,000 plus car, contributory pension, free life assurance, and relocation assistance if necessary. Applications in strict confidence under reference ODTM 4543/TT to the Managing Director

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-256 8501

ORGANISATIONS REQUIRING ASSISTANCE ON RECRUITMENT: PLEASE TELEPHONE 01-628 7539.

Arabic and/or Farsi Linguists

Central London £10,700+

A substantial employer in Central London has vacancies for linguists who wish to make daily practical use of their languages. They will be based in Central London and will be expected to maintain fluency in reading, writing and understanding their chosen language.

Candidates should be over 21, with a thorough knowledge of Arabic or Persian (Farsi). A degree or professional qualification in the language would be advantageous, but is by no means essential. Starting salary at least £10,700 p.a. Assistance with relocation if necessary.

Please send CV to D.C. Duncan, Managing Director TEAM (Management Appointments) Ltd, 20/21 Princes Street, London W1R 7RG, or telephone 01 429 0679 for application form. Quote ref. P379.

TEAM

AN ADMINISTRATOR WITH THE TEMPERAMENT OF A DIPLOMAT

£23,000 to £27,000

This important post in the Law Society's top management team demands a unique combination of professional and personal skills. On a given day, for example, you may have to clerk a committee meeting, meet the architect to resolve a building problem, investigate a security matter, answer a copyright query, and play host to a VIP.

In fact, you will play a vital role in the efficient running of the Law Society and the management of its premises.

You'll need substantial administrative experience, preferably gained in a large organisation and including a good deal of committee work, and the exercise of cost control and getting value for money.

You are likely to have a degree and/or a specialised management qualification. You will also be an effective communicator, able to relate personally to the membership and to all levels of staff, and to produce lucid, well-reasoned reports and recommendations.

In return, we offer a salary around £25,000 plus all the benefits to be expected of a large organisation.

Please send your CV including full details of current responsibilities and salary to Joyce Colleson, Personnel Controller, The Law Society, 113 Chancery Lane, London WC2A 1PL. Closing date 15 October.

We are an equal opportunities employer.

THE LAW SOCIETY

TRAIN AS A FINANCIAL CONSULTANT

O.T.E. £25,000 p.a. within 2 years

Following the huge success of FPS (Management) Ltd. over the last year, we urgently require trainee (or experienced) financial consultants to join our London (West End) based offices.

No previous experience is needed as full technical and sales training is provided.

Candidates must be well spoken, well dressed, aged 23-55, able to show success in their previous employment and be able to assume a management role at an early stage.

CALL TONY HILL ON 01 439 8431

Commercial Director

EAST ANGLIA

All enquiries, treated in strict confidence, to D G. Pearce, OUTSIDE DIRECTORS LIMITED, Reepham, Norfolk, NR10 4RP Telephone: 036288 588

NEW POST- A commercial Merchanting Agricultural Trading and Retail Company, turnover £90 million, wishes to appoint a COMMERCIAL DIRECTOR.

The COMMERCIAL DIRECTOR, will have two main responsibilities:-

Firstly, as COMMERCIAL DIRECTOR, responsible for the profitable expansion of the retail and service activities and for management of the 180 retail staff.

Secondly, as a MAIN BOARD DIRECTOR, contributing as a policy decision maker.

With retail turnover of £10.4 million through 15 Sales Centres, a wide rage of goods are sold to farmers and the general public throughout the Rural Economy of East Anglia. Market mix comprises groceries, hardware, tools, crop protection and garden equipment, agricultural and garden machinery spares and service, country and safety clothing, livestock health and care products.

For the exciting and demanding NEW POST the COMMERCIAL DIRECTOR will need expertise in retailing, qualities of leadership and entrepreneurial flair. A salary of £30,000 is being offered, together with immediate entry into the Directors' Pension Scheme, executive car, BUPA, and participation in Profit Sharing Scheme.

OD

CORPORATE VALUE ASSOCIATES

CVA is an international business strategy firm. As part of a planned programme of growth, CVA is now seeking to recruit a number of consultants. Career prospects are excellent and will lead to significant career advancement. Candidates will be aged between 25 and 30, will have a recognized University degree, an MBA or equivalent from a major European business school, and a professional qualification. Other requirements include:

- experience in consultancy, advising at board level,
- familiarity with multicultural business issues,
- experience in computer based planning and simulation models,
- language skills in English, French and German — Italian and Spanish would also be relevant,
- frequent travel and work away from home.

Competitive remuneration packages will be offered.

Interested candidates should write, with CV to:

Roger Steare, Anderson, Squires Ltd., 127 Cheapside, London EC2V 6BU.

Financial Recruitment Specialists
London — Frankfurt — Paris

Anderson, Squires

MARKETING MANAGER TIMBER PRODUCTS WEST AFRICA

To £25,000 tax free & Benefits.

Must have an in depth knowledge of UK, European, Middle East and North American markets related to importation to these areas of main hardwood species and their particular uses together with business experience in Sales/Marketing of Timber products and preparation of agency agreements.

Please send C.V. in confidence to:

KEN WILSON,
KEN WILSON & ASSOCIATES
COLLINGWOOD BUILDING
COLLINGWOOD STREET
NEWCASTLE UPON TYNE NE1 1JF

Mayell & Company, Manufacturers of "Queen Anne" Silver Plated Tableware

require a

SALES EXECUTIVE

We are one of the leading manufacturers of silver plated tableware in the United Kingdom and an opportunity has arisen to join our young and aggressive sales team.

The successful applicant will be trained by ourselves to enable them to be responsible for an area in Great Britain.

If you are aged between 20-30, self motivated, possess the determination to succeed, then there could be a future with us. Command of a foreign language would be an advantage.

Interested, then please write to:

The Sales Director
Mayell & Co
Classic Works
Holyhead Road
Wednesbury
West Midlands WS10 7PD

QUEEN ANNE

TRAINEE ACCOUNT EXECUTIVE

c£15,000 package c. London

When it comes to assignment-based recruitment for the information technology sector, Lloyd Chapman stands out as a clear leader with a reputation based firmly on our ability to deliver results through quality of service, backed by award-winning advertising.

Not surprisingly, our blue-chip client list is growing rapidly. Hence the need for a Trainee Account Executive who will join us preferably from a media sales environment – ideally computer-oriented – and bring some 18 months telesales experience.

The responsibilities will be many and include the canvassing of new and potential clients, research and monitoring of the specialist press in order to arrange for our consultants to secure new business.

Certainly, you'll be of graduate calibre, ambitious, determined and resilient. You should also be in your 20's, with a formal training in telesales.

Your salary will be made up of a generous basic plus commission . . . and will directly reflect your performance. Ambitious candidates can expect to progress to Account Executive within a year, where earnings are unlimited and include a company car.

For immediate consideration, send your CV to: Gary Phillips, Director, Lloyd Chapman Associates – I. T. Provinces Ltd., 160 New Bond Street, London W1Y 0HR. Please quote reference GP044.

Lloyd Chapman Associates
International Search and Selection
160 New Bond Street, London W1Y 0HR
Telephone. 01-408 1670

A VACANCY HAS ARISEN...

for a trainee financial advisor. The successful applicant will be aged 23+ and of smart appearance. No previous experience necessary as full training given. For a confidential interview ring: Lindsay Hopkins on 01 240 0734.

MANAGER

Capital Fundraising

Help the Aged offer a unique service to voluntary groups intending to raise large-scale capital funding for practical projects of benefit to elderly people in need.

We employ a small team of specialist Campaign Directors whom we second to such projects for extended periods to assist in raising funds normally in the range of £150,000 to £1 million. These are professionals, fully-trained in big-gift fundraising techniques using voluntary committees of influential people.

Our plan is for the operation to double in size over the next two years. We are therefore recruiting a third Regional Manager to cover the East of England from Lincolnshire to Sussex.

In addition to day-to-day management the position offers the opportunity to become involved in initial negotiations and feasibility studies. We will require candidates to have completed at least one big-gift capital fundraising campaign and to have a proven successful track record in management, perhaps in an earlier career.

Salary £12,437 to £14,097 (Review 1.1.88). Home-based.

Please apply with C.V. to, Colin Mitchell, Personnel Director, St. James's Walk, London EC1R 0BE.

Closing date October 15.

Help the Aged

PROFESSIONAL SALES EXECUTIVES

Realistic OTE 30K

unlimited commission

To join expanding market leaders selling Britain's leading computerised estimating system to the Construction Industry.

Applicants are to be self motivated, with a proven track record preferably with experience in micro-computers and software.

WE OFFER

Good basic, very high earnings potential, quality car and qualified leads.

LONDON TERRITORIES

1. Southern Home Counties
2. Northern Home Counties

Send Written C.V. to Personnel Director, Wessex Electronic Publishing Ltd. Park Place, North Road, Poole Dorset BH14 0LE.

wessex

Publishers of Britain's premiere price books

ACCOUNTS/ADMIN OFFICER

Mature accounts qualified and experienced person required to maintain the Society's books, handle all day to day financial matters, prepare accounts for audit and tackle various office and admin tasks. Computer capability and typing essential.

The successful applicant will join a small staff in a gracious and friendly environment.

Gross pay starts £11,365 rising to £14,115. Pension Scheme.

Applications in writing, giving address, telephone number, C.V. and names of two referees who may be approached, to

Executive Secretary (Personal), Royal Astronomical Society, Burlington House, Piccadilly, London W1V 0NL.

RESEARCH ASSISTANT

Required for Director of a small West End Company involved in merger and acquisition work.

Personable, intelligent and self-assured researcher sought.

Experience of commercial environment useful.

Salary circa £10,000 plus bonus.

For details please ring

01-629 5917

BUSY London Antique shop needs alert, reliable assistant. Varied job requires driving, basic typing, and real interest in antiques. Please telephone 01 727 3122

EXCLUSIVE linen shop Wimbledon Village, needs top class staff. 01 947 4211

ENGINEERING

OVERSEAS IMMEDIATE HIRE

PURCHASING AND SUPPLY

Purchaser - 10 years experience as Senior Buyer.

Supply - Multiple years experience using computer in Supply Operations.

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Electrical Engineer - Experience in Mantainance of large industrial or electrical complex.

Electrical/Mechanical Engineer - Multiple years experience in Power Plant Operations.

Engineer - Construction experience in sub-stations, overhead and underground power lines.

Engineer-Degree/Technical Degree - Experience as Plant Operator in Directing Electrical and Water Operations.

All applicants will be contacted. Send C.V. to the address below.

JRW MANAGEMENT SERVICES
THE ALBANY
SOUTH ESPLANADE
GUERNSEY
CHANNEL ISLANDS

SAUDI ARABIA

Major Consultants based in Riyadh have the following vacancies they are urgently seeking to fill-

CIVIL ENGINEER B.Sc. Extensive experience in construction supervision of Hospitals and Clinics

RESIDENT ENGINEER B.Sc. Civils + 10yrs experience in Ports construction

ELECTRICAL ENGINEER B.Sc. + 10 yrs experience in electrical building services.

Single or Married status available first class package

Call. Angela Brough on 01 631 4411.

Moxon Dolphin and Kerby, 178/202 Great Portland Street, London W1N 6JJ

MANAGER

Friendly men at small central London tourist attraction needs new manager. Good organisation, experience with public, cash control, maturity, energy and a cool head required. Typing preferred.

Write:
London Bridge Walking Centre
Business Village, Broomhill Road
London SW18 4JQ
or ring
01-871 5135

SECRETARY / English graduate numerate/ engineering £15,000 Language Staff 458 8922.

WANTED Chef, proven management skills, culinary degree, fluent French/Italian. Tele 01 379 5365

PART time personnel required for Knightsbridge Gallery combining sales and general duties. Apply in writing to: C A Savile, 54 Beauchamp Place, SW3

Train as a FINANCIAL CONSULTANT

OTE £25,000 per annum within 2 years

Following the huge success of FPS (Management Ltd) over the last year, we urgently require trainee (or experienced) Financial Consultants to join our London (West End) offices. No previous experience is needed as full technical and sales training is provided.

Candidates must be well spoken, well dressed, aged 23-40 and able to show success in their previous employment and be able to assume a management role at an early stage.

Call Quentin Russell or Mark Elliott on 01 734 8786.

RECRUITMENT CONSULTANT

We wish to recruit an additional experienced Recruitment Consultant to join our very successful W1 office. You should be positive and energetic in order to provide a very professional service to both our clients and applicants. You'll enjoy a friendly team atmosphere and plenty of support and encouragement.

For more details please telephone

Evelyn Sanders on 240 3511 (24 hour answering machine)

All applications treated in strictest confidence.

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

01-481 4481 BANKING & ACCOUNTANCY 01-481 4481

EURO BROKERS

Japanese Speakers

Euro Brokers, a leading International Financial Services group with offices in London, New York, Los Angeles, Toronto and Tokyo is seeking to recruit several Japanese speakers, preferably with experience in Money or Capital Market products in both US dollar and sterling. It is envisaged that the successful candidates would initially assist with the money broking activities of the London office but excellent career opportunities exist within the group worldwide, including the possibility of an assignment to Tokyo.

A highly competitve remuneration package will be offered to successful candidates.

Please apply to:

N R L Hudson
Euro Brokers Limited
Adelaide House, London Bridge
London EC4R 9EQ
Telephone: 01-626 2691/2/3/4

BUSINESS DEVELOPMENT MANAGER

Competitive package, including car & profit share

Direct Technology is a rapidly expanding British software company which specializes in helping large corporations to integrate PCs and mainframes. We have over 500 corporate clients, from Hong Kong to Helsinki. In the past 12 months alone our products have won three of the UK's top software awards.

We are looking for a Business Development Manager to set up and run a new value added sales group. The group will specify, develop and market major custom applications, particularly for the financial services sector.

The ideal candidate is 28-38, with a sales and marketing background. He or she is a graduate with proven creativity at product marketing. Computer literacy and familiarity with Big Bang technology are both essential. Recent experience as an account, product or regional manager with a major computer company or software house is desirable.

Applicants should be prepared to work in both London and New York.

This is a key appointment with excellent prospects, and a chance to join a young, entrepreneurial management team. The attractive salary package includes a quality car and profit share.

Please telephone Nigel Young on 01-847 1666, or write with full CV to Direct Technology Limited, Grove House, 551 London Road, Isleworth, Middlesex TW7 4DS.

LONDON AND NEW YORK

Senior Auditor

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HORIZONS

A guide to career development

A cry for the over-40s

From Act II of George Bernard Shaw's *Major Barbara*.

Peter Shirley: *I'm not an old man. I'm only 46. I'm as good as ever I was. The grey patch come in my hair before I was thirty. All it wants is three pennorth o' hair dye: am I to be turned on the streets to starve for it? Holy God! I've worked ten to twelve hours a day since I was thirteen and paid my way all through, and now am I to be thrown into the gutter and my job given to a young man that can do it no better than me because I've got black hair that goes white at the first change?*

The retirement age in Britain is 65 for men and 60 for women. The retirement age in Britain is 65 for men and 60 for women. That needed saying twice. There seems to be a dangerous and disquieting rumour abroad that it is 50 or 45 or 40. Losing a job when over 40 has always been recognized as a stressful experience. Psychologists have placed it second only to bereavement.

In today's job market, over-40 job loss can be turned from a setback to a disaster by two major factors. One is the reality of age discrimination. The other is the undeniable fact that the skilled job market works neither efficiently nor swiftly. It is sluggish, way out of kilter.

Companies order headhunters to weed out applicants from the over-40s. A recent survey of recruitment advertising by MSL International found that of advertised posts indicating an age range, 88 per cent specified a limit of 40. Only 2.5 per cent asked for over-45s.

As MSL executive Mike Carr said: "It's a waste of talent but the requirement comes from the clients. Bluntly, age limits are a way of selecting people out. Age discrimination seems to be a British peculiarity. Top jobs in other countries are more often filled by executive search so you would never see advertisements specifying age limits. In America and France it is illegal to specify age limits in employment advertising."

The over-40 job-seeker may take a while to cotton on to the depressing fact that the market in people works one hundred times more slowly than any other market in the world.

The middlemen and women who should be bringing willing sellers and willing buyers together, in practice, often keep them apart. Why the job market is not working for many skilled unemployed is because personnel departments which used to deal with pay, rations and records now have a stranglehold on recruitment.

True, some personnel departments are good and staffed by competent professionals who, if members of the Institute of Personnel Management, should follow its recommended code of practice, which states: "There is no justification for ignoring a pool of talent and experience purely on the grounds of age," and, "for most jobs automatically excluding entire age groups is wasteful for organizations as well as damaging to individuals."

But far too many personnel departments are on an empire-building ego-trip, playing their discredited psycho-quiz parlour games and operating by yesterday's criteria.

Their dictums are:

- If an applicant is unemployed, there's something wrong with him or her.
- If an applicant is prepared to work for less than their salary in their last job, there's something wrong with him or her.
- If an applicant has had a senior position and is now prepared to move sideways or to a less top job, there's something wrong with him or her.

These three fatal fallacies are based on the thinking of the full employment 1960s and 1970s and may well have had some validity then. In today's climate they are not merely damaging but daft.

Take the first. A recent survey, funded by the Economic and Social Research Council, studied recruitment practices of personnel and line managers in 64 UK companies. Managers were asked whether they discriminated against unemployed applicants at the sifting stage. Sixty-five per cent did.

Theresa Crowley-Bainton, who carried out the study, asked managers if they found recruitment easier in the 1980s with more people on the job market.

The answer is illuminating. Those who were willing to interview the unemployed did find it easier. Those who were less open-minded found recruitment more difficult.

"By screening out unemployed applicants, recruiters waste time and money pursuing a core of superficially more desirable employed applicants with power to pick and choose among employers," she found. In this country, let's face it, we do not have an enterprise culture yet.

In America, business at every level accepts the realities of risk including the downside, which means every now and again good, competent people are going to be found "on the beach". No shame. No stigma. No reluctance to hire.

Fallacy two is equally daft. Money is not the only measure and an older applicant, perhaps cushioned by a redundancy payment, is in an excellent position to go for job satisfaction rather than the last penny. Certainly in the South-East, the over-40 is, with any luck, less likely to be servicing a crippling contemporary mortgage at today's rates. If a jobhunter is ready to price himself into a job why not hire him?

Fallacy three, that older executives will not accept anything but the top spot, flatly contradicts all the research which has shown the valuable mentoring, training and stabilizing role senior employees can contribute to an organization.

Organizations are like tribes and tribes without elders or role models for the young are dangerously destabilized.

When people see no future role for their over-40s colleagues or, indeed, themselves some years on, it breeds a short-term, strip-the-assets, screw-the-firm, make-your-pile-and-get-out-fast philosophy among the young Turks countered by a management attitude of hire yuppies, pay 'em plenty, burn 'em out then kick 'em out.

When countries are evaluated for stability by international investors, one factor which always gives cause for alarm is the number of jobless graduates. Because it probably hasn't occurred anywhere but in Britain 1987, no one has yet reckoned the cost and consequences of a pool of the prime-of-life able being excluded.

It worries me. It ought to worry Lord Young, the Trade and Industry Secretary.

At the least it must lead, preferably sooner rather than later, to the formation of a powerful single interest pressure group which could lobby hard.

It could field by-election candidates, insist on knowing where every individual MP stands on age discrimination in employment practice and advertising, and enlist the collective muscle of the "able excluded" and their families as consumers, shareholders and citizens.

It's high time the voice of the "able excluded" was heard. Especially when a government advertisement for casual, part-time, *casual* mark you, interviewers for a research survey, stipulates an upper age limit of 45, then has the brass neck to run a line saying: "The Civil Service is an equal opportunities employer."

David Kingsly

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LA CRÈME DE LA CRÈME

* AUDIO/WP * * SUPER SECRETARY *

For 2 Partners in firm of Chartered Surveyors. Aged 24-35, must be well educated, well spoken, able to type accurately at minimum 60wpm, using Olivetti ETV300. Must be of smart appearance. Good salary/benefits offered to someone with proven track record/abilities as above. ***Please phone Miss Sue Tribe on 01-405 8411 for further details.***

– No Agencies –

RENTAL NEGOTIATOR

Experienced person for well established Wimbledon Agency. Basic, commission, car.

Apply Michelle James:
01-947 7351

PERSONAL ASSISTANT/ SECRETARY

A hi-tech 15 year old Scandinavian company, working in the field of medical imaging and recently established in the UK, needs a capable personal assistant with professional administrative and communication skills. Secretarial abilities should include shorthand, word processing and good use of the English language.

The company is looking for a long term appointment of someone who has interest in and dedication to the job. Benefits include accommodation near London if required. Salary 10 - 15 K.

NUD — Apply with CV to S.V. Ellam, 88 Victoria Road, London N22 4XF. For more information telephone Nuclear Diagnostics on 0253 39771.

SIR SPEEDY PRINTING CENTRES

are seeking retail staff for our quick printing and copying centres, throughout Central London.

Experience of printing not essential.

No Saturdays.

Salaries depending on age.

£4,000 - £7,500 pa.

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RecruitMENT FINANCIAL SERVICES

We are a recruitment company specialising in the insurance industry.

Our need is for two new consultants to join us. Based in London you will have responsibility for a specific area of recruitment.

Good basic plus bonus for successful people. You should be in your 20's and have the personality and drive to succeed in a sales environment.

Please telephone Sargent on 01 638 6880 or write to Bury Grove, 35-37 Grosvenor Gardens, London SW1W 0BS

SECRETARIES
SAUDI ARABIA

As a result of a recent substantial expansion programme, Aramco the Arabian American oil company based in Dhahran in the Eastern province of Saudi Arabia requires secretaries.

Applicants should have minimum shorthand 90 wpm and typing 55 wpm.

Positions are also available for medical secretaries.

An indefinite term contract offers job security and the company provides low cost accommodation in their family communities with free medical care, generous leave schedule, and excellent sports and recreational facilities.

Please forward CV or phone for application form to Dept T/8/9.

Recruitment International
Suite 401
Quebec House
Quebec Street
Leeds LS1 2NA

LEADING ESTATE AGENTS

Require

Young and enthusiastic Secretary/Receptionist. Good telephone manner. Smart appearance. Good starting salary.

Telephone or write to Duncan Kennedy, William Gyverny Estate Agents, 236A Battersea Park Road, London SW11. Tel: 01 622 0755.

PA FOR INTERNATIONAL BUSINESSMAN

required by Director of Swiss Co. Candidates with wide secretarial experience, speaking German and possibly French sought for varied positions where enthusiasm and commitment are essential. The successful applicant will be aged 30-45, free to travel and able to handle all aspects of entertainment functions. We offer excellent salary, accommodation and access to car. Please reply with CV and snapshot to: BOX M04.

SECRETARY
MAYFAIR £10,000++

Director of property consultants requires experienced audio secretary - Wang OIS 140 knowledge essential. Applicants should have excellent typing speed/accuracy and enjoy working in a busy professional environment. In return you will be rewarded with a good salary, annual bonus and private patients scheme.

Applications to Mrs Gill Miller on 01 499 6066.

ADMINISTRATIVE SECRETARY/PA

Required to run office, type letters for the Managing Director, arrange sales trips, etc. for a small friendly publishing company in Bloomsbury. The position offers a great deal of variety and would suit an organised person with a sense of humour. Salary £9,500.

Please apply in writing with full C.V. to:

Carolyn Yates, John Calmann & King Ltd, 71 Great Russell Street, WC1B 3BN.

SEC - RET - ARY

We are a small company very successfully engaged in international shipbrokerage business. We require a young and experienced secretary to work with us in our very pleasant offices in West Kensington. Good shorthand, typing and general secretarial administrative skills essential. Good salary negotiable.

Please call Nicola Hutton, Larsson Shipping U.K. Ltd. Tel: 01 602 8526

PA/OFFICE MANAGER

Due to rapid growth, **The Great Adventure Game**, a UK franchise company in the leisure industry, has a vacancy for a PA/Office Manager to work in their Head Office at East Sheen. Good secretarial skills, attention to detail and cheerful disposition are advantageous. Salary package £10-£12,000 dependent on relevant experience. Send CV to: 254 Upper Richmond Road West, London SW14 8AG.

INTERNATIONAL CHARITY

Organisation involved with family and women's welfare/development seeks proficient PA/secretary, 25+, with relevant typing and shorthand skills for London office. Good written and spoken English essential; some WP experience necessary. £9,000+ p.a.

Please contact ACWW, reference RBB/BHW, Vincent House, Vincent Square, SW1P 2NB. 01-834 8635.

SECRETARY IN KNIGHTSBRIDGE

Small busy merchant bank needs an enthusiastic Secretary. No previous banking experience required. £8,500.

For further details please call
Mrs Faire on 01 824 8181.

AT A CAREER CROSSROADS?
London & The Home Counties

Hill Samuel Investment Services is seeking executives, aged 25 to 50 and with experience in industry, commerce or the professions, to become Personal Financial Advisers. All necessary training and support (including office facilities) will be given to enable you to promote the renowned range of Hill Samuel personal financial products and services.

Contact Mike Benton, Divisional Manager on 01-404 0661 (quoting ref T/HB) or send full CV to Hill Samuel Investment Services, 2nd Floor, International Buildings, 71 Kingsway, London WC2B 6QX

GAMEMAKERS LIMITED
PA/Secretary £10,000 per annum

We are a small creative team working on large consumer sales promotions.

We need a no nonsense PA with sound secretarial and administrative skills. Lively personality, good telephone manner and initiative essential, as well as knowledge of IBM Wordstar.

Please send your CV to:

Leys Geddis, Director, Gamemakers Ltd, 48 Grafton Way, London, W1P 5LB.

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Phone Lt Col (Ret'd) Mike Miller on 01 831 7491.

Allied Dunbar Assurance plc is an equal opportunities group. Applications are welcome regardless of sex, marital status, colour, origin or disability.

US CONSULTING FIRM
PA SECRETARY

required for an expanding consultancy in Victoria. We are seeking an experienced secretary with good typing/WP skills. The ability to work independently is essential.

Salary will be in line with experience with a profit related bonus. Please ring Chris Rodgers on 01-834 8117.

WEST END AND CITY DELICATESSENS DUFF & TROTTER

Required enthusiastic sales staff. We sell cheese, charcuterie, groceries and prepared food, and are looking for people who are interested in food, keen to work hard.

Salary £5500/£7000 ring Kerstin on **01 627 2770.**

COMPUTER SUPERSTAR

£30,000 Basic
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Do you have 3 years computer/data comms sales experience? Started 5 years ago, this company sold £250 million into the industry last year and is set to break the ice open this year, with the introduction of even more highly popular products. This astounding rise is entirely due to the resources spent into development, and the professionism of their sales staff. Such are their plans for the future that very real management opportunities are there for the people who can match a vision with fact.

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off-EXECUTIVE EMPLOYMENT
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sélect'
BI-LING PA OIL COMPANY
£11,500 + BENEFITS

Fluent French is required for this new position, working for the Manager, who is a French national. As it is a very male dominated and pressurised environment, an assertive and unflappable nature is essential. Must be able to work unsupervised, have good WP and administration skills.

637 3822
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(10 Wigmore Street, W1)

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ASPREYS

Need a secretary with the maturity to handle confidential letters and supervise department. If you have good typing, love Bond Street and the glamour that goes with a famous jewellers, call Pascale now for interview.

01-408 0424

Tate APPOINTMENTS

SECRETARY/ RECEPTIONIST

Exciting opportunity for bright person to join young dynamic company. Good skills required. Salary according to age and experience.

For further details ring Alison Gourlay on 01 283 4466.

BUSY ESTATE AGENTS
Urgently require

Bright Secretary. Must have experience with Wang OIS/VS and Estate Agency secretarial duties. Salary negotiable with private pension plan.

Please telephone or write with C.V. to

Tracy Whalley, A.R.E.A., Lloyds (Estate Agency) Plc, 222 Tower Bridge Road, London SE1 2UP. Tel: 01 403 1176.

BI-LINGUAL SECRETARY

Excellent opportunity to work in fruit importation and tourism. Require fluent Spanish and English, other languages useful. Minimum typing speed 45 wpm and previous work experience required. Salary £8,000 pa.

Please contact Cathy on 01 720 7464 after 2pm.

A GRADUATE as a PA for an AUTHORESS /CAREER WOMAN

Shorthand and typing needed. Driving an advantage. £10,000 per annum. Must be able work on their own.

Location Finchley London N3

Send CV to BOX M12.

£11,000

A prominent City co. is looking for a sec/PA to assist the Financial Director and occasionally the Chairman. The successful applicant should be socially confident to meet prestigious clients. A flexible, outgoing personality appreciated. Age mid 20's. Skills 100/50/WP. Phone 437 3478 or 734 3768, 133 Oxford St. Rec Cons.

MILLER MCNISH

ADMIN/TYPIST
c£9,500 + benefits

Extremely varied and interesting position for right person with good all-round work experience and excellent telephone manner. Age 30+. 5pm finish.

For more information ring:

Joyce Pooley on 403-4888.
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13A Borough High St, SE1.

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In Central London needs a high powered, organised, self-motivated assistant/Private Secretary to work with 17 designers.

Age 24+. Salary negotiable.

Please contact Mrs Hollis on 01 434 0070.

PROPERTY COMPANY MAYFAIR

Urgently requires Sec/PA with good skills to work with small friendly team in luxury offices. Salary neg.

Tel: 01 491 0040

AT A CAREER CROSSROADS?

Hill Samuel Investment Services is seeking executives, aged 25 to 50 and with experience in industry, commerce or the professions, to become Personal Finance Advisers. All necessary training and support, including office facilities, will be given to enable you to promote the renowned range of Hill Samuel personal and corporate financial products and services. London commuter area.

Contact:
Peter Cross on (0923) 228241
Hill Samuel Investment Services
Star House
Clarendon Road
Watford, Hertfordshire
WD1 1LP

SECRETARY to Associate Director. Required for busy firm of consulting civil and structural engineers in Westminster. Typing/WP/audio 60wpm required with confident manner and good presentation. Non smoker. Age 30+. Must be prepared to assist with various duties and become fully involved. Important to be able to operate under pressure. Will be rewarded with a good negotiable salary. Ring Anne on 01 222 6803. (No Agencies).

RoyWest Trust Corporation Limited

TRUST OFFICERS

The RoyWest Trust Group, one of the largest Groups of Companies offering International Financial Services, wishes to engage experienced Trust Officers in the Bahamas and the Cayman Islands.

Applicants should have a minimum of five years' experience in their field and possess an Institute of Bankers Trustee Diploma or its equivalent.

The posts to be filled offer an attractive tax-free compensation package which includes allowances and annual return air fares for the officer and his dependents, a pension plan and medical and life insurance coverage.

Interested applicants should forward a full resume of education, qualifications and experience to the Vice-President-Europe, RoyWest Group, 4 Finch Road, Douglas, Isle of Man, who will arrange preliminary interviews with selected candidates. All applications will be treated in the strictest confidence.

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BRIGHT, DYNAMIC HARDWORKING, ENTHUSIASTIC AND DETERMINED ?

If so, you could be just who we are looking for.

Our Classified department is so successful, that during the last 18 months, we have more than doubled the amount of classified advertising we carry in our titles, and we're not going to stop there!

Due to promotions within the department, we are now looking for energetic salespeople to join our team.

You should be aged between 20 and 30, well educated, smart, with some commercial experience and able to type at least 35 wpm.

We will give you fully comprehensive training, a starting salary of £9,000 pa (reviewed after 3 months) and the opportunity to earn at least £3,000 pa bonus. Free Medical Insurance and generous holiday entitlement, together with many other benefits complete the package.

Ring me this afternoon between 2pm and 5pm, or during office hours next week, to tell me why you should be part of our winning team.

Pamela Hamilton-Dick

THE TIMES 01 822 9343 THE SUNDAY TIMES

DIRECTOR'S PA SW1
c£18,000

Our client is involved in the fashion industry and property. He is looking for a "right hand" who is self-motivated, capable of taking responsibility and who possesses a logical and enquiring mind. The successful applicant will have excellent secretarial (100/60) and WP skills and at least 3 years experience in a commercial environment.

Call us today
Ring Sarah Cowan or Sally Owens on 01 235 8427
4 Pont Street, London, SW1

K NIGHTSBRIDGE SECRETARIES E

FASHION CLUB SECRETARY SW1
c£15,000

This position requires enthusiasm and excellent communication skills. You will be responsible for organising the club's activities as well as the membership administration. Good secretarial and WP skills are essential and a strong lively personality. Sundays are worked in winter with a week day off in lieu.

Call us today.
Ring Sally Owens or Sarah Cowan on 01 235 8427
4 Pont Street, London SW1.

K NIGHTSBRIDGE SECRETARIES E

TEMP WITH SECURITY

We can offer a choice of interesting long-term assignments with a variety of blue chip companies in Central and West London.

Long term temping has a number of extra advantages over normal temporary work:

Security
Longer holidays
Sick pay
A good opportunity to get experience
Often - free training
A feeling of being part of the company

We're looking principally for people with good keyboard or W.P. skills. However, we will consider people with good administration skills. There are a limited number of positions available, so in the first instance, call Caroline or Pippa on 01-493 3051.

KELLY TEMPORARY SERVICES

PA WITH ITALIAN AND TRAVEL

The young and dynamic Chairman of a West End Travel Company requires a Personal Assistant with fluent Italian. His schedule is hectic, so you will need plenty of energy combined with excellent skills (including typing and shorthand in both English and Italian). You will be organising his busy workload and accompanying him on frequent Business Meetings. These will be much client contact and excellent presentation is essential. Attractive salary and travel perks.

Preferred age: mid 20's

TEMPORARIES

With a second European language and good secretarial skills please don't settle for ordinary temporary assignments!

We specialise in matching jobs with your skills in many diverse areas of commerce including jewellery, banking, music, insurance, cosmetics, engineering, charities, advertising, publishing, theatre, legal, technical and commercial!

Profit from your skills and call us today!

International Secretaries
Recruitment Consultants
01-491 7100

NATO Headquarters in Brussels

requires (m/f)

Experienced Shorthand-Typists

☐ Age limit: 21-30; ☐ required speeds: 45 wpm typing and 90 wpm shorthand; ☐ word processing experience desirable; ☐ knowledge of French is an advantage; ☐ good salary net of income tax.

Write with very detailed curriculum vitae to: Recruitment Officer, NATO, 1110 Brussels, Belgium, to reach us by 30th October 1987.

Only those candidates considered suitable will receive a reply.

Ermenegildo Zegna

SECRETARY £10,000

Ermenegildo Zegna is a highly successful Italian multi-national menswear company with a dominant position in the market. Our products are to be found in leading shops and stores world-wide.

Due to continuing expansion we require an ambitious and capable secretary to join a young and vibrant team.

Applicants should have 'A' levels and secretarial qualifications.

Please apply with detailed C.V. to Miss B. Burls, Ermenegildo Zegna Ltd., 23/25 Maddox Street, London W1R 9LE

TVTimes

PA/SENIOR SECRETARY

The Editor of TVTimes needs a first-class PA/Senior Secretary. The successful applicant will have held a similar responsible position, perhaps in television or the publishing industry.

Candidates must have impeccable secretarial and administrative skills, an excellent appearance and telephone manner and be able to demonstrate initiative and tenacity. In addition, applicants must be capable of representing TVTimes and the Editor on any occasion; experience with budgets/accounts could be helpful; and the ability to drive would be a distinct advantage.

Salary in the region of £13,000 plus good terms and conditions of employment.

Please apply in writing with full CV to Deryn Wilcox, Personnel Manager, Independent Television Publications Ltd., 247 Tottenham Court Road, London W1P 0AU.

EXCEPTIONAL PA WITH FRENCH

2nd Jobber or outstanding 1987 College Leaver

He is the Chief Executive of an important French representative bank in the City requiring an assistant whose role is of crucial importance to the smooth running of his operation.

You have fluent French and excellent secretarial skills, including English and French shorthand. You also want more than that and you will thrive on the high administration content of this position. Your initiative and talent for grasping situations and dealing with all levels diplomatically and effectively will be used to the full. You are lively, confident and will enjoy much client contact. Some travel to Paris envisaged.

Preferred age: 23+

International Secretaries
Recruitment Consultants
01-491 7100

AUTUMN COLLECTION
£10,000

The sales director of a quintessentially English fashion company is looking for a secretary whose previous client experience shows that she can cope with a heavy workload.

Meticulous and a complete professional, he needs a quick-learner who is good at handling people and paperwork. In addition to normal secretarial duties including a regular flow of correspondence, you will be responsible for liaison with the seven area managers who report to your boss, monitoring sales figures, and organising in-house fashion shows to demonstrate the new seasons range to staff.

If you are interested in fashion and like being kept busy, you will enjoy working for this friendly company which has comfortable and tasteful offices with a subsidised canteen.

Age 21-28 Skills 80/50

West End Office
01-629 9686
ANGELA MORTIMER

Zarak Hay ASSOCIATES

★ AUDIO/ PA - £15,000 ★

Beautiful offices in the heart of Mayfair await a top level Audio/PA at this prestigious property Co., assisting a young and ambitious Director, you will have your own responsibilities that include advertising and departmental admin. 60wpm typing needed. 'A' level education. Age 25 -30.

★ PACKAGE OF £13,000 @ AGE 20 ★

Yes the rewards are excellent within this International City Bank as Secretary to a Director and one more, you will take charge of his travel arrangements, meetings and lunches. Great promotion prospects are offered and package includes Bonus, Mortgage and Paid Overtime. 90wpm Shorthand/ 55wpm typing - 'A' level education.

For further information phone: Karen Betancourt/ Ann Grover or Celia Ahiquist on 588 6674.

6 BROAD STREET PLACE · BLOMFIELD STREET · LONDON EC2 7JH

SECRETARY/PA TO DIRECTOR

The busy Director of an international research institute on contemporary affairs needs an intelligent, well educated secretary/PA with fast accurate typing, audio and administrative skills and ability to take initiative. Some WP work required but training can be done during employment. The successful applicant will have self confidence, good communications skills and the willingness to respond to a challenging opportunity in a pleasant and rewarding environment. Good salary according to age and experience. Contact Claire Marks, Institute of Jewish Affairs, 11 Hertford Street, London W1. Tel: 01 491 3517.

SECRETARY Mayfair

We are a small, friendly firm of executive search consultants. We need an intelligent, experienced secretary who would enjoy working in a busy environment.

You should have a high standard of work presentation, enjoy working as part of a team and have a sense of humour. IBM displaywriter experience would be useful but not essential.

Salary negotiable, plus free lunches, annual bonus.

Ring: Lesley Bishop on 01-493 1811 for details.

THE BUSINESS RESEARCH UNIT

PERSONAL ASSISTANT

to the two Partners of a small, successful Marketing Research Consultancy.

We are looking for someone who:

- will take a real interest in our business,
- type beautifully, accurately and fast,
- is well organised and can organise us,
- will treat our clients with care and attention,
- is calm in a crisis,
- wants to work as part of a team.

If you think you fit this job, phone Jane Pinder at **The Business Research Unit, on 01-600 0373** or leave your name and number on our 24 hour answerphone on **01-445 9956.**

BANKING SECRETARY

Small private banking company, operating from prestige address in London's West End, require secretary for small team of five people. The postion offers a variety of duties and calls for someone with above average skills. Shorthand/audio with WP experience. Banking experience helpful. Salary £10,000 plus, and benefits.

Phone John Martin on 01 839 7231

SECRETARY/PERSON FRIDAY

SALARY £10,000 - £11,500 a.a.e.

For friendly, busy oil exploration office in WC1. The work is varied, interesting and requires self-motivation and good organisational skills. Ability to work under pressure within a small executive team essential. Pleasant telephone manner, lots of typing, so good WP/audio a must (but no s/h). Lots of liaison with our Houston office.

Interested?
Please call Chris Rowson on 01 430 0494 after 10am and have a chat.

AYLESFORD URGENT

Two secretaries required now by fun but busy Kensington Estate Agent. Organisational ability, efficiency, good typing and shorthand are all necessary. Good prospects and salary. Apply in writing, enclosing typed C.V., to Fleur Brooke, Aylesford & Co., 103 Kensington Church Street, London W8 7LN. 01-727 6663.

La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

IS THERE LIFE AFTER A TIME-SHEET?

Career development doesn't have to stop just because you are temping. My aim is to give you assignments that will complement your skills and broaden your experience. Come and join a great team. Call me, Amanda, as soon as you can.

01-491 1868

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to European Advertising Manager of the New York Times, London EC4
Salary £10,500

We need someone who will enjoy running a small office in the Manager's frequent absences abroad. Tasks range from general secretarial duties to liaising with European representatives and New York. Enthusiasm and willingness to learn this business are the main qualities we are looking for. If you also have a friendly telephone manner plus knowledge of word processing call Sarah Pearson at The New York Times on 01 353 3472 after 10 am.

YOUNG CHARTERED SURVEYOR

Bored with a narrow field of work in your present job?

We are looking for a bright, ambitious young ARICS in the GP or BS fields, willing and eager to expand their professional range and expertise with a wide range of clients. Work mostly London and home counties.

Attractive salary package to include car

Please apply to JS Gordon FRICS, GORDONS Chartered Surveyors

01 637 2689

BI-LINGUAL SECRETARY

Excellent opportunity to work in fruit importation and tourism. Require fluent Spanish and English, other languages useful. Minimum typing speed 45 wpm and previous work experience required. Salary £8,000 pa.

Please contact Cathy on 01 720 7464 after 2pm.

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Executive Search and Selection Consultants

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International Minerals Trading
From £15,000, Exceptional Benefits

High demands with outstanding rewards characterise this pressurised P.A. position for the Managing Director of a long established, privately owned, trading company in Central London. The role is immensely challenging, requires total commitment and offers full involvement in the MD's activities; client liaison, staff management and possible travel abroad.

Candidates must be of graduate calibre in the 30 - 45 age range with top flight P.A. experience, WP ability, preferably some knowledge of French, excellent speech and presentation and a strong but adaptable personality. Sense of humour is all important. Benefits can include free accommodation, lunches, season ticket loan, BUPA etc.

Male or female candidates should submit in confidence a comprehensive c.v. or telephone for a Personal History Form to *S. Buysman, Hoggett Bowers plc, 1/2 Hanover Street, LONDON, W1R 9WB, 01 734 6852, quoting Ref: H18010/T.*

LEGAL LA CREME

BLAKENEYS OF BAKER STREET
SOLICITORS

We are expanding and now require two experienced legal secretaries:-

1. Personal Secretary/PA to Senior Partner (commercial and residential conveyancing).
2. Personal Secretary for Litigation Partner (divorce, cohab, personal injury).

Salary scale £9,000 to £12,000 per annum + luncheon vouchers and other benefits.

Phone Mrs Cameron on 01 487 5911 for immediate interview.

No Agencies.

PARTNERS ASSISTANT/SECRETARY

£10-£11,000 neg

for young expanding West End Solicitors.

Experience preferred, not essential. Friendly atmosphere and modern offices. 4 weeks vac.

Come and join us.

Call Michael Marcus on 734-7162.

CONVEYANCING/LITIGATION AUDIO SECRETARY

Required for small, busy solicitors office off Baker Street.

Excellent salary.

Call 01 402 1401 Mrs Partington.

CONVEYANCING SECRETARY £11,500

Fast growing practice in prestigious premises in Bloomsbury Square, WC1, needs experienced secretary for Conveyancing Partner. Audio, some WP. Aged 20-30. Non-smoker preferred.

Contact Barbara Hughes on 01-255 2241

CAMERON FRANKL
SOLICITORS

Require 2 experienced litigation secretaries to work at partnership level in their expanding young practice on a competitive salary.

Please apply in writing with CV to: Jonathan Cameron at 210 High Holborn, London WC1V 7BW or telephone him on 01 430 0211.

LEGAL ASSISTANT
£11,500 + BONUS

Our client is in urgent need of a Legal PA with ambition who wishes to combine secretarial skills with legal administration. This is therefore a unique opportunity for someone planning a career within the legal field. Knowledge of any WP system an advantage.

Please phone Sue Hook on 01-242 2344

The Hatton Garden Agency

SUPER SECRETARIES

JUNIOR SECRETARY

required for small active public relations company in West End. Cheerful personality, no shorthand required, but excellent typing skills essential. Salary in the region of £7,000 per annum depending on experience.

Please apply in writing to Samantha Baring, Nemara Public Relations, 45-46 Poland Street, London W1V 3DF.

EXECUTIVE STRESS?
c£15,000

...not when you work in these beautifully appointed City offices fulfilling a true PA role to the MD. Handle the entertainment budget and organise his day, liaising closely with his clients, etc. 100/60 wpm. To 40 years.

583 0055
Meredith Scott Recruitment

MARKETING in the financial sector in a growth area. Working for the Marketing Director of this well known finance company you will be involved in the launch of new products internationally. The promotional budget is almost unlimited and you will find yourself organising anything from golf tournaments to fun runs and calling on the services of international celebrities in the process. Good typing and excellent communications skills essential. Promotional prospects. Salary £11,500 + bonus. Age 20-25. Telephone 01 499 3631/3551. Finesse Appointments Ltd Rec Cons.

EXECUTIVE SELECTION
c£12,000

Delegate the routine typing to leave you time to get involved with top level business clients and top management applicants, as PA to the Director in this specialist field. Work content is varied and confidential. 100/50 wpm.

583 0055
Meredith Scott Recruitment

ARCHITECTS in the City. This young friendly team are involved in the design and planning of City commercial and luxury Thameside apartments. As Secretary you will become totally involved in monitoring the progress of projects right through to visiting the completed designs. If you, have good social skills, enjoy working in a creative environment, this is an unrivalled opportunity. Age 19-23 £210,000 + bonus + benefits. Tel 01-499 3631/3551 - Finesse Appointments Ltd. Rec Cons.

BREAK into Public Relations. Attend product launches, prepare media campaigns, co-ordinate press releases and liaise with journalists. All this and more in return for your excellent Secretarial Skills and confident organising flair. 21+, to £10,000. Covent Garden Bureau, 110 Fleet St. EC4. 353 7696.

CONFERENCES Organiser. This high profile financial information company has achieved international recognition for it's research on world financial markets. They are currently seeking a secretary with the potential to organise conferences and seminars which provide a vital discussion centre for leading financiers. Excellent team spirit and a cool head, essential. Skill 80/50. Age 20-26. Salary c£10,000. Tel: 499 3631/3551. Finesse Appointments Ltd Rec Cons.

EXCEPTIONAL receptionist for advertising agency - intelligent organiser, busy switchboard: must have an attractive personality with a good telephone manner and able to work in a hectic atmosphere and still be calm and lovable. £9,000-£10,500. Call Judy Farquharson Ltd (rec cons) 493 8824, 47 New Bond St. W1.

FIRM of leading commercial property agents require an experienced audio secretary to join their team in the Docklands. Legal or property experience useful but speeds and accuracy vital. Age 21 - 30. Salary £10,800 pa. Contact Sarah Judd 638 4321.

PA £16,500 + the prospects for dynamic and charming Director of International Co in powerful office in W1. Lots of admin + 100/60 & WP skills, sense of humour and total involvement. Most start soonest. Call Annie now. Flair Recruitment 938 2222.

NURSE/SECRETARY to work with two others in busy NW1 medical practice permanently in Knightsbridge. Please phone 01 584 6718.

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On the eve of the World Cup, *The Times* continues to recall some memorable cricket matches of the past

England wake to a new Jerusalem

By John Woodcock, Cricket Correspondent

July 22, 1981
England's victory in the third Test match, sponsored by Cornhill, at Headingley yesterday was greeted by the kind of scenes reserved for great sporting occasions. After Australia, needing only 130 to win, had been bowled out for 111, the crowd massed in front of the pavilion, cheering their heroes and waving the Union Jacks they were saving for the Royal wedding.

While at one end of the balcony Brearley and his victorious team were being serenaded, at the other Allan Border, who had not long before been out for nought, was to be seen with his head buried in his hands. It was a moment of disaster as well as triumph.

Kim Hughes, even so, was gracious in defeat, giving credit where it was due and saying that, whereas from teatime on Monday the luck had gone mostly England's way, before that the Australians had had the greater share of it.

If Botham's unforgettable innings made the recovery possible, it was Willis who crowned it with a marvellous piece of bowling after Australia had got to within only 74 runs of their target with nine wickets standing. When play started yesterday morning the chances seemed to be that Willis was playing in his last Test match.

Brearley proved a supreme tactician

He had bowled below his best in England's first innings and it was not until his second spell now, after he had changed ends, that he caught the wind.

That was where Brearley came in. His return to the England side had not only released Botham to play his game unhampered by the burden of captaincy; it meant that England, with so few runs to play with, were under the command of a supreme tactician. To everyone on the ground, except those who wanted Australia to win, it was a great reassurance to see Brearley handling the situation with calm and understanding.

After England's last wicket had added only another five runs at the start of the day, Brearley entrusted Botham and Dilley, England's third different new ball partnership of the match. His reason for this was partly psychological: Botham and Dilley having shared such a decisive partnership with the bat, it was worth seeing whether they could repeat it with the ball.

In the event Dilley, though he was to hold a great catch later in the innings, was taken off after two unimpressive overs. Although in his second over Botham had Wood caught at the wicket he looked hardly in the mood to move another mountain.

That Willis was the man to do this, at the age of 32, and with knees that have often had to be supported by sticks, was a mark of rare courage.

Started with five laboured overs

He had started with five rather laboured overs from the Football Stand End. At 48 for one, half an hour before lunch, Brearley gave him the breeze, the decision which launched him on his devastating spell.

It was noticeable even in his first over from the Kirkstall Lane End that Willis was bowling faster than in his earlier spell; not only that, he was making the ball lift as well. At 56, he got one to rear almost geometrically at Chappell, who knocked it up for Taylor, running forward, to take the catch.

At 58, in the last over before lunch, Hughes and Yallop both went without scoring, Hughes beautifully caught at second slip by Botham, diving to his left, and Yallop also out to a very good catch, Gatting, standing his ground at short leg and reacting quickly to Yallop's desperate attempt to keep down another kicking delivery, threw himself forward for the ball.

Whereas at the start of the day the skies were clear, by now the clouds were rolling in, causing the ball to move about rather more, even to bounce more steeply. To keep his hands warm for the slip catch that could have gone his way, Brearley was constantly blowing into them.

With Yallop's departure, off the fifth ball of an over, lunch was taken. I harboured a fear that during the interval Willis might stiffen up; but not a bit of it. Brearley had him on again straight away afterwards, bowling as furiously and well as I have ever seen him. When in making a superhuman effort he was occasionally no-balled, Brearley told him not to bother; bowl your fastest, he said, and keep digging it in.

After Old had knocked out Border's leg stump, a vital contribution, Willis did the rest. At 68 he had Dyson caught at the wicket, hooking, as important a wicket as any in view of the skill and resolution with which Dyson had played.

At 74 Marsh, a dangerous customer, hooked Willis to long leg where Dilley, only a yard in front of the crowd, judged to perfection a high and horrible catch. At 75 Lawson gave Taylor his 1,271st first class catch, a new wicket-keeping record, though in all the excitement few knew it.

There followed a partnership between Bright and Lillee which rekindled Australia's fading hopes. Taking their lives in their hands, they added 35 in four overs before another fine catch, this time by Gatting, accounted for Lillee. Running in from mid-on, Gatting dived forward for a mis-timed hook. The ball was a long time in the air and Gatting had a lot of ground to cover.

With only 20 needed and Lillee and Bright going as well as they were, Lillee's wicket was a vast relief. There was only Alderman to be dealt with now and to finish things off Brearley brought back Botham in place of Old. Botham would have done it, too, had Old, at third slip, not dropped Alderman twice in the over. As it was, in the next over Willis yorked Bright and the match was won.

Choosing four fast bowlers paid off

It was not a good Test pitch. Nor it was at Trent Bridge for the first Test of the series. At Edgbaston next week it should be different. In trying to produce something fast and true, the groundsman at Headingley made one that was unpredictable and patchy. But at least he tried.

England's choice of four fast bowlers proved, after all, the right one. Had Australia followed suit Lillee, Alderman and Lawson would not have been as tired as they were on Monday evening when Botham played his marvellous innings.

But what does that matter? They shared in a match that was a victory for cricket. To hear them singing Jerusalem down below you would think that it had revived a nation, too.

"Ian Botham, they call him Jessop in the paper today. It was the most remarkable innings I've ever seen". That was Brearley on his young lion. Botham's 149 not out, as Hughes has said, must be one of the finest innings of all time. Very few could have played it, not only among contemporary cricketers, partly because of his enormous strength. He weighs 16 stone, all of which went into the marvellous drives that made up the majority of his 28 boundaries.

● Correction: Because of a typographical error on Tuesday in the scoreboard of England's record total of 903 for seven against Australia at the Oval in 1938, the score of Paynter was erroneously printed as 59; it was 0.

THE GREAT MATCHES

After the second Test match at Lord's against Australia in 1981 England's recent record was as bad as it had ever been: in 12 matches under Botham's captaincy they were without a win, losing four times and drawing eight. Botham himself had averaged only 13.80 with the bat and taken 35 wickets at 32 apiece; after making a pair in the Lord's Test he resigned as captain, paving the way for the recall of Brearley. When England followed on in the third Test at Headingley, little seemed to have changed; but Botham suddenly rediscovered his form and by the time the most memorable of modern series was over England had not only retained the Ashes by a margin of 3-1 but the nation's imagination was gripped by their deeds.

English cricket was similarly in the doldrums in 1926, by when the Ashes had been in Australian hands for 12 years. Since the First World War England had lost successive series against Australia 5-0, 3-0 and 4-1 and, after the first four matches of the series had been drawn, for the final Test at the Oval they appointed Chapman captain and recalled Rhodes at the age of 48.

In the last of a three-day series highlighting memorable matches, these are *The Times* reports of those occasions.

On his way: Richardson became one of Rhodes's four victims as England won the final Test

Jumping for joy: Willis, with 8 for 43, sealed Australia's fate

Rhodes inspires a crucial victory

From Our Cricket Correspondent (A. C. M. Croome)

August 19, 1926
England 280 and 436: Australia 302 and 125. We have won! And after all the lean years we were more than half-pleased. We began to cheer when the Australians' innings was little more than half over, and at the finish we charged, 10,000 of us, across the ground, and massed ourselves in front of the pavilion, where we shouted for the 11 men who had won the game, and for the Chairman of the Committee which selected them.

We shouted even more loudly for Mr Collins and the members of his team. We wanted them to know that we appreciated the high standard of keenness and honourable conduct which they have set up and maintained in this and all other matches.

This final Test match has been an extraordinarily interesting game. There were grounds for fearing that England had missed a golden opportunity by omitting to make at least 400 on the first day, after Mr Chapman had won the toss on a perfect Oval wicket. But the Australians declined the offered chance. In fact, their later batsman had to extricate the side from a nasty hole. Still it seemed likely that we should have to pay for Saturday's comparative failure in batting.

The thunderstorm of Monday night, followed by hot sunshine on the following morning, produced a wicket on which 200 was a remarkably good score against first-rate bowling. Hobbs and Sutcliffe made more than that number between them and raised the aggregate of their combined scores in the last 10 Test matches against Australia to something like 2,300. England's last nine wickets fell at rather frequent intervals and when the Australians went in to make 415, they were out for 125.

The explanation is simple. We had Rhodes on our side. Larwood, Tate, Geary and Mr Stevens all bowled well. Larwood, in particular, rendered valuable service by getting rid of Mr Woodfull and Mr Macartney. From the moment that Rhodes went on the match was over. Rhodes has learnt no new tricks since he used to bowl one end for nearly half the time that England were in the field, and his length is not so regular as it was.

Yesterday he sent down a full toss and two long hops to leg, balls which he could not bowl in his palmiest days. The unbowlable ball has had some very distinguished victims in this match. Hobbs, Mr Macartney, Mr Bardsley, and Mr Andrews have all given away their wickets to it. The specimens released by Rhodes were all properly hit for four. Otherwise they found themsevles playing forward when they would fain have played back, and he used the spin which his fingers impart to the ball to make it break back sharply, leaving those who will to swerve.

Only the two left-handed strikers, Mr Bardsley and Mr Gregory, were even moderately comfortable when facing Rhodes. And he took Mr Bardsley's wicket. In this he was fortunate, for the fatal ball must be included in the category of the unbowlable.

The Australians have been beaten and even in the moment of defeat they are generously glad of it. They think that the result will do much good to the game of cricket "at home". It will, if English batsmen have learnt the lesson of wise conservatism which Australian example can teach. I do not myself think that the rain which interrupted play between 1.15 and 3 o'clock made the Australians' task more impossible than it already was.

At no time yesterday was the pitch so difficult as it had been on Tuesday morning, when Hobbs and Sutcliffe were — Hobbs and Sutcliffe. Rhodes needed no rain; the faster bowlers might even have preferred that none should fall. What is not matter of opinion is that Mr Collins may have chanced giving away as many as 20 runs by consenting to resume play so promptly after the shower ceased. But he and his men have come many thousands of miles to play cricket, and have fulfilled their purpose.

A few spots of rain fell just before noon, but the weather seemed set fair when Rhodes and Geary took guard against Mr Mailey and Mr Gregory. Mr Gregory soon had Geary caught at the wicket and Rhodes played him a trifle diffidently, though he drove an over-pitched ball in great style to the pavilion, and once and again condescended to cut the short one. Tate hit very hard and with discrimination, but Rhodes was out leg before to Mr Grimmett, who superceded Mr Gregory.

Larwood stayed a while and watched Tate make four extremely ponderous hits to the on boundary. He himself brought off a glorious drive for four through Mr Andrews and then was bowled by a googly. Strudwick stayed for nearly two hours while the rain fell and then was caught at silly mid-off.

Mr Collins sent in Mr Ponsford with Mr Woodfull this time, and the bowlers were Larwood and Tate. The heavy roller had been used for the full time allowed, but Larwood at once made the ball fly and might have had Mr Ponsford out if Geary had not been too far forward at third slip. Geary was moved to the left, and in Larwood's next over caught Mr Woodfull, whose stroke was not one of his best.

Mr Macartney came in. He took a couple of minutes to look at the bowling, and then set himself to spoil it. He off-drove Tate, forced a fast rising ball from Larwood off his chest to the leg boundary, and cut him splendidly. But to the intense relief of every Englishman present, from Mr Chapman and the Prime Minister downwards, he shortly afterwards cut an almost similar ball to Geary at third slip.

Mr Chapman had a special reason to be elated, for a moment before he had strengthened the field behind the wicket on the off side for Larwood's bowling. Rhodes was called up to stand in the gully and Geary placed precisely where the decisive chance went. Rhodes had previously been put on in place of Tate, and without another run scored he had Mr Ponsford caught at backward point. A ball of perfect length broke back the breadth of the wicket and reared up sharply.

No first-rate batsman's back stroke can be certain to keep that ball down, though the village blacksmith might mow it to square-leg for six. Larwood actively and intelligently dived forward from backward point and got a hand under it as it fell. Mr Collins and Mr Bardsley were now partnered, but not for long. Mr Collins got something like Mr Ponsford's ball, and snicked it to short slip.

Mr Andrews batted as freely as if the pitch were fast and true. He made some delicious strokes off Rhodes on the off-side, most of which were stopped with apparent ease by Hobbs, and he hit a couple of his loose balls very hard to the on boundary. Since the match was practically won I could with equanimity have watched Mr Andrews play a long innings in the manner of his opening. But it was not to be. He hooked a short ball from Larwood quite well, but not with the driving part of his bat, and Tate at short leg took a nice catch with his right hand.

Mr Gregory made some powerful strokes before hitting rather recklessly at Tate and getting himself caught at mid-off. Mr Bardsley dealt with Rhodes better than anybody else, but his efforts at the off balls of the faster bowlers were not convincing. Ultimately Rhodes got his wicket with a long hop which Mr Bardsley skied to short leg.

As in the first innings Mr Oldfield and Mr Grimmett played first-class cricket. Rhodes could deceive neither with his flight and gave way to Mr Stevens, whow bowled for this turn medium pace. His first over was expensive, but in his second he made Mr Oldfield play a yorker on to his stumps. Mr Mailey made one slashing cover-drive off Geary, but was clean bowled by him and, catching Strudwick napping, was able to pocket the ball.

Each of our bowlers got at least one wicket. The fielding was exuberantly keen and Strudwick kept wicket splendidly on a pitch which constrained Mr Oldfield to let 19 byes. No doubt Mr Chapman had discussed strategy and tactics in the pavilion with his staff officers, but on the field he relied on his own judgment. The demeanour of his colleagues indicated clearly their absolute approval of his direction.

● There are two key books for those who wish to read contemporary cricket reports. *Back Page Cricket: A Century of Newspaper Coverage* — by E. W. Swanton, edited by George Plumptre (to be published on October 22 by Queen Anne Press, £13.95) features extracts from reports, including many from *The Times*, and archive photographs. Full reports from two centuries of cricket coverage in *The Times* are in the anthology *Double Century: 200 Years of Cricket in The Times* (Collins Willow, £17.50), edited by Marcus Williams and still available through booksellers.

SCOREBOARD

August 14 to 18, 1926 — Fifth Test match — England v Australia
AT THE OVAL — England beat Australia by 289 runs

ENGLAND: First Innings

Hobbs b Mailey	37
Sutcliffe b Mailey	76
Woolley (F E) b Mailey	18
Hendren b Gregory	6
*A P F Chapman st Oldfield b Mailey	49
G T S Stevens c Andrews b Mailey	17
Rhodes c Oldfield b Mailey	28
Geary (G) run out	9
Tate b Grimmett	23
Larwood c Andrews b Grimmett	0
†Strudwick not out	4
Extras (b 8, lb 8)	11
Total	280

FALL OF WICKETS: 1-53, 2-91, 3-108, 4-189, 5-213, 6-214, 7-231, 8-266, 9-266.
BOWLING: Gregory 15-4-31-1; Grimmett 33-12-74-2; Mailey 33.5-3-138-6; Macartney 6-3-16-0; Richardson 7-2-10-0.

Second Innings

Hobbs b Gregory	100
Sutcliffe b Mailey	161
Woolley (F E) lbw b Richardson	27
Hendren c Oldfield b Grimmett	15
*A P F Chapman b Richardson	19
G T S Stevens c Mailey b Grimmett	22
Rhodes lbw b Grimmett	14
Geary (G) c Oldfield b Gregory	1
Tate not out	33
Larwood b Mailey	5
†Strudwick c Andrews b Mailey	2
Extras (b 19, lb 18)	37
Total	436

FALL OF WICKETS: 1-172, 2-220, 3-277, 4-316, 5-373, 6-375, 7-382, 8-425, 9-430
BOWLING: Gregory 18-1-58-2; Grimmett 55-17-108-3; Mailey 42.5-6-128-3; Macartney 26-18-24-0, Richardson 41-21-81-2.

AUSTRALIA: First Innings

W M Woodfull b Rhodes	35
W Bardsley c Strudwick b Larwood	2
C G Macartney b Stevens	25
W H Ponsford run out	2
T J E Andrews b Larwood	3
*H L Collins c Stevens b Larwood	61
A J Richardson c Geary b Rhodes	16
J M Gregory c Stevens b Tate	73
†W A Oldfield not out	33
C V Grimmett b Tate	35
A A Mailey c Strudwick b Tate	0
Extras (b 5, lb 12)	17
Total	302

FALL OF WICKETS: 1-9, 2-44, 3-51, 4-59, 5-90, 6-122, 7-229, 8-231, 9-266.
BOWLING: Tate 37.1-17-40-3; Larwood 34-11-62-3; Geary 27-8-43-0; Stevens 22-3-85-1; Rhodes 25-15-35-2.

Second Innings

W M Woodfull c Geary b Larwood	0
W H Ponsford c Larwood b Rhodes	12
C G Macartney c Geary b Larwood	16
W Bardsley c Woolley b Rhodes	21
*H L Collins c Woolley b Rhodes	4
T J E Andrews c Tate b Larwood	15
J M Gregory c Sutcliffe b Tate	9
A J Richardson b Rhodes	4
†W A Oldfield b Stevens	23
C V Grimmett not out	8
A A Mailey b Geary	6
Extras (lb 7)	7
Total	125

FALL OF WICKETS: 1-1, 2-31, 3-31, 4-35, 5-63, 6-83, 7-83, 8-87, 9-114.
BOWLING: Larwood 14-3-34-3; Tate 9-4-12-1; Rhodes 20-9-44-4; Geary 6.3-2-15-1; Stevens 3-1-13-1
Umpires: Chester and Young.

SCOREBOARD

July 16 to 21, 1981 — Third Test match — England v Australia
AT HEADINGLEY — England beat Australia by 18 runs

AUSTRALIA: First Innings

J Dyson b Dilley	102
G M Wood lbw b Botham	34
T M Chappell c Taylor b Willey	27
*K J Hughes c and b Botham	89
R J Bright b Dilley	7
G N Yallop c Taylor b Botham	58
A R Border lbw b Botham	8
†R W Marsh b Botham	26
G F Lawson c Taylor b Botham	13
D K Lillee not out	3
T M Alderman not out	0
Extras (b 4, lb 13, w 3, nb 12)	32
Total (9 wkts dec)	401

FALL OF WICKETS: 1-55, 2-149, 3-196, 4-220, 5-332, 6-354, 7-357, 8-398, 9-401
BOWLING: Willis 30-8-72-0; Old 43-14-91-0; Dilley 27-4-76-2; Botham 39.2-11-85-6; Willey 13-2-31-1; Boycott 3-2-2-0.

Second Innings

J Dyson c Taylor b Willis	34
G M Wood c Taylor b Botham	10
T M Chappell c Taylor b Willis	8
*K J Hughes c Botham b Willis	0
G N Yallop c Gatting b Willis	0
A R Border b Old	0
†R W Marsh c Dilley b Willis	4
R J Bright b Willis	19
G F Lawson c Taylor b Willis	1
D K Lillee c Gatting b Willis	17
T M Alderman not out	0
Extras (lb 3, w 1, nb 14)	18
Total	111

FALL OF WICKETS: 1-13, 2-56, 3-56, 4-58, 5-65, 6-68, 7-74, 8-75, 9-110.
BOWLING: Willis 15.1-3-43-8; Old 9-1-21-1; Dilley 2-0-11-0; Botham 7-3-14-1, Willey 3-1-4-0

ENGLAND: First Innings

G A Gooch lbw b Alderman	2
G Boycott b Lawson	12
*J M Brearley c Marsh b Alderman	10
D I Gower c Marsh b Lawson	24
M W Gatting lbw b Lillee	15
P Willey b Lawson	8
I T Botham c Marsh b Lillee	50
†R W Taylor c Marsh b Lillee	5
G R Dilley c and b Lillee	13
C M Old c Border b Alderman	0
R G D Willis not out	1
Extras (b 6, lb 11, w 6, nb 11)	34
Total	174

FALL OF WICKETS. 1-12, 2-40, 3-42, 4-84, 5-87, 6-112, 7-148, 8-166, 9-167
BOWLING. Lillee 18.5-7-49-4; Alderman 19-4-59-3; Lawson 13-3-32-3.

Second Innings

G A Gooch c Alderman b Lillee	0
G Boycott lbw b Alderman	46
*J M Brearley c Alderman b Lillee	14
D I Gower c Border b Alderman	9
M W Gatting lbw b Alderman	1
P Willey c Dyson b Lillee	33
I T Botham not out	149
†R W Taylor c Bright b Alderman	1
G R Dilley b Alderman	56
C M Old b Lawson	23
R G D Willis c Border b Alderman	2
Extras (b 5, lb 3, w 3, nb 5)	16
Total	356

FALL OF WICKETS. 1-0, 2-18, 3-37, 4-41, 5-105, 6-133, 7-135, 8-252, 9-319.
BOWLING: Lillee 25-6-94-3; Alderman 35.3-6-135-6; Lawson 23-4-96-1, Bright 4-0-15-0.
Umpires. D G L Evans and B J Meyer

SQUASH RACKETS

Harris is proved right

By Colin McQuillan

Del Harris, the British Open under-19 champion, reluctantly sacrificed his place on a heavily sponsored Asian tour with the Young England squad this summer to concentrate on building his domestic base as a professional player.

His victory in the opening fixture of the American Express Premier League over Ricki Hill, of Australia, 98 places above him on the world list, suggests the Essex teenager made the right decision.

The prime targets for Harris this season are a record fourth defence of the under-19 Drysdale Cup, the assumption of the British under-23 title long dominated by Jamie Hickox, at least one established senior scalp in the December national championships and elevation to England's top five by next summer.

The first of these ambitions presents itself tomorrow when the Blue Stratos under-23 British closed first round begins at Lambs Club.Ardleigh Hall secured a sponsorship from the stockbrokers, James Capel, on condition that Harris played as their first string. His domestic summer of training primed him ideally to defeat the twelfth-ranked Hill 9-1, 8-10, 9-7, 9-2.

Such impertinence inspired the rest of the Ardleigh Hall squad. Nigel Stiles reached nearly 50 places up the world rankings to defeat the England No. 2, Geoff Williams, 10-9, 9-7, 2-9, 9-4, 9-4. Chris Walker, only three world places above Harris, defeated Ashley Naylor, a vastly experienced international, 10-8, 3-9, 9-5, 4-9, 9-1.

RESULTS. First division: James Capel Ardleigh 3, Manchester Northern 2; InterCity Cannons 4, Poundstretcher Dunnings Mill 0; Castlemaine Weston 2, Dewsbury Central 3, Village Leisure 5, Fin Smed Herts 0

Opie's form is not lost on team manager

With England required to drop one of their five nominated players before the start of the world team championships in Auckland, New Zealand, on October 7, the national champion, Lisa Opie, yesterday forcibly impressed her superior form upon the team manager, Alex Cowie, by defeating her 9-1, 9-6, 9-1 in the second round of the individual championship (Colin McQuillan writes).

In similarly ruthless form was Lucy Soutter, of England, who defeated Christine Laing, of New Zealand, 9-0, 9-0, 9-0. Martine Le Moignan, Alison Cumings and Suzanne Burgess also won in straight games.

But Debbie Turnbull, of Wales, who lost her job as a ledger clerk in Prestatyn in order to represent her country in New Zealand, failed to appear for her second-round match.

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

CHARITY MATCH: Comet XI v Showbiz XI (at Barking FC).

BASKETBALL

EUROPEAN CHAMPIONS CUP: First round, second leg: Men: Saturn Cologne (WG) v MIM Livingston. Women: Avon Northampton v Ci Futebol Lisbon (Port).

OTHER SPORT

BADMINTON: Scotland v England (at Meadowbank).

BOXING: International light-welterweight match: John Senegal v Chris Blake (at Fairfield Halls, Croydon).

EQUESTRIANISM: Chatsworth Audi horse trials.

GOLF: WPGA Guernsey open; Dunhill Cup (at St Andrews); Martini Club better ball final (at Wentworth); PGA Midland professional championship (at Staverton Park); Golf Foundation Schools' team championship qualifying

SKIING: British ski show (at Birmingham NEC).

SNOOKER: Fidelity international (at Stoke-on-Trent).

TENNIS: British closed championship (at Telford).

SPEEDWAY: Midland Cup: Swindon v Coventry British League: Ipswich v Reading, Sheffield v Cradley Heath. National League: Arena Essex v Eastbourne

SPORT ON TV

INTERNATIONAL GOLF: Dunhill Cup: World professional team championship from St Andrews, Fife. BBC1: 1.50-3.50 p.m. BBC2: 3.55-5.40 p.m.
RACING: 2.35, 3.05 and 3.40 races from Newmarket. C4: 2.30 p.m.
SHOOTING: Daihatsu pro-celebrity championship. Fourth round from Littlecote, Berkshire. BBC2: 6.50 p.m.
SNOOKER: Fidelity international. Coverage of the quarter-finals from Stoke-on-Trent. C4: 2.0 and 4.0 p.m. ITV: 5.15 and 11.0 p.m

HORSE TRIALS

Riding high on new status

By Jenny MacArthur

With Ian Stark and Lucinda Green, winners of the team gold medal at this year's European championships, and Bruce Davidson, of the United States, the double world champion, among the contenders for this week's Chatsworth Audi horse trials, the Derbyshire event which started three years ago, looks set to confirm its new status.

For 29 years Chatsworth ran a successful one-day event. The difficult transition to a full-scale three-day event was made in 1985 under the direction of Hugo McGhee; Mark Phillips and Distinctive won the inaugural event. With the event granted international status last year, when it was won by Ann-Marie Taylor on Bolebec Miler, Chatsworth had the official seal of approval — the riders' approval is underlined by this year's entry.

The event will be a "hell of a test" for Mrs Green's Miss Lincoln.The eight-year-old gelding has competed in just one three-day event — Bramham last May. He acquitted himself well. Mrs Green lacks an obvious Olympic horse but she hopes by the end of this weekend she may be better placed. Davidson, having heard good reports of Chatsworth, has chosen it as the first international three-day event for the eight-year-old mare, Mystic High.

Stark, still nursing a bruised leg from his fall at Burghley last month, and Angela Tucker are both hoping to discover more about their young horses' capabilities. Stark's nine-year-old, Bridge the Gap, has been regularly placed at one-day horse trials, most recently at the Central Scotland event in which he came second a week ago. Mrs Tucker, the wife of Michael Tucker, the course designer, is having her first three-day event with Resolution, a promising nine-year-old who was third in his first advanced event at Bourton last week.

Although next year's Olympics are a year too soon for most of the young horses competing at Chatsworth, the selectors will be earmarking leaders of the future. Diana Clapham appears to have one in Michael Holliday's eight-year-old, Welton Esprit, who was second at his first three-day event in Windsor in May and then won the intermediate championship at Locko Park in August. Rodney Powell, third at Chatsworth last year, has a similar prospect in his Windsor winner, May Day, another eight-year-old.

Lorna Clarke is having her first three-day event on Royal Eventer, a 10-year-old. She comes to Chatsworth emboldened by her performance at Burghley, where, on the inexperienced Fearfarth Mor, she finished eighth.

A repeat of their Burghley performances is the last thing that either Miss Taylor or Jon Evans needs. Miss Taylor, winner of Chatsworth last year, is out to prove that Bolebec Miler's apparent "happiness" at Burghley and at Bourton last week was just a passing phase while Evans, a talented rider in need of a sponsor, aims to prove that The Cordwainer's elimination at fence No. 7 at Burghley was nothing more than a hiccup.

FISHING

Spare the rod, spoil the angler

By Conrad Voss Bark

Are today's fishermen worse behaved than their fathers? In recent years there have been increasing reports of vandalism and even violence, mainly on reservoirs, in what our ancestors once described as a contemplative recreation.

In fact, one reservoir at Darracott, in North Devon, has been closed to fishermen because they have been breaking down fences and fishing close to dangerous power lines in spite of warning notices.

Apart from stupidity, there is a sizeable minority, mostly young people who seem never to have been taught how to behave. So bad has this become that the National Anglers Council issued a code of conduct for fishermen but it does not seem to have had much effect. On fly-fishing reservoirs, swims are staked out by landing nets, the banks are littered with paper, tangles of nylon, cigarette ends and empty cans; no man's water is safe from someone else casting right across it and when no one is looking, which is often the case, a maggot is put on the point of the fly.

Courtesy and consideration for others used to be the rule at one time but it does not seem to be so today. Rods can never be left unattended or cars unlocked.

What is needed on reservoirs is for the management to take a tough line against those who misbehave. The private lake fisheries have found this out and some have blacklisted the worst offenders, not allowing them to fish there again. Maybe this is one reason why the private lake fisheries are doing well.

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RACING: STEWART'S PROGRESSIVE TOTE-EBOR WINNER EXPECTED TO RELISH DISTANCE OF NEWMARKET'S JOCKEY CLUB CUP

Daarkom should step up in style

By Mandarin

Alec Stewart's much-improved stayer **Daarkom** tackles group company for the first time in today's Jockey Club Cup at Newmarket, and can pass his stiffest task so far with flying colours.

This will also be an initial attempt at two miles for the four-year-old son of Be My Guest. But judged on his latest effort, a resolute third under 10st 3lb behind In Dreams in a 14-furlong Doncaster handicap, he should last today's extended trip.

Daarkom landed a well-executed gamble in the Tote-Ebor Handicap on soft going at York in August with today's rivals, Ala Hounak (2lb worse off now) third, beaten three lengths, and Buckley (6lb worse off), nearly five lengths further away, sixth.

Luca Cumani's Buckley has since captured the Doncaster Cup over 2¼ miles, showing commendable courage to beat Sadeem and Kudz. These two old adversaries, plus the sixth horse home that day, Mighty Flash, return to the fray.

However, the Doncaster race was run at a muddling pace, and a bigger danger could be Dick Hern's talented three-year-old Dry Dock, who was the only one prepared to take on Reference Point during the early stages of the St Leger, and paid the penalty, finishing a well-beaten third.

Another three-year-old, John Dunlop's Angel City, chalked up five victories in a row before his Longchamp third and should not be dismissed lightly, while Clive Brittain's Saronicos is another solid contender helping to make today's feature such an entertaining contest. However, I hope to see Michael Roberts deliver a winning challenge on Daarkom, and he is my nap.

Jeremy Hindley has a really fine three-year-old in **Lockton**, who after his creditable second to Most Welcome at Goodwood, can recapture the winning thread in the Main Reef Stakes.

Previously, Lockton had stayed on strongly to master Shady Heights and today's rival, Bengal Fire, in the listed Strensall Stakes at York, and may have most to fear this time from the progressive Water Boatman, who quickened well to hold Media Starguest at Doncaster last month.

No matter how Water Boatman fares, Barry Hills, enjoying such a successful first season at Manton, should be on the mark in the Bloodstock and General Insurance Nursery with **Aptitude**.

This Rusticaro colt enters handicap company for the first time after two comfortable maiden victories and may confirm his Catterick superiority over Symi despite the altered weights.

Steve Cauthen can take the opening event, the Alington Maiden Fillies' Stakes, on the Aga Khan's **Nouniya**, who shaped with promise on her debut behond Runnettforfun at Goodwood in August. Thunderflash, runner-up to Sungull at Newbury back in July, looks the danger.

John Sutcliffe's horses are usually worth following at the Newmarket autumn meetings and **Clear Her Stage** may provide the answer to the tricky Tom Blackwell Memorial Fillies' Handicap, run over six furlongs.

The Epsom three-year-old took her chance in the Ladbrokes Ayr Gold Cup and finished in the middle of the pack behind Not So Silly. Previously, she had stayed on pluckily to outlast another of today's contenders, Green's Picture, by three-quarters of a length and can confirm the form.

Blinkered first time

NEWMARKET: 3.40 Kudz; 4.10 Lake Tana.

Flying Ravinella stakes strong claim for Guineas

By Michael Seely

Ravinella rocketed up the final hill at Newmarket yesterday as if jet-propelled and is now top quoted as 5-1 for next spring's 1,000 Guineas after giving a comprehensive beating to First Waltz, the other French-trained runner, and Ela Romara, the even money favourite, in the Tattersalls Cheveley Park Stakes.

This victory repeated Criquette Head's win in 1982 with Ma Biche in Britain's premier race for two-year-old fillies. And Gary Moore, Ravinella's jockey, following in the footsteps of his father, George, who won the race in 1960 on the Alec Head-trained Marguerite Vernaut.

It was virtually no contest to watch. First Waltz mastered Ela Romara over a furlong from home, but neither had any answer to the dazzling burst of speed produced by Ravinella.

"I've a good bunch of fillies this year," said Miss Head. "She'll have her first run next year in the Prix d'Imprudence and then we'll probably bring her back to Newmarket for the 1,000".

The 35-year-old Moore, plainly exhilarated by this brilliant triumph, commented, "This must be one of the greatest days of my life together with winning the Arc and the French Derby. It was so easy. She's got everything as she's so handy and can quicken as well. We've had 19 two-year-old winners, but I reckon she's the best."

In his first season, last year, as retained rider to this powerful stable, Moore finished runner-up to Freddie Head in the French jockeys' championship, despite having missed a month of the campaign due to an injured shoulder. This time he is seven winners ahead of his rival.

The jockey is looking forward to partnering the hitherto unbeaten Riviere d'Or in the Prix Marcel Bossac at Longchamp on Sunday. "I might be riding the Spanish filly, Teresa, in the Arc. But if I don't have a mount I'll be cheering for Reference Point. He's a real champion and I like to see champions win the Arc."

Criquette Head: vintage crop of young fillies

Ravinella, a daughter of Mr Prospector and Really Lucky, was bred by Alec Head on the family stud in Normandy.

Neither Steve Cauthen or Pat Eddery rode a winner during the afternoon. The man of the moment was Gary Bardwell. The 19-year-old "Angry Ant" from Ealing landed a 32-1 double, on Faux Pavilion for Tony Hide and on Last Recovery for Mick Ryan.

Weighing 7st in his racing silks and boots and only 4ft 10in in height, the season's leading apprentice is certainly value for his 5lb allowance.

When riding Faux Pavillon to a neck victory over Surf Board in the Stayers' Three-Year-Old Handicap, he sent his mount to the front four furlongs from home, ensuring that the gelding's stamina and light weight told in a desperate finish.

There was a stewards' inquiry afterwards, but it was finally decided that although Faux Pavillon had interfered with the runner-up, the interference had been accidental.

Starkey delighted with his gentle Arc giant

Greville Starkey, Britain's senior jockey made his first acquaintance with Orban, whom he rides for Henry Cecil in Sunday's Prix De l'Arc de Triomphe, on the Limekilns at Newmarket yesterday (Michael Seely writes).

Unbeaten in three races this season, including the Hardwicke Stakes at Royal Ascot, Prince Faisal's four-year-old worked sharply over seven furlongs with Sajir.

"He's a lovely horse" said the Starkey, "I've already nicknamed him the gentle giant as he's so enormous. It's a marvellous chance mount, but his action tells me that he'd like soft going."

Reference Point also sparkles in a seven-furlong workout on the Al Bahathri gallop, partnered by Frank Storey. Louis Freedman's winner of the Derby, King George VI and Queen Elizabeth Diamond Stakes and the St Leger, remains favourite at 6-5 on in his attempt to become the first front running winner of Europe's richest race since Alleged.

"He's in great shape," said Steve Cauthen. "It's been a long season for him, but a win in the Arc would certainly be a bonus."

Ahonita breaks record

Punters who risked their mortgage deposits on Ahonita in the Alliance And Leicester Building Society Stakes at Brighton yesterday were always happy with their investment.

Ron Sheather's filly, backed from 11-8 against to 11-8 on, flew out of the stalls, showed her seven rivals a clean pair of heels and, helped by a following breeze, bettered the two-year-old course record by a tenth of a second. She crossed the line, hard held by Adam Shoults, four lengths clear of Very Adjacent.

Sheather, who thought enough of Ahonita to run her in the Queen Mary at Royal Ascot where she was far from disgraced, commented: "She's a real nice filly but she got a dirty nose after Ascot which held her up.

"She showed a lot of speed on the course but at home she settles beautifully. She does everything right, so the seven-furlong Rockfel Stakes, a listed race at Newmarket, could be a possibility for her".

British raid Saint-Cloud

Saint Nicholas (John Reid) and Topsy Moor (George Duffield) are British raiders in the Prix Eclipse, run over 6½ furlongs, at Saint-Cloud this afternoon (Our French Racing Correspondent writes).

Ma Pavlova (Gary Moore) and Baba Cool (Alain Lequeux) look best of the seven French-trained hopes. They were separated by just a nose when second and third in the Prix du Calvados at Deauville in August.

The Arc field was reduced to 16 yesterday when Motley and Entitled were officially withdrawn. Lieutenant's Lark, the American colt, continues to be left in the race in error and it is unlikely that Aquitaine, a selling plater, will run.

There are also doubts about the participation of Saint Andrews and Productive. The final declaration stage for the race is tomorrow.

● Star Appeal, the German-trained winner of the 1975 Prix de l'Arc de Triomphe as 119-1 outsider, has died at stud in Australia at the age of 17. He also numbered the Eclipse Stakes and Gran Premio de Milano among his 11 career victories.

Winter makes good progress

Fred Winter continues to make good progress at Oxford's Radcliffe Infirmary where he has been since fracturing his skull in a fall at his Lambourn home on September 5.

His assistant Charlie Brooks said yesterday: "He has spoken a few words, which is a good sign, but I've no idea when he might be released from hospital."

NEWMARKET

Selections

By Mandarin

1.30 Nouniya.
2.00 Final Sound.
2.35 Lockton.
3.05 Aptitude.
3.40 DAARKOM (nap).
4.10 Clear Her Stage.

By Our Newmarket Correspondent

1.30 In The Rigging.
2.00 Final Sound.
2.35 Bengal Fire.
3.05 Jeronime.
3.40 DAARKOM (nap).
4.10 Tarsa.

By Michael Seely

2.35 Lockton. 3.05 APTITUDE (nap). 4.10 Floral Charms.
The Times Private Handicapper's top rating: 3.05 SYMI.

Guide to our in-line racecard

103 (12) 0-0432 TIMESFORM 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 ..... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good to firm — **Draw: no advantage**

1.30 EBF ALINGTON MAIDEN FILLIES STAKES (2-Y-O: £5,332: 6f) (27 runners)

101 (6) 0 ANNIE BEE 9 (Mrs C Braddell) W Haggas 8-11 ..... A Kimberley —
102 (8) ANNIE MUNDY (J Mycock) G Huffer 8-11 ..... M Lynch (5) —
104 (30) AUNTI NICK (J Hill) C Brittain 8-11 ..... T Ives —
107 (11) BE FABULOUS (J Smith) R Sheather 8-11 ..... R Street —
109 (26) BUZUGH (H Al-Maktoum) R Armstrong 8-11 ..... M Roberts —
112 (3) COMFREY GLEN (Mrs S Smart) J Hindley 8-11 ..... M Hills —
113 (12) 0 CORN SEED 48 (Cndr G Marten) H Candy 8-11 ..... W Newnes 75
114 (21) DABBLE (Mrs C Miller) M Tompkins 8-11 ..... G Carter —
115 (16) FILLE D'ESPRIT (Mrs C Dickson) W Haggas 8-11 ..... R Hills —
116 (15) FIRST FASTNET (Mrs F Durr) F Durr 8-11 ..... G Starkey —
117 (5) FIVE STAR PET (P Read) G Huffer 8-11 ..... B Crossley —
119 (27) FROZEN FLOWER (J Philpott Jr) B Hanbury 8-11 ..... Pat Eddery —
120 (9) 0 HAVING A BLAST 122 (R Trussell Jr) B Hanbury 8-11 ..... P Bloomfield —
121 (10) IN THE RIGGING (Mrs A Chapman) L Cumani 8-11 ..... R Cochrane —
122 (13) JEWEL IN THE WIND (Mrs E Pyle) R Sheather 8-11 ..... A Shoults (3) —
123 (22) 000 LADY OF SHALOTT 10 (J Horgan) R Hannon 8-11 ..... B Rouse 68
124 (4) MELANOURA (M Yiapetos) R Armstrong 8-11 ..... R Hills —
125 (17) MIRAGE (Dr P Hanna) M Jarvis 8-11 ..... B Raymond —
126 (18) MOONLIGHT PRINCESS (Roldvale Ltd) N Callaghan 8-11 ..... C Asmussen —
127 (25) 0 NOUNIYA 61 (H H Aga Khan) R Johnson Houghton 8-11 ..... S Cauthen 77
128 (24) 0 PASTRANA 16 (Global Homes Ltd) R Akehurst 8-11 ..... P Cook —
129 (1) 0 PRO SCANIA 14 (Dr G Rausing) G Wragg 8-11 ..... Paul Eddery —
131 (2) QUILLOTERN (Hasmonds Saud) P Walwyn 8-11 ..... N Howe —
132 (14) RHEIN JEWEL (Mrs J Winter) J Winter 8-11 ..... W R Swinburn —
133 (23) SHESHELLS (Mrs D Myers) R Armstrong 8-11 ..... G Baxter —
134 (19) 0 SONBERE 21 (Witham Land & Leisure Ltd) K Brassey 8-11 ..... T Quinn 78
135 (7) 2 THUNDERFLASH 78 (T Stonor) J Dunlop 8-11 ..... W Carson ● 99

BETTING: 7-2 Thunderflash, 5-1 In The Rigging, 6-1 Nouniya, 8-1 Frozen Flower, 10-1 Pro Scania, 12-1 Corn Seed, 14-1 Quillotern, Auntie Nick, 16-1 Buzugh, Comfrey Glen, 20-1 others.

1986: GOLD FEE 8-11 G Starkey (8-4 fav) L Cumani 21 ran

FORM CORN SEED (8-11), every chance 1f out, 6½l 7th to Gharemah (8-11) at Newbury (6f, £4081, good to firm, Aug 14, 19 ran). May improve.
NOUNIYA (8-9), weakened final furlong, 9¼l 5th of 6 to Runnettforfun (9-0) at Goodwood (6f, £4091, firm, Aug 1).
SONBERE (8-11) 6¼l 6th to Set Pattern (8-11) at Salisbury (7f, £2671, good to firm, Sept 10, 14 ran).
THUNDERFLASH (8-9) promising 2l 2nd to Sungull (9-0) at Newbury (6f, £3464, good, Jly 17, 11 ran).
COMFREY GLEN (Foaled Mar 6) is half-sister to the useful miler Peanech.
IN THE RIGGING (Foaled Apr 5; cost: $115,000) is by successful sire Topelder out of a half-sister to classic winners Fairy Footsteps and Light Cavalry.
Selection: THUNDERFLASH

2.0 BOSCAWEN SELLING STAKES (2-Y-O: £3,683: 1m) (16 runners)

201 (11) 024012 DEALERS DELIGHT 10 (F) (B Russell) R Boss 9-2 ..... M Roberts 92
203 (8) 00000 ANTHONY PAUL 38 (A Pocin) M Haynes 9-11 ..... P Cook 86
204 (9) 002 FINAL SOUND 27 (Newmarket Thoroughbred Plc) P Haslam 8-11 ..... S Cauthen 86
206 (1) 00 MIDNIGHT RAVER 28 (W Said) N Callaghan 8-11 ..... C Asmussen 96
207 (3) 0001 MISS CAMELLIA 9 (D,G) (T Ramsden) R Simpson 8-11 ..... S Whitworth 86
211 (16) 00 RED MASTER 88 (A F Budge Equine Ltd) R Hannon 8-11 ..... B Rouse —
212 (10) SANTAC (Miss C Jacques) M Tompkins 8-11 ..... G Carter —
213 (4) SICILIAN SWING (Newmarket Thoroughbred Plc) P Haslam 8-11 ..... D McKeown —
214 (14) 0000 THE WATFORDIAN 18 (C Ansell) W Haggas 8-11 ..... R Hills —
216 (6) 004000 VALUATION 15 (J Livock) D Thom 8-11 ..... B Raymond 91
217 (2) ZARAFRON (Newmarket Thoroughbred Plc) P Haslam 8-11 ..... S McKenna (7) —
218 (5) 03 DOLICHOCEPHALIC 78 (B) (M Tabor) N Callaghan 8-11 ..... Pat Eddery ● 86
220 (12) 000200 FLASH BIRD 45 (Mrs B Burchett) R Hannon 8-8 ..... R Cochrane 92
221 (13) 0 HAPPY HUNTING 10 (Mrs F Durr) F Durr 8-8 ..... G Starkey —
224 (7) 000300 MEIRA LADY 3 (G) (J Ross) G Moore 8-8 ..... A Proud 82
225 (15) 00000 PUDDY TAT 10 (P Naret-Barnes) D Thom 8-8 ..... B Crossley —

BETTING: 3-1 Dealers Delight, 9-2 Miss Camellia, 6-1 Dolichocephalic, 8-1 Final Sound, Red Master, 10-1 Santac, Valuation, 12-1 Happy Hunting, Meira Lady, 14-1 Sicilian Swing, Flash Bird, 16-1 others.

1986: CISDOS 8-11 M Hills (10-1) J Hindley 14 ran

FORM DEALERS DELIGHT was off Salisbury (7f) seller then (8-7) finished 1½l 2nd to Britannia Bell (8-11) in a Leicester claimer (7f, £2544, good, Sept 21, 20 ran).
FINAL SOUND (8-11) beaten 1¼l by Boulevard Girl (8-6) at Haydock (1m, £1302, good, Sept 4, 12 ran). Stable has a good record in sellers.
MISS CAMELLIA, dropped to selling company, beat (8-10) Bong Tree (9-0) 1l at Leicester (1m, £1060, good, Sept 22, 19 ran).
VALUATION showed best form at Yarmouth last time when (9-1) 8l 5th to Twiller with THE WATFORDIAN (8-7) behind (7f, claim, £2147, good, Sept 16, 19 ran).
DOLICHOCEPHALIC (9-2) 2l 3rd to Sharp Pip (8-13) at Yarmouth (5f 25yd, £1666, firm, Jly 15, 8 ran).
Selection: DEALERS DELIGHT

2.35 MAIN REEF STAKES (3-Y-O colts & fillies: £7,609: 1m 2f) (5 runners) C4

301 (1) 330342 BENGAL FIRE 12 (F,G) (N Phillips) C Brittain 9-4 ..... S Cauthen 95
302 (6) 100212 LOCKTON 20 (F,G,S) (A Gibson) J Hindley 9-4 ..... M Hills 98
303 (5) 42113 FREE FACT 39 (D,BF,G,S) (Lord Rotherwick) W Hern 9-1 ..... W Carson 98
306 (2) 201101 WATER BOATMAN 20 (F,G,S) (Sheikh Mohammed) B Hills 9-1 ..... C Asmussen ● 99
310 (4) 30 CELTIC RING 133 (Lavinia Duchess of Norfolk) J Dunlop 8-5 ..... Pat Eddery 88
311 (3) 21-0300 SAINTE JOIE 14 (F) (K Al-Said) L Piggott 8-5 ..... T Ives 80

BETTING: 5-4 Lockton, 7-4 Water Boatman, 11-2 Bengal Fire, 8-1 Free Fact, 16-1 Celtic Ring, 25-1 Sainte Joie.

1986: NO CORRESPONDING RACE

FORM LOCKTON (8-6) 2l 2nd to Most Welcome at Goodwood (Group III, 1m 2f, £17,660, Sept 11, 6 ran) with BENGAL FIRE (8-6) 8½l 4th: previously won at York (8-7), with BENGAL FIRE (8-7) 1¾l 3rd (1m 1f, £7908, good, Sept 2, 6 ran).
BENGAL FIRE yet to recapture spring form of 1½-length third to Risk Me and Soviet Star at Longchamp (Group I, £68042, good to soft May 31, 9 ran).
FREE FACT 8l 3rd to Media Starguest at Windsor last time; previously (8-9) beat Scarlet Blade (8-6) ½l on soft ground at Haydock (1m 2f, £4084, Aug 8, 3 ran).
WATER BOATMAN (8-9) beat Media Starguest (8-9) ¾l at Doncaster (1m 4f, £7570, good, Sept 11, 6 ran). Possibly better over a longer trip.
CELTIC RING disappointed on only run since promising 2½l 3rd (8-11) to Unite (8-11) at Ascot (1m, £8558, good to firm, Apr 29, 16 ran).
Selection: LOCKTON

3.5 BLOODSTOCK & GENERAL INSURANCE NURSERY HANDICAP (2-Y-O: £5,936: 5f) (15 runners) C4

404 (7) 123 CARROLL CASTLE 135 (D,F) (G Carroll) D Morley 9-7 ..... R Cochrane 85
405 (6) 04211 APTITUDE 12 (D,F,G) (H H Prince Y Saud) B Hills 9-7 (7ex) ..... C Asmussen 88
406 (13) 222018 VALROSA LADY 20 (F) (Selective Bloodstock Ltd) D Elsworth 9-5 ..... S Cauthen 86
407 (15) 310 NIMBLE FEET 12 (D,BF,G) (K Abdalla) J Tree 9-4 ..... Pat Eddery 82
408 (10) 142000 SLIP AND STICK 15 (F) (O Zawawi) B Hanbury 9-4 ..... M Hills 88
409 (11) 111000 SONILLA 12 (D,F,S) (J Law) R Holder 9-2 ..... A Culhane (5) 89
410 (2) 400 NASDAROYYE 24 (A Hodge) D Thom 8-11 ..... B Crossley 77
411 (1) 340130 JERONIME 8 (D,F,G) (F Northcott) R Armstrong 8-11 ..... P Barnard (7) 97
414 (12) 12 MADAM TAYLOR 16 (D,F) (Taylors of Soisam Ltd) H Collingridge 8-9 ..... A Barclay 94
415 (9) 022100 EMME EXPRESS 33 (D,F) (J Rudge) F Durr 8-8 ..... W Carson 90
416 (4) 002014 HARD TO STOP 12 (D,S) (F Shilton Ltd) R Hannon 8-7 ..... B Rouse 90
418 (14) 003 PAMPERED DREAM 31 (T Ramsden) A Bailey 8-5 ..... G Carter 81
419 (8) 4043 JERSEY ROSE 16 (Lord Matthews) I Matthews 8-4 ..... — 83
420 (3) 133 FFYNNONGROYW 16 (D,S) (Lord Mostyn) J Shaw 8-2 ..... Paul Eddery 88
422 (5) 122 SYMI 12 (D,F) (Mrs H Cambanis) John FitzGerald 8-0 ..... R Hills ● 89

BETTING: 4-1 Aptitude, 5-1 Symi, 6-1 Nimble Feet, 8-1 Jeronime, Madam Taylor, 10-1 Hard To Stop, Sonilla, 12-1 Valrosa Lady, Slip And Stick, 14-1 Pampered Dream, Carroll Castle, 16-1 others.

1986: CLARENTIA 7-7 C Rutter (12-1) M Usher 15 ran

FORM APTITUDE (9-7) beat SYMI (9-2) 1¾l at Catterick (5f, £2798, good to firm, Sept 19, 14 ran).
VALROSA LADY beat Pomelo (8-8) 3l at Bath (5f 167yd, £1698, good to firm, Aug 26, 16 ran). Well beaten by Humble Pie in better race at Goodwood subsequently.
JERONIME (9-4) made all to beat SYMI (9-0) 1½l at Folkestone (5f, £1358, good, Sept 8, 14 ran).
MADAM TAYLOR (9-7) had FFYNNONGROYW (9-0) 2½l away 3rd when a neck 2nd to Lonely Rumro (8-2) at Redcar (5f, £2219, good to firm, Sept 15, 15 ran).
HARD TO STOP (8-4) never dangerous 3¼l 4th to J Cheever Loophole (9-7) at Newbury (5f, £5209, good to soft, Sept 19, 11 ran) with SONILLA (8-13) short head 5th and NIMBLE FEET (9-1) 8th.
Selection: SYMI

3.40 JOCKEY CLUB CUP (Group III: £18,172: 2m) (11 runners) C4

502 (5) 403011 BUCKLEY 21 (F,G,S) (Mrs A Chapman) L Cumani 4-9-3 ..... R Cochrane 91
503 (6) 401100 LEMHILL 44 (F,G,S) (S Hinton) M Blanshard 5-9-3 ..... P Cook 86
504 (8) 2-12202 SADEEM 21 (D,F) (Sheikh Mohammed) G Harwood 4-9-3 ..... G Starkey 93
505 (7) 132323 SARONICOS 18 (C,D,F,G) (A Richards) C Brittain 4-9-3 ..... T Ives 90
506 (1) 320-113 DAARKOM 22 (F,S) (Sheikh A Al Maktoum) A Stewart 4-9-0 ..... M Roberts ● 99
507 (4) 03P3-01 JAMESMEAD 7 (C,D,G,S) (D Allen) D Elsworth 6-8-0 ..... W R Swinburn 75
508 (9) 13-3303 KUDZ 21 (B,F,G) (Sheikh Mohammed) H Cecil 4-8-0 ..... S Cauthen 92
510 (3) 001400 MIGHTY FLASH 21 (B,F,S) (Mrs V Tory) D Elsworth 4-8-11 ..... C Asmussen 74
511 (2) 010423 DRY DOCK 19 (F) (R Hollingsworth) W Hern 3-8-7 ..... W Carson 87
512 (11) 221231 ALA HOUNAK 33 (F,G,S) (Capt F Samdan) F Durr 3-8-4 ..... W Newnes 96
513 (10) 111113 ANGEL CITY 11 (D,F,G,S) (C Humphris) J Dunlop 3-8-4 ..... Pat Eddery 95

BETTING: 4-1 Daarkom, 9-2 Dry Dock, 5-1 Angel City, 11-2 Buckley, 6-1 Ala Hounak, 8-1 Sadeem, 10-1 Lemhill, Saronicos, 12-1 Kudz, 20-1 Jamesmead, 100-1 Mighty Flash.

1986: (2m 24yd) VALUABLE WITNESS 6-9-5 Pat Eddery (4-5 fav) J Tree 4 ran

FORM BUCKLEY (9-13) quickened close home to beat SADEEM (9-2) a neck in Doncaster Cup (2m 2f, £19704, good, Sept 10, 8 ran) with KUDZ (8-13), blinkered first time today, 1¼l 3rd and MIGHTY FLASH (8-10) well-beaten sixth.
DAARKOM, improving third (10-3) in Doncaster handicap last time; previously (9-3) beat ALA HOUNAK (8-5) 3l into 3rd in the Ebor Handicap at York (1m 6f, £60494, soft, Aug 19, 15 ran) with BUCKLEY (9-0), unsuited by going, 4¾l 6th.
DRY DOCK (9-0) beaten 9¼l behind Reference Point (9-0) the St Leger at Doncaster (1m 6f 127yd, £108077, good, Sept 12, 7 ran).
ALA HOUNAK (9-11) improved to land Goodwood Read race by ¾l from Legal Bid (9-5) (1m 6f, £10946, good to firm, Aug 29, 5 ran).
ANGEL CITY creditable 3rd at Longchamp latest start (1m 7f); previously (9-0) completed five-timer at York with a below-par LEMHILL (9-4) 17l 5th (2m, £1648, soft, Aug 15, 7 ran).
LEMHILL gained 2l Lingfield victory (9-4) over SARONICOS (9-4) (1m 6f, £15114, firm, Jly 11, 6 ran).
SARONICOS (8-10) won by 1½l from SADEEM (8-13) at Sandown (2m, £18450, good, May 25, 7 ran). Good form in group races in France last three starts.
Selection: DAARKOM

4.10 TOM BLACKWELL MEMORIAL FILLIES HANDICAP (£6,960: 6f) (21 runners)

601 (12) 1-03210 SUPREME ROSE 68 (D,F,S) (E Badger) W Musson 3-9-10 ..... M Wigham 84
602 (10) 0-02430 VAGUE LASS 97 (S) (J Ross) W Wharton 4-9-10 ..... W Ryan 82
604 (11) 010013 MARY CARMEN 26 (D,F,G) (W Joyce) G Huffer 3-9-6 ..... B Crossley 92
605 (16) 124130 SO KIND 13 (D,F,G) (Mrs R Nurse) J W Watts 3-9-5 ..... N Connorton 93
609 (17) 232010 CLEAR HER STAGE 13 (B,D,G) (Mrs J Siegel) J Sutcliffe 3-9-4 ..... M Roberts 94
610 (18) 1010-20 CASBAH GIRL 13 (D,F) (H Hughes) M Smyly 4-9-4 ..... G Carter 91
612 (5) 111442 INDIAN JUBILEE 35 (D,F,G,S) (J Horgan) R Hannon 3-9-3 ..... B Rouse 93
613 (21) 20-3000 GARNET 54 (F) (A Foustok) R Boss 3-9-3 ..... W R Swinburn ● 99
614 (20) 230010 CARELESS WHISPER 6 (D,F) (Lord Matthews) I Matthews 4-9-2 ..... N Carlisle 92
615 (6) 120022 MAKE OR MAR 8 (F) (Mrs G Smith) R Smyth 3-9-2 ..... P Barnard (7) 96
616 (2) 030222 GREEN'S PICTURE 6 (S) (R Green Paintings) J Winter 3-9-1 ..... W Carson 94
618 (14) 001332 TARSA 48 (D,F) (M Obaida) L Piggott 3-8-12 ..... Pat Eddery 95
619 (3) 040304 LAKE TANA 14 (B) (H Keck) G Wragg 3-8-12 ..... Paul Eddery 98
620 (19) 0-210 FLORAL CHARMS 46 (D,BF,G) (R ≠ Court) W Hastings-Bass 3-8-10 ..... S Cauthen 96
621 (15) 1-40000 NORAPA 14 (D,F,G) (A Wragg) M Britain 3-8-9 ..... K Darley 92
624 (4) 202010 COPPER CREEK 14 (D,F) (D Johnson) R Smyth 3-8-7 ..... S Whitworth 95
625 (1) 044231 KEPT WAITING 16 (D,F,G) (Mrs R Beckwith) W Musson 3-8-7 (5ex) ..... B Raymond 90
626 (7) 021000 INDIAN SET 14 (D,S) (Hitchcock & Co Ltd) G Lewis 3-7-13 ..... NON-RUNNER —
627 (9) 130002 SLEEPERS 5 (D Harding) C Booth 3-7-11 ..... R Hills 90
628 (13) 000020 KIMBLE BLUE 9 (B,G,S) (M Hawkett) W Musson 4-7-10 ..... R Fox 91
629 (8) 014000 KALA'S IMAGE 23 (B,D,F,G) (I Parry) G Moore 3-7-7 ..... S Wood (7) 90

BETTING: 6-1 Tarsa, 13-2 Clear Her Stage, 7-1 Green's Picture, 15-2 Floral Charms, 8-1 So Kind, Sleepers.

1986: NO CORRESPONDING RACE

FORM SO KIND was poorly drawn when behind in Ayr Gold Cup last time; previously (8-4), over same course and distance, beat Capesbility Pound (7-10) ¾l (6f, £10796, good to firm, Jly 25, 10 ran).
CLEAR HER STAGE mid-division on easy ground last time; previously (8-11) beat GREEN'S PICTURE (8-11) ¾l at Kempton (6f, £2540, good, Sept 5, 7 ran).
GREEN'S PICTURE (8-2) 3l 2nd to improved Ever Sharp (8-7) at Ascot with CARELESS WHISPER (8-2) about 4½l 7th (5f, £8487, good, Sept 25, 14 ran).
CARELESS WHISPER made most at Goodwood (7-9) to beat Young Inca (8-10) a length (6f, £12369, good to firm, Aug 29, 15 ran).
TARSA ran on well in an apprentice event at Newbury (9-3) to finish a neck 2nd to Derwent Valley (8-8) with MAKE OR MAR (9-7) 10¼l 6th and disappointing favourite FLORAL CHARMS (8-4) 8th (6f, £2809, good to firm, Aug 14, 11 ran).
FLORAL CHARMS impressed when (8-4) beating Sheldon Mills (8-4) an easy 3l in an apprentices' race at Pontefract (6f, mdn, £1758, good, Jly 21, 12 ran).
KEPT WAITING won 1l going away (9-1) from Ces-En-Cee (8-12) at Yarmouth (6f, £2310, good, Sept 12, 13 ran).
Selection: FLORAL CHARMS

Course specialists

TRAINERS

	Winners	Runners	Per cent
H Cecil	67	357	24.4
W Hern	34	213	16.0
G Harwood	47	335	14.0
H Candy	17	123	13.8
L Cumani	37	275	13.5
J Tree	12	100	12.0

JOCKEYS

	Winners	Rides	Per cent
S Cauthen	95	585	16.4
Pat Eddery	70	501	14.0
W R Swinburn	53	387	13.7
W Carson	61	502	12.2
S Whitworth	8	66	12.1
G Starkey	44	378	11.6

FONTWELL PARK

Selections

By Mandarin

2.00 Above All Hope.
2.30 Lector.
3.00 Sure Landing.
3.30 Trackers Jewel.
4.00 Tophatter.
4.30 Strong Point.

Going: firm

2.0 SIDLESHAM SELLING HURDLE (4-Y-O: £878: 2m 2f) (5 runners)

1 211- ABOVE ALL HOPE 152 (F) (Mrs B Curley) B Curley 11-0 ..... D Murphy ● 98
5 P- MATOTAKI 275 (Miss D Downes) Miss L Bower 11-0 ..... R Rowell —
9 4-0 INGER-LEA 31 (Mrs D Watts) R Curtis 10-9 ..... S Woods (7) —
11 PASTURES GREEN (P Hopkins) M Usher 10-9 ..... George Knight —
12 F00 STANFORD ROSE 37 (Mrs A Cooper) Mrs A Knight 10-9 ..... B Crossley —

BETTING: 1-3 Above All Hope, 4-1 Pastures Green, 10-1 Inger-Lea, 14-1 Stanford Rose, 20-1 Matotaki.

1986: TROJAN GOD 10-7 Dale McKeown (7-2) R Akehurst 7 ran

2.30 NICKEL COIN CHALLENGE CUP HANDICAP CHASE (£2,772: 2m 2f 110yd) (7 runners)

1 1-F2132 BRAVE HUSSAR 22 (CD,BF,F,G,S) (S Glazer) R Curtis 9-11-10 ..... C Llewellyn 97
2 U02310- BALLIMA 164 (CD,F,G,S) (J Murray) D Grissell 9-11-4 ..... R Goldstein ● 99
3 1222F-1 LATIN AMERICAN 13 (B,CD,F,G) (J Ritchie) T Forster 10-11-1 (5ex) ..... L Harvey (4) 98
5 U00-233 LECTOR 21 (B,BF,F,G) (J Joseph) D Elsworth 6-10-8 ..... R Arnott 93
6 1U4/P0F- SWIFT CURRENT 129 (F) (R Kleinheler) S Woodman 11-10-3 ..... R Dunwoody —
7 0/FP001- BOARDMANS STYLE 145 (F) (A Watts) R O'Sullivan 9-10-2 ..... M Kinane 95
10 P030-04 STRAIGHT LINE 31 (F,S) (N Wheeler) N Wheeler 14-10-0 ..... Mr N Wheeler 79

BETTING: 7-4 Latin American, 5-2 Brave Hussar, 3-1 Lector, 10-1 Ballima, 14-1 Boardmans Style, 20-1 Straight Line, 25-1 Swift Current.

1986: FAST FLIGHT 11-9-13 Penny Fitch-Heyes (11-4) J Fitch-Heyes 7 ran

3.0 RANK CHALLENGE CUP HANDICAP HURDLE (£2,565: 2m 2f) (7 runners)

3 00212-2 DETROIT SAM 30 (F) (Miss A Whitfield) J Whitfield 6-11-10 ..... L Harvey (4) 96
5 4113-20 SURE LANDING 6 (BF,F) (C Nelson) F Winter 4-11-6 ..... V Kennedy (7) 98
6 U1012-3 INNER VOICE 10 (D Malkus) B Smart 4-11-6 ..... D Tegg (7) 89
7 3P/414- STAGHOUND 302 (S) (Mrs C Meadows) J Gifford 5-10-11 ..... R Rowe ● 98
11 002000- DISPORT 150 (B,CD,F) (Mrs J Thomson) W Wightman 5-10-5 ..... R Dunwoody 96
14 142PF/0 CELTIC CRACKLE 10 (F) (Mrs E Ellis) P Cundell 7-10-0 ..... R Stronge —
15 4102-F3 SOLITAIRE 22 (F) (O Henley) P Butler 7-10-0 ..... Mrs N Ledger 92

BETTING: 11-4 Detroit Sam, 7-2 Sure Landing, 4-1 Staghound, 5-1 Inner Voice, 7-1 Disport, 12-1 Solitaire, 14-1 Celtic Crackle.

1986: DEEP ECHO 6-11-0 S Smith Eccles (5-6 fav) N Henderson 6 ran

Course specialists

TRAINERS

	Winners	Runners	Per cent
N Henderson	8	41	19.5
J Gifford	37	196	18.9
T Forster	8	63	12.7
D Grissell	9	75	12.0
K Moore	15	184	8.2
Miss L Bower	11	135	8.1

JOCKEYS

	Winners	Rides	Per cent
S Smith Eccles	21	73	28.8
E Murphy	11	54	20.4
R Dunwoody	18	116	15.5
R Rowe	34	236	14.4
R Goldstein	15	188	8.0
Only qualifiers			

3.30 PHOENIX BREWERY NOVICES HURDLE (£2,158: 2m 2f) (14 runners)

1 0/-113 TOUKSHAD 33 (F) (K Catchpole) R O'Sullivan 4-11-9 ..... M Kinane 93
2 40-11 TRACKERS JEWEL 5 (F) (Mrs W Sole) M Ryan 5-11-5 ..... G McCourt 92
4 VANDENB

GOLF: A CHANCE TO ADD TO EUROPE'S GROWING REPUTATION IN THE WAKE OF RYDER CUP GLORY

Swedes plan a Norman conquest

By Mitchell Platts
Golf Correspondent

Sweden face a formidable first-round encounter against Australia in the Dunhill Cup, which starts at St Andrews today, knowing that a victory will further enhance the growing reputation of European golf.

The Swedes failed to qualify for the inaugural production of this $1 million (£617,000) extravaganza in 1985 and they were unable to cope with the challenge of Canada in the first round a year ago. Even so, Anders Forsbrand, Mats Lanner and Ove Sellberg were all contenders for the European team which, on Sunday, created history by overcoming the United States in the Ryder Cup.

There was a certain amount of sympathy that not one of them made it, although Tony Jacklin, the European captain, stressed that Sweden was likely to supply at least one player for the team in 1989.

However, all three of the Swedish players have tasted victory in the last 16 months. Moreover, Sellberg, the first Swede to win on the European PGA tour, was succeeded as the match-play champion by Lanner whilst Forsbrand returned to form earlier this month by winning the European Masters. So they are likely to be inspired by this medal match-play knock-out event.

The progress of European golf has much to do with the explosion in interest in the sport across the Channel and the subsequent improvement of many Continental players, especially those from Sweden.

Therefore it seems reasonable to assume that Rodger Davis and Peter Senior will be severely examined by Sellberg and Forsbrand respectively, even if Greg Norman should prove too knowledgeable and powerful on the Old Course for Lanner.

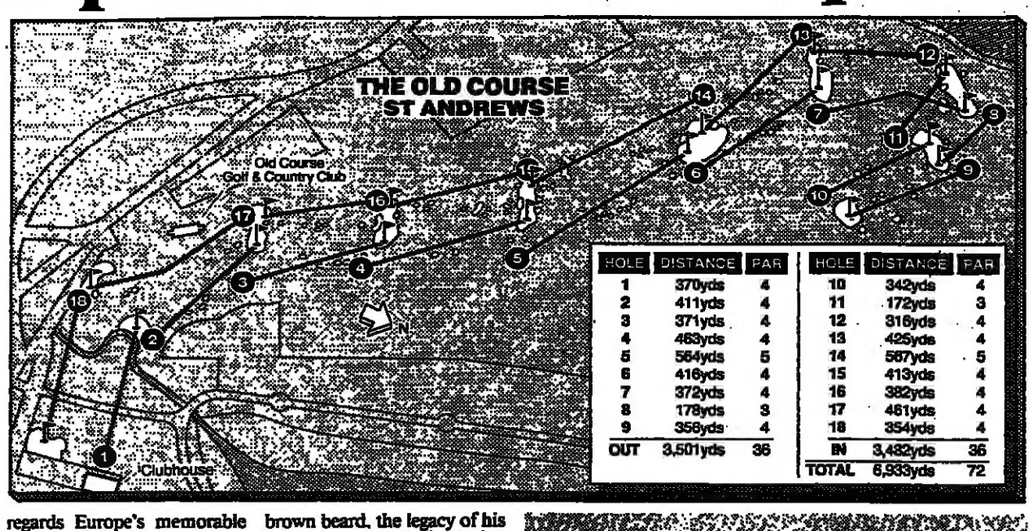
Norman, who is returning to action following a two-week holiday in northern Australia, regards Europe's memorable triumph in Ohio as a crucial step in the transformation of the game worldwide. "The Ryder Cup result is the greatest thing that could have happened for world golf," he said. "Deane Beman, the US Tour commissioner, will have to open the door now for more international players to compete in America. I thought the Americans would win, although I guessed it would be tight, but Europe's victory both delights me and brings closer the possibility of a world tour."

Norman is sporting a spiky, brown beard, the legacy of his "back to nature" trip during which he camped on the edge of a riverbank, and he is back in Europe for three weeks.

Australia have won each of the two previous Dunhill Cups. They overcame the United States in 1985 and, 12 months ago, they beat Japan, who have a weakened team this year because their leading players have remained at home to prepare for the Japanese Open.

Eight of Europe's Ryder Cup players are competing and Scotland, the No. 3 seeds, take on Zimbabwe with Gordon Brand jnr, Sandy Lyle and Sam Torrance in their team. Scotland finished third in the event last year after overcoming the United States in a play-off.

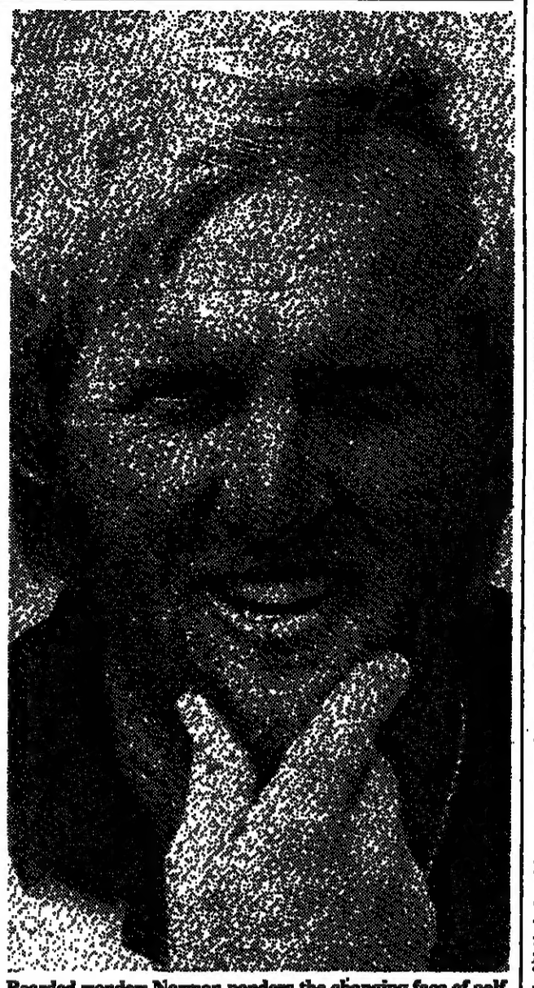
England, with Howard Clark and Nick Faldo linking up with Gordon J. Brand, take on Mexico while Eamonn Darcy is in the Irish team which faces France. Severiano Ballesteros is missing but Spain, who meet the Philippines, have José-Maria Olazábal and José Rivero in their team along with José-Maria Cañizares.



HOLE	DISTANCE	PAR	HOLE	DISTANCE	PAR
1	370yds	4	10	342yds	4
2	411yds	4	11	172yds	3
3	371yds	4	12	316yds	4
4	463yds	4	13	425yds	4
5	564yds	5	14	567yds	5
6	416yds	4	15	413yds	4
7	372yds	4	16	382yds	4
8	178yds	3	17	461yds	4
9	356yds	4	18	354yds	4
OUT	3,501yds	36	IN	3,432yds	36
			TOTAL	6,933yds	72

First round draw

Australia v Sweden (R Davies v O Sellberg; G Norman v M Lanner; P Senior v A Forsbrand); Canada v New Zealand (D Barr v B Salsby; D Halldorson v G Turner, R Zokol v F Nobilo); Spain v Philippines (J Rivero v F Minoza; J-M Olazábal v R Lavares; J-M Cañizares v E Bagtas); England v Mexico (H Clark v E P Acosta; N Faldo v C Espinoza; G J Brand v F Esparza); Scotland v Zimbabwe (A Lyle v T Price, G Brand jnr v A Edwards; S Torrance v W Koen); Ireland v France (R Rafferty v M Tapia; E Darcy v G Watine; D Smyth v E Duggart); Japan v Malaysia (K Suzuki v M Ramayh; N Seritzawa v S Yusof; N Yuhara v Z-A Yusof); United States v Italy (C Strange v C Rocca; D A Weibring v S Grappesson; M O'Meara v G Calli).
Seeded countries in bold


Bearded wonder: Norman ponders the changing face of golf

Davies continues pursuit of Reid

By John Hennessy

The Women's Professional Golf Association returns to Guernsey this week for a 72-hole tournament for the first time since 1984. Lack of funds reduced it to a 36-hole pro-am last year and removed it altogether from the calendar the year before. A firm of stockbrokers has come to the rescue with the first James Capel Open, from today until Sunday.

Sixty-six players tee off in pursuit of the £4,500 first prize, among them two women conducting a tournament within a tournament. They are Dale Reid and Laura Davies, at present leading the Woolmark Order of Merit with winnings of £47,735 and £46,448 respectively.

Miss Davies, the United States Open champion, lost a golden chance of overhauling Miss Reid at Stoke Poges last week.

The Royal Guernsey course is happily devoid of trees and other hazards, with bunkers reduced to only 20 in number. In these circumstances Miss Reid may find her accuracy with a driver will not yield its true reward.

RUGBY LEAGUE

Doctors' concern over high tackle

By Keith Macklin

The campaign against the vicious high tackle has received powerful and unexpected support from club doctors, the men closest to the problem other than the injured players. The recent spate of incidents involving two players has caused at least one club medical officer to leave the anonymity of the treatment room and come out into the open.

Dr Stuart Lunt, of Hull Kingston Rovers, one of the most experienced and dedicated of club surgeons and doctors, has circulated a letter calling for more drastic punitive action to be taken against perpetrators of the high tackle and its blood brother, the late tackle.

Copies of his letter have been sent to Colin Hutton, the Rovers club chairman, to John Clegg, the St Helens Rugby League Council representative, and to David Oxley, the secretary-general of the Rugby League. Dr Lunt wants to see, and to have viewed by officials, a videotape of the St Helens-Hull KR League game at Knowsley Road earlier this season.

Dr Lunt's concern is primarily with his own club at Craven Park. An incident concerning a Rovers player sparked off his call for action. He says that if there is no evidence of concerted action on a large scale by clubs, officials and the disciplinary committee against the head-hunters, he and several other club doctors will apply increasing pressure.

Like many others in the game who abhor the high tackle, Dr Lunt blames the misuse of the sin bin for exacerbating the situation. He illustrates this point with the story of what happened to two Hull KR players in the match at St Helens. Garry Clark, the Rovers international winger, was hit by a high tackle and had his nose broken and spread over his face. Clark played on throughout the second half with a taped nose and plugged nostrils. The player adjudged to have struck him got 10 minutes in the sin bin.

Later, when a Rovers forward, Des Harrison, committed an obstruction that caused no personal injury he, too, was sent to the sin bin and Lunt attacks the disparity in the punishments. "I believe referees hide behind the sin bin."

Dr Lunt decided to write his letter after noting recent comments in *The Times* which were in line with his own feelings. "When doctors see this sort of thing happening, and have to treat some nasty injuries, they feel like giving up," he said. "One doctor I know is on the verge of giving up."

BOXING

Seconds out for a new challenge in the promotion ring

By Andrew Longmore

Twice within the space of four days, the jealously guarded ranks of boxing's promoters has been invaded by newcomers, both with the audacity to make promises. At Cliffs Pavilion, Barry Hearn, the snooker promoter and owner of the Matchroom team, promised sophistication; at Dulwich Baths, Terry Ramsden, owner of companies, racehorses and Walsall Football Club, promised hunger.

Hearn and Ramsden are an unlikely pair; as different in character as in stature, united only in their uncanny ability to make money and, it seems, in their love of boxing. Where Hearn is the man of the world, the smooth businessman, Ramsden, for all his wealth, is still the street urchin kicking a tin can and wearing baggy shorts. Both have been on the fringes of boxing for several years — Hearn has even taken boxing lessons — but the similarity ends there.

With Terry Lawless's unending supply of boxing talent at his fingertips, Hearn has taken the high road to the top. No grubbing about in small halls for him. His second fight is one many of the others have been trying to stage for years — Frank Bruno v Joe Bugner — and, if the presence of Mickey Duff at Southend was any indication, he has already been welcomed into boxing's elite.

Unashamedly, Ramsden is on the low road, the one taken by Frank Warren and by Duff and Barrett themselves. Warren claims he lost £20,000 on his first show but kept going until, on the broad back of Bugner, he climbed into the ring with the heavyweights. Ramsden hopes to do the same.

The difference in approach between Hearn and Ramsden could not just be measured by the weight of their promises or the prices of their tickets: £30 top price at Southend, £15 at Dulwich. There was a little matter of style.

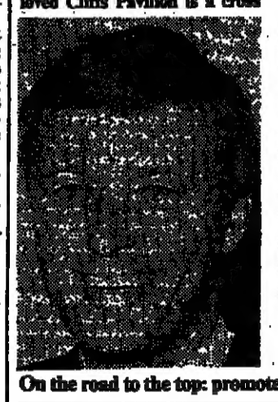
Architecturally, Hearn's beloved Cliffs Pavilion is a cross between the South Bank arts centre and the North Bank at Highbury — all concrete and fountains and best seen in neon light. Inside, the seats are soft and red, the balconies are decorated with pink hessian and the boxers emerge rather self-consciously from behind a curtain on the raised stage at the back of the hall. Amid such gentility, boxing seemed somehow out of place.

Dulwich Baths has no such pretensions. Its façade is robust and authoritative, oozing Victorian civic pride. It was built for the great unwashed of Dulwich to cleanse themselves. Now it is a sports centre, a regular venue on the small-hall boxing circuit and an emporium for grease and sweat which has produced plenty of good boxers.

Ramsden had said that by the end of his first bill he would know whether his touching faith in the raw fighting talent of the country's youth had any basis in reality. When the time came, of course, the answer was not that simple. Two wins, two defeats; "a mixed collection" was how Ramsden described it. And if the quality was not high, at least there was bags of passion — hunger if you like — and dreams.

There were no dreams at Southend, not much passion and certainly no surprises. Instead there was a plodding inevitability about the whole evening. All the Lawless/Hearn men won, including the unbeaten heavyweight, Gary Mason, who duly disposed of André van den Oetelaar in just over five minutes. The Dutchman seemed unaware that, in England, the count only lasts to 10 and leapt to his feet a beat too late.

It was no fault of Mason or Lawless or Hearn but, at that moment, surrounded by a bemused team of snooker players, Hearn must have regretted his sophisticated notion of putting the main bout last. Experience would have told him that another fight softens the mood of the public, particularly if they had just paid £6 a minute for the top of the bill.



On the road to the top: promoters Hearn (left) and Ramsden

BADMINTON

National health on the line

By Richard Eaton

Four days of crossing swords north of the border, starting today, are important for the regeneration of England's most successful player and the health of Scottish badminton.

The two countries meet at Edinburgh today in an annual fixture that reverts to full international status. The match is followed by the Bell's Championships of the Highlands in Perth, where Helen Troke, the European and Commonwealth champion, plays competitively for the first time since an Achilles tendon injury nine months ago threatened her career.

Troke, everyone trusts, will emerge unscathed, although it will present for Fiona Elliott, the English national champion, a rare opportunity to escape from the shadow of her friend and rival. Everyone hopes, too, that the tournament will be a particularly big success since the Scottish Open has lost world grand prix status along with its sponsor.

SPORTS LETTERS

Proposal that is unrealistic

From Mr Christopher Baillieu

Sir, I read Peter Coni's letter (September 20) with interest, but believe his support for greater flexibility from competitors and TV schedulers in order to ensure fair racing at World Rowing Championships is unrealistic.

Apart from the Boat Race, rowing has received little TV coverage, but its potential has been recognized recently with the outstanding successes of Andy Holmes and Steve Redgrave, and more generally attempts have been made to explain the wider appeal of the sport with the televising of this year's Tideway Head of the River Race, the DAF Power Sprints and, imminently, the Westminster Serpentine Regatta. But the fact remains that like many 'minor' sports its support remains at the fringes; it is a complicated and expensive sport to televise effectively and to suggest, as Mr Coni does, that TV should arrange satellite links across the world to fit in with the vagaries of the weather is to ask for a facility that would not even be granted to the most prestigious of sports.

Furthermore, it is misleading to use the example of the Los Angeles Olympics, where the racing took place between 7 and 10 a.m., because this decision was reached many months in advance of the event, and could only have been implemented with the agreement of the host broadcaster, who decision would have been influenced by advertising revenues, and peak-time viewing in other time zones, particularly the East coast of the USA.

Of course, this raises another question which Mr Coni may have been hinting at, namely should the sport abandon the demands of TV, the money and the publicity which it brings, in order not to compromise more basic principles? This is a crucial question, and one which faces many other sports when TV companies are subject to increased demands for air-time against a background of diminishing advertising income.

All sports have, I suggest, to come to terms with the medium of TV and it is for the administrators to defend the integrity of their sport.

Yours faithfully,
CHRISTOPHER BAILLIEU,
11 Woodthorpe Road, SW15
September 28.

No shades of grey

From Dr R. H. Nicholson

Sir, Ron Pickering's comments (Sep 24) on the summary of my paper on drugs in sport (Sep 18) might have been a delightful parody of the ignorance I had hoped to alleviate. Unfortunately it just showed how, for some people, there can only be black and white, and no grey in this area.

I showed how many different sorts of drugs are banned, and that evidence of performance enhancement is not available for 90 per cent of them; so Mr Pickering just said that drugs (a) worked, (b) were widespread in use and (c) should be banned.

To raise the emotional temperature, he talked of athletes injecting 'human growth hormone extracted from cadavers': on fact, HGH has all been manufactured chemically for the last four years, which is why there is now enough for athletes to abuse.

He condemns blood doping, but does not say why altitude training, which produces exactly the same physiological benefit, should be ethically acceptable.

Mr Pickering and his friends should come down from their ivory towers of hypocrisy and provide evidence for their allegations which have damaged sport as a whole; they should remember that 99 per cent of British sportsmen and women are not involved in professional athletics. That would be a start towards the open discussion that is so needed, and it might even lead to individual sports being allowed to have drug abuse rules appropriate to each sport.

Yours faithfully,
R. H. NICHOLSON
Editor of IME Bulletin and
Deputy Director
Institute of Medical Ethics,
151 Great Portland Street, W1
September 28

Achievement overlooked

From Mrs Gordon Goodrich

Sir, I enjoyed reading your very interesting article on the story of the Ryder Cup (Sept 21). You referred to the 1927 Ryder Cup, and also that at Oakmont in the same year the US Open title went to an "emigre" Scot, Tommy Armour. Later in your article, when referring to Ted Ray as captain of the British Ryder Cup team in 1927, you stated that Ted Ray was "the last British player to win both British and US Open titles until Tony Jacklin's success in 1969-70".

I am writing to correct you on this last statement, as I am a niece of the late Tommy Armour, who was my mother's brother. The emigre Scot who won the US Open at Oakmont in 1927 achieved the double by winning The Open at Carnoustie in 1931, which was the first time I have ever played there; the press reports and photographs which I have all record how delighted everyone was that a Scotsman had won that Open — he was presented with the Trophy by the Earl of Airlie.

My Uncle Tommy was still an emigre Scot at the time and did not take up US citizenship until the USA entered the war in 1941 after Pearl Harbour; he tried to return home to fight for Britain but, having lost an eye in World War I, he was turned down. So rather than be repatriated, he became a US citizen, and spent the war years playing exhibition matches with Bobby Jones, Walter Hagen and Gene Sarazen to raise money for charities — in particular very frequently in the Bahamas where the Duchess of Windsor was raising money for the British Red Cross.

I hope that any future references to British golfers achieving the double in the "Opens" on each side of the Atlantic will include a mention of my Uncle Tommy.

Yours faithfully,
ELISABETH ARMOUR GOODRICH,
Barling House,
Winchelea, Sussex.

Gross distortion

From Mr Sam Ramsamy

Sir, Permit me to respond to your cricket writer's accusation that difficulties last week over the MCC tour of Bermuda were created by SANROC and that in the event, the Government of Bermuda made a "climb-down" in agreeing to accept two of the players who had played in South Africa.

This was a gross distortion of the truth when, in fact, it was through SANROC's intervention that the tour was saved.

The Bermuda government were adamant that two members of the MCC team, Mark Nicholas and Stephen Henderson, whose name appear on the United Nations Register of sportsmen and women who had competed in South Africa, would only be allowed to play in their country if they give undertakings that they would not, in future, participate in South Africa. The secretary of the MCC, Colonel Stephenson, telephoned me about these two players and stated that Mark Nicholas had given such an undertaking some time ago in anticipation of a tour of Zimbabwe. This undertaking had never reached me or the United Nations.

However, I went out of my way, and at great expense, to verify this fact with the Zimbabwe Cricket Union. I thereafter telephoned Colonel Stephenson and said we could speedily facilitate Nicholas's deletion from the Register and that a similar declaration from Henderson could clear the way for the tour.

Henderson's declaration was delivered to SANROC's offices on Friday, September 18.

SANROC thereupon notified the Bermudan authorities that there was now no barrier to any of the players entering their country, and the necessary permissions were then granted to the Bermudan Sports Ministry.

Any suggestion that the MCC had forced Bermuda to make a "climb-down" is blatantly untrue.

Yours faithfully,
SAM RAMSAMY,
Executive Chairman,
South African Non-Racial Olympic Committee,
P O Box 235, London NW3.
September 23.

In defence of Italy

From Mr C. J. Turner

Sir, If Martti Vainio's disqualification in the 1984 Olympics (September 22) to some extent bears out the accusation of Finnish drug abuse, what do the allegations against David Jenkins do for Britain's reputation? Such generalizations are of course meaningless; no major athletics nation is free from drug abuse.

For a country which produced Nurmi and Ritola etc and lives and breathes athletics, Finland's running renaissance in the 1970s was no more suspicious than Britain's in the 1980s. The accusations by Sandro Donati, the Italian coach, that Italy is the leader in drug abuse is though particularly laughable in light of its comparative decline since the 1980 Olympics. It has obviously escaped notice that Finland sent only three distance men to Rome, and while Suhonen (800m) showed promise, Ekblom (3,000 steeplechase) flopped and Vainio (10km and marathon) failed to finish. If such athletic strength reflects the benefits of drug-taking then I'm surprised any athlete takes the risk of detection and ill health!

Yours faithfully,
C. J. TURNER,
55 Rowantree Road,
Enfield, Middlesex.

Question of time

From Mr C. J. F. Pavey

Sir, It is to be hoped that the limited introduction of four-day county cricket next season will not diminish efforts to achieve more completed three-day matches, apropos of which I have two suggestions.

The first is that play on the third day should continue if necessary until 7 p.m. (i.e. 30 minutes later, rather than 30 minutes earlier, than on the first two days.

The second concerns the tea interval: Law 16.5 provides that "at any time during the match, the captains may agree to forgo a tea interval". One would like to see county captains make more use of that facility, particularly when time has been lost because of wet weather or bad light.

Yours truly,
C. J. F. PAVEY,
35 The Avenue,
Camberley,
Surrey
September 28.

An axe to grind

From the Rev D. E. Newton

Sir, Is it only disgruntled Lancastrians like myself who consider that the side winning most matches should win the County Championship?

Yours faithfully,
DAVID NEWTON,
The Rectory,
Ampleforth, York.

Points anomaly

From Professor R. M. W. Dixon

Sir, It is surely significant, in this rain affected summer, that the team which won the Refuge Assurance Sunday League had the lowest number of abandoned matches: Worcestershire had only one "no result" whereas the official runners-up, Nottinghamshire, had four.

The final league positions would have been reversed if only actual matches had been counted. Worcestershire won 11 out of 15, giving 44 points, an average of 2.93 per match, whereas Nottinghamshire won 9 out of 12, giving 36 points, an average of 3.00 per match. In terms of matches played, Nottinghamshire were plainly the superior side.

Surely the TCCB should reconsider the way in which points are allocated in this competition, to ensure in future years that the most successful team is proclaimed winner.

Yours faithfully,
PROFESSOR R. M. W. DIXON,
Department of Linguistic Arts,
The Australian National University,
GPO Box 4, Canberra.

SWIMMING

Learn how to race is Haller's advice

By Roy Moor

Coaches throughout the world recognize David Haller as one of the most competent and imaginative of their breed. They admire his technical knowledge and understanding of physical development and especially his ability to inspire a champion to peak when it matters most.

This was most in evidence at the Montreal Olympic Games in 1976 when he rallied the British team to many praiseworthy performances, led by David Wilkie winning the 200 metres breaststroke in world record time.

However, seven years ago, a lucrative contract wooed Haller to Hong Kong, where he has transformed the country's competitiveness.

While taking a holiday in Britain, Haller watched last weekend's short course racing at Southampton. Asked his opinion of leading British competitors, he said: "The real need for most of Britain's internationals is to learn to race against the opposition and not the clock."

He explained: "With international swimming becoming so highly developed, world records will no longer be broken so frequently at Olympic Games and other world events. Only split seconds will separate the eight finalists with any of them capable of winning. This is where a complete understanding of the art of racing becomes vital. It is important for those with medal ambitions to have a thorough understanding of each of his rivals and know how to use it in a race.

"It amounts to learning the art of cruising, allowing others to make the pace and then pick the moment to strike. The Americans and East Germans have developed this to an exceptionally fine art."

Haller has also advised the British administrators not to go to Hong Kong for their final training camp before the Olympics in Seoul. Haller said: "Hong Kong would be too hot and humid so near the Olympics. There would be a risk of sunburn.

"I would advise the team to fly to Seoul. I understand Britain are considering a spell of training in Japan, but facilities are extremely limited there, nothing like the excellence of Seoul."

Concerning coaching, Haller admires the East German system. "Their ratio is one coach to six swimmers," he said. "Once six selected youngsters have been assigned to a senior national coach, that coach will look after them from school days to the completion of their international careers."

BASKETBALL

Kingston inspired by Scott and McNish

From Nicholas Harling, Den Helder, The Netherlands

Not since Solent Stars upset the gigantic Yugoslavs at Cibona Zagreb four years ago, have an English club achieved such a remarkable result in Europe as Polycell Kingston did here against Direkt Bach Den Helder on Tuesday night.

Foreboding pervaded Kingston on their journey to the home town of the Dutch navy, but then rugged resolution surfaced to earn them an 84-82 second leg victory for a winning aggregate of 168-164.

Although Colin McNish had dislocated a finger on his right hand and Kenny Scott had a broken nose, Kingston turned pessimism into a greater will to succeed in their European Cup Winners' Cup first round tie — McNish underlining the team spirit by breaking from his defensive duties to make spectacular use of his one good hand with two dunks.

Nor was Scott afflicted by playing without a face guard. His 17 points and McNish's haul of 10 showed the resolve Kingston will need to recapture for their trip to Galatasaray, of Istanbul, this month.

Kingston showed all these qualities against a recovery launched by van Rootsclaar and Kite, the American, after Steve Bontrager had led Kingston to a 11-point overall leading margin just before the interval. This gap was severely reduced until Davis returned to lend his muscular frame to their cause, given extra winning substance by the intelligent play-making of Bontrager (23 points).

"It was the first time Steve had done what we wanted in Europe," Kevin Cadle, the coach, said.

● Cedric Wright, from Illinois, a 6ft 5in forward, scored 21 points and took 10 rebounds to lead Manchester United to the second round of the European Korac Cup despite losing 76-68 against Panionios. "Wright scored some big baskets after the Greeks went 12 points up with eight minutes to go," Joe Whelton, the United coach, said as his side qualified 145-142 to meet Manresa, of Spain.

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FOOTBALL: MANCHESTER UNITED MANAGER DENIES TALKS WITH BARCELONA

Money the stumbling block to Hughes returning to Britain

By Ian Ross

Alex Ferguson, the Manchester United manager, yesterday refuted suggestions that he was on the verge of bringing Mark Hughes, Barcelona's neglected forward, back to Old Trafford.

Rumours that Hughes was poised for a return to the club where he established himself as a goalscorer have abounded since Terry Venables was dismissed as Barcelona manager last week.

Sources in Spain had been pointing to a £1 million deal — half the fee that changed hands when Hughes moved abroad in May 1986 — but Ferguson remains adamant that he has had no contact with Luis Aragonés, the new manager of Barcelona.

"The last contact I had with Barcelona was last summer. I asked to be kept informed but have heard nothing at all since. That is where the matter rests," he said.

While it is clear that Barcelona would happily part with Hughes, should they receive a suitably enticing offer, and Ferguson would be delighted to sign the disillusioned Welsh international, money is, almost inevitably, the stumbling block.

For while Ferguson could undoubtedly raise any necessary transfer fee, he would have to circumvent United's strictly adhered to wage structure to satisfy Hughes's personal demands.

Unless Barcelona tire of paying an inflated salary to a footballer who is now as far removed from a regular first team place as he is from his native Wrexham and offer to sell him at a cut price there seems little likelihood of United, or any other British club, securing his services.

Ferguson has made no secret of his desire to find a proven front-runner to partner Brian McClair in attack and is still favourite to buy Mick Harford, the Luton Town forward, who is becoming increasingly eager to move to a larger club.

The United manager will have the perfect opportunity to run the rule over Harford on Saturday when the two clubs meet at Kenilworth Road.

Dolan and Bradford could part company

By Martin Searby

Bradford City, clear at the top of the second division for the first time in 54 years, are in danger of losing their manager, Terry Dolan.

Perhaps understandably, Dolan, the father of two young children, seeks some job security in a business fraught with peril and in view of his record in the eight months he has held the post would, in many eyes, have earned it.

But the club, bankrupt four years ago, riven by the fire disaster and then bottom of the table when Dolan took over, are determined not to hand out long-term contracts. A spokesman for the board of directors said: "It is the club's view that they will never be made bankrupt by having to pay up anyone's contract. We think it is better to have a year's roll-on agreement so that the club is never liable for more than a year's salary."

Envious eyes are already being cast in Dolan's direction and since he has yet to sign the one-year agreement offered to him he is very much a free agent.

Yesterday he would make no comment on the speculation which has linked his name somewhat prematurely with Sheffield United, whose manager is Billy MacEwan. But the even bigger names in football currently languishing in the lower reaches cannot fail to be impressed at the way he has turned Bradford into one of the most attractive sides in the division with some shrewd purchases.

To underline the regard in which Bradford are currently held, Huddersfield Town, without a win of any kind this season, yesterday tried to tempt Stan Ternent, the Bradford coach, to become assistant manager at Leeds Road.

After a backroom reshuffle, Roger Fielding, the chairman, offered Ternent "a substantial sum" to add, as he put it, "a streak of ruthlessness" alongside Stephen Smith, the manager.

But Ternent, who Dolan readily acknowledges has made a strong contribution, rejected the job but gave a clear indication of his own ambition.

"I want to be a manager in my own right," the former member of the Leeds United backroom staff said. "If I had gone there I still would not have had the final say in things."

Meanwhile, Smith has bid £50,000 for Celtic's Republic of Ireland international defender, Pierce O'Leary, aged 28, brother of Arsenal's David. A fee has been agreed with Celtic's manager, Billy McNeill, subject to talks with the player.

Price not right for West Ham

John Lyall, the West Ham manager, confirmed yesterday that he had rejected a written offer of £700,000 for Frank McAvennie, the forward, from Celtic, who are known to be keen to make a big signing. Lyall appeared to leave the way open for a deal when he said: "West Ham don't want to lose Frank and if we do lose him it will only be when we can replace him with somebody as good or better. However, we appreciate Frank's feelings because he has been a Celtic supporter all his life."

● West Bromwich Albion have agreed compensation with Ron Saunders, who was sacked as manager with 18 months of his three-year contract to run. The club were not prepared to disclose the sum but it is believed to be about £20,000.

● Hereford United Supporters Club want the National Federation of Supporters Clubs to inquire into alleged police harrassment at matches throughout the country. They are to present a written report for discussion at a meeting of the south-west division of the federation at Trowbridge on October 11 which claims that club members were intimidated and humiliated by police when they visited Nottingham Forest for a Littlewoods Cup match last week and that it is not unusual to receive similar treatment at other grounds.

● Birmingham and Arsenal have been expelled from the Southern Junior Floodlit Cup for including ineligible players in their teams. Birmingham were fined £50 when it was discovered that none of the players involved in their 3-1 first round win over Luton Town on September 2 had been registered for the competition. Arsenal, who included Danny Esqualant, the England schoolboy international midfielder, in their side that beat Gillingham in the first round, have appealed against their dismissal.

● Steve Penney, Brighton's transfer-listed Northern Ireland winger, is to see a specialist today about a long-standing knee injury and may require an exploratory operation on the damaged tendon.

● Ian McParland, the Notts County forward in whom a number of clubs — including Nottingham Forest — have recently shown an interest, is to be "severely disciplined" by John Barnwell, his manager, after being sent off for head-butting against Bristol Rovers on Tuesday night.

● Bristol City are hoping to sell two players for £15,000 each — Glyn Riley, a forward, to Torquay United and Jimmy Harvey, a midfielder, to Wrexham. Both have just completed a month's loan with the clubs.

● John Rudge, the Port Vale manager, has claimed that Grimsby and Darlington have increased their asking prices for players because they know he has cash to spend following his £300,000 sale of Andy Jones to Charlton. Rudge has had offers for Phil Turner, Grimsby's midfielder, and David Currie, the Darlington forward, rejected.

● Crystal Palace are waiting to hear if their offer of £150,000 for Mazinho, aged 19, the Brazilian defender, has been accepted by his club, Vasco de Gama.

Another live game

Manchester United's match with Liverpool at Old Trafford next month is to be televised live on ITV.

Glentoran's night of anticlimax

By George Ace

One of the biggest crowds for years attended this second-leg tie at the Oval, Belfast, on Tuesday night when Glentoran, the pride of the east end of the city, went into action against the Rovaniemen, with honours even after a goalless first leg in Finland a fortnight ago.

It was a beautiful autumn evening, the pitch looked a picture, and an air of expectancy hung heavy over the ground.

Glentoran appeared to have completed their hard work two weeks ago, and even the bookmakers installed them as long odd-on favourites.

As the night progressed, however, they disintegrated in front of close to 8,000 of their supporters, and long before the final whistle the outcome was predictable: Glentoran would not figure in the draw for the second round of the Cup Winners' Cup.

The match, which finished 1-1, was decided by two goals, approaching the half-way point in the second half.

Kallio got the first for Rovaniemen, following a high cross which Paterson, in the Glentoran goal, got a hand to, but not with sufficient force to divert the ball for a corner. It dropped at the feet of Kallio, who promptly thrashed it in to the roof of the net from a yard out.

Within two minutes, the Oval crowd was alight, as dismay gave way to delight. Jameson flighted a corner from the right to perfection, Moore headed the ball on, and Caskey, the one man who gave his all up front in an effort to swing the game Glentoran's way, made a flashing header count for a superb goal.

But Rovaniemen had secured that all-important away goal and never at any stage in the match did they look like losing their grip. The Finns always had at least six men deep in their defence. Although Caskey twice went close, the writing was on the wall for Glentoran.

"To say that was an anticlimax is an understatement of the night," was John Crossen's succinct comment. The club chairman and Irish League president added: "We did not play well, it was just one of those nights."

It was, but not for Graham Williams, a former Welsh international, who made more than 300 appearances in a 14-year spell with West Bromwich Albion, and who now manages the Finnish club. "Father Christmas has surely come early for us this year," was his delighted comment.

GLENTORAN: A Paterson; N McGreevy, A Stewart, B Bowers, T Moore, J Cleary D Montgomery (sub: P McCoy), W Caskey, Gerry Mullin, G McCartney (sub: G Blackledge), J Jameson.
ROVANIEMEN: A Maninissel, A Autti, H Ollis, M Toivanen, J Ikola, M Kallio, V Taurialnen (sub: A Tegelberg), H Hallola, P Taurialnen, S Pollack, P Heaton.
Referee: G Haroldson (Iceland).

Eton shrug off mishap

Schools football by George Chesterton

Despite losing their midfield player, Wills, with a broken collarbone early on, Eton beat Ardingly 5-1.

Lewis opened the scoring after 15 minutes and Eton scored again shortly after. Isaac then pulled one back for Ardingly but Eton dominated the second half, their three further goals including a penalty by Connor.

Winchester went down 4-2 at home to Bradfield. Winchester were outplayed in the first half by a slick Bradfield performance and were fortunate to be only three behind at the interval.

Winchester looked a different side in the second half, particularly in the last quarter of an hour when Wesston and Baker reduced the deficit.

In a close match, Aldenham triumphed 2-0 over Kimbolton. Both sides had early chances but Lewis scored the only goals of the match in the first half. Kimbolton later had more of the play but were unable to score.

Malvern were unable to penetrate a dogged Oswestry defence and neither side had significant scoring chances so 0-0 was a fair result.

The under-16 BHS trophy moved forward a further stage when the West Midlands had a convincing 5-1 win over Lancashire at Walsall.

Fashanu is rapped with a fine

By Dennis Signy

John Fashanu, the Wimbledon forward, was given a suspended fine yesterday for "revealing private and confidential information" detrimental to his club and to football in a newspaper article. He then said: "I am going to adopt more of a low profile."

Bobby Gould, the manager, announcing the fine, believed to be one week's pay, said it would be suspended for nine months; if Fashanu transgressed again he would be further fined and the present fine exacted. "Now I expect him to commit himself to Wimbledon," Gould said.

The nub of the club's argument was that articles of a controversial nature must be submitted for approval, according to the terms of a player's contract, and it was detrimental to Wimbledon for Fashanu to talk of going to a "better" club.

"He has to become responsible," Gould said. "I want the game to improve its image — it has taken too many knocks."

Gould added that the player's contract would expire in June 1988 and he would be negotiating a deal with him. "I want Fashanu to remain; I think he is a good player," he said.

The only inquiry for Fashanu, who has aggravated a knee injury in training, has been from Dave Bassett, the former manager who has switched to Watford. Fashanu said: "Whatever happens Wimbledon must come first. I want to have my options open, although I realize that other clubs are not hanging the door down." Of the fine, he added: "It might as well be £1 million if I don't do it again."

TUESDAY'S RESULTS

EUROPEAN CUP WINNERS' CUP: First round, second leg: Glentoran 1, Rovaniemen (Fin) 1. (Rovaniemen win on away goals); Sliema Wanderers (Malta) 0, Vllaznia Shkoder (Alb) 4 (Vllaznia Shkoder win 6-0 on agg).
UEFA CUP: First round, second leg: Borussia Dortmund (WG) 2, Celtic 0 (Borussia win 2-1 on agg); Bayer Leverkusen (WG) 5, Austria Vienna (Austria) 1 (Leverkusen win 5-1 on agg); Lokeren (Bel) 0, Honved (Hun) 0 (Hoved win 1-0 on agg); Vitoria Bucharest (Rom) 3, EPA Larnaca (Cyprus) 0 (Vitoria win 4-0 on agg).
BARCLAYS LEAGUE: First division: Liverpool 4, Derby 0. Second division: Barnsley 1, Sheffield United 2; Bournemouth 2, Plymouth Argyle 2; Huddersfield 1, Bradford 2; Hull 3, Manchester City 1; Middlesbrough 0, Reading 0; Oldham 0, Millwall 0; Swindon 1, Shrewsbury 1. Third division: Aldershot 3, Wigan 2; Bristol City 2, Chesterfield 1; Bury 2, Walsall 2; Fulham 0, Sunderland 2; Gillingham 0, Chester 1; Mansfield 2, Doncaster 0; Notts County 1, Bristol Rovers 1; Preston 1, Brentford 2; Rotherham 0, Grimsby 0; Southend 1, Northampton 1; York 1, Blackpool 3. Fourth division: Burnley 0, Crewe 0; Cambridge 0, Wrexham 1; Cardiff 0, Halifax 0; Carlisle 3, Darlington 3; Colchester 2, Swansea 1; Leyton Orient 4, Newport 1; Scunthorpe 0, Stockport 0; Torquay 0, Scarborough 1; Wolverhampton 2, Rochdale 0. Postponed: Tranmere v Bolton.
GM VAUXHALL CONFERENCE: Altrincham 2, Runcorn 0; Fisher 0, Boston United 0; Sutton United 0, Barnet 1; Telford 1, Northwich 1; Wealdstone 2, Dagenham 3; Wycombe 2, Bath 2.
VAUXHALL-OPEL LEAGUE: Premier division: Bishop's Stortford 2, Croydon 1; Dulwich Hamlet 0, Kingstonian 0; Hendon 2, Carshalton 2; Leytonstone/Ilford 1, Barking 1; Slough 1, Hayes 1. First division: Billericay Town 2 Bracknell 2; Lewes 2, Southwick 0; Worthing 0, Walton and Hersham 1. Second division north: Aveley 7, Collier Row 1; Clapton 0, Tilbury 0; Rainham 0, Heybridge Swifts 2. Second division south: Maidenhead 0, Dorking 3; Yeading 4, Flackwell Heath 0.
NORTHERN PREMIER LEAGUE: Premier division: Bangor City 2, Oswestry 2; Barrow 0, Southport 1; Goole 1, Chorley 0; Matlock 4, Gainsborough 2; Witton 0, South Liverpool 0.
WESTGATE INSURANCE CUP: First round: Bedworth 1, Hednesford 0; Chatham 0, Dover 3; Coventry Sporting 4, Rushden 0; Crawley 3, Corinthian 0; Dartford 2, Sheppey 0; Dorchester 1, Gosport 0; Dudley 1, Stourbridge 4; Folkestone 3, Hastings 2; Gloucester 6, Alvechurch 2; Grantham 1, Wellingborough 0; Gravesend 2, Canterbury 1; Moor Green 1, Nuneaton 1; Redditch 2, Stafford 2; Thanet 0, Ashford 0; Witney 2, Bridgnorth 0.
SUNDAY MIRROR COMBINATION: Chelsea 4, Brighton and Hove Albion 0; Portsmouth 1, Charlton 3; Queen's Park Rangers 4, Luton 0; West Ham 2, Ipswich 1.
FA CUP: Second qualifying round replays: Basingstoke 2, Marlow 1; Boreham Wood 2, Buckingham Town 1; Hemel Hempstead 1, Berkhamsted 4; Letchworth Garden City 3, Bury Town 1; Woking 1 Barnstead Athletic 0; Wokingham 1, Whyteleafe 0.
SCHOOLS MATCH: Ardingly 1, Charterhouse 1

FOR THE RECORD

ATHLETICS

LLANELLI: Sospan 10km road race: 1, N Adams (Swansea H), 29min 01sec; 2, G Spong (Luton), 29:11; 3, A Cole (Newport H), 29:19. Veterans: A Roper (Swansea H), 30:16. Team: Swansea H 16pts. Sospan Team Women: 1, K McLeod (Edinburgh), 17min 39sec; 2, G Perry (Cambridge H), 17:48; 3, W Ore (Bridgend), 17:50. Team: Swansea H, 24 pts

BADMINTON

KUALA LUMPUR: World Cup: Men: Singles: First round: I Fredenksen (Den) bt S Baddeley (GB), 15-1 15-11; A Kusuma (Indo) bt S Kukasemkij (Thai), 15-6, 15-10; Yang Yang (China) bt Foo Kok Keong (Mal), 18-17, 15-11; M Frost (Den) bt Sung Eae Park (S Kor), 15-12, 15-6. Women: Singles: Hye Young Hwang (S Kor) bt S Susanti (Indo), 11-8, 11-2; E Lubel (Indo) bt K Jenna (Japan), 11-7, 11-0. Mixed doubles: S Fladberg (Den) and G Clark (GB) bt J-E Antonsson and C Magnusson (Swe), 15-3, 15-8; J Paulsen (Den) and G Gowers (GB) bt S Karlsson and M Bengsson (Swe), 15-10, 15-7

BASEBALL

NORTH AMERICA: National League: Cincinnati Reds 5, Atlanta Braves 4; St Louis Cardinals 1, Montreal Expos 0 and 3-0; Philadelphia Phillies 3, New York Mets 0; Los Angeles Dodgers 6, Houston Astros 1; San Francisco Giants 5, San Diego Padres 3. American League: New York Yankees 6, Boston Red Sox 0; Detroit Tigers 10, Baltimore Orioles 1; Milwaukee Brewers 5, Toronto Blue Jays 3; Chicago White Sox 1, California Angels 0; Kansas City Royals 8, Seattle Mariners 3; Texas Rangers 7, Minnesota Twins 5; Oakland Athletics 5, Cleveland Indians 4.

BASKETBALL

CARLSBERG LEAGUE: Oldham Celtics 107 (Quinlan, 33, Cannady 30), Sunderland 104 (Saunders 39, Mazray 23).
MEN'S CUP WINNERS' CUP: First round, second leg: Alvik Bromma (Swe) 78, Baja SK (Hun) 85: Alvik won 178-162 on agg. Kingston (Eng) 84, Den Helder (Neth) 82: Kingston won 168-164 on agg: Porto 77, Panellinios Athens 61; Porto won 159-145 on agg.
KORAC CUP: First round, second leg: Panionios (Athens) 85, Manchester United 78. Manchester United won 155-152 on agg: Elitzur Netanya (Isr) bt Sibenka (Yug), 91-79; Maccabi Haifa (Isr) bt Achilleas Nicosia (Cyprus), 98-49.
WOMEN'S CHAMPIONS CUP: Elitzur Tel Aviv (Isr) bt Universitatea Cluj (Rom), 93-85.

FOOTBALL

FOOTBALL COMBINATION: Swindon 4, Tottenham Hotspur 6

GOLF

GOLF FOUNDATION SCHOOLS TEAM CHAMPIONSHIP: Qualifying round: Stratford-on-Avon: 1, Peter GS Cheltenham 235, 2, Solihull Sixth Form College 240; 3, Malvern College, 245. Best individual score: N Ralph-Williams, 72. John O'Gaunt: 1, Ventnor, 258; 2, Denbigh Comprehensive, Bletchley, 266; 3, Merchant Taylors' Northwood, 268. Best individual score: P Constable (Bedford School), 61
WPGA: Order of Merit: Standings: 1, D Reid (Scot), £47,735.55; 2, L Davies (Eng), £46,448.59; 3, A Nicholas (Eng), £35,199.87; 4, C Dibnah (Aus), £31374.75; 5, M-L de Lorenzi Tava (Fr), £28,781 17; 6, T Johnson (Eng), £27,885.67; 7, K Douglas (Eng), £27,781.42; 8, L Neumann (Swe), £26,345.80; 9, J Connachan (Scot), £22,488.27; 10, D Dowling (Eng), £21,397.57

RUGBY UNION

CLUB MATCHES: Northampton 10, Rugby 9; Abertillery 19, Penarth 8; Mumbles 3, Neath 29. BANGOR, Ulster: Boston Cup: First round: Instonians 21, Malone 18.

SNOOKER

STOKE-ON-TRENT: Fidelity Unit Trusts International: Fifth round: S Hendry (Sco) bt D Gilbert (Eng), 5-0. Frame scores (Hendry first): 79-25, 85-38, 81-0, 61-24, 67-38. E Charlton (Aus) bt N Gibson (Eng), 5-0. Frame scores (Charlton first), 45-42, 78-0, 126-0, 60-50, 93-8. M Hallett (Eng) bt J White (Eng), 5-4. Frame scores (Hallett first): 80-8, 56-67, 20-78, 72-64, 44-64, 0-80, 77-1, 77-0, 87-6. J O'Boye (Rep of Ire) bt M Clark (Eng), 5-2. Frame scores (O'Boye first): 77-25, 72-11, 66-64, 29-73, 113-57, 74-10, 61-27

SPEEDWAY

NATIONAL LEAGUE: Poole 47, Exeter 31; Milton Keynes 40, Arena Essex 38.

TENNIS

PALERMO: Grand Prix tournament: First round: P Arraya (Peru) bt R Arguello (Arg), 6-4, 6-1; L Duncan (US) bt D de Miguel (Sp), 6-0, 6-1; K Novacek (Cz) bt L Lavalle (Mex), 6-1, 2-6, 6-1. M Filapini (Uru) bt S Colombo (It), 6-1, 6-1; F Davin (Arg) bt M Cerro (It), 6-4, 6-3; H de la Pena (Arg) bt C Panatta (It), 4-6, 7-6, 6-3; D Nargiso (It) bt L Pimek (Cz), 6-0, 7-5, D Keretic (WG) bt T Smid (Cz), 7-6, 7-6; A Manoni (Arg) bt A Maurer (WG), 6-2, 6-1; J Chak (Cz) bt S Simonsson (Swe), 6-3, 6-1; T Tulasne (Fr) bt F Cancellotti (It), 6-1, 6-2.
PARIS: Women's tournament: First round: A Dechaume (Fr) bt B Romano (It), 6-0, 6-1; A Fulkarkova (Cz) bt A Sanchez (Sp), 3-6, 6-2, 6-4; B Schultz (Bel) bt L Garrone (It), 4-6, 6-1, 7-5; S Giles (Yug) bt B Fulco (Arg), 6-4, 4-6, 6-3; H Ter Riet (Neth) bt C Tanvier (Fr), 2-6, 6-3, 7-5; R Reggi (It) bt B Paulus (Austria), 6-2, 6-4; M Torres (US) bt C Bekkum (Neth), 6-3, 5-7, 7-5; S Cecchini (It) bt L Drescher (Switz), 6-0, 6-1; A Villagran (Arg) bt A Devries (Bel), 6-2, 3-6, 7-5; S Wassermann (Bel) bt N Tauziat (Fr), 6-7, 6-1, 7-6.
NEW ORLEANS: Virginia Slims women's tournament: Singles: First round (US unless stated): Z Garrison bt A Henricksson, 6-2, 6-1; B Gerken bt Hu Ne, 6-3, 3-6, 6-2; M Lindstrom (Swe) bt M Gurney, 7-6, 6-4; H Ludloff bt P Louie-Harper, 6-3, 5-2; L McNeil bt L Allen, 6-4, 6-2; W Turnbull bt A White, 7-5, 6-2; R White bt B Potter, 7-6, 6-4.
SAN FRANCISCO: Men's grand prix tournament: Singles: First round (US unless stated): J Berger bt D Visser (SA), 6-3, 7-5; J Grabb bt P McEnroe, 6-2, 6-2; K Curren bt G Levendecker, 6-4, 6-2; T Nelson, bt J Reid, 6-3, 6-3; T Wilkison bt B Gilbert, 7-5, 6-7, 7-6; D Pate bt D Rostagno, 6-4, 6-4; J Yzaga (Peru) bt S Davis, 6-2, 6-3.
LEADING ATP/ITC POINTS STANDINGS: 1, I Lendl (Cz), 3,828pts; 2, S Edberg (Swe), 3,554; 3, M Wilander (Swe), 3,506; 4, M Mecir (Cz), 2,737; 5, J Connors (US), 2,229; 6, B Becker (WG), 2,198; 7, P Cash (Aus), 1,497; 8, A Gomez (Ec), 1,483; 9, E Sanchez (Sp), 1,417; 10, J McEnroe (US), 1,295.
WITA RANKINGS: 1, S Graf (WG); 2, M Navratilova (US); 3, C Evert (US); 4, H Mandlikova (Cz); 5, P Shriver (US); 6, H Sukova (Cz); 7, G Sabatini (Arg); 8, Z Garrison (US); 9, M Maleeva (Bul); 10, C Kohde-Kilsch (WG).

VOLLEYBALL

BRUSSELS: European championships: Men: Group A: Yugoslavia 3, Romania 0; USSR 3, Italy 2. Group B: Sweden 3, Spain 0; Greece 3, Belgium 2. Women: Group A: USSR 3, Italy 0; Czechoslovakia 3, Poland 0. Group B: Bulgaria 3, Hungary 0; East Germany 3, Romania 0.

YACHTING

LONG ISLAND: Six-metre world championships: Second race: 1, Maybe 12 (Switz). 2, St Francis (US); 3, J Cool (Switz); 4, Capricoo (US); 5, Scoundrel (GB); 6, Battlecry (GB).

SQUASH

AUCKLAND: Women's world championship: Second round: Selected scores (GB unless stated): S Devoy (NZ) bt A Jonnson (Swe), 9-0, 9-0, 9-0; S Brown bt L Noel (Can), 9-1, 9-1, 9-3; J Williams (NZ) bt A Cruickshank, 9-7, 9-2, 9-0; A Cummings bt D Ellis (NZ), 9-1, 9-1, 9-1; G Perrin (Can) bt F Roberts, 2-9, 4-9, 9-5, 9-5, 9-1; M Byrne (Ire) bt H Van Hoorn (Neth), 10-9, 9-0, 9-3; F Geaves bt F Townsend (NZ), 9-1, 9-2, 9-4, L Soutter bt C Laing (NZ), 9-0, 6-0, 9-0; S Stevenson bt B Hammerschmidt (WG), 9-4, 10-8, 9-0; S Burgess bt A Holden (Ire), 9-4, 9-0, 9-0; R Best (Ire) bt S Johnson 9-1, 9-1, 9-2; B Hoogenboom (Neth) bt A Shepherd (Ire), 9-0, 9-4, 9-3; A Smith bt D Shaw (NZ), 9-3, 9-4, 9-0; M Burke (Ire) bt C Lebosse (Fr), 9-2, 9-3, 9-2. M Le Moignan bt N Bury (Can), 9-1, 9-1, 9-0; M Warren bt K Read, 9-0, 9-4, 9-0; L Opie bt A Cowe, 9-1, 9-5, 9-1

Johnson's target

Toronto (Reuter) — Ben Johnson, of Canada, who set a world record of 9.83sec in the 100 metres at the world athletics championships in Rome, says he wants to knock 0.05sec off that mark next year. "A time of 9.78 is my goal," Johnson told reporters after a homecoming parade in his honour.

RUGBY UNION

From scrums to scribblings: Deans is happy his book will not preclude him from coaching

Deans discovers a binding contract

By Chris Thau

Watching Scotland from the sideline is a novel experience for Colin Deans, the former captain. While he gave Scotland credit for their gritty performance against France last Saturday, he acknowledged that watching was a frustrating experience.

Family and business pressure have forced Deans to retire and he observes that writing *You Are A Hooker Then** was a deliberate attempt to make a clean break with the game.

"I knew I might be tempted to make a comeback and I wanted to put something between me and rugby, but maintain an involvement in the game. Now I've written it, I know there is no way back.

"Rugby has been my life for the past 10 years. It was great . . . the greatest thing one can dream of. However I've been neglecting my business and family. Also, I wanted to retire while at the top."

Deans is the first international player to benefit from the International Rugby Board (IRB) rule which allows players to stay as administrators and coaches after writing books. However, Deans feels that IRB regulations should be apply in retrospect to players of considerable expertise to return their wealth of experience to the game. "Fran Cotton is pretty bitter about not being allowed back. It's a real shame."

Deans intends to start coaching in one of the Hawick schools. "Jim Telfer (the former Scotland coach) is a school headmaster in Hawick and he has approached the club to allow me to take over one of the under-16 age group," he said.

The sense of belonging in this small Border community is emphasized by the opening paragraph of the autobiography. Colin, the son of Peter Deans, one of the Hawick hookers, was a lad at Trinity primary school when his PE teacher, Bill McLaren, the television commentator, asked his name: "Colin Deans, sir."

"Is your father, Peter?"

"Yes, sir."

"You are a hooker then."

His happy memories include captaining Hawick, South of Scotland, his country, Barbarians and the British Lions.

"It is difficult to say which were the happiest. Maybe the 1984 Grand Slam; maybe my first cap against France in 1978; or perhaps the first time I captained Scotland against the French," he said. "France seem to have played a special role; the games against the French have always given us most pleasure.

But the biggest disappointment of Deans's career was the 1983 Lions tour to New Zealand when he was kept out the side. His autobiography pulls no punches of that unhappy Lions tour. He felt he should have been called in for the third Test when there was still a chance of squaring the series. But the combination of the captain, Ciaran Fitzgerald, and the manager, Willie John McBride, prevailed over the wishes of Telfer.

"Jim Telfer told me that if I play well and the captain plays badly, then I was in. It did not happen. And what made the whole thing worse was that when my wife Val was giving birth to our second son, Ross."

Although Deans claims that he does not feel bitterness, the chapter dedicated to the Lions tour, suggestively called "Victory Makes You Ill", proved that the 1983 experience scarred him deeply.

* *You Are A Hooker Then*, an autobiography by Colin Deans, Mainstream Publishing Company, Edinburgh, £9.95.

CYCLING

Patience pays off for Elliott

From Peter Bryan
Waterford

Even the patience of the thousands of children excused their lessons was severely tested yesterday as they waited in towns and villages to cheer Ireland's new folk heroes, Stephen Roche and Sean Kelly.

The opening stage of the Nissan International Classic, running south from Dublin to Waterford, was into a headwind that slowed the field with few riders prepared to leave the protection of the pack. A less charitable view would be that, with 140 miles to cover, there was an unspoken agreement to take things easy.

The enthusiastic crowds, chilled by the south-easterly wind, had to wait an extra three-quarters of an hour as riders fell behind their expected 25 m.p.h. schedule.

The first 60 miles were covered in three and a quarter hours with the speed only rising at the intermediate sprint points, for which time bonuses of three seconds, two seconds and one second were awarded.

Malcolm Elliott, this year's Milk Race winner, took the first at Wicklow, Kelly the second at Arklow with a second place at the third in Enniscorthy. The Irishman was beaten there by Adri van der Poel, the Dutch champion.

The race came alive 30 miles from the finish when a group of a dozen broke clear and gained a lead of a minute. But the bunch reacted on the way to Waterford, where riders covered three laps of a city circuit. In a mass finish Elliott shot clear 10 yards from the line to win the stage.

Today's second stage takes the riders to Cork.

RESULTS: First stage (140 miles): 1, M Elliott (ANC-Halfords), 6hr 49min 11sec; 2, M Lamers (AD Renting), same time; 3, S Kelly (Kas-Burmah), same time. Overall: 1, Elliott; 2, Kelly; 3, A Van Der Poel (PDM). Points: 1, Elliott. King of the Mountains: 1, C Lillywhite (ANC-Halfords). Hotspots sprint: 1, Kelly.

SWIMMING

Why Hill has to climb down

Jean Hill, the double Commonwealth Games silver medal winner, has been warned of reprisals if she competes in a prestigious Scottish meeting next month. The breaststroke swimmer was looking forward to performing in the Stakis event in Dundee.

But she and her West of Scotland colleagues have been told that they will face trouble if they compete there instead of in their local district championships.

Hill is bitterly disappointed. The clash of dates has been known for over a year.

Pocklington capitalize on their advantages

By Michael Stevenson

Pocklington School..... 45
Harrogate GS..... 0

Pocklington, older, faster and stronger than their opponents, won what developed into a festival match at Pocklington yesterday.

Harrogate Grammar School included six boys in their GCSE year, who would be 15 or just 16. Only three of the team were in their final year, so the disparity between the sides in physical presence was immense.

Nevertheless, Pocklington played splendidly, particularly their quicksilver scrum-half, Dawson, the centres, Webster and Stanton, Jackson on the right wing and Briggs and Haynes in the back row.

They led 23-0 at the interval. Jackson set up their first try with a telling run and Dawson scored from the consequent maul. Immediately Webster found a gap in the centre and, after Hunter's penalty, Stanton caught White's high kick.

Stanton scored again, after Jackson had caught a loose defensive kick and opened up enterprisingly. Hunter's two conversions accounted for the interval lead.

Haynes, Stanton, Lewis and Jackson added further tries for the winners, the first of which Hunter converted.

SCORERS: Pocklington: Tries: Stanton (3), Dawson, Webster, McKinley, Haynes, Lewis, Jackson. Conversions: Hunter (3). Penalties: Hunter.
POCKLINGTON SCHOOL: N Hudson; A Jackson, J Webster, J Stanton, S Micklethwaite; M Dawson, J White; M McKinley, P Kirk, R Hunter, C Haynes, J Ball, R Pearson, R Briggs, R Lewis.
HARROGATE GS: R Dallam; M Gulwell, K Walker, E Crouch, J Riley; M Stanford, N Wood; P Voles, D Milner, D Rigler, S Massey, A Preston, D Gell, C Burke, M Knight.
Referee: D Chapman (East Riding Society)

TENNIS

No-depth Britain are in the deep end

By Rex Bellamy
Tennis Correspondent

The competitive fires of national tennis never burned more brightly than they did in Australia during the 1950s. That was where, and when, Ken Fletcher and Warren Jacques learned their trade. Both now coach in Britain and have been among the spectators during this week's national championships at Telford. Their private thoughts would be interesting but possibly unsuitable for family reading.

Today Jacques takes up a full-time job with the Lawn Tennis Association as director of the men's international squad. This is the first time he has attended the national championships and he is "a bit alarmed". The reasons are much the same as those often advanced by Paul Hutchins, who has been national team manager for 11 years.

"Without coming here, I realized the lack of depth in men's tennis," Jacques said yesterday. "It's alarming to see just six or seven players, instead of 30 or 40, vying for Davis Cup places. With a country this big, I can't imagine why the depth is not there.

"A lot of players in their early 20s have talent but have not had the support, the push. They need more international experience so that their potential will be explored to the full. The breakthrough point will be the satellite tour; two solid years trying to prove themselves. That means finance, encouragement, analysis of matches, and international experience.

"Some players are out on a limb — Walker, Bale, Felgate, Turner and about six more. British players are late bloomers and, if they stay in the game, could be Davis Cup players by 25. There is a sad neglect of players who showed great potential as juniors but have given up the game.

"I want to get to the bottom of that. And I want to cultivate players in the 14 to 16 age bracket. Encouraging things are happening there. I can see a light — fairly good potential."

The reigning men's champion is Stuart Bale, who was expansively amusing after a tough match with David Ison. Bale said he had been recognized by a lady at the supermarket cash-out desk: "But I still had to pay."

Bale pretended he could not understand why, with "all the millions coming into British tennis", the prize-money had been reduced. "Maybe," he suggested, "it's because I won last year."

The top seed, Jeremy Bates, reckons he is functioning at about "60 per cent" because he pulled a leg muscle while out running. Danny Sapsford, aged 18, of Weybridge, gave Bates a strenuous match yesterday.

Richard Whichello took two hours and a half to beat Chris Wilkinson, who had three match points and was penalized a point because his language was less impressive than his tennis. As I said before, it would be interesting to tune in to the private thoughts of Fletcher and Jacques.

RESULTS: Men's singles: Second round: N Fulwood bt F Macdie (Surrey) 3-6, 6-4, 6-3; M Bincow bt M Beedman 6-2, 6-4; R Drysdale bt R Booth 6-3, 6-2. Women's singles: Second round: V Lake bt K Hand, 6-0, 6-3; C Wood bt J Langstaff, 6-1, 6-2; A Simpkin bt K Pickett 6-1, 6-3; J Salmon bt C Bateman 6-1, 6-4; G Coles bt D Parnell 6-4, 6-2; T Catlin bt J Louis 6-3, 6-0.

ATHLETICS

Carlisle in a move against AAA

John Carlisle, the pro-South African Conservative MP, is threatening to seek a court injunction against the Amateur Athletic Association (AAA) to prevent Sunday's London to Brighton race taking place (Ian Stafford writes). His move comes because three British athletes — Vic Gutteridge, Steve Hollier and Steve Sharp — have been barred for competing in South Africa. Carlisle accuses the AAA of inconsistency with previous policy.

Mike Farrell, the AAA secretary, last night defended the ban, saying: "The Road Runners' Club, who organize the event, have always been asked to uphold the International Amateur Athletic Federation's rules . . . which state that people who compete in competitions not recognized by the IAAF render themselves ineligible."

IT'S THE GREATEST...

The most important event in the show calendar, the Horse of the Year Show, is previewed in this week's issue. Also starting in Horse and Hound out today is the new Harvey Smith column, a controversial, lively and informed feature you can't afford to miss.
• European Young Rider Horse Trials Championship – a report from Bialy Bor in Poland.
• Osberton Three-Day Event – report and pictures.
• The Horse and Hound Novice Riders Championship.
• The unforgettable Ryan's Son – special colour pictures.
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THE TIMES First published 1785

Merthyr go out but give the Italians a fright

From Simon Barnes
Bergamo

Atalanta 2
Merthyr Tydfil 0

(Atalanta win 3-2 on aggregate)

As defeats go, this was a pretty wonderful experience. Merthyr, from the Bee·er Homes League, midlands division, played their socks off against this side from the Italian second division, and if football matches could ever be judged on their emotional value, Merthyr would have marched on into the second round of the European Cup Winners' Cup.

They were never overrun, and if anything, they were rather unlucky to lose. They were as close as bedamned for pulling off what would have been, perhaps, the most astounding result in European football history.

This was always going to be a culture shock sort of game. The Stadio Communale in Bergamo is not quite the same as Penydarren Park, Merthyr Tydfil, and the supporters are slightly different, too.

Merthyr's notion of a hostile crowd is when they face a fearsome 1,800 in a local derby against Barry. Atalanta's aspirations and experience are something quite different. Their hard-core supporters sing Verdi and march under a banner that reads: "Wild Kaos". Merthyr's supporters — and they were here in their tens — carried a banner reading: "Hello Gail and the kids."

Merthyr Tydfil's part-timers — *La Gazetta dello Sport* refers to them as "*i dilettanti di Merthyr Tydfil*" — have the far from dilettante Bob Latchford on their strength, but he was laid low by the proverbial groin strain. But really, nothing about non-League football is dilettante these days.

They say the start is all-important in these sort of games, and it must be doubly so for *dilettanti*. Especially as the Bergamo supporters began by unveiling a flag 50 yards long and followed up with a blaze of fireworks and a smoke bomb that filled the stadium with a foul-smelling mustard-coloured cloud.

Merthyr began the actual match without anxiety and even had the first corner. But then Atalanta began to find a little rhythm and started to come forward in force, seeking the single goal they needed for victory on aggregate.

Wager, rated highly as a goalkeeper even outside Merthyr — he is a non-League international — was soon catching, punching and scrambling the ball away.

But after 16 minutes the goal came, Garlini stabbing home an off-target shot from Icardi. Merthyr wondered in vain about offside, and it looked as though that may have the case.

A minute later the ball was in the net again — but this time the referee ruled it out because he wanted to book Ceri Williams for encroaching. The kick was retaken, but Wager got his hands to that one.

And then came the second, Cantarutti crashing in his header from Garlini's cross. That made it two goals and one disallowed goal in three minutes, and one would not fancy a first division side's chances of coming back from that situation.

Merthyr's effort was wonderful to see. They kept their heads and their discipline and groped their way back into the match. There were even a couple of chances, Mullen and Webley both heading wide from set-pieces.

Merthyr needed one goal to force extra time, and they never stopped going for it. They launched raid after raid, and for the most part it was Atalanta who relied on counter-punching.

Ceri Williams — what a splendid night he had — clouted a splendidly dramatic long-range effort late in the day that the Italian goalkeeper touched away, but Atalanta did their defending with composure interspersed with occasional bursts of panic.

ATALANTA: O Piotti; C Prandelli, C Gemble, D Fortunato, D Progna, A Icardi, G Stromberg, E Nicolini, A Cantarutti, G Incocciati, O Garlini.
MERTHYR TYDFIL: G Wager; D Tong, C Bard, R Mullen, P Evans, K Rogers, N French, D Webley, Chris Williams, A Beattie, Ceri Williams.
Referee: V Mintoff (Malta).

Chin-high rough: Bruce Forsyth (right) suggests Sam Torrance could do with a shave. Dunhill Cup preview, page 44

END COLUMN

The best of all time at Anfield

By Stuart Jones
Football Correspondent

Liverpool, overwhelming favourites to win the League championship again, have already collected two unofficial titles. They are regarded as the best side ever to be seen at Anfield, and the most exciting in England since the effervescent days of Best, Law and Charlton at Manchester United, more than two decades ago.

If anyone who witnessed on television their crushing victory over Newcastle United required further evidence, it was provided at Anfield on Tuesday night. Their humiliation of Derby County by the thoroughly misleading score of 4-0 was a glorious exhibition that more than touched perfection. They held on to it for 90 minutes.

For sustained brilliance, their performance was astonishing. Even ageing observers were left scratching their memories to recall a display of such controlled power, of such fluent imagination, of such unremitting hunger.

Derby, like Newcastle nine days previously, did well to finish second, albeit by a profoundly substantial margin. But for the reflexes of Shilton, Liverpool would without question have reached double figures.

The England and Derby goalkeeper, who was given an alarmingly consistent view of Liverpool's various qualitites, has no doubt about their strength. "That is the best they've ever played against me," he said.

Since he has been opposing them for some 20 years, his opinion is significant. It embraces all of the seasons during which Liverpool have dominated the domestic game. But he notes a difference in their style which makes them even more difficult to contain and even more thrilling to watch.

"With two up front, they were a bit predictable. But not now. They are more adaptable, more awkward to mark." The prolific contribution of Rush may have been cut off but in his place Kenny Dalglish has

Dalglish: no singing-out

grown, or rather acquired, three lively and elusive talents in his attack.

Aldridge, with three goals against Derby, lifted his total to nine in a mere seven League games. As a boy he used to stand on the Kop and dream of such a night.

"When I got the hat-trick, I wanted the moment to go on for ever," he said.

Aldridge felt that "it was our best performance for prolonged pressure". So did Barnes, who provokes the same reaction in Liverpool's crowd as Best once did at Old Trafford. With the belief that he has found in his extravagant ability, he carries with him the constant threat of the unexpected.

"I know how Derby must have felt," he added. "I have been on the receiving end many a time myself." Yet he and Beardsley, who claimed his first goal at Anfield, have lit a flame of individuality that did not shine as brightly in the former years of all-round efficiency.

Although Dalglish admitted that his side's dazzling display was "our best of the season so far", he preferred not to select any player for particular credit. He reserves such comments for the privacy of the dressing room and his household rather than for public consumption.

He pointed out that "every single one of them made a tremendous contribution.

"They all have, since the beginning of the season, and that is the important thing." Frightening though his squad may be, Dalglish is not concerned about the potential heights they could reach or the lavish praise they have already earned.

Yet he does appreciate that "even neutrals would enjoy the way we are playing". There is only one problem. With the likes of Lawrenson, Molby and Walsh standing idly in the wings, he may be unable to claim a place for himself in the centre of Liverpool's finest stage.

World Cup hosts compete

By Ian Stafford

Brazil, Chile, Morocco and the United States are still competing for the right to stage the 1994 World Cup finals, according to the governing body of international football, FIFA. The hosts will be announced by FIFA on June 30 next year.

A Brazilian representative arrived at FIFA's headquarters in Zurich yesterday. The United States, who unsuccessfully applied for the 1986 World Cup, and Morocco have already made their initial presentations and FIFA has received confirmation from Chile that the necessary documentation has been sent to meet their deadline, midnight last night. Two other countries which had applied to stage the finals — Benin and Algeria — withdrew their bids last April.

There is a feeling that if Morocco or the United States can convince the inspection party that they could cope with football's most important tournament, one of them will be picked as the first country outside Europe or Latin America to host the finals.

Fitzpatrick patron saint of Paisley

From a Special Correspondent, Tromso

Tromso 0
St Mirren 0

(St Mirren win 1-0 on aggregate)

Alex Smith, the St Mirren manager, quite properly acknowledged the heroic part played by his substitute, Tony Fitzpatrick, in the Scottish Cup holders' passage to the second round of the European Cup Winners' Cup.

The midfield player, aged 31, who left the bench after 16 minutes to replace Billy Abercromby, victim of an Achilles tendon injury, proceeded to control most of the match thereafter, allowing the Paisley side to retain the slender advantage they had gained in the first leg two weeks ago.

"I could not be more grateful for having a player of Tony's experience and ability available to come on in these circumstances," Smith said. "He said earlier this season that he wanted to leave the club but we are now hopeful that he will stay."

Abercromby may be out of football for three weeks. That was the only disappointing aspect of a match that sees the Scots into the second round

YESTERDAY'S RESULTS

European Cup Winners' Cup
First round, second leg

ATALANTA (2) 2 MERTHYR T (0) 0
Garlini, Cantarutti
Atalanta win 3-2 on aggregate

TROMSO (0) 0 ST MIRREN (0) 0
St Mirren win 1-0 on aggregate

OTHER MATCHES: Dynamo Bucharest (Rom) 0, Mechelen (Bel) 2 (agg: 0-3); Genclerbirligi (Tur) 1, Dynamo Minsk (USSR) 2 (agg: 1-4); OFI Crete (Gr) 3, Vitosha Sofia (Bul) 1 (agg: 3-2).
EUROPEAN CUP: First round, second leg: Dynamo Berlin (EG) 0, Bordeaux (Fr) 2 (agg: 0-4); Galatasaray (Tur) 2, PSV Eindhoven (Neth) 0 (agg: 2-3); Hamrun Spartans (Malta) 0, Rapid Vienna (Austria) 1 (agg: 0-7); Gornik Zabrze (Pol) 2, Olympiakos Piraeus (Gr) 1 (agg: 3-2); Sparta Prague (Cz) 8, Fram Reykjavik (Ice) 0 (agg: 10-0); Sredetz Sofia (Bul) 0, Bayern Munich (WG) 1 (agg: 0-5); Vardar Skopje (Yug) 0, Porto (Por) 3 (agg: 0-6).
UEFA CUP: First round, second leg: AC Milan (It) 3, Sporting Gijon 0 (agg: 3-1); Dynamo Moscow (USSR) 1, Grasshoppers Zurich (Switz) 0 (agg: 5-0); Dynamo Tbilisi (USSR) 3, Lokomotiv Sofia (Bul) 0 (agg: 4-3); Juventus (It) 3, Valletta (Malta) 0 (agg: 7-0); Panionios Athens (Gr) 0, Toulouse (Fr) 1 (agg: 1-5); Partizan Belgrade (Yug) 2, Rarnuritan Vlora (Albania) 1 (agg: 2-3); Trakia Plovdiv (Bul) 2, Red Star Belgrade (Yug) 2 (agg: 2-5); Chaves (Por) 2, Universitatea Craiova (Rom) 1 (aet; agg 4-4; Chaves win on away goals).
FA CUP: Second qualifying round replay: Harrogate 2, Clitheroe 1.

Eastern bloc joins drugs fight

From Pat Butcher
Athletics Correspondent
Athens

Berne (AP) — Sandra Gasser, the Swiss athlete, said she would fight to prove that she was not guilty of using drugs when she won the 1,500 metre bronze medal at the world championships in Rome.

"I know that I have not taken any forbidden substance," Miss Gasser told *Sport*, the Swiss newspaper. "That gives me the strength to do everything to resolve this case and to have the ban from next year's Olympic Games lifted." Two urine samples from Miss Gasser indicated the presence of testosterone, a hormone used to build muscle.

The campaign against drugs in sport was given a crucial boost with the announcement yesterday of an initiative that goes far beyond anything the Eastern bloc countries have previously admitted or proposed.

It came first in the form of a written appeal, disseminated at the eighth European Sports Conference here by "leaders of sports organizations in Socialist countries". The tacit recognition of the extent of drug-taking in Eastern Europe in the document was then corroborated, as far as the Soviet Union is concerned, by Nikolai Rusak, who is No. 2 to Marat Gramov on the Soviet Olympic Committee.

In what Sir Arthur Gold, one of the long-time British campaigners against drugs in sport, called "an historic document", the East Europeans recognized the importance of international co-operation in the campaign against doping, especially in testing all year round across national borders. The Eastern Europeans welcomed the commitment of international bodies and individual athletes for their positive attitude towards anti-doping measures, and urged both longer penalties ("even for life") and the surprise inclusion of physicians, coaches and officials for censure.

Rusak said: "We do not hold back on the problem, it exists, and the sports organizations are leading the struggle in our country." Referring to the document, which came out of the seminar for East European sports organizers on the Black Sea last month, Sir Arthur said: "This goes as far as we could hope or expect.

"It seems not only from today's events, but from reaction in Europe as a whole that there is an awareness of the dangers both moral and to health of drug-taking in sport. We can only hope that a full implementation of these measures will have influence on the other side of the Atlantic. There is one major country which treats dope taking in a cavalier fashion. If the United States authorities would take this problem by the scruff of the neck, not only giving it lip service but direct action, the battle against drugs could be won in Europe as well."

Sir Arthur was also referring to Sebastian Coe's presentation of a commentary on *The Misuse of Drugs in Sport*, which he co-authored with Colin Moynihan, the Minister for Sport. This report, reaching even further than the Eastern Europe initiative, was warmly received by the delegates yesterday. The report, whose essential thrust is to take the responsibility for dope testing out of the hands of the sports federations, thereby eliminating one of the potential areas for abuse, was released in Britain a fortnight ago. And Coe hopes that a fully independent, random system of dope-testing can be operational in the United Kingdom by next summer.

Coe also strongly criticized hints from the Amateur Athletic Association on a new selection procedure for drug-testing at future major championships. He criticized the projection of a first-two-past-the-post selection, plus one other, whereas for the last decade, there has been an open selection procedure — one that has been largely successful.

Sir Arthur regretted that it would still be too late to implement testing on an international scale before the Olympic Games in Seoul. But he said: "It always take longer than expected, and as long as feared. After all, it is 19 years since I first brought up the question of drug abuse in Mexico in 1968."

Rusak was more cautious on the Soviet Union's participation in Seoul, saying that a decision on the summer Games (the Soviets have accepted the invitation to Calgary), "depends on the result of discussions between the Olympic committees of North and South Korea."

Oval stand project threatened

Surrey County Cricket Club have decided not to proceed with the proposed £4.5 million redevelopment of the West Stand at the Oval unless the club's application for an urban development grant is approved by the Government.

A decision on the club's application for a grant of £1 million is expected soon from the Minister for the Environment, David Trippier. The project has the support of Lambeth Council, the Sports Council, and community groups, but there is considerable doubt whether the Government will support it.

The club chairman, Derek Newton, said: "We don't understand why the Government does not grasp the opportunity of promoting development in this very deprived inner London area."

'Arrogance' claim on Lord's officials

Narendra Salve, the chairman of the cricket World Cup organizing committee, has claimed that the "arrogance" of officials at Lord's in 1983 prompted India and Pakistan to bid to stage this year's competition.

Salve, a high-ranking politician, was president of India's Cricket Board when the last World Cup was held four years ago in England. Despite that, he says, his request to take four friends to the final — won by India — was turned down.

"The arrogance of the officials at Lord's in refusing passes or tickets brought home to me the bitter reality, that India may reach the top position in cricket but in the politics of the International Cricket Conference [which is based at Lord's] we had been permanently damned to second grade status."

Salve's comments appear in a book he has written to celebrate the fourth World Cup, the first to be staged outside England. Its publication yesterday coincided with the official opening ceremony in Delhi.

Earlier this week, Salve accused the Test and County Cricket Board of "impertinence" over arrangements for a single-wicket competition in Hong Kong which coincides with the World Cup final on November 8 and, he claimed, is part of a plot to wreck his tournament.

● DELHI (AP) — John Emburey, England's vice-captain, has been advised to rest for a week after spraining his ankle playing tennis yesterday morning.

Warming up with a win

Delhi (AFP) — India beat Pakistan by 14 runs in a day-night World Cup warm-up match at the Nehru Stadium here yesterday which raised money for India's drought fund. Maninder Singh, India's left-arm spinner, took three wickets for 35 and claimed the man of the match award. India, the World Cup holders, were roared on by a sizeable crowd at the ground, which can hold 70,000.

For Pakistan, who were chasing a modest total of 207 for eight, only Ejaz Ahmed, with a confident 78 before he was run out, looked like providing them with a realistic chance of winning. They collapsed once Wasim Akram was caught on the boundary for 24 and finished their 45 overs on 193 for nine. Shastri took two wickets, including that of Javed Miandad, who was Pakistan's acting captain in the absence of Imran Khan, whose father is ill.

When India batted Vengsarkar made a refined 51 and Kapil Dev, their captain, a swashbuckling 38. Salim Jaffer returned Pakistan's best bowling figures of two for 34.

An uneven pitch in the middle of a synthetic athletics track, which cut through the bumpy outfield, did nothing to help conditions.

SCORES: India 207 for 8 (45 overs; D B Vengsarkar 51); Pakistan 193 for 9 (45 overs; Ejaz Ahmed 78). India won by 14 runs.

On the ball

Jack Simmons, of Lancashire, took four wickets for five runs as MCC defeated a Central Counties XI by 10 wickets and followed up with three for 27 in a seven-wicket victory over Bermuda on MCC's tour of the West Indies.

RESULTS: Central Counties 28 all out (Doughty 5-17, Simmons 4-5); MCC 27-0. MCC won by 10 wickets. Bermuda 200-9 (Simmons 3-27), MCC 201-3 (Nicholas 86 not out, N Wundke 81 not out). MCC won by seven wickets. MCC 140 all out. Eastern Counties 47 all out. (Wundke 8-23). MCC won by 93 runs.

Virgo gets his big break

By Sydney Friskin

John Virgo achieved a total clearance of 134 in the sixth frame of his match against Tony Knowles, whom he defeated 5-2 in the Fidelity Unit Trusts International tournament at Stoke-on-Trent yesterday. It became the highest break of the tournament, beating the previous best of 121 by Steve Davis.

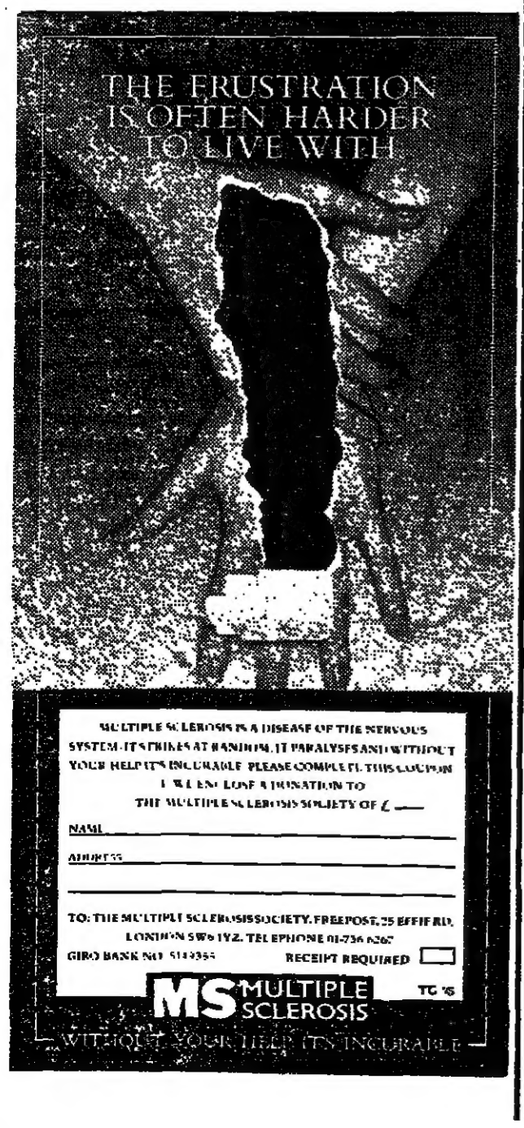
On his first visit to the table Knowles compiled 36, to which Virgo responded with a smooth 45. Virgo, thus happily launched, stroked his way beautifully into a 3-0 lead. In the third frame he led 93-8 and, with Knowles refusing to concede, Virgo cleared the table with a break of 33. Then after Knowles had gallantly pulled back two frames, Virgo made his final thrust into the quarter-finals.

Cliff Thorburn, of Canada, took a firm hold on his match against Steve James, of Birmingham, and moved into the quarter-finals with a 5-0 victory.

An in-off when playing a red in the fourth frame ruined what little chance James had of recovery. Thorburn, 4-0 ahead at the interval, came back to complete the rout once again winning the frame on the black ball.

Joe O'Boye, born in England of Irish parents, set up a quarter-final meeting with Stephen Hendry by defeating Martin Clark 5-2 on Tuesday

RESULTS: Fifth round: C Thorburn (Can) bt S James (Eng) 5-0. Frame scores: 95-35, 68-1, 69-85, 72-14, 58-52. J Virgo (Eng) bt T Knowles (Eng) 5-2. Frame scores: (Virgo first) 74-37, 85-6, 126-8, 0-96, 40-36, 134-0, 65-34. Tuesday's matches: J O'Boye (Rep of Ire) bt M Clark (Eng) 5-2. Frame scores: (O'Boye first) 77-25, 72-11, 66-44, 29-73, 13-67, 74-10, 61-27. M Hallett (Eng) bt J White (Eng) 5-4. Frame scores: (Hallett first) 60-8, 59-67, 20-78, 72-64, 44-64, 0-90, 77-1, 77-0, 87-6.



SPORT IN BRIEF

Small ball outlawed

The Royal and Ancient yesterday decided to ban the use of the 1.62-inch golf ball in any form of recognized competition from January 1, 1990, as part of a number of changes to the rules of the game.

A player will now be permitted to borrow a club from another player on the course, provided the club was broken accidentally. The rule would not have helped Ben Crenshaw in the Ryder Cup last week: he broke his putter by banging it on the ground deliberately.

Hi-Tec agree

Hi-Tec, the Essex sports shoe company, has reversed its decision to withdraw its £100,000 sponsorship of the British Open squash championships when it was understood that BBC television coverage of the event would include adequate exposure of the company's identity.

Blomquist: Joining Volvo

Volvo bound

Göteborg (AFP) — Stig Blomquist, of Sweden, the former world champion, will switch from the Audi team and drive for Volvo in future world rally championship events.

Mail delivery

Royal Mail Letters will provide £9,000 as the sponsor of the first Scottish indoor athletics championships and the Scottish national road relay championships.

Club apology

Wilf Woodhouse, the chairman of the Lancashire League club, Rishton, made an apologetic telephone call to Surrey cricket clubyesterday for the embarrassment caused following the county's surprise reaction to his signing of Sylvester Clarke.

Reid leads

Dale Reid, of Scotland, holds a slender lead at the top of the Woolmark WPGA Order of Merit in the face of a stern challenge from Laura Davies. Miss Reid heads the table with £47,735; Miss Davies is second with £46,448.

Baddeley loss

Steve Baddeley, the Commonwealth and English national badminton champion, lost to Ib Fredriksen, of Denmark, 15-1 15-11 on the opening day of the World Cup in Kuala Lumpur yesterday, and Darren Hall, the former national champion, defeated Misbun Sidek, the Malaysian No. 1, 15-4 15-7.

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